BRENT D. SCHAAL

SUMMARY

Principal Software Engineer and Software Development Manager with experience leading teams, adapting to new technologies, and writing quality user focused software. Proven skills include design and implementation of software systems, project management, risk analysis, tactful interpersonal communication, analytical problem solving, excellent customer relationships and maintenance of legacy products.

STRENGTHS

- Expert level application design and development in Microsoft technologies.
- Expert level managing multiple technical projects.
- Expert level Windows, Win32 and Win-form application development.
- Expert at SCADA and Inventory Management/Accounting applications.
- Expert at Multithreaded/Multiprocessor applications and design.
- Advanced web development capability.
- Highly adaptive to new technologies and concepts.
- Excellent problem solver.
- Good communication skills.
- Excellent project management skills.
- Agile and/or Waterfall development environment.

PROFESSIONAL EXPERIENCE

VAREC INC. NORCROSS GA.

Principal Engineer

2015 to Present

Lead for the code and technical refresh of main products.

Responsible for ensuring software is developed in accordance with agile development process.

Responsible for maintenance of current products.

Consistently found new ways to do things that saved the company thousands per year.

Directly responsible for the introduction of new products.

Technologies Used:

- SQL Server, Apache Cassandra, Microsoft .net, Visual Studio 2008 and 2015
- JavaScript, jQuery, JSON, Ajax, .NET, Angular, NoSQL
- C#, C and C++
- OPC UA

VAREC INC. NORCROSS GA.

Software Development Manager

2013 to 2015

Led development/maintenance efforts for Varec's FuelsManager software line, including management of 4 software engineers and 2 software analysts.

Responsible for scheduling, resource allocation and coordination between departments.

Made personal recommendations for the software department.

Prepared yearly budget.

Responsible for reviewing and then delegating new software requirements for existing products.

Responsible for service pack release every 6 months.

Responsible for Hot fixes being deployed to the field to ensure customer satisfaction.

Interface with upper management to keep them informed of current software efforts and status.

Responsible for risk analysis on software changes and feature integration.

VAREC INC. NORCROSS GA.

Principal Engineer

2004 to 2013

Responsible for maintenance the FuelsManager product line.

Responsible for product source layout and maintenance using team foundation.

Main contact between Government and commercial groups to ensure software integrity.

Member of team for the development of new capabilities in the FuelsManager group.

Lead for the integration of new technologies into our product group.

Responsible for all software version control.

Technologies Used:

- SQL Server, Microsoft .net, Visual Studio 2008
- JavaScript, jQuery, JSON, Ajax.NET
- C#, C and C++
- OPC 2.0 and 3.0
- RS-232 and RS-485 Communications

VAREC INC. NORCROSS GA.

Senior Software Engineer

1997 to 2004

Responsible for maintenance of FuelsManager SCADA System.

Member of a team responsible for the creation of several new applications for distribution to new customers. Required research into different business areas and the development of business cases to justify the expenditure and the expected profit.

Lead developer to develop user specific capability for domestic and international governments.

Lead developer for creation of a pressure gauging theology and system.

Lead developer for first Internet Based Inventory Management system in C#.

Developed software licensing strategies to ensure copyright protect of products.

Technologies Used:

- SQL Server, Microsoft .net, Visual Studio 2003
- JavaScript, jQuery, JSON
- OPC 2.0 and 3.0

VAREC INC. NORCROSS GA.

Software Engineer

1994 to 1997

Lead/Architect of FuelsManager SCADA System for oil and chemical companies.

Team member for development of RTU hardware device. Main responsibility was imbedded programming.

Developed and implemented software hardware and software license keys to protect our software from illegal distribution on my own initiative.

Created several test and system applications to shorten QA and on site installation times while improving product quality.

Responsible for improving product reliability and customer satisfaction.

Technologies Used:

- SQL Server, MS Access
- Microsoft C Version 6.x and 7.x
- OPC 2.0 and 3.0

VAREC INC. CYPRESS CA.

Senior Designer – Senior Systems Engineer

1984 to 1994

Lead/Architect/Project Engineer for all "Special" Software and Hardware products for customers. Required ordering of parts, creating drawings for customer approval and information, creating parts list/ assembly drawings for production. Required supervision of temporary help hired to build equipment not built by production. One full time draftsman assigned to me.

Created first Inventory Management application for the IBM PC used by major oil companies worldwide.

Responsible for TM990 Based SCADA system used worldwide.

Part of a team that developed Hydrostatic Gauging Technology and integrated system.

Technologies Used:

- Macro Assembler, IBM Basic, GW Basic and Aztec C
- Pascal and Cobol Vax Development System
- Microsoft C Versions 5.x 7.x
- ACAD

U.S. NAVY 1978 to 1984

Nuclear Trained Electrician, Submarine Qualified, U.S.S. Hawkbill SSN 666

- Responsible for maintenance and operation of the Nuclear Power Plant and associated power distribution and steam plane
- Electrical Safety Officer Required in-depth knowledge of electrical power distribution systems and overall electrical safety on submarines
- Secret Security Clearance Obtained

WORK AUTHORIZATION STATUS

United States Citizen

Chase Anthony Lackey

SUMMARY

Qualified National Account Manager who develops plans for strategic growth, provides product training, and manages sales in order to effectively increase growth. Possesses hands-on knowledge of the floorcovering industry, especially the hard surfaces category. Applies strong management skills in order to develop new business, maintain existing business, and ultimately grow the business. Business professional with expertise in both distribution and big box retail.

WORK HISTORY

Armstrong Flooring, Lancaster, PA

January 2017 - Present

National Accounts Manager, February 2018 - Present

- Promoted to National Account Manager for hardwood sales to the company's largest customer, The Home Depot
- Manage all aspects of the Bruce Hardwood brand for The Home Depot US and Canada
- In charge of a \$100,000,000+ business in both solid and engineered hardwood plus accessories
- Grew purchases five percent and turned Home Depot POS sales positive in 2018
- Worked with Merchant to refresh and launch new colors and species in Home Depot's top selling hardwood collection, Plano
- Launched over fifty new online SKU's leading to special order placement of seven top sellers in over 3,100 stores in 2019
- Working to create and launch water-resistant hardwood, Hydropel, in the first quarter of 2019
- Starting in 2019, accounts expanded to include The Home Depot, Floor & Decor, Empire Today, and Walmart for resilient-only products

Operations Manager, March 2017 – February 2018

- Quickly promoted to Operations Manager responsible for all residential flooring sales to William M. Bird and Cain & Bultman distributors
- Oversaw a \$70,000,000+ business that included both resilient and non-resilient products
- Worked with over twenty sales representatives to help train them and their customers on all residential flooring products
- Effectively launched multiple new product lines which included Pryzm, Rigid Core Elements, Paragon Hardwood and others
- Sold and placed over 1,000 displays of the new product launches

Wood Segment Manager, January 2017 – March 2017

- Responsible for hardwood sales to four southeastern distributors: The William M. Bird Company, Cain & Bultman, Brandon Company, and BPI
- Trained distribution sales representatives and their customers on the advantages of buying Armstrong Flooring branded hardwood products

Urban Floor, Los Angeles, CA

September 2016 – January 2017

Territory Manager, Southeastern United States

- Managed Urban Floor brand in Georgia, Alabama, and Florida through The R.A. Siegel Distribution Company
- Forecasted regional trends in order to target key accounts to efficiently expand territory
- Coordinated travel with sales representatives in order to place displays, develop new business, and increase existing business
- Performed product knowledge training sessions with retail sales teams and distribution sales representatives

Bamboo Hardwoods, Seattle, WA

December 2014 - September 2016

Territory Manager, Southeastern United States

- Managed sales and brand in Georgia, Alabama, and Florida through The R.A. Siegel Distribution Company
- Developed territory specific plans for distribution and sales representatives in order to effectively increase sales
- Coordinated travel with sales representatives in order to place displays, develop new business, and increase existing business
- Performed product knowledge training sessions with retail sales teams and distribution sales representatives
- Increased sales 70+ percent in 2015 over 2014

CORE PROFICIENCIES

Big Box RetailNegotiationPresentationsSalesDistributionManagementProduct LaunchStrategic PlanningForecastingMicrosoft OfficeFlooringTraining

EDUCATION

Bachelor of Arts in Political Science Bachelor of Science in Psychology *The University of Georgia*, Athens, GA

RE: Cover Letter (call for action and beliefs) for the U.S. Senate seat of Senator Johnny Isakson with accompanying Resume.

Greetings Governor Brian Kemp,

Thank you for opening the door to afford a citizen of the great State of Georgia an opportunity to serve as a Senator in the Upper House of our national government. My name is Clarence B. Harris. I am a historian, seasoned social science educator (including political science), a former administrator, corporate business executive, veteran community activist (at state and national levels on constitutional and statute issues), a public speaker, former university chaplain, assistant prison chaplain, and Christian pastor. As you begin your selection process, I propose the following question: If not me, then who can strategically and geopolitically address the following divisive issues to fill the voids that confront our nation?

What is tragically absent from the current U.S. Senate's arsenal is an activist senator that can counter the bludgeoning and relentless attacks of the new socialist, minority, and feminist "Left"; one who is not interested in being a career politician, but rather, a public servant for the "social good" of the nation ... a senator who will not succumb to special interest groups, oligarchies, or lobbyists for self-interest... one who would be willing to challenge congressional rhetoric of no action towards the illegal "Trojan Horse" invasion of our sovereign border... one who would be willing to apply the "Rule of law" with legal remedies towards public servants who violate their oath of office, commit treasonous acts, and who undermine the Constitution with "Sanctuary" States and Cities... an African American Senator who would be willing to declare the illegality of allowing citizens of foreign nations to vote in our elections, to scrutinize activist judges who violate their oath of office, and declare how the infusion of over 20 million illegal aliens over the past 40 years (strategically located nationwide) will inevitably supplant the constitution, replace the uninformed Black population, and transform America into a faction of a globalist state.

I believe that our nation cannot afford to have a status quo Republican politician during this pivotal juncture in the life of our Constitutional Republic. The Democratic and Socialist Parties have dubiously shaped the national agenda through their concerted efforts involving obsession with impeachment and obstruction of justice. In conjunction with the complicit U.S. corporate media outlets, they seem to be facilitating Nakita Khrushchev's blueprint for the destruction of the American Republic (from the inside out).

I perceive that if President Donald Trump is not reelected in 2020, within three-years we may be confronted with the death of our constitutional Republic, as well as the Republican and Democratic Parties. The parties are seemingly merging into a synthesized Hegelian socialist hybrid. The Republican Party must have Conservative African American leaders in office to educate the Black masses, bring racial and social unity, and dispel the "fake" media. America bears the title "as the leader of the *Free World*". It is the life-line for liberty, the world-over. If our nation should lose this status and its liberties, then the whole world "will be in chains." No pressure Governor, but much is riding on your appointment.

While Republicans still control the Senate and the Executive Branch, this may be our last stance at "life, liberty, 'property', and the pursuit of happiness." I believe, I am the person to fill the

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(soon to be) vacant senate seat of Senator Isakson. I believe this is a crucial appointment that <u>must</u> be filled with an African American male in order to counter the relentless race-baiting socialist assaults on the American "Democratic Republic". In this upcoming election year, it is essential that we counter the orchestrated radical feminist Democratic "*Squad*" (Ocasio-Cortez, Omar, Tliab, and Pressley) and their outrageous divisive claims. Ironically, the Leftist media and Black politicians have launched an assault on White males, and these men cannot win against the emotional media driven feminist agenda. Historically, minority males have never controlled the reins of power to oppress American women; therefore, they are in a position to counter feminists.

Again, the strategies that I am proposing can only be implemented by an African American male who would be willing to form a team in the halls of the legislature to expose the hypocrisies of racial, gender, and pseudo-scientific global warming theories, as-well-as economic disinformation, used as propaganda tools by the media. The apparent attempts by the "Left" to destroy the: nuclear family, Christian religion, education system, free-market economy, and constitutional government, appears to be attempts to dissolve all forms of social cohesion that binds this nation together. We must break the stronghold of African American Democratic herding and encourage participation in the morality-based issues of the current Republican Party.

The "Left" has successfully hijacked the "Black" Civil Rights Movement, using complicit congressmen, preachers, and organizations to support Black genocide, radical feminism, and illegal immigration (a tremendous lack of understanding of "Jurisdiction"). Neo-colonial Black leaders are perpetually abiding in states of moral dilemma and political/religious oxymorons. Hence, their political actions are totally contrary to the tenants of their alleged faiths; thus, hypocrisy has become "status quo". Their efforts to sustain Black genocide and Democratic Party socialist economic failures in our nation's cities, to become the face for attacks on conservative Supreme Court Justices, to cover up and harbor the criminal cabal (identified as the "Deep State"), and to maintain their relentless obsession with impeachment of P.O.T.U.S., must all be exposed as an attempted Coup of a Sovereign Government.

In closing, as a Christian Pastor with concerns for religious liberties, I also perceive that the anti-God socialist agenda that was announced at the Democratic National Convention, in Charlotte, North Carolina in 2015, has hastened America's plight towards an atheistic secular humanistic government; this could likely lead to religious persecution (especially in this age of "political correctness"). It could also undermine the founding Fathers' concepts of Natural Rights, in exchange for an autocratic system where the government becomes the highest authority (god).

Governor Kemp, respectfully, the balance of power is in your hands. I humbly submit that if there is an unspoken strategy of the GOP's Senate to acquiesce, a predetermined choice for this position, or if the party simply continues to repeat the ineffective tactics of the past against Democrats, then I guess my request for consideration for service will not be taken seriously. On the other hand, if there is a desire to change the tide during Senate hearings to help create conservative policies, then I am the man for the job. Hopefully, my resume will reflect my potential. We must remember the impact that Alexandria Cortez has had in reshaping public opinion. She was a former nobody, but the "Swamp" has made her be somebody! We can do the same in the Senate. The Republican Party desperately needs an antithesis to the House's "Squad", and a neutralizer for Senators Cory Booker and Kamala Harris. I am one.

Thank you Governor Kemp for considering my desire to serve.

CLARENCE B. HARRIS



Education

Institution <u>Dates</u> <u>Degree</u>

IBI Global CEO Space

Los Angeles, CA

Oct.2007 – Dec. 2010 CEO Executive
Business

Major: Sales, Marketing, Corporate Branding, Capital language and SEC Compliance, Trademarks and Patents, Networking, Corporate Structures, Corporate Sequencing, Profit Management, Human Resources and recruiting, Investor Protocol, Corporate Management, Capital fund raising for for-profit and non-profit entities (Grants, Venture Capitalists, Foundations, Trusts, and Angel Investors).

1993-2022 ***** Field of Education Certification ... continuing education classes through the North Georgia RESA Program and the University of Georgia and State of Georgia Education Certification.

Florida International University Florida Memorial College Miami Dade Community College

Sept.1988 - Dec.1992

Florida Professional Education/Social Sciences

Major: Social Science Curriculum 6-12 Certification in the Limited English Proficiency Curriculum

Georgia TCT Test Social Science certification (Social Studies)

University of Miami Coral Gables, Florida Aug. 1975 - May1980, 85

Bachelor of Arts History, Religion

Major: History, Religion, Minor: Biology

Southwestern Marketing

Apr.1976 - Aug.1980

Marketing & Org. Mgmt.

& Management School

Nashville, Tennessee

Major: Business Management, Marketing, Training Manager, Organizational Sales Manager,

Recruiting, Interviewing, Sales, Master Teacher, Motivational Speaker.

Southern Baptist Home Mission Board Aug.1980

Missionary License US-2 Missionary, Ordination

Atlanta, Ga., Nashville, TN

Area of Study: Missionary Training Program

East High School Rochester, New York Sept.1971 - June1975

3

History, Biology

Experience (RED = POLITICAL ACTIONS)

Bubba Mac's Gourmet Foods January 2017 – Present President/Board Chairman Douglasville, GA 30134

I am the President of Bubba Mac's Gourmet Foods one of the highest ranked, by social media, specialty food restaurants in Douglasville, Georgia. We are preparing to launch our Restaurant-chains, and a host of new businesses for national syndication as coops (through the Christian community). Our objective is to set up sustainable economic systems for employment, economic stimulation, and community development during times of national economic downturns. We are anticipating severe economic measures to be taken in the very near future due to our nation's twenty-three trillion dollar debt. Only God knows the amount of unfunded liabilities we have placed our nation as debt.

www.bubbamacs.org

Bubba Mac's is one of several companies that I, church leaders, and economic strategists are working with to coincide with President Donald's Trumps plan to "Make America Great Again." We are seeking to create a plethora of small business through our GLOBAL INITIATIVE to maintain a vibrant Middle Class in order to combat the economically destructive Socialist strategies of the current Democratic Party.

Newton County Public Schools July 2018 – Present Educator Alcovy High School, Covington, Georgia

I was hired by the Newton County Public Schools in 2018 to teach at Alcovy High School. My assignment was to help bring up minority test scores, their motivational proficiency, and enhance the 9th grade <u>Gifted Students Program</u> for the subject: U.S. Government. At the end of the first year my admixture of students, with various abilities in the classroom, scored 30% higher than the Newton County Public School System's Schools average on their 2018-2019 Benchmark tests. My students are poised this year to exceed last-years scores by an estimated 10% during the first week of October, 2019.

In the classroom, I use a battery of methods to educate students (and their parents) including: enhanced critical thinking skills, history, sociology, and psychology to examine human behavior, the Socratic Method, debate skills, attitude adjustments, and motivation skills for success. I incorporate my many years of international travel and political activism into the classroom; thus, making government studies exciting and relevant with sufficient rigor as we analyze current political issues, media propaganda, and governmental policies. I am a master instructor in the classroom and motivator towards good works. I am the lead Teacher at Alcovy High School in the social studies department for my content area, as-well-as mentor for my coworkers, teaching them strategies to create a good learning environment and increase their student test scores.

<u>POLITICAL CLUB</u>: I am the sponsor of the CLOSEUP CLUB. Once again, I will be taking approximately 25 students to Washington, DC for one week, in February 2020 to participate and examination of how FEDERALISM and our government functions first hand. www.closeup.org Students and parents will also visit the Georgia State Capitol, Senate, and House at the end of October 2019, the Newton and County Government Offices in December, 2019.

Elbert County Public Schools August 2015- July 2016 Lead Teacher Elberton Education Center Crossroads Alternative School (EEC) 600 Abernathy Circle, Elberton, GA 30635

I served as the Lead Teacher for the Elbert County Crossroads Alternative School, which consisted of grades 6-12. The school's name was the Elberton Education Center (EEC). As the Lead Teacher, I helped to coordinate the instructional programs for 46 subjects (middle school and high school) for all students, using the APEX computer based learning system.

My duties included: supervising and running the school's programs for behavior and academic Plans and with Special Education needs. I was appointed to serve as EEC's representative to the District's School Improvement Team (Edivate PD360) as well as EEC's School Assistant Test Coordinator. Other committees and teams that I served on would include: School Improvement leadership Team (SILT), Title I Parent Involvement / School Advisement Committee, AdvanceED School Improvement Committee, Sunshine Committee, Teacher Collaborative Planning and Data Team, and the Positive Behavior Intervention Strategies Team (PBIS). I also assisted (once a week) Elbert County's Comprehensive High School's football and Track teams in developing their student athletes.

POLITICAL ACTION: I successfully challenged my employer as a "Whistle Blower" concerning the Elbert County School Officials who were denying students their services and were not in compliance with Federal Laws pursuant to Special Ed Students. I successfully lead a campaign to correct the problems as-well-as educate parents of their rights in this area. I worked with the State of Georgia's Department of Civil Rights and the Georgia State Board of Education to facilitate these corrective changes.

Diversity International Television Network Oct. 2006 – March 2018 CEO / President Watkinsville, Bufford, GA

I was the founder, President, CEO and Chairman of the Board of Directors for the **Diversity International Television Network "DITN" (**www.diversityitn.com). DITN is a global multicultural educational, historical, and life-long learning network. It was designed to provide programming similar to those of the History Channel, Discovery, and National Geographic with the use of multi-platform interactive social media technology. My goal through this network was to address the systemic needs confronting America's apparent social institutional failures for its citizens and the media, which has been a consistent culprit towards social dysfunction. DITN collaborates with non-profit organizations to enhance their footprint and effectiveness in their local communities. It also incorporates the STEM Program (Science, Technology, Engineering, and Mathematics) in its programming. DITN also utilizes new media, digatainment, cloud computing, convergent technology, and mobile media to cater to a global audience. In the US, DITN's television, gaming, and cloud computing programs were designed to assist in the execution of current and past US Presidential Executive Orders concerning Historical Black Colleges and Universities (HBCU's), Historical Tribal Colleges and Universities (TCU's), and the Hispanic Association Colleges and Universities (HACU's) in their educational development.

Positions, Duties and Responsibilities:

CEO, President / Chairman of the Board of Directors, Business Plan Development, Corporate Development, International Relations, Content and educational strategy & design, Sales, Marketing, Corporate Branding, Capital language and SEC Compliance, Trademarks and Patents, Networking, Corporate Structures, Corporate Sequencing, Profit Management, Human Resources and recruiting,

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Investor Protocol, Corporate Management, Capital fund raising for for-profit and non-profit entities (Grants, Venture Capitalists, Foundations, Trusts, and Angel Investors).

POLITICAL ACTION:

I worked with churches, educators, and consulted with leaders in Africa, Europe, Southeast Asia and the Caribbean on a regular basis in order to establish relationships for content development, distant learning programs, virtual classrooms, and infrastructure development. This was done in conjunction with DITN's investors in order to enhance humanitarian relief efforts for business, employment, and educational purposes.

Christian Fellowship Assembly, Inc. Washington DC/ Miami, Florida

1982 - 2012

Pastor/Bishop

Headed a nationally based ministry designed to counteract the problems of America's dysfunctional families and social ills. I developed programs to train men and women to become productive leaders in their communities and for fathers to serve as effective models at home. These strategies led to the establishment of inner-city and collegiate ministries in several US cities. I also serve as the presiding Bishop of Christian Fellowship Assemblies, Inc. nationwide (1982-2000). As Bishop I coordinated national meetings, workshops, and pastoral training sessions in New York, Florida, California, Georgia, Tennessee, Maryland, Virginia and Washington D.C. Computer graphics skills were utilized to enhance publications and booklets.

International Missions: In 1987, I was invited by the Israeli government to be part of a U.S. & British delegation to tour the country and participate in a two week fact finding mission concerning the <u>Palestinian conflict</u> in Israel (the first Intifada). We also had private visits to biblical historical sites for future tourism. I was also invited, and visited again in April of 2012 and March of 2016, making it my 6th visit to Israel. Over the past 35 years I have also traveled extensively throughout the Southeast Asia, Africa, Europe, and the Caribbean doing missions work, pastoral training, crusades, conferences, and economic development.

POLITICAL ACTION:

From 1982-1985 I was a spokesperson for a ministerial alliance on Capitol Hill, Washington, D.C. addressing social, political, and religious issues that effected the minority and Christian communities, including Black infanticide and the Abortion Movement.

Oconee County Georgia, Public Schools

Oconee County High School Watkinsville, Georgia.

Sept. 1995 – Dec. 2008

Educator / Coach

<u>Subjects Taught</u>: Psychology, Sociology, AP US History, Advance US History, Comparative World Religions, Economics, Civics, World History, <u>Individuals and the Law</u>, Current Issues, Pre-Algebra, Computer Technology, Television and Video Productions, and English (Public Speaking).

POLITICAL ACTION:

For ten years, I was the Only African American male educator in the Oconee County Public Schools System. I was also their first African American coach since in Integration of their school system. I was also a resident of the county and my six children graduated from Oconee County Schools with high achievements. Two of which are currently involved in high levels of U.S. Government operations. I successfully challenged the racial hiring practices and nepotism tendencies of the school system through the U.S. Department of Justice and the Department of Education Civil Rights Division.

<u>Clubs and Committees</u>: Technology, Faculty Sunshine Committee, Life Skills Committee, Multicultural, Young Republicans and Democrats, Faculty Advisory Committee, Student Liaison Committee, and Text Book Adoption Committee. As chairman of the Multicultural Committee (which I established) I wrote grants to fund multicultural activities supported by students and faculty members. During my tenure as its advisor, this student organization remained undefeated in homecoming float competitions. I coordinated community relations between the University of Georgia (faculty and Minority Services Department), assisted the Oconee County School Board in minority teacher recruitment, worked with civic organizations, and community leaders.

My responsibilities included: conducting fundraising activities, charity benefits for the greater Oconee – Athens/Clarke County communities, organizing an annual Turkey Trot (Thanksgiving schoolwide fundraiser with students and faculty), hosted student / community banquets, arranged speakers for social studies monthly speaker's bureau for participating classes, created a student lead multi-cultural gospel choir and step team, planned student cultural events and college fairs, and hosted annual minority academic achievement awards. In the area of academics, I also developed numerous curriculum pacing guides for social science classes. I fostered summer mentor programs through my community based educational advocate program for minority students called: Oconee ACCESS. When the Oconee School System established its first alternative school program in 1996, I was one of two educators selected to develop its pilot program.

Awards and Accomplishments: Selected twice for Who's Who Among Teachers in America – student nominations. I was perhaps the only teacher in the Oconee County School System's history that had such a demand for his classes to such an extent that I often had students for the entire day (block schedule), having three preps classes per day, during a semester in which they would take one of each of my social science classes. On the other hands, many students and their siblings would take my classes before they graduated. I almost always had on the average three lesson plans to prepare per semester. This demand was despite the fact that even though the classes were challenging with numerous case studies (sociology), as well as a major research paper (psychology), my students love the challenges of developing critical thinking skills and discovering relevancy in applied knowledge.

<u>Coaching</u>: Served as head boy's track and field coach, trained younger coaches and assisted with girl's track and field teams and cross country. I conducted a year-round track program for high school and middle school students. Many students competed in state competitions and obtained college athletic scholarship offers. I also served as an assistant football coach. In this capacity I coached receivers, kickers, and the defensive secondary. I was also part of a new coaching team and strategy, which turned the Oconee County's football program around, fostering better racial relationships; with a school that prior to my arrival had won only one game in two years to complete a 7-and -4 season in 1995.

Citizens Advocate Committee Sept. 2009 to Dec. 2017 Advocate and Pro Se Litigant

POLITICAL ACTION:

I served as an advocate for citizen's rights in the legislatures of the state of Georgia and Washington D.C. concerning the sub-prime Mortgage Bubble Crisis. In both locations, I worked with leaders of the Republican, Democratic, Georgia Tea Party, the National Black Caucus as-well-as State and national Black Civil rights Organizations to try and bring homeowner relief. Our primary emphasis was to address the fraud perpetrated by many U.S. financial institutions, insurance companies, and law firms. I also helped write a bill to be proposed for committee in the Georgia Legislature in 2015.

I worked with the Oconee County Sheriff Department, the Georgia Sheriff Association, the Georgia Bureau of Investigations (GBI), and the Federal Bureau of Investigations (FBI) to address these issues in

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Georgia, North Carolina, Michigan, and Florida. Even though we were unsuccessful in our efforts, much was learned about the Financial Services Community, the Federal Reserve, our judicial system, and lobbyist groups in America.

Oconee ACCESS, Inc.

Dec. 1995 – Dec. 2007

President/founder

The acronym ACCESS stands for the "Association of Concerned Citizens for the Educational Success of Multi-cultural Students." I established this 501(c)(3) community organization to assist minority parents in becoming proactive in their children's academic success. Worked with local and national civil rights organizations as well as the UGA's Franklin speakers Bureau and Multicultural Department, Emory University Civil Justice Committee and the Holocaust Foundation to name a few, to further local, national, and international civil liberties. I established an Oconee County mentor program for youth, hosted conflict resolution seminars for students and parents, and sponsored annual college fairs.

Alpha Omega Productions, Inc. Watkinsville, Georgia

Sept. 1995 – 2012

President, Author Producer, Script Writer, Videographer

I was the founder and president of a non-profit 501(c)(3) video production company that produced historical documentaries, published Christian apologetic literature, managed company web site and e-commerce activities. I authored five major books on how anti-Semitism has affected church theology, arranged book signing tours, national and international speaking engagements in Eastern and Western Europe, Asia, Africa, The Middle East, and the US. I set up interviews with historians, scholars, and organizational leaders for filming historical documentaries. As chief videographer, scriptwriter, and director, I also coordinate all video filming, editing, and computer generated special effects. Alpha Omega Productions, Inc. also conducts Christian family counseling services and educational seminars.

Walton County Public Schools Monroe Area Comprehensive High School Monroe, Georgia **Aug. 1993 – June 1995**

Educator

<u>Subjects taught</u>: Psychology, Sociology, Civics, World Geography, U.S. History, Economics, and a Physical Science class for Special Education students.

<u>Clubs Sponsored</u>: Freshman Class Sponsor and Homecoming Float Construction Coordinator (1993-1995) Won homecoming float competition; Close Up Club - a government studies organization that visits Washington D.C. (for one week) and examines America's political process; Academic Team Coach for student competition.

<u>Committees</u>: Chairman of African American History Activities; Quality Team Leader and faculty Representative on Quality Leadership Council; school technology committee member. I also worked with city officials and community leaders to help try to reduce student dropout rate and develop meaningful after school community programs for area youth's.

Awards and Achievements: Teacher of the Month chosen by faculty, Teacher of the Month selected by students, Teacher of the Month chosen by Administrators. MACHS Teacher of the Year (finalist) first year at the school. I subsequently produced a video for the winner to compete at the county level. Freshman Class Sponsor - Homecoming Float competition winner and recognition for outstanding African American History month activities. Videotaped Monroe Area High School football games for coaches. Selected Who's Who Among Teachers in America.

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Miami-Dade County Public Schools 1986 - 1993 Southwood Middle School 1988 - 1993

Miami, Florida

Administrator, Educator, Coach

Educator

Administrative Assistant duties (1989-90) included: discipline for the ninth grade, supervised the bus transportation program, school clinic, custodial staff, meal program, school property and inventory, physical plant maintenance, SCSI program, teacher duty assignments, security; hall locker assignments and fire evacuation drills; chaired the safety committee, worked with the discipline committee and parent booster club. Produced and directed a 30 minute video on the effects and aftermath of Hurricane Andrew on Southwood Middle School. Produced and performed on a school-wide (TV broadcast) homeroom exercise program. In conjunction with Dade County's promotion of family reading time literacy, I also directed, wrote the script, and performed as the costumed character... the "Book Man." I wrote two major historical narratives for African American drama and dance productions for our Magnet Program.

<u>Subjects taught</u>: TV and media Productions, SARP (Students at Risk Program), Civics, and U.S. History, Honors World History, World History, Leadership (Motivational), and Physical Education. I averaged three class preparations per semester. I also had my students participate in an annual countywide Jewish Holocaust survivor's symposiums and group activities.

<u>Clubs Sponsored</u>: Youth Crime Watch, Superstar Patrols (over 200 members), and Social Studies.

<u>Teams Coached</u>: Head Coach Track and Field- Our boys and girls track teams won four county championships and nine division championships. Cross-Country: teams produced two county championships and seven division championships. Wrestling: team was county runner up and division champion. Dade County had at that time approximately 40 middle schools. Several of my students became successful pro football players.

<u>Committees</u>: African American history, Discipline, Safety, Ninth Grade Teaming, SARP (Students At Risk Program), Middle School, PTSA (Parent Teacher Student Association), and Quality Circle.

<u>Awards</u>: Coach of the Year 1988; 1990, 1991. Southwood Middle School Nominee for Mainstreaming Teacher of the Year for Exceptional Student Education; **1990-91 Miami-Dade County** (Florida) Mainstreaming Teacher of the Year for the ESE Program (Special Ed); Subsequently, I received a Letter of Accommodation from Congresswoman Ileana Ros-Lehtien for excellence in education 1991; I was nominated for the Dade County's Ida S. Baker Distinguished Minority Educator Award 1993.

Homestead Senior High Homestead, Florida

<u>Subjects taught</u>: World History, American Government, Sociology, Leadership, and Russian History Taught and work with migrant students in southern Miami-Dade County.

Southern Baptist Home
Mission Board
Atlanta, Georgia

Aug.1980 - Sept.1982
University Chaplain
Univ. of D. C. & Howard Univ.

I designed extensive outreach strategies to build a program for students, faculty and their families at the University of the District of Columbia (UDC), local churches, and government organizations ... including Capitol Hill. As Chaplain for UDC (and while assisting at Howard University) I conducted classes, seminars, workshops, various forms of counseling programs, and the operations of a campus ministry student center. My endeavors were very successful and led to the formation of several churches in various parts of the country.

The Southwestern Publishing Co.

Mar.1976 - Aug.1980

Organizational Sales Mgr.

Nashville, Tennessee

Instructor / Trainer/ Interviewer / Field Manager

While in college, I managed door-to-door sales organizations, consisting of 30 to 50 individuals (as independent contractors). My headquarters were in Dallas and Houston, TX, Shreveport, LA, Greensboro, NC, Miami, FL, and Lancaster, PA. The sales items were educational, historical, and religious reference books.

I started the Southwestern Sales Academy in Miami to better prepare my organizations of 30 to 40 college recruited employees (peers) for summer sales positions. The training program was designed to teach advance management, sales, business operations, motivation principals, time management, and communication skills. There were four levels of management training and sales. My efforts produced many of the company's top managers, salesmen, and organizations. My training skills and creativity also established many company records; consequently, I received an Honorary Master's degree in closing sales.

Awards: Tough-minded Businessman Award (2x) for accounting, "I Wanna' Win" Award, Top Management Awards (3x) top teams in sales, Top Sales Award, Leadership Awards, Salesmanship Award (2x) sales of \$2,000 per week for the summer, Gold Seal Award, Gold Seal Gold Awards (4x) (working over 80 hours per week for the entire summer), 1000 Hrs. Award, and the Century Club Award. In 1980 my sales team did over \$120,000 in business in 13 weeks. All were college students and they all did extremely well.

South Dade Federal Corrections

Oct.1979 - May1980

Assistant-Prison Chaplain/ Instructor

Miami, Florida

I served as counselor, adviser, and chapel coordinator at a minimum security penal institution in South Florida. I had direct contact with the prisoners in their cell-blocks for personal ministry and help develop religious and social activities for inmates. Part of the institutions enrichment program for the incarcerated was for me to assist in recruiting community groups to conduct activities and perform various programs for the inmates. During the Cuban refugee crisis I worked with Cuban detainees and Haitian Refugees for religious and social acclimation.

Fellowship House South Miami, Florida Sept.1975 - May 1976

Activities Director Psych Rehab Center

Organized in-house activities for patients, taught sewing classes, and coordinated the athletic programs for a psych-rehabilitation center (half way house) in South Miami, Florida.

References: Furnished upon request.

Dr. Karyn Christine Pumphrey

OBJECTIVE

To use my specializations as a U.S. Senator for the State of Georgia

CURRENT TEACHING CERTIFICATES

- State of Michigan Professional Education Certificate
 - o Elementary K-5
 - o Early Childhood Education
- Georgia Educator Certificate
 - o Teacher Support Specialist
 - o Early Childhood Education P-5
 - o Middle Grades 4-8
 - o Middle Grades Social Science

SKILLS PROFILE

- Five years <u>online</u> teaching experience with exceptional reviews after every session
- Specialization in STEAM education
- Extensive training and courses in multiple intelligences
- Knowledge of classroom-based research
- Certified teacher in both Michigan and Georgia
- Successful grant writing for field trips, school equipment, and technology
- Twenty-three years of teaching experience in pre-K through 6th
- Managed and led the implementation of STEM in the second largest school district in the nation.
- Developed curriculum for STEM across all grade levels.
- Lead educator in Environmental education initiatives in Gwinnett County

EMPLOYMENT HISTORY

Ashford University

online

Instructor in good standing for Early Childhood and Education courses

- Exceptional student reviews post-course 98% positive feedback across all categories
- Teaching assistant for writing and research courses
- Give positive and constructive feedback to adult students regarding their writing and research
- Answer all student and instructor emails within 12 hours
- Grade and give feedback to all student papers within specified time frame
- Assist students with research challenges such as internet source credibility
- Received all superior ratings on every end-of-course survey

Corley Elementary

Lawrenceville, GA

Developed and wrote new STEM curriculum for Gwinnett County School District

- Wrote lessons for implementation of county wide STEM curriculum
- Developed assessments for STEM curriculum according to state and national STEM standards
- Provided staff development in the implementation of STEM at the elementary level
- Taught kindergarten through fifth grade STEM courses
- Taught K-5 science daily to all grades.
- Wrote grants for field trips, acquisition of technology, and CPR training and equipment
- Trained teachers in effective uses of technology in our school (interactive whiteboards)
- Wrote technology rich lessons for all grade levels as part of teacher training
- Teacher of the Year candidate six times

2008-2013

2002-current

- Teacher of the Year winner 2012
- Chaired numerous committees, including science studies and workplace climate
- Led environmental initiatives in Gwinnett County Public Schools, including ways to reduce child hunger
- Wrote engaging, hands-on, technology-rich curriculum materials and lessons

Fox Elementary 1995-2002

Columbus, GA

- Taught pre-K and 6th grade
- Chartered pre-K program for the school district
- Wrote research project supporting the effectiveness of the pre-K program. This research was presented to the state legislature to support
 the district's position on continued funding.

EDUCATION

Doctorate Degree STEM Education - Northcentral University

June 2017

Scottsdale, Arizona

Completed doctoral degree in STEM education

Dissertation research regarding female minorities in future STEM positions 3.97 GPA

Specialist Degree Elementary Education - Troy State University

1998

Troy, Alabama Graduated Magna Cum Laude

Masters Degree Elementary Education - Troy State University

1994

Troy, Alabama Graduated Magna Cum Laude

Bachelors Degree Elementary Education – Central Michigan University

1990

Mt. Pleasant, Michigan Graduated Cum Laude

SPEAKING ENGAGEMENTS

ALIEF STEM CONFERENCE Houston, Texas
 HAWAII INTERNATIONAL STEM CONFERENCE Honolulu, Hawaii
 April 2018
 June 2018

HONORS AND AWARDS

- Graduated Magna Cum Laude from Northcentral University at doctorate level
- Graduated Magna Cum Laude from Troy State University twice
- Awarded Gateway Educator of the Year 1996
- Awarded Target Field Trip Grant 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010
- Awarded Access It Grant from Imagine It Museum 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010
- Nominated for Teacher of the Year 6 times
- Teacher of the Year Corley Elementary 2012
- Gwinnett County Teacher of the Year finalist 2012
- Member Phi Delta Kappa organization for exceptional woman educators
- Member Gwinnett Clean and Beautiful 15 years

Thank you for your time and consideration. If you need additional information, please call or email me.

George Scott Crowell, M.D.

EMPLOYMENT:

2000 - Present

Anesthesia Associates of Dalton

Dalton, Georgia

1999 - 2000

Provita Medical Services, P.A.

1999 - 2000

Armstrong County Memorial Hospital

Staff Anesthesiologist Kittanning, Pennsylvania

1996 - 1999

Unicom Anesthesia Associates, P.A.

Tampa, Florida

1996 - 1999

University Community Hospital

Staff Anesthesiologist

Tampa, Florida

EDUCATION AND TRAINING:

Residency:

University of South Florida

July 1993 - June 1996

Department of Anesthesiology

Tampa, Florida

Intership:

University of South Florida

July 1992 - June 1993

Department of Surgery

Tampa, Florida

M.D. Degree:

Medical College of Georgia

Sept 1988 - June 1992

Augusta, Georgia

B.S. in Biology:

University of Georgia

1983 - 1987

Athens, Georgia

LICENSURE AND CERTIFICATION:

4/11/97

American Board of Anesthesiology

1993

Diplomat of the National Board of Medical Examiners

State of Florida

PERSONAL:

Date of Birth:

1965

Place of Birth: Loveland, Colorado

Marital Status: Married, three sons

Jason R. Anavitarte

BIOGRAPHY

Jason Anav tarte s a member of the Pau d ng County Schoo Board after w nn ng countyw de dur ng the 2018 genera e ect on w th 67% of the vote. he Pau d ng County Schoo D str ct s the 12th argest n the state w th 31,000 students. He serves as a Comm ss oner for the Governor's Comm ss on on Equa Opportun ty and s the D rector of Deve opment and Advocacy for CareSource Georg a.

Most recent y, Jason served as Sen or Adv sor to Lt. Governor Geoff Duncan's campa gn and served on the state f nance comm ttee for Governor Br an Kemp dur ng the 2018 e ect on. Dur ng the 2016 e ect on cyc e Jason served as the Georg a Charman for Senator Marco Rub o's Pres dent a Campa gn and Nat ona F nance eam.

Jason s a former member of the Dorav e C ty Counc , h s hometown where he was ra sed and grew up. He was e ected n 2003, becoming the youngest H spanic ever elected in Georgia, youngest in Dorav eight history, and one the youngest in metro. At anta to ever serve as Mayor Prolem. He was Founder and Co Chair of the General Motors B ue R bbon Commission during the 2008 General Motors Plant Closure and Redevelopment, was involved in the process for the initial creation of the City of Dunwoody, and was a leader in supporting local aw enforcement and economic development.

In 2016 Jason served as a RNC Statew de De egate to the RNC convent on n C eve and, Oh o. In add t on, Jason served as the Maver ck PAC (MavPAC), Georg a Chapter Co Founder and Charman between 2012 2016. Maver ck PAC s a pot call action committee that seeks to engage young professionals in the pot call process. It's focus selecting young professionals to the U.S. Congressionals and Senate. They distributed over \$150,000 nationally during 2016 cycle. For a number of years Jason worked with Governor Susana Martinez of New Mexicolas a member of her National Finance.

In October 2013, Jason hosted Former Governor Lus Fortuno of Puerto R con At anta for a Economic Development Opportunities in Latin America Event. The event had over 200 attendees from across the international community including Governor Nathan Deal and 5 Consul General's from Latin America. Since then, Jason has worked with Governor Fortuno and others to advance economic opportunities for Latino businesses in the U.S.

Recent y n 2018, Jason was named one of the 50 Most Influent a Latinos in Georgia. In 2011, he was named by Georgia irrend Magazine as one of the top 40 Under 40 Leaders in Georgia. In 2005, Jason was bestowed with the Ivan Alien Jr. Legacy Award named after the former Mayor of Atlanta. Also in 2005, Jason was given the Public Service Award from the

Schoo of Pub c Po cy at Georg a ech, and was given the Outstanding Community Supporter Award by the Augusta Partnership for Children in 2008. In 2012, Jason was named by the Doug as County Chamber of Commerce as one of the county's op 10 Professiona's and in 2014 was named a Next Generation Award winner by the Cobb Chamber of Commerce. In addition, Jason was a graduate of Leadership Atlanta, Leadership Cobb, and Leadership Doug as.

He current y serves on the Board of rustees for Chattahoochee echnica. Colege where he serves as the Chairman of the Board. Chattahoochee lechnist state argest technical colege in the state of Georgia serving Paulding, Cobb, Cherokee, Bartow, Pickens, and Gimer counties. Since joining the board, Jason has he ped expand development opportunities, increase scholarship awards for students in its seven county service area to nearly \$100,000 per year, and has he ped lead efforts for future construction of a new health sciences center in Cobb County, Georgia and Advanced Center of Manufacturing in Bartow County, Georgia.

In add t on, he serves on the Execut ve Comm ttee for the Pau d ng Drug Court, Board of the Georg a Chamber of Commerce, former Board Member of Mothers Aga nst Drunk Dr ν ng Georg a, former Board Member of Fe owsh p for Chr st an Ath etes, and attends Burnt H ckory Bapt st Church.

Jason has served as a eader on ssues such as reg ona economic development, public safety, healthcare, workforce development and children and youth. He has been featured in Georgia rend Magazine, the Atlanta Journa Constitution, WSB V Channe 2, FOX 5 Atlanta, Marietta Daly Journa, and Paulding Neighbor. Jason is an avid tennis player, coaches youth basketba in North Paulding, and loves to fish.

He rece ved a B.A. degree from Georg a State University and M.S. degree in Public Policy from the Georg a lech. Jason and wife, Jennifer, and daughters resident particles are seen as a second of the Georg and American resident particles.

EDUCA ION

Georg a State University

Co ege of Arts and Sc ences

At anta,

Georg a

Bachelor of Arts Degree, 2001

Georg a Inst tute of echnology

Ivan A en Co ege

At anta,

Georg a

Master of Science, Public Policy, 2004

PROFESSIONAL EXPERIENCE

Pau d ng County Board of Educat on

Da as, Georga

District 6 School Board Member

2019 Present

CareSource At anta, Georg a

Director of Advocacy and Development 9/16 Present

Georg a Comm ss on on Equa Opportun ty

At anta, Georg a

Commissioner

At anta, Georg a

6/15 Present

Ka ser Permanente At anta, Georg a *Government Relations Officer and Public Affairs* 7/11 9/16

Amer group Corporat on At anta, Georg a State Director of Marketing 1/04 6/11

C ty of Dorav e Dorav e, Georg a Mayor Pro Tem/Councilman, District 3 2004 2007

Jason Pratt

Objective

To serve constituents in the Georgia with honest and effective leadership

Education

- University of Georgia Athens, GA
- Double Major -Social Studies Education Degree; History Degree | Graduated 2011
- Special Education Degree General Curriculum UGA

Experience

August 2011 - Present

Teacher | Clarke County School District | Athens, GA

Coached Cross Country for 5 years; Coached the Chess Team for 7 years; Led Improv Club for 3

Qualities

- No criminal record
- Honest and trustworthy
- Has never misused private planes
- 30 years old

Lynne E. Saunders

SUMMARY

Conservative republican, voted for Donald Trump. Twenty-one years' experience operating a holistic non-profit 501(c)3 organization focused on families' stability as founder, visionary, and executive director. Accomplished and deep understanding of a variety of social service areas from the base of food assistance needs to family stability. Programs developed and implemented include back to work incentives to comprehensive household financial literacy. Experience in operating a debt free small business with the responsibility to satisfy payroll and overhead. Network with a variety of at-risk populations, providing stability training, life skills, and relapse prevention focuses for those in substance abuse recovery, domestic abuse, and at-risk youth. Sphere of influence includes local and federal political leaders, past and present.

PROFESSIONAL EXPERIENCE

Encompass Ministries Inc. / Recently rebranded from Papa's Pantry, 20 2019 August 1

August 1998 - Present

Tax ID: 58-2471956; Papa's Pantry began in 1998 as a grassroots initiative to address unmet needs within the metro Atlanta area. Food assistance programs reflected glaring gaps in family foundations. Ministry programs developed to meet those needs to transition families off social service/government programs to that of independent, tax paying citizens within our local communities.

- Needs scope, focus, and program development
- HR, staffing, training to exceed in meeting the community's needs within the ministry realm
- Annually projected and met budgets, no debt or government funding
- · Food assistance for families in need
- Authored the book, "21st Century Keys to Employment"
- Developed time management/goal setting system, "The Life Balance Organizer"
- Creator and editor of bi-monthly magazine, "Community Spirit"
- · Workshop curriculums created:
 - o Employment Strategies: Includes employer psychology, resumes, interviews, work ethic, and professionalism
 - o Financial Literacy: Household money management, healthy credit, banking tools
 - o Goal Setting / Time Management / Life Balance
 - o Toxic Relationships / Effective Communication
- 2017 focused training with drug/alcohol addiction recovery programs to address the epidemic of substance abuse relapse and deaths
 - o Family support of those in addiction/recovery, weekly meetings began 2019.

The Home Depot

January 2000 - May 2003

Executive / Administrative Assistant, initially supporting a director, promoted supporting vice presidents. Managed department communications, calendars, travel, emails, and correspondences. Gathered pivotal data and reports to establish/confirm growth initiatives.

PREVIOUS EXPERIENCE

- Weber Associates, Time Management Training Company, Kennesaw, GA
- North Carolina Real Estate, Charlotte
- South Florida State Mental Hospital, Pembroke Pines

EDUCATION

 Finger Lakes Community College, Canandaigua, NY Major in Business Administration, Minor in Psychology **Associate Degree Earned**

REFERENCES

Available Upon Request

Michael R. Waschak, Ph.D.

Vision & Positions

I am interested in serving as Georgia's Junior Senator (or if Doug Collins is chosen to Replace Senator Isakson, I a would be happy to serve in his seat). I currently live in Gainesville, Hall County, Georgia. My political views are based in a strong fiscal conservatism. Our federal government should be small and do only things that cannot be done better at a more local level (e.g., Defense, international Relations & Trade, Federal Courts).

I grew up in Conyers, Georgia and I am an Alumnus of both Georgia Tech and Kennesaw State (sorry Dawgs). I am a supporter of law enforcement and the second amendment. I am in favor of strong boarders and the enforcement of our immigration laws. I have spent much of the past decade living overseas and have seen first hand the damage socialist philosophies do to the people and economies of developing countries. There is no room for such ideas in USA policy making. I am a proponent of religious liberty. However, freedom of religion does not mean freedom from religion. Monuments and historical artifacts even of an objectionable or religious nature should be respected as part of our past. Our laws should not be used to restrict the religious practice of others. I am a hiker, tree hugger, photographer and pragmatic environmentalist. Yet, my professional research and graduate training in Environmental Public Policy has taught me that sometimes burning coal or fissile fuels is the kindest thing we can do for the environment.

Core Qualifications

Experienced Manager Proven Researcher & Change Leader Highly Successful Grant Writer Professional in Quantitative / Qualitative Analysis

Partnership Implementation & Evaluation Expert Skilled Program / Accreditation Evaluator Specialist in Education & Environmental Policy International Expertise Central Asia and Balkan

Education

- **Ph.D. Public Policy [Environmental Policy] -** 12/2009 Georgia Institute of Technology, Atlanta Georgia Research: Education and Environmental Policy, Community-Based Partnering Dissertation: Evaluating the Impacts of Partnership: An Electronic-Panel Study of Partnering and the Potential for Adaptive Management
- Master of City and Regional Planning 12/2003 Georgia Institute of Technology, Atlanta Georgia, USA Research: Environmental Planning, Watershed Management & Urban Redevelopment in Atlanta Thesis: Developing Community-Based Adaptive Management Programs for Ecosystem and Stormwater Management and Urban Brownfield Redevelopment
- Master of Public Administration 8/1999 Kennesaw State University, Kennesaw Georgia, USA Research: Federal Mediation during the Carter Administration 1976-1980.

 Thesis: Indian Mediations During the Carter Administration: Evaluating the Role of the Federal Executive Branch in Implementing the Boldt Decision on Fishing Rights in the Pacific Northwest, Settling the Maine Land Dispute, and Mediating the Hopi / Navaho Land Dispute.
- Bachelor of Science in Psychology cum laude 6/1996 Kennesaw State University, Kennesaw Georgia, USA Minor in Art History; Member Golden Key International Honor Society

 KSU State of Georgia Court Mediation Training Program Completed December 1995

Professional Experience

Nazarbayev University, Graduate School of Public Policy – Astana, Republic of Kazakhstan *Assistant Professor*. 2017-2019. *Director MPA Program*. 2018 - 2019

- Teaching
 - o Provided Mentorship to Doctoral & Masters Students on Proposal & Thesis Writing
 - Taught Research Methods (Quantitative and Qualitative)
- Faculty Service
 - Managed Master in Public Administration Program program assessment and advising students
 - o Instructional Technology Committee & Executive Education Committee
- Research
 - o Co Editor/Author: **Governing Cities: Asia's Urban Transformation** (2019). Hartley, K, Woo, J.J., Phua, C., Waschak, M.R. & Kuecker, G. (eds) Oxford, UK: Taylor & Francis.
 - Lead author and principal investigator for developing spending priorities for the national government and development banks (done in consultation with the World Bank, 2018-19)
 Population and Youth Employment Trends in Kazakhstan: Working toward 2025 and Better Future for All. Nur-Sultan, Kazakhstan: Ministry of Labor and Social Protection.

Rochester Institute of Technology – American University in Kosovo, Pristina, Kosovo Senior Lecturer & Unit Head / Chair of Public Policy and Governance, 2010 to 2016

- Lead Public Policy and Governance Unit
 - o Managed Public Policy, International Relations and Legal Studies programs
 - o Taught 3-4 courses per semester / 2 semesters per year
- Lead author on successful 2013 USAID Transformational Leadership Grant \$3.5 million
- Supervised and Coordinated Semester Conversion for Three Academic Units
- Mentored students' successful applications to masters (e.g., LSE, Vanderbilt, UCLA, Georgetown)
- RIT Coordinator for the continuing Middle States Academic Program Accreditation
 - o Participated in the development of evaluation metrics and prepared all reports
- Received 2015 U.S. Embassy Kosovo University Support Program Grant \$6,284
 - o Faculty/Student Engagement in Env. Policy Research in the Sharr Mountain National Forest
- Received 2015 Royal Embassy of Norway Ambassador's Grant-\$10,000
 - o Supporting Biodiversity Protection and Study of the Impacts of Deforestation
- Received 2012 RIT Provost's Award for Learning Innovations (with Daniel Cosentino) \$12,638
 http://www.rit.edu/ili/plig/awards
- Chairman of the Academic Conduct Committee cases of academic and faculty misconduct

Rochester Institute of Technology – RIT Center for Energy and Natural Resources, Pristina, Kosovo *Director*, 2013 to 2016

- Provided leadership / budget development & supervision / project management to professional staff and student researchers (average 35) to complete externally funded projects
 - Author of reports for UNFAO on the impact of woodfuel use in Kosovo.
 - e.g. http://www.fao.org/3/a-i4968e.pdf
- Specialist in Remote Sensing including the use of aerial drones for data collection
- Developed grants for continued operation
 - Received over \$125,000.00 USD in external funding for managing projects engaging students in sponsored research 2013-16
- Provided advice to the Government of Kosovo on energy policy, water & deforestation
 - o In Kosovo energy policy is directly connected to water & wood fuel / forest use
- Provided program evaluation support for City Planning projects in Pristina, Kosovo
- RIT Imagine Festival Video describes the work we were doing in the Sharr Mountains https://www.facebook.com/cenr.kosovo/videos/1761043304132696/
- Developed public information campaign & Webspace at www.rit.edu/cenr.

Rochester Institute of Technology, Science Technology & Society / Public Policy Department Visiting Assistant Professor, 2007 to 2009

- Taught for two years 3/3/3+1 graduate and undergraduate courses on a quarter system
- Advised graduate students on research and thesis writing

• Provided high quality classroom experiences for hearing impaired students

Georgia Tech Research Institute - Electro-Optics, Environment and Materials Laboratory (GTRI-EOEML)

Research Associate

- Provided Technical Assistance for Communities with Brownfields (USEPA-R4-TAB)
- Reviewed grant applications to assist the redevelopment efforts of local communities
- Analyzed US Census and GIS data to report on changes in Atlanta from 1990-2000
- Reported impacts of demographic changes on public education & brownfield redevelopment

Georgia Institute of Technology, School of Public Policy - Atlanta, Georgia Teaching Assistant / Research Associate, 2001 to 2007; 2009 to 2010

- Managed a five-year \$418,289.00 NSF research project, NSF 02-061 Award #: 0231904
 - o Provided program evaluation advice for NSF No Child Left Behind programs
 - Managed and coordinated efforts of research faculty and graduate students
 - o Produced grant extensions and two of the final reports for the NSF RETA project
 - o Regularly presented research findings to NSF and at other meetings and conferences
- Assisted in the preparation of over \$5 million in successful grant applications and extensions
- Assisted with \$3 million Georgia Department of Transportation research projects
- Performed evaluation work on Georgia Tech's \$1.9 million NSF-STEP program
 - Supervised graduate student work on data collection and analysis
- Taught classes in Engineering Ethics, American Government, Environmental Policy Graduate Research Assistant to Dr. Bryan G. Norton
- Assisted in editing and preparing two books and several articles
- Presented guest lectures to graduate and undergraduate classes

Other Experience

The Centers for Disease Control and Prevention (CDC) - Atlanta, Georgia *Morbidity, Mortality, Weekly Report, Editor / Research Assistant*

• Independently edited articles published in the journal

Graphic Art Imaging / Graphic Art Service (*Pre-Press Advertising*) - Atlanta, Georgia *Manager Commercial Photography*

• Participated in the design and production of high-end advertising materials

The Atlanta Council on Physical Fitness and Sports - Atlanta, Georgia / Washington, DC Organizing chair; Vice president

- Organized the creation of the local Atlanta Council on Physical Fitness and Sports
- Coordinated local involvement for US President's Council on Physical Fitness and Sports
- Raised money for non-profit sports programs

Rubinoff, Ermutlu, Zimmerman & Reagar: International Business Consulting – Atlanta, Georgia Partner, Corporate Secretary, Director of Marketing

• Managed advertising & marketing plans for clients seeking to move overseas

Citizenship: United States of America

Professional Scholarship / Publications

Hartley, K., Waschak, M., Woo, J.J., Phua, C., & Keucker, G. Eds. (2019). *Governing Cities: Asia's Urban Transformation*. Oxford, UK.: Routledge.

Waschak, M. (2019). Planning a New Capitol in Central Asia: The Case of Astana. In Hartley, K., Waschak, M., Woo, J.J., Phua, C., & Keucker, G. Eds. *Governing Cities: Asia's Urban Transformation*. Oxford, UK.: Routledge.

- Waschak, M., Zhekey, B. Shegenova, U & Kalamysheva, T. (2019). *Population and Youth Employment Trends in Kazakhstan: Working toward 2025 and Better Future for All*. Nur-Sultan, Kazakhstan: Ministry of Labor and Social Protection.
- Waschak, M.R. (in Prep). *Learning Sustainability in a Developing Economy*. Monograph currently about 25% complete.
- English, A., & Waschak, M.R. (resubmitted). Predicting Household Energy Consumption and Scenarios for Energy Efficiency. *Energy Efficiency*
- Waschak, M.R., English, A., Radicevic, V., and Myers, J. (R&R). Kosovo's Forestry Sector Overview: Prioritizing Sustainable Development. Being Revised for Review at Forestry.
- Krajnc, N., Pisek, R., Waschak, M. & English, A. (2015). *Wood Biomass Sector in Kosovo: Woodfuel Integrated Supply / Demand Overview Mapping (WISDOM)*. Pristina, Kosovo: Food and Agriculture Organization of the United Nations. http://www.fao.org/3/a-i4968e.pdf
- English, A., Qehaja, A., Breznica, F., Hoti, A., Waschak, M.R., & Myers, J. (2015). Energy consumption and Potentials for Energy Efficiency Implementation: Analyzing Low Income, Low Service Areas of Kosovo Final Report. Pristina, Kosovo: RIT Center for Energy and Natural Resources. Available at: https://www.researchgate.net/publication/288490768
- English, A. Waschak, M.R., Qehaja, A., & Breznica, F. (2015). Summary of Research Findings in Rural and Energy Poor Areas of Kosovo. Pristina, Kosovo: RIT Center for Energy and Natural Resources. Available at: https://www.researchgate.net/publication/287202133
- English, A. Waschak, M.R., & Myers, J. (2015). *Energy Stability and Wood Fuel Consumption in Kosovo*. Proceedings of the Forest Products Society Conference 2015, "Wood-Based Energy Goes Global" with the Adriatic Wood Days, October 7, 2015 Dubrovnik, Croatia. Available at: https://www.researchgate.net/publication/281589726
- English, A., Qehaja, A., Hyseni, B., Hoti, A., Waschak, M.R., & Myers, J. (2014). *Rural Energy Statistics for Kosovo*. Pristina, Kosovo: United Nation Food and Agricultural Organization. Available at: https://www.researchgate.net/publication/288493666
- Waschak, M. R., English, A., Myderrizi, A., Halili, B. & Hasaj, B. (2014). Wood Fuel Consumption in Kosovo Households: Final Report (Ref: LOA/TF/KOS/2013/REUT; Project: GCP/KOS/005/FIN). New York: United Nations.
- Waschak, M. R. (2011). Evaluating the Impacts of Partnership: An Electronic-Panel Study of Partnering and the Potential for Adaptive Management. Ann Arbor, MI: Proquest.
- Waschak, M. R. (2010). *The Development of Environmental Policy in Kosovo: Adaptive Management in the World's Newest Country*. Invited Guest lecture / Paper presented at the International University of Japan November 25, 2010 in Urasa Japan.
- Waschak, M. R. (2009). Evaluating the Impacts of Partnership: An Electronic-Panel Study of Partnering and the Potential for Adaptive Management. Dissertation, Georgia Institute of Technology, Atlanta, GA. https://smartech.gatech.edu/handle/1853/31779
- Waschak, M. R. (2008). *Evaluating the Impacts of Partnership*. [Panel Chair] Paper presented at the Southeast Conference on Public Administration September 25, 2008, in Orlando, FL.
- Kingsley, G., Waschak, M. R., & Sosinska, O. (2008). *The Influence of Policy Inducements and Embedded Relations on the Formation and Operation of Partnerships*. Paper presented at the American Society of Limnology and Oceanography's 2008 Ocean Sciences Meeting: From the Watershed to the Global Ocean., on March 5, 2008 in Orlando, FL.
- Kingsley, G., Waschak, M. R., & Sosinska, O. (2008). *The Influence of Policy Inducements and Embedded Relations on the Formation and Operation of Partnerships*. Paper presented (by G. Kingsley) at the NSF-MSP Conference, Research, Evidence and Outcomes: Claims-Based Outcomes What do we know? How do we know what we know? What do we still need to know?, on January 28-29, 2008 in Washington, DC.

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 DC
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MANAGEMENT EXECUTIVE Strong General Management Qualifications

Consistently delivered revenue growth and record-setting profitability through effective leadership of sales and marketing organizations in consumer products/home décor and fashion industries. Led organizations through rapid growth, turnaround performance, acquisition integration, and other periods of significant change; successfully motivated sales and operations teams to set records in revenues, profits, and customer retention. Pioneered innovations in sales training and customer affiliation. Maintained exceptional front-line selling skills and industry awareness. Time after time, translated market trends to profitable products.

- Revenue & Profit Growth
- Multi-Channel Sales & Marketing Strategy
- P&L Management / Turnaround & Revitalization
- Direct & Distributor Sales Force Management
- Product Development & Introduction / Category Launch
- National Account Management—Major National Retailers
- Licensing—Brand Selection, Trend Identification
- Catalog / Trade-Show / Promotional Products Marketing

EXPERIENCE AND ACHIEVEMENTS =

WEST HIGHLAND GROUP CARTERSVILLE, GA

PRESIDENT 11/2011-CURRENT

- Responsible for all administrative operations
- · Create all marketing & sales strategies
- Negotiate all contracts for purchasing and supply chain

Trade Am International- Norcross. GA

Sr. Vice President Sales & Marketing 4/2008- 10/2011

- •Responsible for the sales and marketing for area rugs, bath rugs, and textile products. Annual sales volume \$50,000,000. Direct sales efforts to top retailers including Target Kohls, JC Penney, Bed Bath & Beyond, Pottery Barn, Crate & Barrel, Home Depot & Lowes
- Increased product placement and sales to Target by 20%

Mohawk Home- Sugar Valley, GA

General Manager- Textile Products 10/2006-4/2008

- •Responsible for the sales, market research, development, design, merchandising, costs, SKU management and inventory of all Mohawk Home outdoor, domestic and import textile products. Sales volume \$80,000,0000
- •Directed all overseas product development with Mohawk vendors as well as our overseas Mohawk offices. Responsible for overall profitability of product categories. Responsible for market research to determine new product categories and to establish focus on existing product categories.
- •Direct reports include 2 Product Managers, 6 Product Designers, 2 Product Analysts, and 2 Product Development Analysts

GOODWIN WEAVERS, Blowing Rock, NC (\$25MM business unit of Mohawk Home division Mohawk Industries) 1998–2006

VP Sales & Marketing, 2000-2006 **VP Sales**, 1998-2000

Sharpened and improved sales and marketing organization to achieve stellar performance in a challenging environment—grew sales revenue 20% in a down market, led smooth transition to new corporate ownership, and achieved 50% profit growth in the last 2 years alone.

Provide focused leadership to sales, marketing, and customer service organization for leading US brand in woven textiles and home décor items. Create and execute sales and marketing strategy for \$25MM business unit; manage operating budget and up to 30 staff.

Direct sales efforts to 20,000 customers through sales force of 250 manufacturer reps and as key account manager for major corporate clients (QVC, Cracker Barrel, Hallmark, Ideations, Steinmart). Lead product development and licensing initiatives; oversee catalog publication, corporate showrooms, and trade-show marketing.

Sales, Marketing & Business Development

- Consistently delivered profitability 10% above industry average.
- Spearheaded the company's largest new product introduction ever, generating \$1.5MM in first-year sales.
- Launched new category with profit margins 65% above company average... grew from zero to \$1.5MM sales in 2 years.
- Pioneered sales-training videos that resulted in 20% jump in new-product sales while dramatically reducing field-training costs. Planned, wrote, produced in-house, and deployed to nationwide sales force.

Strategic Business Initiatives

- Conceived and successfully launched the company's first customer-loyalty program—and increased customer retention 15% to an industry-leading 95%.
- Championed critical licensing program and grew to nearly 60% of revenue. Selected licensing partners and co-developed products strategically selected for "right place/right time" exploitation of industry trends.
- Slashed 25% from production costs for full-color catalog by transitioning to digital photos.

DESIGN IMPORTS INTERNATIONAL, Pawtucket, RI

1996-1997

National Sales Manager

- Overhauled strategy, structure, and staffing of national sales program for home-goods importer. Managed all sales and marketing activities for the company and its nationwide manufacturer-rep sales force. Personally handled all key account sales. Developed promotional plans and programs.
 - Opened 2 new key accounts (TJ Maxx and Steinmart) within months of coming on board.
 - Created the company's first internal telemarketing program.
 - Replaced 40% of rep force, ending relationships with underperformers and recruiting 4 new representative groups.

HOWARD MILLER CLOCK COMPANY, Zeeland, MI

1994-1996

National Account Manager

- Drove dramatic growth in targeted sales to national accounts. Called on department stores, mail-order catalogs, furniture and chain accounts; handled national gift and furniture-buying offices of Dillard's, May Company, Federated, and Belk Stores. Developed merchandising and sales plans; administered cooperative advertising and merchandise-allowance programs; trained local sales representatives.
 - Increased sales 76% in 2 years.
 - Sold the company's largest order of limited-edition clocks.
 - Opened 7 new accounts including Homeplace, QVC, and Lord & Taylor.

EUREKA COMPANY, Bloomington, IL

1977-1994

Branch Manager: Boston, 1989-1994

- Built the most profitable branch in the Eastern Region and achieved branch sales in the top 15% nationwide. Provided turnaround leadership for 5-state branch; held full responsibility for P&L, management of 30 sales and administrative staff, \$700K advertising budget, and \$1.5MM operating budget.
 - Grew sales revenue from \$7.2MM to \$9.1MM.
 - Achieved #1 profit position among 27 branches in Eastern US.
 - Personally managed relationships with key accounts

Branch Manager: Milwaukee, 1986-1989

- Promoted as youngest branch manager in company history and challenged to "fix" a struggling branch with annual sales of \$5.3MM and staff of 14. Managed relationships with key accounts such as Kohl's, Carson Pirie Scott, Bergners, and American Furniture.
- Achieved rapid performance improvement: Only branch manager in the region to post a profit in 1986. **Early experience** includes positions of increasing responsibility with Eureka beginning in a part-time capacity while attending college.

EDUCATION •

BS Political Science / Business Minor, 1981

The American University, Washington, DC

Teresa Ann Gelade

Objectives

To become an up and coming politician that helps create a better place for all generations. Currently I'm not associated with a political party and feel it's necessary for a transparency factor that I stay unassociated prior to being selected for an office. As a former member of the Air Guard I will have a goal on doing what I can to help current and former military personnel.

Education

May 21st, 2004 | High School Diploma

• In theatre and a part of stage union.

March 2005 | Imagery Analyst

Experience

September 6th, 2003 | August 31st, 2013 Imagery

Analyst

Kansas Air National Guard | 52010 Jayhawk Drive, Wichita, Kansas 67210

October 2013 | June 2014 Substitute Para Professional

East Helena School System | East Helena, Montana

June 2014 | March 2015 Backroom Inventory/Department Manager Wal-Mart | Helena, Montana

April 2015 | March 2016 Mod Reset Associate
Target | Helena, Montana

April 2016 | Current Stay at Home Mom LaGrange, Georgia

Teaching my daughter