

Lynn Ranew (Allene F.)

### **Education**

Ph.D. Georgia State University, Department of Counseling and Psychological Services  
M.S.W. University of Georgia, School of Social Work  
A.B. Valdosta State College, Department of Sociology

### **Professional Licenses**

Licensed Marriage and Family Therapist, # 000409, State of Georgia, 1987 to present  
Licensed Clinical Social Work, #000216, State of Georgia, 1987 to present

### **Professional Experience**

Ranew Counseling and Consulting, Atlanta, GA. June 2008 to present.

Private counseling practice and consultation. Areas of specialization include couples, youth coming of age, women in transition, trauma, grief and loss, depression and anxiety and addiction. Training of professionals. Program consultation. [www.ranewcounseling.com](http://www.ranewcounseling.com).

Argosy University, 2009 to present. Taught masters and doctoral level classes around family therapy, and mental health consultation.

Executive Director, Odyssey Family Counseling Center, Hapeville, GA., September, 1990 to July, 2008

Directed policy, strategic planning and implementation for private, non-profit counseling center providing individual, family and group counseling. Secured private and public sector funding to increase agency budget from \$250,000 to \$2.5 million. Managed staff and resources to initiate programs in areas of domestic violence, crime victim services, adolescent substance abuse treatment, trauma recovery and women's addiction treatment. Opened satellite centers. Ran \$3.5 million successful capital campaign. Grant writing. Increased staff from 5 to 40 individuals. Acquired CARF certification and meet all regulatory requirements. Implemented outcome-based evaluations. Received the Metropolitan Atlanta Outstanding Management Award. Clinical caseload around addiction, grief and loss, trauma and victim recovery.

Training Director, Odyssey Family Counseling Center, September, 1982- Aug., 1990

Presentations to regional and national conferences. Provided training to mental health professional, school staff, juvenile court staff, and addiction counselors on topics including family therapy, adolescent substance abuse, suicide, incest, drug abuse, and domestic violence. Designed and implemented program on Self-Esteem Enhancement for Teens.

Mental Health Consultant, Child Guidance Clinic, Jacksonville, Florida May, 1978-1982  
Specialized in adolescent counseling and family therapy. Extensive counseling in issues of teen pregnancy, adoption, sexual abuse, incest, suicide and substance abuse.

Instructor, Florida Junior College Sept, 1979- Sept 1980

Director, Hall County Community Treatment Center, May, 1975 – November, 1975  
Director of intensive supervision and treatment center for multiple offending youth.

### **Awards**

25 Power Women To Watch, Atlanta Woman's Magazine, 2006

Outstanding Business Person of the Year, 2005, Atlanta Airport Area Chamber of Commerce

Friend of Odyssey, Community Leadership Award, 2004

Outstanding Non-Profit Management Award, Metropolitan Atlanta Community Foundation, 1990

National Association of Social Workers, Georgia Chapter, 1985

### **Professional Membership**

Metropolitan Atlanta Counseling Center, Board 2012 to 2018

Leadership Dekalb - 2005

South Fulton Medical Center Advisory Board 2003- 2008

Head Start Advisory Board – 2004- 2008

Atlanta Regional Commission – Substance Abuse Policy Advisory Group -1996

Georgia Department of Human Resources - Substance Abuse Task Force – 1996

Association of United Way Agencies, Board Member 1996-1998

Association of Substance Abuse Professionals, Board 2001- 2008

Governor's DUI Task Force, 1993-1994

National Association of Social Workers, 1984 to 2018; Board Member Georgia Chapter, Executive Committee

American Association of Marriage and Family Therapy, 1988 to 2018

Georgia Conference on Social Welfare, Board 1987-1990

Georgia Professional Exchange for the Prevention and Treatment of Childhood Sexual Abuse, Board 1984-87

Georgia Juvenile Justice Development Project, 1990 –1993

Georgia Department of Human Resources, Domestic Violence Advisory Committee, 1992-1993

Mayor's Task Force on Domestic Violence, Atlanta, GA 1984-1986

### **Publications**

Ranew, L. F. & Serritella, D. A. (1992) Substance Abuse and Addiction. In L'Abate, Farrar, Serritella (Eds), Differential Treatment for Addictions. Boston: Allyn And Bacon.

Ranew, L.F. (1993) Domestic Violence Treatment Groups for Batterers: Factors that Predict Completion, Dropout or Refusal of Treatment. Doctoral dissertation, Georgia State University



## *Summary*

Precise coordinator of details  
Highly motivated and productive  
Enthusiastic communicator  
Strong collaborator with team members  
Aimed at big-picture mission

## *Relevant Experience*

General Manager, Daily Groceries Co-op - Athens, GA

- Developing and maintaining culture
- Managing staff, including other managers
- Margin management
- Budgeting and controlling expenses
- Sales tracking and forecasting
- Strategic planning
- Membership outreach & marketing
- Board reporting

*Years of employment:* August 2018 - present.

Onion River Co-op, dba City Market - Burlington, VT

- Coordinating multiple vendors
- Tracking pricing and margins; audits
- Collaborate on seasonal and holiday planning
- Education on industry trends
- Merchandising and customer service
- Quality control

*Years of employment:* January 2018 - present; 2015 - 2017; 2009 - 2014.

*Positions held:* Receiver, Produce Buyer, Assistant Produce Buyer, Produce Stocker, Grocery Stocker.

Piedmont College - Demorest, GA

2007, *Adjunct English Professor*

## *Education*

Newcastle University, MA Literature and Film, 2007

Piedmont College, BA English, 2006

## *Other*

Published in *Alliterati*; *The Contrarian*; *Thread*; *Trillium*; *Food Politic*

Intern for *Seven Days*

Freelance Editor for *Talking Type Captions*

**Andrew P. Smola**

**Present Address:**

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[REDACTED]  
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**EDUCATION**

**The University of Georgia**, Athens, Georgia  
Bachelor of Business Administration in Management  
Philosophy (minor), June 2010

**WORK EXPERIENCE**

**Workforce Analytics Lead**, Panasonic Automotive Systems Company of America  
Peachtree City, Georgia, June 2017-July 2019

- Finance: FY Business plan development, monthly financial forecasting, and actuals analysis responsibility for 1000+ core R&D employees, 8000+ factory employees. Lead for core reporting of yearly global employee cost in excess of \$150M.
- Monthly reporting to Executives & Directors for continuous refinement towards organizational objectives.
- Analysis of Human Factors for development, succession, and workforce planning
- Extensive use of Tableau to integrate multiple data sources (Workday, SAP, native sources) to create a sustainable & drillable ecosystem of human factors.
- Extensive analysis of various personality assessments to drive and cascade desired behaviors from Executive leadership to all level employees.
- Exploration and full summary impact of active legislation (immigration, tariffs, etc.) and associated effect on the employee base as well as P&L.

**Engineering Business Analyst - PMO**, Panasonic Automotive Systems Company of America  
Peachtree City, Georgia, June 2014-June 2017

- Reported to Director of Engineering with analysis flowing to Executive Staff.
- Executed, tracked, and remitted global intercompany development contracts in accordance with IRS transfer pricing APMA regulations.
- Compiled Monthly, Quarterly, and Yearly (creation, analysis, action) for Engineering R&D budget from multiple ERP systems.
- Full scope execution of IP agreements, and associated product licensing activities for multiple programs in the AIVI domain.
- Developed enterprise-wide Free & Open Source Software policy to foster use as well as manage risk. This included development of paper policy for 3<sup>rd</sup> Party Contracts, scanning mechanisms for identifying FOSS in source code, as well as an employee education portal on the benefits and risks associated with FOSS.
- Worked extensively across multiple functions (ENG, HR, IT, Procurement) in pivoting organizational structure from vertical customer silos to horizontal domains.
- Assisted implementation of various ERP systems across multiple business units. Most recently an organization-wide MSP (managed service provider) for contractor sourcing, tracking, and remittance.
- Participated in the creation & execution of a multi-year succession planning program targeting leadership development and increased innovation within the organization.

**Research Technician, Bioconversion Lab**, The University of Georgia Engineering Dept.  
Athens, Georgia, August 2009-June 2014

- Oversaw a team of graduate and undergraduate student workers in completing a D.O.E. funded Algae Bio-Oil Commoditization project focusing on denitrogenation of biocrude oil.
- Developed novel treatment and processing steps, as well as full characterization analysis to ensure satisfactory insertion into refinery streams.
- Assisted multiple Principal Investigators in operations of a Biorefinery, including experiments involving pyrolysis, gasification, and catalysis to produce bio-oil/biofuel.
- Research experience includes: Sorting pre and post experiment data, reactor design and operation, and “problem solving” regarding feedstock materials issues and analytical method development.

**Construction Manager, JHC Corporation**  
 Peachtree City, Georgia, Summer 2006-2008

- Promoted to manager and led a team of employees in a variety of construction projects, including (but not limited to) excavation, landscape design, concrete prep/pouring, and irrigation installation/programming.

**Logistics, Flight Explorer (Sabre Airline Solutions)**  
 Peachtree City, Georgia, April 2005 - May 2006

- Managed international shipping/testing of time sensitive aircraft computer parts, as well as working with U.S. customs to ensure all requirements are met
- Created database system for storage of part/supplier/customer information (for logistics and accounting purposes)
- Successfully managed \$2,800,000 worth of aircraft equipment utilizing a Microsoft Access database

#### **ADDITIONAL EXPERIENCE**

**Board Member, Fayette Chamber of Commerce Young Professionals**  
 Fayetteville, Georgia, 2018-Present

- Advocacy for corporate, small business, and nonprofit development in Fayette County. Focused on long-term sustainable business growth, funding pathways, workforce growth, and building a future group of young community leaders.

#### **HONORS & ACTIVITIES**

- 2018 Fayette Chamber of Commerce Young Professional of the Year
- UGA Alumni Association 40-Under-40 Nominee (2015), Vice President (UGA Cycling Club/Team) 2008-2009, Special Olympics Volunteer, Elite Level Cyclist through USA Cycling, Sports Car Club of America Participant.

#### **COMPUTER SKILLS**

- Software: Tableau, Microsoft Word, MS Excel (extensive Business Intelligence development utilizing Power plugins), MS Access, MS PowerPoint, MS SharePoint Designer, MS Visio, Adobe Photoshop, Adobe Dreamweaver, Agile, RTC, DOORS, various FOSS identification tools.
- Languages: SQL, Python, HTML.

#### **ACKNOWLEDGMENTS**

<b>Title</b>	<b>Citation</b>	<b>Journal</b>
Effect of low temperature hydrothermal liquefaction on catalytic hydrodenitrogenation of algae biocrude and model macromolecules	Acknowledgment	Algal Research
Low temperature hydrothermal pretreatment of algae to reduce nitrogen heteroatoms and generate nutrient recycle streams	Acknowledgment	Algal Research
Effect of Torrefaction on Bio-oil Upgrading over HZSM-5. Part 1: Product Yield, Product Quality, and Catalyst Effectiveness for Benzene, Toluene, Ethylbenzene, and Xylene Production	Acknowledgment	Energy and Fuels
Effect of Torrefaction on Bio-oil Upgrading over HZSM-5. Part 2: Byproduct Formation and Catalyst Properties and Function	Acknowledgment	Energy and Fuels
Continuous catalytic upgrading of fast pyrolysis oil using iron oxides in red mud	Acknowledgment	Royal Society of Chemistry
Coupled Low Temperature Algae Hydrothermal Liquefaction and Catalytic Hydrotreating to Produce Low Nitrogen Fuel Intermediates	Contributor	2014 AIChE Annual Meeting
Production of aromatic green gasoline additives via catalytic pyrolysis of acidulated peanut oil soap stock	Acknowledgment	Bioresource Technology

## Andrew G. Vodopia

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### Executive Summary

An extensive background in management, sales and finance. Assignments included four geographic locations with local as well as international responsibilities.

### Professional Experience all at IBM

#### Client Executive for Berkshire Hathaway

2013 - Present

IBM interface for Berkshire Hathaway (BRK) and its subsidiaries. Executive interface with BRK's subsidiary C Suite executives and the escalation point for customer satisfaction issues. Responsible for leveraging IBM's complete portfolio to help the BRK businesses and setting strategy for IBM's largest, or second largest, equity shareholder depending on the period. Reported to IBM's General Manager of Berkshire Hathaway and IBM's General Manager of North America.

- \$250M+ in sales, grew account over 49% since 2013
  - Grew Consulting Signings over 400%
- Made financial commitments to IBM every year
- Presented at Berkshire Hathaway internal meetings
- Responsibility for 30 sales people
  - Additional 100 people on the technical and consulting sales side
- Best of IBM Award – IBM's highest award given to top half of one percent

#### Chief Operating Officer – Inside Sales

2011 - 2012

1200-person organization for which I had direct supervision over 125 people including ten managers. This organization was responsible for all aspects of IBM's sales activities; Client Relationships and Brand (HW, SW, Services). Currently called Digital Sales.

- \$5B+ Revenue, 100%/103% of plan (2011/2012), 10% and 8% YTY growth
- Reconfigured an entire 900 seat sales center
- Hosted customer events; Super Bowl, US Open (Tennis)
- Third line manager with the following functions
  - Measurements, Information Technology, Education and Training, Communications, Business Controls, Sales Plans, Facilities
  - Department budget of over \$20M and total expense budget of over \$125M
- Seven locations: Atlanta, Dallas, Toronto, Raleigh, Boston, Foster City and Phoenix
  - Global Interaction – Europe, Asia and Emerging Markets



## **Andrew G. Vodopia**

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### **Business Development Executive and Sales Executive - Inside Sales** 2007- 2010

Responsible for strategic direction of multiple sector business model including a go to market strategy

- Marketing, lead creation, lead progression, territory deployment
- Revenue and Expense

### **Chief Financial Officer, Americas Public Sector** 2006-2006

Americas Public Sector covers all state and local governments, higher education and healthcare.

- Responsible for P&L/Balance Sheet of a \$4B revenue plan, \$250M expense plan with over 300 sales representatives
  - Set quotas and sales plan for all reps
  - Used business analytics to identify territories to cover

### **Chief Financial Officer, Americas Open Infrastructure Offerings (OIO)** 2006-2004

OIO is a division responsible for signing customers to multi-year contractual obligations. Specifically brought in to comply with Sarbanes Oxley Act, Accounting for Multiple Agreements, Emerging Issues Task Force (EITF 00-21)

- Instituted a financial controls system allowed IBM to be SOX compliant
- Grew business from signings of \$600M in 2003 to \$1.8B in 2005

### **Chief Financial Officer, Americas Financial Services** 2003-2002

Financial Services covers all banking, insurance and investment organizations

- Similar to Public Sector role but in financial services industry

### **Chief Financial Officer, Inside Sales** 2001-1997

- Start up of organization. Grew organization from zero to over 2500 people
- Instituted a complete set of measurements
- Relocated or hired into four geographic locations
- Managed a 500-person resource reduction
- Leadership Award – Top 1%

### **Education and Professional Certification**

Binghamton University – BS Accounting, Graduated Magna cum Laude

Georgetown University – Masters of Taxation, (2/3 completed before job transfer)

Certified Public Accountant



# ANTHONY GALLAGHER

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## PROFILE

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Accomplished Medical Services Management professional with 30 years' experience in healthcare with progressive leadership. Extensive experience in diverse facilities, including: university/teaching facilities, nonprofit/community hospitals, for-profit hospitals, and a medical/technical college. Have held continually expanding leadership positions and experience. Solid record of successful leadership at facilities varying from single department to multi-site systems.

**Academic Credentials:** MBA in Healthcare Administration, BS in Organizational Management

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## CAREER HIGHLIGHTS

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### Significant Accomplishments

**Strategic Initiatives:** Active, contributing member/stakeholder providing leadership and subject matter expertise.

- Integral in the selection, testing and installation of CV PACS system.
- Created and educated healthcare professionals in varied aspects of our field.
- Integral in the assimilation of a Critical Access Hospital into an existing healthcare system.
- Evaluated new service line options and helped create a multi-site Cardiac and Pulmonary Rehabilitation Department.
- Direct oversight of multiple departments in single and multi-site hospital systems.
- Achieved and maintained accreditation status for single and multiple hospital systems.
- Served on successful Stroke, Chest Pain and Heart Failure Teams.
- Oversaw creation of new service lines (Cardiology Department) at a Critical Access Hospital
- Public education classes: Provided leadership of, and participated in, education for: Heart failure, Cardiac Rehabilitation and Pulmonary Rehabilitation.

**Performance Improvements:** Team leader on a variety of projects and programs.

- Created an automated Professional Fee billing process for physicians interpreting EKG's.
- Automated Cardiac Rehabilitation billing processes.
- Increased by 15% the timely discharge rate of weekend admitted Observation in a Bed (OIB) patients.
- Increased to 80% number of patients discharged by 2PM.
- Conducted In-Quality Staffing comprehensive review to ensure that proper staffing is used at all levels of service.
- Worked with Cerner Team (EHR) to create a checklist for pre-qualifying inpatients prior to performing stress tests.
- Implemented system-wide policies and procedures at a multi-site system (15 sites) so that all sites follow the same standards.

**Six Sigma Black & Green Belt Projects:** Key contributor to teams delivering quantifiable operational performance improvements.

- Reducing COPD patients' readmission rates via changes driven by an ongoing Black Belt project.
  - Reduced Chest Pain patient readmission rates.
  - Decreased Chest Pain Length of Stay by 20%.
  - Increased number of inpatient stress tests completed in the AM to speed up treatment and/or discharge from 30% after to 90% completed before 1PM.
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## CORE COMPETENCIES/VOLNTEER WORK

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### Certifications

Fellow in the American Society of Echocardiography (FASE)  
Registered Diagnostic Cardiac Sonographer (RDCS): Adult Echocardiography · Pediatric Echocardiography  
National Healthcare Association (NHA): Electrocardiographic Technician (CCT)  
Georgia Association of Healthcare Executives (GAHE): Active member

### Key Post-Graduate Coursework

Capstone Project: Created an Operational & Revenue Generating Pediatric Obesity Clinic.  
Healthcare Strategic Management | Risk Management for Healthcare Organizations

### Subject Matter Expert

Echocardiography CME conference, Georgia Northwestern Technical College, Annual Lecturer (2018 – 2011)  
American Registry of Diagnostic Medical Sonographers, Item/Question Writer for the RDCS Certification (Annually)  
EKG Instructor: EKG Rhythm, Nursing · Hospital Telemetry Monitor & EKG Technicians for National Certification

### Volunteer/community Work

Adairsville Development Authority: Committee Member  
National Volunteer work: American Society of Echocardiography, Advocacy Committee Member  
Local church (Rockbridge Community Church) Calhoun, GA: Children's and Youth worker

**Resume:** Anthony Gallagher

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## PROFESSIONAL EXPERIENCE

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**WELLSTAR HEALTHCARE SYSTEM**

**ATLANTA, GA**

**11/2017 - PRESENT**

### **Systems Manager of Cardiac Diagnostics**

- Community Education: Member of a coordinated team that provides varied Cardiac Education to the local community
- Leadership: Provide leadership for both personal and professional growth
- Growth/Expansion: New construction (Plan review, Equipment review, Staffing review)
- General Operations oversight - Hiring/staffing changes or employee challenges
- Education: Ensure staffing education requirements are met.
- Accreditation - Ensure maintenance of system-wide accreditation status

**FLOYD & POLK MEDICAL CENTER**

**ROME, GA**

**2006 – 2017**

### **Manager, Non-Invasive Cardiology, Cardiac Rehabilitation & Pulmonary Rehabilitation**

- Oversee daily operations of the Noninvasive Cardiology lab and Cardiac and Pulmonary Rehabilitation Services in multiple facilities:
- Floyd Medical Center (340 bed hospital performing ~36,000 non-invasive procedures annually and offering a full line of cardiac service except open heart surgery.
- Polk Medical Center, a Critical Access Hospital operated by Floyd Medical Center. We opened non-invasive cardiology in 2011 and have seen significant growth in volume.
- Polk Medical Center, Cardiac and Pulmonary rehabilitation Services

### **Management**

- Coordinate with cardiologists to ensure proper care of the patients and maintain clear communication.
- Conduct weekly Lean 6 - A3's to identify opportunities for reduction of waste, inefficiencies, and loss.
- Coordinate with Central Scheduling and Inpatient Services to optimize patient procedures to increase efficiency.
- Collaborate with invasive clinical manager to create a shared nursing services pool between invasive cardiology, noninvasive cardiology, and nuclear medicine
- Compile and teach EKG/Rhythm classes to staff of multiple hospitals/departments.

### **Leadership**

- Member of the CPOE institution team.
- Member of the Cerner Millennium installation team.
- Collaborated with Cardiologists to prioritize routine 2D echocardiograms so that they are read in appropriate time frames.
- Coordinated with the Planning Department to establish benchmarks for time and productivity benchmarks for all noninvasive cardiology procedures.

### **Achievements**

- Created Hospitalist and Intensivist training programs for POC (Point of care) Ultrasound.
- Created and instructed educational programs to ensure that all EKG Technicians and Telemetry/monitor technicians had the tools to obtain appropriate certification. All staff is currently certified in their respective professions.
- Deliver patient satisfaction scores consistently over 90%.
- Consistently receive among the highest employee satisfaction scores in the hospital.

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## STANDING ON SOCIAL/CURRENT ISSUES

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**Guns:** I strongly believe in the Second Amendment, but also believe that if there was a way to control the flow of weapons into criminal hands, then that would be an acceptable amendment.

**LGBQ:** People should not be judged by gender or sexual preference. Asking sex/gender should be removed from applications so that all people are truly treated equal.

**Abortion:** Although it is true that a woman should have the ability to control her own body; similarly, it is not the governments job, nor other taxpayers to pay for that decision.

**Tax breaks for new business:** I know that there is consternation on whether or not new businesses should get tax breaks. However, new business and job growth should be maintained; so there must be continued ways to entice new business(s).

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# AUBREY "BO" BONE

<https://www.linkedin.com/in/aubreybone>

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## Senior Account Executive

### LEADERSHIP PROFILE

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Georgia native with extensive knowledge of regional Fortune 1000 enterprise corporate culture and business models. Accomplished and respected Senior Account Executive with a proven background in nurturing named client account relationships while pursuing excellence in deliverables, driving intense client loyalty and profitability for companies such as Dell EMC and IBM Corporation.

Exceptional communication skills as demonstrated in delivery of executive presentations across the enterprise, while managing client relationships, building Lead Generation, Territory Development, Business Development initiatives.

### LEADERSHIP STRENGTHS

- Enterprise Software and Hardware Solution Sales- New Business Development
- Account Management / Development - Prospecting / Lead Generation
- New rep mentoring and skills refinement - ROI, TCO, Profit & Loss Analysis
- Sales Team Leadership - Solution Design & Creation
- Enterprise License Agreement Negotiations - Account Planning & Implementation
- Global Client Relationship Management - Territory Management

### PROFESSIONAL EXPERIENCE

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#### Self Employed, Regional Technology Consultant 2018

- ✦ **StartUp Columbus**, Entrepreneur guidance and consulting for local high-tech startups
- ✦ **SCORE Columbus**, small business advisor for local area, helping entrepreneurs get business started

#### Dell EMC – Greater Atlanta area 2015-2018 Enterprise Account Exec

- ✦ Large Enterprise Account Manager for EMC which recently merged with Dell to form Dell EMC. Responsible for total sales and account management responsibilities for large enterprises in Greater Atlanta/Columbus GA (TSYS, Aflac, Synovus Financial). Sales leadership role in creating awareness of Global Brand in local business community.
- ✦ Developed and successfully implemented plan to drive and grow stronger Business Partner relationships in targeted accounts. Through personal sales leadership, effective planning and strategic execution, increased multiple sales efforts and face time meetings with key decision makers.
- ✦ Regional Leadership Forum spokesperson, opening senior executive discussions where no prior relationship existed.
- ✦ Successfully repaired difficult customer dissatisfaction position resulting in over \$2M in new product sales in storage technology with major Financial Services client.

# AUBREY "Bo" BONE

<https://www.linkedin.com/in/aubreybone>

- ✦ Lead customer sales introduction in Agile SW development methodology and Cloud based services for backup/recovery and SaaS.

## **I.B.M. Business Partner – CHATR, Inc.                      2013 - 2015 Regional Sales Leader – Southeast**

- ✦ Regional Sales role for a Data Security vendor. Reseller of STORServer storage appliances, for data backup and security, IBM Mobile Device Management solutions from Fiberlink (MaaS360). Introduced capabilities to existing client network and whitespace in GA, AL, NC, SC and TN area.
- ✦ Opened direct negotiations with medium size enterprise financial institution leading to growth in IBM software relationship. Directed efforts to partner with internal IBM sales force as lead supplier and sales effort partner. Held quarterly sales training meetings with IBM internal team leading to 25% increase in brand awareness, and over \$300K in product sales per quarter.

## **I.B.M. Corporation - Atlanta, GA                      2003 - 2013 Enterprise Software Account Manager – Georgia / Alabama**

- ✦ Established and rebuilt high credibility relationships for troubled accounts, embracing the introduction of new project executive sponsors, while driving a +\$2.5M sale of Business Analytics software licenses over the course of 18 months.
- ✦ Managed and mentored as many as 33 sales specialists to include delivery of annual training & career development opportunities, centered on increased selling efficiency, generating a higher rate of return, and direct alignment of client deliverables & expectations.
- ✦ Major market segments including Insurance, Healthcare, Government, and Information Technology.
- ✦ Key Principal owning accountability for negotiating IBM's first-ever Enterprise License Agreement (ELA) with a major client, generating more than \$18M in software revenue, representing a 36 month contract.

## **I.B.M. Corporation - Columbus, GA                      1997 - 2000 Account Executive, SW Georgia Region**

- ✦ Instrumental in establishing, designing and initiating a large-scale Y2K cross-selling strategy in accounts driving new professional services engagements generating more than \$10.5M in new revenue within 12 months.
- ✦ Recognized and awarded the following:
  - Top Seller on Team
  - Circle of Excellence Award (Top 1% in Sales)
  - 100% Club, 3 consecutive years

## **FORMAL EDUCATION**

- ✦ The Georgia Institute of Technology (Georgia Tech)  
Atlanta, GA -
  - Industrial Management Graduate
- ✦ Columbus State University, Continuing Education,  
Columbus, GA -
  - Certificate in Project Management

# BRANDI WASSON-EDGIL

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Ph: [REDACTED]  
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## Professional Summary

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Seasoned owner with more than 20 years of experience in fast-paced disaster regrowth. Excellent problem solving and **decision-making** skills. Track record of achieving exceptional results in profits.

## Experience

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*Commercial Sales*

*Nov 2017-Present*

*The Commercial Group - Irving, TX*

Navigate city personnel and Negotiate contracts while building professional relationships.

*Sales*

*Aug 2015-Present*

*Keller Williams - Dallas, TX*

- Resolve customer complaints regarding sales and service.
- Direct and coordinate activities involving sales of manufactured products, services, commodities, real estate or other subjects of sale.
- Confer or consult with department heads to plan advertising services and to secure information on equipment and customer specifications.

*Consultant*

*Mar 2014-Dec 2015*

*JReynolds Commercial Roofing - Saginaw, TX*

- Implement or perform preventive maintenance, backup, or recovery procedures.
- Consult with users, administrators, and engineers to identify business and technical requirements for proposed system modifications or technology purchases.
- Develop, maintain, or implement telecommunications disaster recovery plans to ensure business continuity.
- Estimate costs for system or component implementation and operation.
- Review and evaluate requests from engineers, managers, and technicians for system modifications.
- Use computer-aided design (CAD) software to prepare or evaluate network diagrams, floor plans, or site configurations for existing facilities, renovations, or new systems.

*Owner/Marketing*

*Mar 2003-Jul 2014*

*All American Construction - Little Elm, TX*

- Answer telephones and give information to callers, take messages, or transfer calls to appropriate individuals.
- Collect and deposit money into accounts, disburse funds from cash accounts to

pay bills or invoices, keep records of collections and disbursements, and ensure accounts are balanced.

- Set up and manage paper or electronic filing systems, recording information, updating paperwork, or maintaining documents, such as attendance records, correspondence, or other material.
- Operate office equipment, such as fax machines, copiers, or phone systems and arrange for repairs when equipment malfunctions.
- Maintain scheduling and event calendars.
- Arrange conference, meeting, or travel reservations for office personnel.
- Prepare and mail checks.
- Prepare conference or event materials, such as flyers or invitations.
- Take dictation in shorthand or by machine and transcribe information.

## **Education**

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*Science of Court Reporting*  
*CRID - Dallas, TX*

*Dec 2006*



# W. R. BRUCE LONNEE

◆ WATKINSVILLE, GEORGIA ◆ 30677

◆ E-MAIL [REDACTED]

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## EDUCATION

- Honors B.A. in History and Political Science** **June 1992**  
*McMaster University; Hamilton, Ontario, Canada*
- Graduate Certificate, Center for Social and Political Studies** **August 1992**  
*Moscow State University; Moscow, Russia*
- Master of Urban Planning** **May 1995**  
*University of Wisconsin - Milwaukee; Milwaukee, Wisconsin*  
*Graduate Project: Community Development Strategy for Milwaukee's Near South Side*
- Master of Historic Preservation** **August 1999**  
*The University of Georgia; Athens, Georgia*  
*Masters Thesis Topic: Preserving the American Drive-In Theater*

## PROFESSIONAL AND ACADEMIC INTERESTS

Municipal and regional planning theory and practice; State and local public policy; Philosophies of community design and development; Affordable and alternative housing; Historic Preservation planning theory and practice; Urban history; 20<sup>th</sup> Century North American Historic Resources; Commercial archaeology.

## PROFESSIONAL EXPERIENCE

- Senior Planner, Development Services Division,** **March 2005 – Present**  
*Athens-Clarke County Planning Department; Athens, Georgia*
- ❖ Coordinate the weekly Development Review Process including Zoning Permits, Single-Family Residential Construction Permits, Development and Construction Plan Review, Subdivision Review, Administrative Variances to Development Regulations, Appeals of Interpretation, and Development Concept Review.
  - ❖ Designated by the Planning Director as the Assistant Planning Director. Responsible for preparation of the annual department capital and operating budgets, and for fulfilling the Planning Director's duties when the Director is not available.
  - ❖ Directly supervise a division of seven employees (one Planner III, five Planner IIs, and one Planning Technician). Handle employee concerns, direct work assignments, counsel and discipline employees when necessary, and complete annual and probationary employee performance appraisals.
  - ❖ Coordinate development project reviews with as many as 34 staff in eight other departments of the Unified Government and communicate with local, state and federal agencies as needed; ensure that these reviews are completed in a timely and effective manner.
  - ❖ Oversee the administration of the monthly Historic Preservation Commission meetings, directly supervise the Historic Preservation Planner, and have primary responsibility for upholding the Historic Preservation Ordinance.
  - ❖ Previously (2005-2013) oversaw the administration of the monthly Hearings Board meetings, including receipt of variance applications, preparation of related staff reports, presentation of staff reports, and completion of all related procedural requirements. Organized annual training opportunities for Hearings Board members and staff.
  - ❖ Oversee the administration of the Community Tree Management ordinance.
  - ❖ Administer the Athens-Clarke County Environmental Areas ordinance, and coordinate reviews of Environmental Areas Permits with appropriate staff from the Transportation and Public Works Department and the Community Protection Division.
  - ❖ Prepare Requests for Qualifications (RFQ's) and Requests for Proposals (RFP's) for special projects; coordinate projects with consultants. Projects often involve writing grants to augment local funding and ensuring that all grant-related requirements are satisfied.
  - ❖ Prepare, submit and review the Development Services Division's budget.

- ❖ Coordinated the preparation of the *2018 Comprehensive Plan for the City of Winterville, Georgia*.
- ❖ Served as Chair of the Athens-Clarke County Greenspace Acquisition Program User Group charged with identifying, evaluating, and purchasing greenspace lands within Athens-Clarke County; also responsible for administering over \$2 million of acquisition funds from the Athens-Clarke County SPLOST (Special Local Option Sales Tax) program.
- ❖ Maintain a comprehensive and current knowledge of applicable planning laws and regulations; provide testimony and appear in court as needed.
- ❖ Prepare and conduct presentations for the public, the governing body, and other applicable organizations and groups; effectively communicating in potentially unstable environments/situations.
- ❖ Evaluate and analyze zoning, subdivision and building permit data; originate summary reports on important trends reflected in this analysis.
- ❖ Prepare amendments and updates to land development regulations including zoning and subdivision regulations.
- ❖ Principal author of the Athens-Clarke County Lighting ordinance, adopted in 2009.

**Senior Planner, Long Range Planning Division,**

**January 1999 – March 2005**

***Athens-Clarke County Planning Department; Athens, Georgia***

- ❖ Coordinated all long range land use planning efforts for the Unified Government of Athens-Clarke County.
- ❖ Supervised a division of four employees (two Planner III's, one Planner II, and one Planner I). Handled employee concerns, directed work assignments, counseled and disciplined employees when necessary, and completed annual and probationary employee performance appraisals.
- ❖ Designated by the Planning Director as the Assistant Planning Director. Responsible for preparation of the annual department capital and operating budgets, and for fulfilling the Planning Director's duties when the Director is not available.
- ❖ Responsible for coordinating the review of all zoning requests, including Planned Developments and Special Use Permits, and prepared development code text amendments.
- ❖ Provided primary staff support to the Athens-Clarke County Planning Commission.
- ❖ Served as Historic Preservation Planner, responsible for staffing the Athens-Clarke County Historic Preservation Commission and administering a variety of preservation-related projects and services.
- ❖ Supervised the Madison-Athens-Clarke-Oconee Regional Transportation Study (MACORTS) MPO staff.
- ❖ Project Manager and principal author of the *Comprehensive Plan for Athens-Clarke County and the City of Winterville, Georgia (1999; amended 2000)*.
- ❖ Project Manager for the preparation of the 2000 Athens-Clarke County Zoning Ordinance and Development Standards for Athens-Clarke County, and the development of the accompanying revised Official Zoning Map.
- ❖ Principal author of the Athens-Clarke County Community Greenspace Plan, adopted in 2000; served as lead staff charged with coordinating greenspace acquisition efforts using state-allocated Georgia Greenspace Program funds.
- ❖ Responsible for organizing Census 2000 efforts for Athens-Clarke County.
- ❖ Chairman of Mayor-appointed citizen/staff committees charged with studying the following issues while under development-related moratoria for each issue: conservation subdivision standards; multi-family development standards; manufactured housing standards.
- ❖ Coordinated the preparation of the Athens-Clarke County Transferable Development Rights Feasibility Study.
- ❖ Principal author of the Athens-Clarke County Conservation Subdivision ordinance, as adopted in 2000 and amended in 2004.
- ❖ Principal author of the Athens-Clarke County Environmental Areas ordinance, adopted in 1999; coordinated the revision of the Athens-Clarke County Environmental Areas ordinance, adopted in 2005.

**Assistant Comprehensive Planner, Long Range Planning Division,**

**April 1998 – January 1999**

***Athens-Clarke County Planning Department; Athens, Georgia***

- ❖ Prepared the *Housing, Natural Resources, Historic Resources, and Land Use* sections of the *Comprehensive Plan for Athens-Clarke County and the City of Winterville, Georgia*.
- ❖ Organized and administered the Local Update of Census Addresses (LUCA) Project for Census 2000, including the supervision of one full-time and four part-time project staff members.
- ❖ Prepared specific neighborhood and planning district studies on various topics including urban design, housing, economic development, and environmental impact analysis.

**Preservation Planning Research Assistant, *Local Planning Division,* September 1996 - January 1998**  
***Northeast Georgia Regional Development Center; Athens, Georgia***

- ❖ Developed the *Highway 172 Study*, assessed scenic, historic, and natural resources in Madison, Elbert Counties.
- ❖ Prepared the *Historic Resources* sections of the Barrow, Jackson, and Newton County Comprehensive Plans.
- ❖ Researched and prepared National Register of Historic Places nominations throughout the Northeast Georgia Region, and served as local liaison to the State Historic Preservation Office regarding each nomination.

**Project Director, *Sherman Park Economic Development Initiative* February 1995 - August 1996**  
***Sherman Park Community Association (SPCA); Milwaukee, Wisconsin***

- ❖ Served as the SPCA principal planner in the creation of the *Sherman Park Neighborhood Plan*.
- ❖ Represented the SPCA before city, county, and state planning and economic development agencies.
- ❖ Organized local Historic Landmark designation for Copeland's Gas Station, first such designation in the state.
- ❖ Supervised a staff of two part-time graduate Economic Development Interns.
- ❖ Applied for and administered CDBG and Community-Based Economic Development grant funds.

**Urban Planner, *City of Greenfield, Wisconsin* October 1993 - February 1995**

- ❖ Conducted site and utility plan reviews for proposed development projects, and acted as City Engineering Department liaison to other municipal departments, as well as various County and State review agencies.
- ❖ Interpreted and applied the Greenfield Master Plan, zoning code, and planning-related ordinances.
- ❖ Prepared the Greenfield Open Space Inventory, and authored the revised Park Fee Ordinance.

**Graduate Research Intern, May 1994 - September 1994**  
***Land Use Division, SE Wisconsin Regional Planning Commission; Waukesha, Wisconsin***

- ❖ Conducted aerial photo analysis to determine environmental impacts of existing land use for member counties.
- ❖ Prepared Staff reports regarding extractive resource applications for member counties and municipalities.
- ❖ Edited existing and proposed utility service maps for member counties and municipalities.

## ACCREDITATION AND AWARDS

- 2002** American Institute of Certified Planners (AICP) accreditation.
- 1999** Georgia Planning Association Award: "Most Innovative Planning Process," for the *Comprehensive Plan for Athens-Clarke County and the City of Winterville, Georgia (1999)*.
- 1998** Athens-Clarke County selected as a "Local Growth Issues Community" by the US General Accounting Office (GAO) based upon the planning process for, and initial drafts of, the *Comprehensive Plan for Athens-Clarke County and the City of Winterville, Georgia*.

## GRANTS

- GLCP Grant**, Georgia Land Conservation Program; Georgia Environmental Facilities Authority. Purchase of Crane Property on Middle Oconee River, \$77,750 (2008).
- Quality Growth Grant**, Georgia Department of Community Affairs. Transferable Development Rights Feasibility Study, \$20,000 (2003).
- Historic Preservation Fund, Certified Local Government Grant**, Historic Preservation Division, Georgia Department of Natural Resources. Development of Local Design Guidelines for Industrial, Institutional, and Commercial Resources, \$3,680 (2001).
- Georgia Greenspace Trust Fund Grants**, Georgia Dept. of Natural Resources. Combined disbursements totaling \$728,000 (2000 – 2001).
- Historic Preservation Fund, Certified Local Government Grant**, Historic Preservation Division, Georgia Department of Natural Resources. Public Awareness Campaign for Local Historic Preservation, \$3,160 (1998).
- Community Development Block Grants**, City of Milwaukee, Wisconsin. Neighborhood Economic Development Grant, \$78,000 (1995 – 1997).
- Community-Based Economic Development Grants**, State of Wisconsin Department of Economic Development. Neighborhood Commercial District Organizing and Promotion Grant, \$35,000 (1995 – 1997).

## TEACHING EXPERIENCE

**Instructor** *Ethics, Justice and Professional Practice (PLAN 6124)*. Second year core curriculum course. Master of Environmental Planning and Design program; College of Environment and Design. The University of Georgia. Fall 2016-2019.

## RELATED EXPERIENCE

**Presenter** **2015 Georgia Association of Water Professionals, Fall Conference (Athens, Georgia)**  
Session Topic -- "Projecting Population by Sub-Basin for Water Demand and Wastewater Generation."

**Guest Speaker** **Community Growth and Land Use Planning in Athens-Clarke County**. Bus tour and lecture presented at the Chapel Hill/Carrboro, N.C. Inter-City Visit and Leadership Conference. Athens, Georgia. September 22, 2014.

**Co-Author/Presenter** **Neighborhood effects of incompatible infill housing: A local case study**. Paper presented at the Urban Affairs Association's 43rd Annual Conference. San Francisco, California. April 4, 2013.

**Mentor** **MentPlan - SARUP Urban Planning Mentorship Program (2011-2014)**  
*Master of Urban Planning Program; University of Wisconsin-Milwaukee; Milwaukee, Wisconsin*

**Guest Speaker** **University of Georgia College of Environment and Design Alumni Weekend**  
Topic -- "Assessing the Future of Our Past: Hope for Historic Preservation in the Age of American Recovery." April 16, 2011.

**Presenter** **2008 Georgia Municipal Association Annual Conference (Savannah, Georgia)**  
Session Topic -- "Tying it all together: Integrating your Comprehensive Plan, Development Regulations, Environmental Regulations, Transportation Plans and Other Local Codes."

**Contributor** **The Auburn (AL) Interactive Growth Model (AIGM)**, published 2008.  
*Prepared for the City of Auburn, Alabama by Van Buskirk, Ryffel & Assoc., Inc.*

**Lecturer** **2005, 2007 International Delegation Series: Visit by City Officials from Beijing, China**  
*Sponsored by the Carl Vinson Institute of Government, The University of Georgia.*  
Session Topics -- "Policy making, implementation, and transparency in American city planning" and "Citizen Participation in American Municipal Planning."

**Panelist** **2006 Georgia Planning Association Spring Conference (Athens, Georgia)**  
Session Topic -- "Tying it all together: Integrating your Comprehensive Plan, Development Regulations, Environmental Regulations, Transportation Plans and Other Local Codes."

**Lecturer** **2004 Newly Elected Officials Institute; Sponsored by the Georgia Municipal Association and the Carl Vinson Institute of Government.**  
Session Topic -- "Land Use and Planning: Making Decisions on land use, zoning and planning – practical advice for the newly elected."

**Panelist** **2002 Gulf Coast Sustainability Conference (Biloxi, Mississippi)**  
Session Topic -- "Smart Growth Initiatives in Athens-Clarke County, Georgia."

**Panelist** **2001 International FPS Conference (Athens, Georgia)**  
"Spontaneous Community Problem Solving" -- Topic: Preserving Athens-Clarke County Greenspace.

**Panelist** **2001 Terry College of Business Real Estate Symposium**  
Session Topic -- "Emerging Trends in Athens Real Estate: Demand Drivers, Policy, & Regulations."

**Guest Speaker** **Comprehensive Plan and Zoning Update Workshop for the Savannah – Chatham County, Georgia, Metropolitan Planning Commission**  
Session Topic -- "What's Involved in Modernizing a Zoning Ordinance? Athens-Clarke County as a Case Study." February 7, 2001.

**Certificate** "Complete Management Course for Planning Directors," from Zucker Systems (2003).

**Certificate** "Introduction to ArcView GIS," from the Environmental Systems Research Institute (1998).

## **GUEST LECTURING EXPERIENCE**

- Guest Lecturer**, “Sustainable Development Seminar” (undergraduate course). Instructor: Dr. Carl Jordan, Institute of Ecology (Fall 2001, Fall 2004, Spring 2006), The University of Georgia.
- Guest Lecturer**, “Land Use Planning” (Course 4790). Instructor: Victor Ellis, School of Law (Fall 2000, Fall 2001, Fall 2004, Fall 2005), The University of Georgia.
- Guest Lecturer**, “Introduction to Historic Preservation” (HIPR 4000/6000). Instructor: Prof. John C. Waters, School of Environmental Design (Fall 1999, Fall 2000, Fall 2001, Fall 2002, Fall 2003, Fall 2006, Fall 2009, Fall 2010), The University of Georgia.
- Guest Lecturer**, “Region, Site, and Place” (companion to LAND 340). Instructor: Prof. Marguerite Koepke (Fall 2000). Instructor: Kwesi Hanson (Fall 2002), The University of Georgia.
- Guest Lecturer**, “Housing in Contemporary Society” (Housing and Consumer Economics 3300). Instructor: Dr. John Merrill, (Fall 2004, Fall 2005), The University of Georgia.
- Guest Lecturer**, “Housing Policy” (undergraduate course). Instructor: Dr. Andrew Carswell, Housing and Consumer Economics (Spring 2006, Spring 2008, Spring 2010-17), The University of Georgia.
- Guest Lecturer**, “Municipal Planning Policy and Practice” (MPA-Local Government Management course). Instructor: Dr. Delmer Dunn, Department of Public Administration and Policy (Spring 2008, Spring 2010), The University of Georgia.
- Guest Lecturer**, “Developer’s Guide to Local Government Etiquette” (REAL 7850, Real Estate Development). Instructor: Prof. Richard Martin, Terry College of Business (Spring 2008, Spring 2010), The University of Georgia.
- Guest Lecturer**, “Community Zoning: Policy, Practice, and Permitting” (HORT 4091, Horticultural Professional Practices). Instructor: Dr. Paul Thomas, College of Agricultural and Environmental Services (Fall 2009, Spring 2010, Spring 2011), The University of Georgia.
- Guest Lecturer**, “Sprawl from an Interdisciplinary and Multidimensional Perspective” (Moore College Honors Section undergraduate course). Instructor: Dr. Andrew Carswell, Housing and Consumer Economics, (Fall 2010), The University of Georgia.
- Guest Lecturer**, “Community Development and Affordable Housing” (undergraduate course). Instructor: Dr. Kimberly Skobba, Financial Planning, Housing and Consumer Economics (Fall 2010-12, Fall 2013-14), The University of Georgia.
- Guest Lecturer**, “Urban, Regional, and Community Planning” (graduate course). Instructor: Dr. Stephen Ramos, College of Environment and Design (Fall 2011-2015), The University of Georgia
- Guest Lecturer**, “Ethics, Justice and Professional Practice” (graduate course). Instructor: Dr. Stephen Ramos, College of Environment and Design (Fall 2011-2015), The University of Georgia
- Guest Lecturer**, “Municipal Planning Practice and Economic Development” (graduate course). Instructor: Dr. Robert Greer, Department of Public Administration and Policy (Spring 2015), The University of Georgia.
- Guest Lecturer**, “Municipal Government Environmental Policy Creation: Lessons Learned in Athens-Clarke County” (Inter-Disciplinary Environmental Studies ECOL 8710). Instructor: Dr. Laurie Fowler, Institute of Ecology (Spring 2018), The University of Georgia.

## EDITORIAL ACTIVITIES

**Visiting Examiner** for the following MHP Theses and MEPD Practica:

- Veregin, Margaret Ann, MHP Candidate. *The Impact of Interstate Construction on the Historic Loring Park Neighborhood of Minneapolis, Minnesota* (1999).
- Mason, Amber, MHP Candidate. *The Effects of Historic District Regulation in Three Historic Districts: Macon, Georgia's In-Town Historic District; New Orleans, Louisiana's Vieux Carre District; Greenville, South Carolina's Hampton-Pinckney District* (1999).
- Cochran, Chris, MHP Candidate. *As Giants Sleep: An Assessment of United States Local Historic Preservation Commissions* (2000).
- Bivins, Daniel Harrison, MHP Candidate. *Transportation Enhancements: TEA-21 and the Rails-to-Trails Program* (2002).
- Sager, Jonathan E., MHP Candidate. *The Garage: Its History and Preservation* (2002).
- Bennett, Glen H., MHP Candidate. *The Student Ghetto: Preservation-Based Neighborhood Revitalization in College Communities* (2003).
- Kerr, Lloyd, MHP Candidate. *The Post-War Bungalow: Its History and Preservation* (2003).
- Ray, David Winter, MHP Candidate. *A History of Streetcar Service in Athens, Georgia, and Some Possibilities for its Reintroduction* (2005).
- Cramer, Evan Christopher, MHP Candidate. *Fill 'Er Up: The Rehabilitation of Early Twentieth Century Gas Stations* (2005).
- Myers, Samuel Trenholm, MHP Candidate. *Interlocal Agreements for Historic Preservation in Georgia* (2009).
- Pavnaskar, Deepali Jayant, MEPD Candidate. *Re-Visioning Industrial Urbanscape: A Sustainable Development Plan for Southern Mill Industrial District, Athens, Georgia.* (2012).
- Glass-Deshmukh, Lindsey Kathryn, MEPD Candidate. *Involving the Folk: A Dialogue between community leaders and local government officials on citizen participation in East Athens, Georgia.* (2014).
- Stern, Andrew Charles, MEPD Candidate. *Transit-Oriented Design along the 4<sup>th</sup> Street/Martin Luther King Streetcar Extension Line in Milwaukee, Wisconsin.* (2016).
- Cui, Bingjie, MEPD Candidate. *An Assessment of the Bicycle Network in Athens-Clarke County.* (2018).
- Sullivan, Patrick, MEPD Candidate. *Planning for an Urban River Presence in East Athens.* (2018).

## MEMBERSHIPS

**American Institute of Certified Planners (AICP) since 2002**

**American Planning Association (Elected as Student Delegate, 1994 and 1995 National Conferences)**

**Georgia Planning Association**

**Wisconsin Chapter – American Planning Association (Executive Board Member, 1993-1995)**

**National Trust for Historic Preservation**

## H. CALLAWAY DORSEY, C.P.A.

[REDACTED]  
Tucker, Georgia 30084  
[REDACTED]

### Work Experience

- 6/95-Present **H. Callaway Dorsey, C.P.A.**, Tucker, Georgia  
I provide tax services to business, individuals, estates and trust.  
Business services include audit preparation, internal control review and implementation,  
Policy and procedures review and implementation and other related services.
- 1/87 - 6/95 **State of Georgia, Department of Audits;** Atlanta, Georgia  
*Principal Auditor, Financial Division:* The Department of Audits is responsible for conducting financial and compliance audits for all state agencies, colleges and universities, authorities, technical institutes, local boards of education, regional libraries, and regional educational service agencies in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the provisions of Office of Management and Budget Circular A-128, Audits of State and Local Governments.
- 7/83 - 12/86 **Accounting Services,** Atlanta, Georgia  
While attending Georgia State University I provided accounting services for small businesses, including monthly and year-end work.
- 2/81 - 10/82 **Financial Reserve Corporation,** Atlanta, Georgia  
*Assistant Comptroller:* Managed all computerized accounting systems; produced regular and periodic financial statements and statistical reports.
- 3/80 - 2/81 **Alexander Seewald Company,** Atlanta, Georgia  
*Accountant:* Managed daily accounting and inventory records for 16 retail stores in the Southeast; conducted periodic on-site inventories.

### Professional Achievements

Certified Public Accountancy Certification Granted March 11, 1992.  
Member Georgia Society of Certified Public Accountants, Inc.

**H. CALLAWAY DORSEY, C.P.A.**



**Education**

**Georgia State University; B.B.A., Accounting, August 1986**

1984 AICPA Achievement Test for first-year students: scored in 96th percentile

6/86 - 8/86 President, National Association of Accountants, Student Chapter

1/86 - 5/86: Treasurer, National Association of Accountants, Student Chapter

**Valdosta Area Vocational-Technical School, 1978-79; Graduated 1979**

Major: Accounting/Data Processing

**Woodward Academy, College Park, Georgia; Graduated**



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# Cappriccio M. Scates

Atlanta, Georgia 30318

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## PROFILE

Dynamic and accomplished executive eager to demonstrate over 18 years of brand/business management, promotions, sales, and niche marketing experience. An executive with a proven track record of success looking for an opportunity to further develop and grow within the company while functioning as a goal-oriented team player. Thereby, meeting and exceeding timeline driven goals and the overall expectations with an immediate impact to the bottom line.

## EDUCATION

### **MBA Degree**

Averett University 2003

- National Dean's List Award Winner
- Masters of Business Administration  
3.8 GPA

### **BA Degree**

Saint Leo University 2000

- Bachelor of Arts (Criminology/Sociology)
- Associate Degree (Liberal Arts)  
3.4 GPA

## KEY SKILLS AND EXPERIENCE

- Operations Manager
- Personnel Management
- Extensive Industry Resources
- Brand Awareness Strategist
- Contracts and Negotiations
- Senior Director Experience
- Creative Marketing Specialist
- Brand Management
- Strategic Management
- Resource Management
- In-depth Industry Knowledge
- Budget Management
- Strong Communication Skills
- Tennessee Center for Performance Excellence (TNCPE) – Baldrige Award Evaluator Training

## PUBLICATIONS

**Scates, C. (2004). 10 Steps to Successfully Managing Recording Artists: A Guide to Effective Artist Management. iUniverse Inc. Atlanta.**

**Scates, C. (2018). The 11th Step I Missed: 10 Steps to Successfully Managing Recording Artists. Atlanta**

Cappriccio M. Scates

## **PROFESSIONAL HISTORY**

### **Jun 2013-Present**

Myrtrell Enterprises, Operations Director/ Atlanta, GA.

- Day-to-day responsibilities cover a broad range of duties and functions that include contract negotiations, product placement, distribution, marketing, brand management and relations, information technology, business affairs, etc.

### **Jul 2013-Present**

SAE Institute, Adjunct Professor (various courses taught)/ Atlanta, GA.

- Business Management
- Intellectual Property Rights Management
- Business Law and Ethics
- Guest lecturer at Auburn University, Berklee College of Music, Florida A&M College of Law, Alabama State University, the University of Georgia School of Law, Atlanta John Marshal School of Law, Morehouse College, Appalachian State University, Georgia Southern University, Clayton State University and Kennesaw University

### **Apr 2012- Jun 2013**

Arrow/Universal Music Group, Executive General Manager/ College Park, GA.

- Was responsible for managing all day-to-day label activities related to Business Affairs, Marketing, Promotions, Radio, Retail, Finance and Accounting, Internet Technology, Sales, Studio Usage, Recording Artists, Staffing, Publishing, etc.
  - 11/20/12 released Jeff Sparks Jazzy Christmas with Jeff peaked at #22 on Billboard Jazz Chart
  - 12/28/12 released Creflo Dollar S.E.R.M.O.N.S. Songs peaked at #16 on Billboard Gospel Albums Chart
  - 2/5/13 Released Canton Jones CJ Talks
  - Secured and negotiated INgrooves Fontana Distribution Agreement
  - Secured and negotiated Administration Deal with Kobalt Music Publishing
  - Secured sub-licensing deals covering South Africa, Angola, Tanzania New Zealand, Australia, India, Pakistan, United Arab Emirates, Sri Lanka, Nepal, Bangladesh, Saudi Arabia and Singapore
  - Signed Grammy Award winner Ann Nesby
  - Signed Grammy Nominee and Stellar Award winner Kim Burrell
  - 04/15/13 released Ann Nesby "Through With You" most added song at Urban AC

### **Jun 1988-Aug 1994 (Active Duty-Army) Nov 1999-July 2013 (Army National Guard)**

United States Army 92A40 Supply Specialist

- Stock Control Item Manager- Stock Control Computer Operator- Warehouse Supervisor- Technical Supply- Forklift Operator

Advanced Military Schools Attended- Primary Leadership & Development Course (PLDC), Advanced Leadership Course (ALC-phase 1) and Trust Empowerment Attitude and Motivation Course (TEAM) Sales & Management Training.

## **ACHIEVEMENTS/AWARDS**

- United Nations (ECOSOC) NGO Ambassador to Vienna  
Doctorate of Humane Letters (Honoris Causa) from CICA- International University and Seminary

**Cappriccio M. Scates**

- Phoenix Award Recipient (presented by Atlanta Mayor as “Key to the City”)
  - Received a Proclamation from the Atlanta City Council proclaiming September 22, 2011 as “CAPPRICCIEO SCATES DAY”
  - Georgia Entertainment Association Legacy Award
  - 2011 Pre-Grammy Toast to Urban Music Executives Award
- (former) National Academy of Recording Arts and Sciences Board of Governors, Atlanta Chapter  
(former) National Association of Record Industry Professionals Board Member, Atlanta Chapter  
(former) Georgia Music Industry Association- Vice President and President  
(former) Georgia Music Industry Roundtable Board Member, formed by the Georgia Governor

**References are available upon request**

## H. CHARLES HODGES JR.

Phone: ( )

E-Mail: ( )

[www.linkedin.com/pub/charles-hodges-jr/7/100/2b](http://www.linkedin.com/pub/charles-hodges-jr/7/100/2b)

Top-performing Senior Leader with proven leadership in small to large organizations operating in complex national and international locales with expertise in the following areas:

- Non-Profit Leadership and Operations
- Talent Acquisition and Recruiting
- Public Speaking and Media Relations
- Operational and Strategic Planning
- Financial and Budget Management
- Organizational Change Management
- Training and Education Leadership
- Customer Service
- Innovation and Creativity
- Team Building
- City Management

### ***Executive Director- US Chamber of Commerce Foundation- Hiring Our Heroes (HOH) Washington D.C. 2015 - Current***

Leads five business units responsible for the planning, resourcing and execution of nearly 100 veteran and military spouse recruiting and training events annually across the US and abroad connecting service members, veterans and military spouses with corporate opportunities. Leads the largest Career Skills Program at 15 locations in support of Department of Defense (DOD) Skills Bridge, the Corporate Fellowship Program. Works with strategic partners to ensure success with data driven results.

#### **Achievements**

- Built HOH into the nation's leading Veteran Service Organization in the Veteran and Military Spouse Employment space
- Expanded the Corporate Fellowship Program from 2 to 13 host sites across the country, recruiting and placing over 1,300 Fellows with 218 companies nationwide.
- Led the planning and execution of over 284 events from 2015-2018, connecting over 40K service members, veterans and military spouses with nearly 6,000 employers

### ***City Manager (Joint Base Commander) – Joint Base Lewis-McChord (JBLM), WA 2012 – 2015***

Hand-selected to lead the Department of Defense's largest operational Joint Base and 6th largest city in the state of Washington, supporting over 139,000 Service Members, Families, Civilians and Retirees daily. Led a team of over 3,000 military and civilian staff across 46 city functions to include Emergency Services, Public Works, Human Resources, Transition Services, Logistics, Parks and Recreation and Public Affairs. Responsible for the sustainment, and modernization of over 2,900 buildings and facilities including three airfields. Executed an annual budget of \$368 million.

#### **Achievements**

- Led Joint Base Lewis McChord to win the coveted US Army's Community of Excellence Award three consecutive years - a city first.
- Established the largest and most comprehensive Military Transition Assistance Program in the Dept. of Defense, servicing over 8,500 clients annually from across the Pacific Northwest.
- Served as co-chair of the Washington State Military Transition Council, the nation's first organization that synchronizes state, federal, private and non-profit organizations to support veteran transition
- Named the Tacoma/Pierce County 2014 Military Citizen of the Year.
- Selected for the 2015 National Association of Defense Communities Military Leader Award

***Vice President Training and Land Resources (G3 Training), I Corps- Joint Base Lewis McChord, WA 2010 -2011***

Interacted daily with 17 unique military organizations to ensure synchronization of all training resources to include training areas, ranges, ammunition and the Battle Command Training and Simulations Center on the largest operational Joint Base in the Department of Defense, supporting 43,000 Service Members. Responsible for educating all tenant organizations on training management and leader development.

**Achievements**

- Developed Joint Base Lewis McChord's first Training Management System, incorporating all units, training enablers, and reducing resource losses by 30% in one year.

***Executive Director (Battalion Commander), TF Tomahawk- Iraq and JBLM, WA 2007-2010***

Executive Director for a 750 soldier Stryker Battalion. Responsible for training, preparation, and leader development to ensure results in executing national defense priorities in the volatile Diyala Province of Iraq. Tasked to develop and execute full-spectrum operations to support the development of the Iraqi Government and its Security Forces. Responsible for the welfare, retention, morale and tactical employment of all Soldiers, civilians and contractors. Responsible for the maintenance and accountability of equipment valued over \$350M.

**Achievements:**

- Planned and executed an engagement strategy with Senior Iraqi Leaders, UN Representatives and leaders of the Iranian Muhajadeeen-e-Khalq that eliminated violence and resulted in no loss of life within the historical volatile Camp Ashraf.
- Worked with Iraqi Mayors and the U.S. State Dept. to rebuild infrastructure and three schools in high threat areas utilizing U.S. and Iraqi Soldiers, saving \$1.2M while dramatically influencing supportive public opinion across the province.
- In partnership with farmers and the USDA, rebuilt the \$15M poultry industry in southern Iraq.

***Department Chair/Professor Duke University, Durham NC.***

***2005-2007***

Chair of the Military Science Department at the nation's #8 ranked university, interfacing daily with the leadership of Duke and North Carolina Central University. Accountable for the development and execution of all instruction. Responsible for the administration of over \$420K of scholarship funds, accountability of a \$150K supply operation and oversight of the \$50K annual department budget.

**Achievements:**

- 2006 Defense Advanced Research Project Agency (DARPA) "Innovative Trainer of the Year".
- Increased student enrollment by 200% in two years.

**OTHER PROFESSIONAL EXPERIENCE**

<b><i>Director of Operations/ Brigade S3– Task Force Arrowhead, Nineva Iraq</i></b>	<b><i>2004 to 2005</i></b>
<b><i>Dir. of Operations/ Battalion XO – Task Force Tomahawk, Iraq/ Fort Lewis WA</i></b>	<b><i>2002 to 2003</i></b>
<b><i>Media Relations Team Chief- Military District of Washington, Washington D.C.</i></b>	<b><i>2001</i></b>

**Education**

<b><i>Masters of Science Strategic Studies– US Army War College</i></b>	<b><i>2012</i></b>
<b><i>Masters of Science Public Communications- American University</i></b>	<b><i>2000</i></b>
<b><i>Masters of Arts Instructional Systems – University of Central Florida</i></b>	<b><i>1997</i></b>
<b><i>Bachelor of Arts Political Science- University of Central Florida</i></b>	<b><i>1988</i></b>

I am knowledgeable in the area of financial fraud investigations and security as well as credit card fraud. I am a former peace officer (police Officer) and a trained and experienced bank financial fraud investigator, I have been a CFE for several years with experience in presenting fraud detection and prevention training, experience reviewing, understanding and managing complex financial data review and appropriate reporting, reviewing and investigating breaches and enforcing banking regulations and compliance issues as well as doing audits to determine proper compliance with laws, including REGE, BSA, AML and bank regulations.

### **Related Work History**

SunTrust Bank

- Reg E Senior Investigator Bank is merging with BB&T and will relocate most of their offices May 8, 2017 - Current

AdvanceMed Division of NCI Resources INC;

March 2015 – July 2015

- Medicare Financial Fraud Analyst
  - Analyze data to determine validity of allegations including downloading specific information, review using pivot tables and general review
  - Review of extensive data sheets by computer analysis
  - AML/BSA

Cahaba Safeguard Administrators LLC;

2012 – February 6, 2015

- Medicare Financial Fraud Investigator III (Company Contract Cancelled and office closed)
- Mentor new employees and train existing employees on new issues.
- Analyze data to determine validity of allegations including downloading specific information, review using pivot tables and general review
- Review of extensive data sheets by computer analysis
- AML/BSA review and investigations
- Medicaid/Medicare liaison to Ohio MFCU

Senior Fraud Investigator, Corporate Security Department, Guaranty Bank

2006 – 2011 Detroit, MI

- Knowledge of documents regarding the origination and continued servicing of Mortgage, credit cards and all other loans
- Analyze data to determine validity of allegations including downloading specific information, review using pivot tables and general review
- Review of extensive data sheets by computer analysis
- Bank Financial Fraud Investigator including Compliance, AML, BSA(314(a) and 314(b)) Retail Loans including Mortgage and Credit/Debit Cards
- Branch audits – Teller work and vault Reviews
- Training Presentations - Created and conducted New Hire and Continuing Employee Training Programs
- Training presentation on “Internal Investigations” including Compliance issues presented to the other Corporate Investigators
- Conducted all internal and external investigations the Michigan region including Compliance, AML and BSA issues, initiated Suspicious Activity Reports (SAR) as needed, reviewed as employee reports that required SARs.
- Other issue investigated that would be detrimental to the bank financially or its reputation
- Court Appearances

Collections Manager, Old Fort Banking Co.

1998 – 2004 Tiffin, OH

- Supervised the work of the collections persons
- Trained associates in proper and legal collection methods as needed
- Supervised the Foreclosures/Repossessions and the liquidation of the collateral and recovery of any remaining loan balance.

Based on your listed requirements, I believe have the necessary qualifications and experience and I am looking for a long-term position. Being a subject matter expert in the area of financial fraud investigations including AML and BSA, security and experience in bank front line auditing, I am trained to and have worked in banks as well as other forms of financial investigations. I am a former peace officer (police Officer) and a trained and experienced bank financial fraud investigator, several years as a CFE with experience in presenting fraud detection and prevention training, experience reviewing, understanding and managing complex bank data review and appropriate reporting, reviewing, investigating breaches and enforcing banking regulation and compliance issues as well as doing audits to determine proper compliance with laws, including BSA and AML and bank regulations. Along with that I have attended courses to maintain my expertise in interviewing for investigative purposes. I have experience working with and communicating with people across department lines and I have strong analytical skills and effective problem-solving skills necessary to identify evolving, new and current trends and issues associated with illegal, irregular or inconsistent activity. I have been trained for professional documentation and organization in a timely manner and have a strong working knowledge of computers and numerous financial programs with Internet use and research proficiency including but not limited to Microsoft Word, Excel, SAS and pivot tables and several search and banking programs. I am able to learn and adapt to new issues and changes in company direction and priorities as needed.

# Cheryl D. Trusty

LinkedIn

## Objective

Experienced project manager analytical chemist with expertise in research and development, scientific methodology, quality systems, and quality support awaiting appointment to US Senate.

## Qualifications

- Experienced manager of projects, contracts, budgets, work flow, and employees.
- Energetic problem solver and troubleshooter who thinks both inside and outside the box.
- Excellent oral and written communication skills.
- Exceptional teacher and mentor with team-building leadership skills.
- Highly skilled at instrument maintenance and repair.
- Skilled at the use of many analytical instruments including GC, IR, GC-FTIR, Raman, GC-MS, and LC.
- Skilled at interpretation of IR and Raman data. Practiced at interpretation of MS data.
- Skilled in micro-sample preparation and separation techniques and experienced in photomicrography.
- Member of Quality Committee at MVA 2015-2017, and also served on Quality Committee at both TAI and UGA when I was a contract USEPA-ORD employee.

## Work Experience

### **2018-2019 Chair-Elect and Chair, Georgia Section, American Chemical Society, Atlanta, GA**

As chair-elect in 2018, I organized and coordinated all programming the Georgia Section of the American Chemical Society. During my term as chair-elect, I identified problems that needed addressing and I have addressed and solved these problems during my tenure as Chair during my term in 2019. I accomplished this by surrounding myself with people who can make things happen. I explain my vision, give them their tasks, and give them the freedom to do their jobs, reporting back to me with periodic updates. This year our section has focused on developing our STEM and STEAM activities by dramatically expanding our Project SEED program, our NCW, and CCEW outreach programs and developing/incorporating a new program: You Be the Chemist! Our Chemistry Olympiad program also continues to shine brightly and grow in leaps and bounds, winning a ChemLuminary Award three years in a row. Our MAC, YCC, WCC committees also continue to thrive. This year, our section was chosen as finalist for 14 ChemLuminary Awards (the Emmys for ACS Awards) and we won SIX of these! This is a new record for our section,

### **2014–2017 – Research Chemist / Associate Project Leader, MVA Scientific Consultants, Duluth, GA**

Conduct routine and non-routine microanalysis and sample characterization. Analyze and characterize a variety of materials including fibers, polymers, paints, adhesives and pharmaceuticals, using vibrational spectroscopy techniques. Provide patent research data for newly developed drugs. In 2017 I earned an internal promotion to Associate Project Leader. This role entailed managing all aspects of assigned projects including: close communication with clients; conducting or delegating lab work as appropriate; writing a confidential report of results and peer reviewing reports written by other project leaders. In 2017, I completed 100% of MVA's Raman analyses (36+) and about half of our IR analyses (98+). In 2015, I joined the quality committee as a member of this committee, I have made revisions of SOPs, completed internal quality reviews of more than 100 reports of results to clients in the last 6 months, helped oversee, maintain and document the quality assurance program as per company, GLP and cGMP requirements and performed other quality related duties as needed.

### **1997–2007 Founder, Trusty Tutors, Ball Ground, GA**

Private tutoring business catering to university students.

### **1994–1996 Chemistry Instructor, North Georgia College (University of North GA, Dahlonega, GA**

Taught freshman chemistry, biochemistry, a brief organic chemistry class and labs. Prepared lectures, tutored and advised students.

**1990–1993 Chemistry Group Leader, TAI at USEPA-ORD, Athens, GA**

(Internal Promotion) Supervised eight task leaders and fourteen research chemist. Managed project flow and ensured deadlines were met with 100% efficiency, managed budgets. Continued duties of Research Environmental Chemist detailed below.

**1989–1993 Research Environmental Chemist, TAI at USEPA-ORD, Athens, GA**

Developed methods of analysis for organic compounds using GC-FTIR to elucidate the structures of organic compounds found in drinking water. Evaluated and interpreted data and wrote results into comprehensible reports. Prepared internal reports, authored peer-reviewed journal articles, gave presentations at professional meetings. Maintained and serviced instruments. Maintained and documented quality assurance program and laboratory records.

**1987–1989 UGA-USEPA Contract Liaison, UGA at USEPA-ORD, Athens, GA**

(Internal Promotion) Trained and supervised UGA-USEPA contract employees. Administered contract details and oversaw four comprehensive divisional budgets. Continued Research Environmental Chemist duties described below.

**1986-1989 Research Environmental Chemist, UGA at USEPA-ORD, Athens, GA**

Developed methods of analysis for 124 hazardous compounds using GC, HPLC and GC-MS. Developed kinetic experiments used to extrapolate the hydrolysis rates for these compounds. Evaluated and interpreted data into easily comprehensible reports. Prepared internal reports and peer-reviewed journal articles and gave presentations at scientific meetings. Maintained and serviced lab instrumentation. UGA representative to the USEPA-ORD Athens quality committee, and as such, was directly responsible for documenting and maintaining quality records and ensuring quality standards were met for all UGA research conducted at USEPA-ORD Athens.

**Education**

Master of Science. Nutrition, University of Georgia, Athens, GA  
minor Chemistry (equivalent), North Georgia College (University of North Georgia), Dahlonega, GA  
Bachelors of Arts, Psychology, University of Georgia, Athens, GA

**Training Courses**

2018 ACS Leadership Development Training, Dallas TX  
2017 ACS Leadership Development Training, Dallas TX  
2016 Mass Spec Interpretation ACS Short Course, Atlanta, GA  
1990 Infrared Spectroscopy I: Interpretation of Infrared Spectra, Bowdoin College, Brunswick, ME  
1991 Infrared Spectroscopy II: Instrumentation, Polymer Spectra, Sample Handling and Computer Assisted Spectroscopy, Bowdoin College, Brunswick, ME  
1991 Infrared Spectroscopy III: Fourier Transform Infrared Spectrometry, Bowdoin College, Brunswick, ME

**Professional Affiliations**

2019 Chair, Georgia Section, American Chemical Society.  
2018 Chair-Elect, Georgia Section, American Chemical Society.  
2015–2017 – member-at-large, Georgia Section, American Chemical Society.  
1988–current – member, American Chemical Society.  
2015–current – member, Georgia Microscopical Society.  
1994–1997 – CEO, Etowah Conservation Organization.

**Key Words**

leader, mentor, communication, values, STEM, STEAM, Project SEED, NCW, CCEW, MAC, YCC, WCC, Chemistry Olympiad, ChemLuminary Awards, manager, analytical, chemist, instrument, quality, quality systems, water quality, hydrolysis, liaison, training, leadership, report.



## MARKETING COMMUNICATIONS

Consistent history of B2B, B2C, and B2E integrated marketing strategy development and execution. Possess a unique combination of technical and creative communications experience with deep understanding of the SDLC. Demonstrated ability to streamline processes and enable faster to-market communication and asset development. Excellent verbal and written communicator across traditional and digital media, and across personas.

**Core Competencies:** Writing & Editing • Strategic Planning • Integrated Marketing Communications • Content Development • Omnichannel Marketing • Project Management • Process Improvement • Branding • Public Relations • Executive Communications • Vendor & Agency Relations • Technology • Software / SaaS

## PROFESSIONAL EXPERIENCE

**OUTSYSTEMS**, Atlanta, GA

2018 – Present

### Sr. Marketing Communications Manager

OutSystems is a “Unicorn” SaaS startup, and nine-time market leader (Gartner & Forrester), in the area of low-code software development. As the Strategic Lead for Horizontal content, my focus is creating marketing and communications materials to support all of sales, marketing, and communications efforts primarily in the U.S.

- Liaison with the product marketing and business platforms marketing teams to develop the customer personae, business pain points, and platform messaging aimed at the IT Leader and above (C-Level).
- Design Content Marketing plans in support of product marketing, sales, and campaign teams’ efforts.
- Resource all Content development efforts with either in-house, agency, or freelance marketers and ensure Content is delivered on time and is consistent with branding and messaging.
- Lead writer for all Content Marketing materials that support the platform. This includes the blog, eBooks, Slideshare decks, web page content, and more.

**MONEY2020**, Alpharetta, GA

2015 – 2017

### Director of Content

Researched, planned, organized, and executed content for annual week-long financial technology (FinTech) event with 140+ content sessions, 600 speakers and 11K+ attendees from around the world. Part of 2-member Content team based in Atlanta, working with colleagues globally situated.

- Achieved 46% attendance increase YoY, 700%+ vendor growth and 12% profitability rise over 3 years.
- Project managed speaker submission process, reviewing 2K+ proposals annually. Researched, identified and secured content experts on relevant topics, ranging from new and traditional payments, identity and security, the Blockchain and Crypto currencies (Ethereum, Bitcoin), insurance and more.
- Provided presentation coaching and assistance to CEOs and other executives across vertical markets, including banking (Wells Fargo, Bank of America, Capital One), lending (Lending Club, SoFi), POS and payment processing (Verifone, Worldpay, First Data), venture capitalists (Khosla Ventures, 500 Startups, TechStars) and consulting (McKinsey, Accenture, EY).
- Designed and implemented “Startup Pitch” program, selecting 24 top entrepreneurs to deliver 3-minute company pitches to venture capitalist panel. Researched and interviewed hundreds of startup entrepreneurs. Grew program from 1 session with 12 competitors, 4 judges and 600 attendees to mainstage event with 24 competitors, 8 judges and 4K+ attendees; resulted in selected companies raising nearly \$500M from venture capitalists, investment firms, ICOs and corporate investing, post-event.
- Led “World’s Largest FinTech Hackathon,” involving 600 developers working for 24 hours to create innovative solutions to global issues facing currency and finance using APIs provided by sponsors. Managed vendor and sponsor relationships both prior to, and onsite during the Hackathon.

- Managed “Demos and Announcements” track, working with leading companies making significant industry announcements and demonstrating new products and services. Researched, interviewed, and selected 24 companies based on strategic importance to industry and on its impact to the industry and attendees.

**VERIFONE**, Alpharetta, GA

2011 – 2015

**Sr. Global Communications Program Manager**

Managed corporate communications for \$2B global payments company. Primary focus was on analyst relations, corporate social media management, and content development. Secondary focus on traditional Public Relations and internal communications. Began as security marketing programs manager, but moved to global marketing manager within 6 months.

- Oversaw all social media programs and management; created new and updated existing corporate policy, and provided oversight, review, and final recommendation on new accounts, management and content curation of 25+ active accounts, including the CEOs. Achieved 400% growth across 8 social media platforms over 2 years, including expanding Twitter followers from 2K to 10K.
- Built cross-functional team (PR, Marketing, Communications and Legal) to advise and develop the company’s first Crisis Communications policy and significantly revise existing social media policy, bringing it more in line with today’s corporate expectations around BYOD and personal vs. professional social media usage.
- Managed Analyst Relations program, securing Forrester as the company’s first-ever paid analyst firm. Established regular cadence with 12+ analyst firms and 30+ industry analysts; managed inbound and outbound requests for discussions around research reports and business objectives.
- Partnered with internal stakeholders to create global and regional campaigns targeting prospects throughout the buying cycle. Measured and ensured new content achieved maximum exposure across relevant channels.
- Launched Executive Speaker Program and Industry Awards Program for improved presence marketing. Secured 35 speaking engagements in 2013 and 3 (unpaid) industry awards in 2014.

**IBM**, Atlanta, GA

2007 – 2011

**Global Marketing & Communications Manager**

Directed marketing communications for security division, supporting \$350M in annual sales. Began as product marketing manager for integration of Internet Security Systems (ISS); assumed Marcom responsibilities after reorganization.

- Wrote, edited and produced 350+ marketing collateral tools as part of rebranding project, including brochures, newsletters, datasheets, FAQs and whitepapers.
- Managed division direct marketing initiatives, including IBM TrueBlue Customer e-newsletter with 15K+ opt-in subscribers spanning 120 countries. Directed email marketing and developed content for field sales team, tracking usage statistics to streamline communications.
- Designed new Content Management System’s usability and layout, planning transition of 1K+ internal and customer-facing sales and marketing assets; drove 3K+ visits per month.
- Collaborated with Product Marketing Managers to develop go-to-mark messages and materials, growing revenue pipeline 30-40% year over year for biggest pipeline in organization’s history.
- Assisted in the development of the security industry’s formal process for disclosing security vulnerabilities in 3<sup>rd</sup> party applications.
- Spearheaded social media and pioneered Security Blog for internal sellers; designed Twitter logo; enhanced existing collateral for SEO requirements.

**PREVIOUS**

Additional PR & Marcom: Cambia Security, Internet Security Systems (PR)

Former Career as Telecommunications Engineer: Qwest, Nortel, Concert Communications, and the U.S. Air Force (TS/SCI Clearance)

**EXPERIENCE:**

## EDUCATION & CERTIFICATIONS

**BS in Communication**, Summa cum Laude, Kennesaw State University,  
**Certified, eMarketing Associate**, +Advanced Social Media Marketing  
**Certificate, Computer Information Systems**, Strayer University



## CHRISTOPHER H. ADAMS



### EDUCATION

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<b>Graduate Certificate</b>	University of Fairfax Cybersecurity Best Practices (CBP) - CISSP	2011
<b>BS</b>	<b>Fisk University</b> Pre-Medical Biology (Candidate)	1989-1993

## PROFESSIONAL TRAINING

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### **FCC, 3<sup>rd</sup> Class Radiotelephone Operator, 1989**

License to broadcast on 88.1 FM, Fisk University Radio Station

### **Media One**

Broadband Service / Sales Technician III, Smyrna, Ga, 1998

Performs commercial and residential installations, completes repairs, terminates service, and relocates existing equipment.

### **AT&T Broadband**

Broadband Service / Sales Technician III, Smyrna, Ga, 1999

Performs commercial and residential installations, completes repairs, terminates service, and relocates existing equipment.

### **Comcast Communications**

Broadband Service / Sales Technician III, Smyrna, Ga, 2001-2004

Performs commercial and residential installations, completes repairs, terminates service, and relocates existing equipment.

### **Broadcasting Interest Enterprise, Inc, Consultant, 1998- 2018**

- Business Development Consulting
- Telecommunications Consulting
- Video Production & Streaming Media Broadcasting
- Government Contractor (US Federal, State of Georgia & County)

### **BIE Media Group, LLC, Telecommunications Contractor , 2013- 2018**

- Web Development
- FM/ AM Radio Advertisement
- Outdoor Billboard Advertisement
- Internet Advertisement
- Installations of Fiber Optic Network Extension

## **PROFESSIONAL TRAINING**

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**United States Marine Corps (Reserves)** 6672 Aviation Supply Clerk 1995-2003

**Global Relief & Rescue Community, Inc,** Chairman 2017-Present  
Chairman of a non-profit organization & voluntary agency implemented to assist Refugees from a Foreign Country entering the United States of America.

**AFLAC,** Benefits Advisor, 2018- Present

## **PROFESSIONAL AFFILIATIONS**

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Internet Society, 2009-Present  
Member

Internet Engineering Task Force (IETF) 2012-Present  
Member

## **PROFESSIONAL SERVICE**

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**Consultant** ( Telecommunications, Business Development, Security & Insurance Benefits )

### **Blog Author & Voice-over Artist**

- BIE MG Blogs 2009-2017
- C Henry Adams Blogs 2017- Present

## COMMUNITY SERVICE

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**Christ Community AME Church**

Member, Clarkston, GA, 2000-2018

**Big Bethel AME Church**

Member, Atlanta, GA, 2019- Present

**Kevin Heights Neighborhood**

Concern Neighbor, Atlanta, GA, 2004-2017

## LANGUAGES

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**English:** Native Language

**Spanish:** Novice Listener, Novice Speaker, Novice Reading and Writing

**French:** Novice Listener, Novice Speaker, Novice Reading and Writing

## COMPUTER SKILLS

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**Programming:** HTML, HTML5, Javascript, XML

**Applications:** OpenOffice Suite, Adobe Dreamweaver, Adobe Photoshop, Corel Pinnacle Studio, Microsoft Office Suite, Audacity, Putty, Xming, Bluetooth File Transfer, Adobe Flash Media Live Encoder, WebM, NetBeans IDE 8.2

**Platforms:** Microsoft Windows 98, Microsoft NT, Microsoft Millennium, Microsoft Windows 7, Microsoft Windows 10 and Red Hat Linux

## OTHER

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U.S. Citizen

U.S. Passport

## REFERENCES

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**Glenn Arnold**, (Retired) Director

**Dannie James Sr**, President / CEO  
JE Group

**Theo Lang**, (Retired) US Veteran



Christopher Byrne

**Availability:**

**Job Type:** Permanent, Telework

**Work Schedule:** Full-Time

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**Desired locations:**

United States

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**Work Experience:**

**General Services Administration Federal Acquisition Service**

401 W. Peachtree Street, NW

Suite 2700

Atlanta, GA 30308 United States

**07/2014 - Present**

**Salary:** 95,356.00 USD Per Year

**Hours per week:** 40

**Series:** 1102 **Pay Plan:** GS **Grade:** 12

**Contract Specialist** (This is a federal job)

**Duties, Accomplishments and Related Skills:**

Planning, negotiation, award and administration of Service task orders supporting other Federal agencies/Department of Defense components including the Centers for Disease Control and Prevention, The U.S. Army, USDA, the US Army, the U.S. Air Force, and others. Work included issuing and processing of termination of convenience, competitive task orders under GSA Schedule Contracts, open-market 8(a) contract awards, acquisition planning, invoice review/approval, quarterly status meetings with Contractors, CPARS reviews, QASP monitoring, and more. Provided acquisition advise and recommendations to clients and co-workers. Developed templates to streamline review and approval processes. Obtained FAC-C Level III certification and FAC-COR Level III Certification.

**Supervisor:** Raymond Barben

**Okay to contact this Supervisor:** Yes

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**Naval Sea Systems Command**

1333 Isaac Hull Avenue, SE

Washington DC, DC 20376 United States

**03/2014 - 07/2014**

**Salary:** 96,415.00 USD Per Year

**Hours per week:** 45

**Series:** 1102 **Pay Plan:** GS **Grade:** 13

**Contract Specialist/Procurement Analyst** (This is a federal job)

**Duties, Accomplishments and Related Skills:**

Returned on a detail to the policy branch so that I could telework full time from Athens, GA to help care for a family member. Procurement Analyst in the Contracts Policy branch of Naval Seas Systems Command (NAVSEA) Headquarters Contracts Directorate. Permanent member of team responsible for the conduct of Procurement Performance Management Assessment Program (PPMAP) Reviews of headquarters and field activities procurement offices. Coordinate and process required reports for headquarters and field activities that include, but are not limited to, on undefinitized contract actions/ letter contracts, unauthorized commitments, period of performance waivers for Knowledge Based Service Contracts, and Protests. Responsible for conversion of SharePoint collaboration site for office, including moving all reporting requirement submissions to this site and making the information available to all NAVSEA contracting competency personnel in headquarters and field activities. Member of DASN level workgroup looking at construction contracting on non-construction contracts and the applicability/impact of Davis-Bacon. Service Contract Act, and other laws/regulations.

**Supervisor:** John Murray

**Okay to contact this Supervisor:** Yes

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**Naval Sea Systems Command**

1333 Isaac Hull Avenue, SE

Washington DC, DC 20376 United States

**10/2013 - 03/2014**

**Salary:** 100,904.00 USD Per Year

**Hours per week:** 40

**Series:** 1102 **Pay Plan:** GS **Grade:** 13

**Contract Specialist** (This is a federal job)

**Duties, Accomplishments and Related Skills:**

Assigned to the Command and Control Systems Branch, Surface Systems Contract Division, as a senior contract specialist/negotiator. Worked on preparation of a \$40M+ sole source procurement for a follow-on Small Business Innovation Research (SBIR) Phase III contract, as well as taking over administration of three major systems contracts. Providing transition support to the Contracts Policy branch in the areas of reporting and PPMAP reviews as they work to backfill my position.

**Supervisor:** Richard Steffey

**Okay to contact this Supervisor:** Contact me first

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**Naval Sea Systems Command**

1333 Isaac Hull Avenue, SE

Washington DC, DC 20376 United States

**01/2012 - 09/2013**

**Salary:** 100,904.00 USD Per Year

**Hours per week:** 40

**Series:** 1102 **Pay Plan:** GS **Grade:** 13

**Procurement Analyst** (This is a federal job)

**Duties, Accomplishments and Related Skills:**

Procurement Analyst in the Contracts Policy branch of Naval Seas Systems Command (NAVSEA) Headquarters Contracts Directorate. Permanent member of team responsible for the conduct of Procurement Performance Management Assessment Program (PPMAP) Reviews of headquarters and field activities procurement offices.

Coordinate and process required reports for headquarters and field activities that include, but are not limited to, on undefinitized contract actions/ letter contracts, unauthorized commitments, period of performance waivers for Knowledge Based Service Contracts, and Protests. Responsible for conversion of SharePoint collaboration site for office, including moving all reporting requirement submissions to this site and making the information available to all NAVSEA contracting competency personnel in headquarters and field activities. Member of DASN level workgroup looking at construction contracting on non-construction contracts and the applicability/impact of Davis-Bacon, Service Contract Act, and other laws/regulations.

**Supervisor:** John Murray [REDACTED]

**Okay to contact this Supervisor:** Contact me first

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### **Naval Surface Warfare Center**

Panama City, FL United States

**05/2010 - 01/2012**

**Salary:** 74,215.00 USD Per Year

**Hours per week:** 40

**Series:** 1102 **Pay Plan:** NT **Grade:** 04

**Contract Specialist** (This is a federal job)

#### **Duties, Accomplishments and Related Skills:**

Negotiated and administered competitive/non-competitive procurement actions in support of the research and development programs at NSWC-PCD. These include, but are/were not limited to simplified acquisitions, commercial items under FAR Part 12, Navy SEAPORT, sole-source FAR Part 15 procurements and others. Utilization of automated tools such as SPS/PD2, ILSMS, SEAPORT, GSA Advantage, and others to process these actions.

Reviewed progress reports and invoices to ensure compliance with contract terms and conditions.

Conducted peer reviews of solicitations prepared by other contract specialists. Provided advice and input to other team members on acquisition issues that arise. Reviewed and processed actions ratifying Unauthorized Commitments. Processed and negotiated partial termination for convenience (T for C). Leveraging knowledge and experience with accounting and program/project management to conduct in-depth evaluations associated with trade-offs between technical approaches and cost limitations.

Processed Justification and Approval for Other Than Full and Open Competition (single contract and Class) documents for local and headquarters approval. Prepared and processed actions ratifying Unauthorized Commitments. Processed and negotiated partial termination for convenience (T for C). Leveraging knowledge and experience with accounting and program/project management to conduct in-depth evaluations associated with trade-offs between technical approaches and cost limitations.

Developed web-based collaboration portal for Acquisition Services Division to allow for teaming efforts, document management, document sharing, new procurement project-based team rooms, and secure document transfer. This effort resulted in a positive best-practice finding during FY 11 external procurement process review conducted by Naval Sea Systems Command (NAVSEA).

Certified DAWIA Level III (Contracting) in January 2011.

Received 4 out of a possible 4 points on FY11 Performance Appraisal in September 2011.

**Supervisor:** Wanda Cutchin [REDACTED]

**Okay to contact this Supervisor:** Contact me first

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### **The Cayuga Group, LLC**

Athens, GA United States

**03/2002 - 04/2010**

**Salary:** 50.00 USD Per Hour

**Hours per week:** 40

**Vice-President and Practice Manager**

#### **Duties, Accomplishments and Related Skills:**

- Customized and deployed a secure web-based Instant Messaging/Collaboration Platform for a training organization.

- deployed LearningSpace 5.01 Core and Collaboration servers for the North American subsidiary of a Dutch manufacturing firm.(500+ users)

Provided the following services for the Terry College of Business (2,500 user base), requiring in depth knowledge of Lotus Notes Application Architecture and the Lotus API to access and modify data in a closed design, Notes formula language, LotusScript, and the Notes/Domino Security Model, Domino security, session based authentication, HTML, JavaScript and Cascading Style Sheets (CSS), the object models of Netscape and IE, Visio, Notes infrastructure and architecture, mail routing, replication, directory synchronization /management, and topology mapping:

- Lotus Notes/Learning Space data remediation services for the the Distance MBA Program with PricewaterhouseCoopers.

- developed a web-based Internet Password Management system and implemented an automated mail-file redirection application through the implementation of session-based authentication.

- completed an Infrastructure Assessment, providing the first ever documentation for their Notes Implementation (which was over 5 years old). This assessment included documentation of the two Notes-named networks, the connections between the networks, identification of system inconsistencies, and recommendations for consolidation of the two domains.

- provided training and knowledge transfer for a newly hired Notes Admin. This required in-depth knowledge of Notes infrastructure/architecture and application development in order to train this new administrator on how to manage their existing architecture, how to prepare for the pending domain consolidation, how to utilize the data remediation application, and how to manage session-based authentication, and the internet password management and mail forwarding applications.

- implemented and developed a company's extranet project integrating Notes/Domino, Sametime, and QuickPlace. This required in-depth knowledge of HTML, DHTML, Cascading Style Sheets (CSS), LotusScript, JavaScript, the ability to integrate Java and Web Services components into the application, and the object models of Netscape and Internet Explorer (for functionality).

- developed a portal template and presentation for the University of Georgia's Office of Instructional Support and Development to demonstrate how this office could leverage the IBM Scholars Program to offer alternative and complementary technologies to WebCT. The portal template required knowledge required in-depth knowledge of Notes Formula Language, HTML, DHTML, Cascading Style Sheets (CSS), JavaScript, XML, and the ability to integrate web services components into the application.

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### **Sirius Computer Solutions**

San Antonio, TX United States

**10/2006 - 03/2009**

**Salary:** 85,000.00 USD Per Year

**Hours per week:** 50

**Senior Solutions Specialist****Duties, Accomplishments and Related Skills:**

Senior Solutions Specialist providing architecture, infrastructure and development skills to various clients across the United States. Projects included domain consolidations, server consolidations and relocations, implementation of centralized e-mail archiving solutions, custom application development, product development, and health check/security reviews and audits.

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**Circle Consulting Services**

Atlanta, GA United States

**12/2002 - 10/2005****Salary:** 50.00 USD Per Hour**Hours per week:** 40**Senior Consultant****Duties, Accomplishments and Related Skills:**

Senior Developer/Architect providing contractual Application Development services for state government.

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**IBM Software Group - Lotus Professional Services**

Atlanta, GA United States

**06/1999 - 03/2002****Salary:** 74,000.00 USD Per Year**Hours per week:** 45**I/T Specialist****Duties, Accomplishments and Related Skills:**

As a consultant with Lotus Professional Services, Mr. Byrne provided application development and infrastructure support services to government and commercial clients. In this position, Mr. Byrne was charged with the development of custom Lotus Notes and Web applications, integrating back end data (from systems such as SAP, JD Edwards and others) for internal and customer-facing applications for both the Lotus Notes Client and for Web Interfaces. This required the knowledge, use and integration of HTML, DHTML, Cascading Style Sheets (CSS), Java, JavaScript, Macro Languages, and others. Responsible for oversight, development and deployment of training to over 13,000 users for global e-mail systems deployment. Responsible for development and delivery of training for fax-based benefits enrollment system that was integrated with SAP ERP system.

**Supervisor:** Barbara Roberston [REDACTED]**Okay to contact this Supervisor:** Yes**USEPA - National Exposure Research Lab, ERD**

Athens, GA United States

**04/1994 - 06/1999****Salary:** 64,554.00 USD Per Year**Hours per week:** 40**Series:** 0001 **Pay Plan:** GS **Grade:** 13**Computer Specialist/Acquisition Manager** (This is a federal job)**Duties, Accomplishments and Related Skills:**

Initially hired as the Acquisition Manager for the Ecosystems Research Division, Mr. Byrne was responsible for the oversight and review of the Extramural programs of the lab (with many duties traditionally found in job descriptions of a Procurement Analyst). This position included development, implementation and review of local policies and procedures for extramural programs, as well as implementation and review of National policies and procedures.

Mr. Byrne participated in the development and delivery of customized project management training for EPA project managers and technical staff for both Contract Administration, and Assistance. He received an EPA Bronze Medal for Commendable Service for his efforts in this area.

During his tenure, Mr. Byrne co-chaired a national EPA task force to look into the possibility of converting the EPA research laboratories into Government Owned-Contractor Operated (GOCO) facilities.

Mr. Byrne was also part of a cross-Lab review team responsible for review of procurement and assistance processes at various ORD labs as part of the FMFIA process. Findings and recommendations from reports were tracked and acted on by applicable staff.

As budgets were cut in late 1994, Mr. Byrne also developed and managed the initial Internet and Intranet web sites for ERD, as well as the Internet and Intranet sites for the National Exposure Research Laboratory. He also provided guidance and assistance to other labs and divisions in the development of their sites, and served as the Lotus Notes Developer for the national lab, developing workflow applications and Notes/Domino based documentation management.

**Supervisor:** Rosemarie Russo [REDACTED]**Okay to contact this Supervisor:** Yes**USEPA - Office of Acquisition Management**

Washington, DC United States

**02/1993 - 04/1994****Salary:** 54,000.00 USD Per Year**Hours per week:** 40**Series:** 1102 **Pay Plan:** GS **Grade:** 13**Contract Specialist** (This is a federal job)**Duties, Accomplishments and Related Skills:**

Served as Administrative Contracting Officer (with unlimited warrant) and team leader responsible for the administration of 35+ contracts. Responsible for the review and execution of Delivery Orders, Work Assignments, and work plans for the contracts as well as other items as assigned.

Negotiated change orders and contract claims as submitted. Coordinated acquisition planning process for nationwide offices ordering services under managed contract portfolio.

Oversaw the on-the-job training/development of two junior contract specialists. Developed standardized procedures for the documentation, submission, and maintenance of contract files.

Prior to transferring to the EPA facility in Athens, Mr. Byrne was selected by the Director of the Office of Acquisition Management to perform an independent review/audit of a national information technology services contract. Final report identified problems and potential violations of the Anti-Deficiency Act.

**Supervisor:** Joan Roberts (Unknown)**Okay to contact this Supervisor:** Yes

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**United States Agency for International Development**  
Washington, DC United States

**07/1990 - 02/1993**

**Hours per week:** 40

**Series:** 1102 **Pay Plan:** GS **Grade:** 12

**Contract Specialist** (This is a federal job)

**Duties, Accomplishments and Related Skills:**

Mr. Byrne served as a contract specialist in support of the Foreign Assistance Program of the United States. Negotiated and administered grants, cooperative agreements, small purchases (now known as Simplified Acquisitions), and contracts for the Offices of Health, Population, Education and others.

Mr. Byrne was responsible for the processing of acquisition and assistance actions from offices in the United States, as well as for overseas missions. He worked with the Organization of American States (OAS) and UNICEF to set up a grant program creating a revolving vaccine fund for children in developing countries.

During his tenure, Mr. Byrne developed and implemented standardized documentation and file management requirements for acquisition and assistance agreements documents managed as part of his portfolio. He was also responsible for managing source selection processes for acquisition and assistance actions.

**Supervisor:** Stephen Dean (Unknown)

**Okay to contact this Supervisor:** Yes

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**Naval Air Systems Command**  
Arlington, VA United States

**10/1987 - 07/1990**

**Hours per week:** 40

**Series:** 1102 **Pay Plan:** GS **Grade:** 11

**Contract Specialist** (This is a federal job)

**Duties, Accomplishments and Related Skills:**

Mr. Byrne served as a Contract Specialist in support of the TOMAHAWK Cruise Missiles Project and the Model E-2C Airborne Early Warning Tactical Data System. As part of the NAVAIR Intern program, Mr. Byrne was responsible for the negotiation and award of contracts, modifications, and delivery orders for production and research & development for these systems.

Mr. Byrne was involved in the preparation of acquisition planning documents, Commerce Business daily synopses, justifications and approvals for other than full and open competition, business clearance documents (for pre- and post-negotiation), as well as required Determinations and Findings documents for contracting officer or higher approval.

During his tenure, Mr. Byrne worked with Firm-Fixed Price Contracts, Cost Plus Fixed Fee (CPFF), Indefinite Delivery Indefinite Quantity (IS/IQ) contracts, and Basic Ordering Agreements (BOA).

**Supervisor:** Dan Nielsen (Unknown)

**Okay to contact this Supervisor:** Yes

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**Education:**

**Niagara University** Lewiston, NY United States

Bachelor's Degree 05/1984

**GPA:** 3.53 of a maximum 4.0

**Major:** Political Science **Minor:** Military Science **Honors:** Magna Cum Laude

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**LeMoyne College** Syracuse, NY United States  
Some College Coursework Completed

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**Various** Northern VA, VA United States  
Some College Coursework Completed

**Credits Earned:** 24+ Semester hours

**Relevant Coursework, Licenses and Certifications:**

Numerous accounting, marketing and other business courses as part of NAVAIR Training Program.

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**The Ohio State University** Columbus, OH United States  
Some College Coursework Completed

**Relevant Coursework, Licenses and Certifications:**

Graduate program in Political Science/Public Administration.

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**Job Related Training:**

BASIC EDUCATION REQUIREMENTS (24+ Hours of Business Related Courses)

Northern Virginia Community College, ACC241 Auditing I, 3 Sem, Fall 1993

Northern Virginia Community College, ACC219 Government and Not-For-Profit Accounting, 3 Sem, Fall 1993

Northern Virginia Community College, MKT100 Principles of Marketing, 3 Sem, Summer 1993

Northern Virginia Community College, FIN215 Financial Management, 3 Sem, Summer 1993

Northern Virginia Community College, ACC262 Principles of Federal Taxation, 3 Sem, Spring 1993

Northern Virginia Community College, BUS241 Business Law I, 3 Sem, Summer 1992

University of Virginia, COMM312 Intermediate Accounting II, 3 Sem, Spring 1993

University of Virginia, COMM311 Intermediate Accounting I, 3 Sem, Fall 1992

University of Virginia, PC417 International Business Transactions, 3 Sem, Spring 1990

University of Virginia, COMM314 Cost Accounting, 3 Sem, Fall 1989

University of Virginia, COMM202 Intro Accounting II, 3 Sem, Summer 1989  
University of Virginia, COMM201 Intro Accounting I, 4 Sem, Fall 1988

Basic Software Acquisition Management (SAM 101 from Defense Acquisition University), Completed June 2009

ACQ 201B INTERMEDIATE SYSTEMS ACQUISITION, Part B 09/28/2012  
ACQ 201A INTERMEDIATE SYSTEMS ACQUISITION, Part A 09/13/2010  
HBS 229 TEAM LEADERSHIP 07/23/2010  
CLC 055 COMPETITION REQUIREMENTS 07/16/2010  
SPS 102 CONTRACTS FOR PRODUCTION 06/10/2010  
SPS 101 SPS FPDS-NG USER 05/25/2010  
CLC 020 COMMERCIAL ITEM DETERMINATION 06/19/2013  
CLC 031 REVERSE AUCTIONING 06/05/2013  
HBS 433 PRESENTATION SKILLS 06/11/2013

ACQ 101 FUNDAMENTALS OF SYSTEMS ACQUISITION MGMT, Jul 7 2010  
CON 214 BUSINESS DECISIONS FOR CONTRACTING ,Jul 7 2010  
CON 215 INTERMEDIATE CONTRACTING FOR MISSION SUPPORT, Jul 7 2010  
CON 216 LEGAL CONSIDERATIONS IN CONTRACTING, Jul 7 2010  
CON 217 COST ANALYSIS AND NEGOTIATION TECHNIQUES, Jul 7 2010  
CON 218 (DAU) ADVANCED CONTRACTING FOR MISSION SUPPORT, Jul 7 2010

Management of Defense Acquisition Contracts (Basic) 1987  
Management of Defense Acquisition Contracts (Advanced) 1988  
Government Contract Law (Basic) 1988  
Government Contract Law (Advanced) date unknown  
Defense Cost and Price Analysis 1988  
Negotia ion Workshop 1988  
Cost Improvement Curve Analysis 1989  
FMFIA 1995  
EPA Contract Management for Project Officers 1994  
EPA ORD Work Assignment Manager Training 1995  
EPA ORD Assistance Management Training 1995  
CON 353 Advanced Business Solutions for Mission Support, Jan 2011  
Acquisition Journeyman Leadership Development (20 Hours), 03/31/2011  
CLC 222 Online Training for Contracting Officer's Representative (COR) (32 Hours), 27 Nov 2013

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#### Language Skills:

Language	Spoken	Written	Read
English	Advanced	Advanced	Advanced

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#### Affiliations:

Information Systems Audit and Control Association - Former Member  
Atlanta Lotus User Group - Member  
Editorial Advisory Board, Compliance Solutions Advisor Magazine - Former Member  
Defense Acquisition Corps - Member (9 MAR 2012)

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#### Professional Publications:

"Are You Ready For The ACID Test?", ePro Magazine, September 2004  
"Taking on The ACID Test", ePro Magazine, October 2004  
"Better Compliance through Lotus Notes/Domino Coding", Lotus Advisor Magazine Cover Story, January 2005  
"Defusing the Spreadsheet Time Bomb", Compliance Solutions Advisor Magazine, Jan/Feb 2005  
"Bridging the Business-IT Divide", Compliance Solutions Advisor Magazine, October 2004  
"Managing the Business Risk of Blogs", Compliance Solutions Advisor Magazine, June 2005  
"The Business Controls Caddy" – <http://www.controlsaddy.com/>  
"Manage IBM Lotus Notes/Domino Development Projects for Compliance", Lotus Advisor Magazine, January 2006 Cover Story  
"Use IBM Lotus Notes/Domino to Establish a Change Management Framework", Lotus Advisor Magazine, February 2006  
"Are Privacy Laws Keeping Pace wi h Technology?", Compliance Solutions Advisor Magazine, August/September 2006

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#### Additional Information:

Speaking Engagements

Lotosphere 2005 (January 2005)  
• Sarbanes-Oxley and Other Compliance Issues Birds-of-a-Feather  
• Best Practices 104: Leveraging the LotusScript NotesLog Class to Build a Proactive Bug Tracking System  
• GuruPalooza: Ask The Experts

Atlanta Lotus User Group Meeting (May 2005)

- Leveraging the LotusScript NotesLog Class to Build a Proactive Bug Tracking System

#### ISACA Atlanta (April 2005)

- From Radicati to Oklahoma State and Beyond: IT Ethics and Business Risk

#### Admin2005, Boston, MA (May 2005)

- Compliance 101 for System Administrators
- Designing and Implementing Effective Email, Internet, and Software Policies
- Ask The Experts

#### AdvisorLive (July 2005)

- Compliance and Governance for Lotus Notes and Domino Pros
- E-Mail Compliance Frameworks in the Real World
- Managing The Human Side of E-Mail Administration

#### GroupWise Advisor Summit (October 2005)

- E-Mail Compliance Frameworks in the Real World

#### Lotosphere 2006 (January 2006)

- Managing the System Development Life Cycle with IBM Lotus Notes and Domino
- GuruPalooza: Ask The Experts

#### Advisor Summit (April 2006)

- E-Mail Compliance Frameworks in the Real World
- Managing The Human Side of E-Mail Administration
- Audit-Proof Your Notes/Domino Applications
- Audit-Proof Your Notes/Domino Infrastructure

#### ISACA Atlanta (April 2006)

- Personal Information: Data Protection as a Business Driver

#### PMI Atlanta (May 2006)

- Compliance 101 for Project Managers

#### Lotosphere 2007 (January 2007)

- Disaster recovery and IT Governance
- GuruPalooza: Ask The Experts

#### Irish Lotus User Group Conference (Dublin, May 2007)

- Privacy Matters for IBM Lotus Notes Developers and Administrators

#### Lotosphere 2008 (January 2008)

- Speedgeeking

#### Honors and Recognitions

2009 Emmy Award (Southeast Region) - member of award winning broadcast production team.

Certified Information Systems Auditor

Passed Uniform Certified Public Accountant (CPA) Exam on first sitting

Recipient of Environmental Protection Agency Bronze Medal for Commendable Service

NAVSEA Meritorious Unit Commendation (MUC) (31 January 2013)

# CLAUDE C. DAVIS II

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## PROFILE

An experienced attorney with strong advocacy skills, exceptional work ethic and initiative having more than fourteen (14) years of diverse litigation and transactional experience. Excellent communication, interpersonal and presentation skills with proven proficiency in synthesizing information into a useable and understandable form and cultivating effective relationships in the public and private sector as well as with political and community leaders. Strong attention to detail, outstanding organizational skills, and an ability to work well under pressure. Possesses superior skills in litigation and practice management with proven abilities in mediation, negotiation, settlement and risk management.

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## PROFESSIONAL EXPERIENCE

**Managing Partner, CD Squared, LLC, Atlanta, GA**

*February 2017-Present  
2008-December 2015*

- Solo practitioner managing complex “big firm” matters in various areas of civil litigation.
- Provides counseling and advice to clients on how a broad range of legal issues that arise in the conduct of their companies’ business affairs and compliance with relevant regulations.
- Corporation formation for business startups including drafting and filing related documents for entity formation, certificates of incorporation, operating agreements and written consents.
- Manages all case management and litigation and/or outsourced as needed to outside counsel.
- Oversees office administration, manages virtual staff and develops marketing for solo practice.
- Hones substantive litigation skills through legal research, drafting motions and pleadings.
- Makes regular court appearances, handles depositions and develops a steady client base.
- Reviews and examines public records, abstracts of titles, leases, contracts, and other legal documents to determine ownership of land.
- Prepares deeds, affidavits and other evidence to meet legal requirements in order to clear title.
- Handles probate matters including administering estates, drafting last wills and testaments and engaged in various probate related litigation.

**Senior Staff Attorney, Georgia Appleseed Center for Law and Justice, Atlanta, GA**

*October 2015-February 2017*

- Worked extensively with community-based organizations, stakeholders, public and private partners and philanthropic organizations, to strategically coordinate the revitalization of blighted and underserved communities and neighborhoods.
- Worked with partners to develop, implement and sustain an effective and efficient application and selection process for community development and neighborhood revitalization projects.
- Examined instruments and opinions prepared in collaboration with other attorneys and advised officials of organizations as to legal requirements in connection with titles to land.
- Provided legal services to address heirs property issues through clearing title and heirs property prevention.
- Coordinated and collaborated with project partners to develop, and present outreach and education workshops on heirs property issues, wills and basic estate planning, and other information to assist homeowners and communities be more housing stable.
- Reviewed and examined public records, abstracts of titles, leases, contracts, and other legal documents to determine ownership of land.

- Prepared deeds, affidavits and other evidence to meet legal requirements in order to clear title.
- Collaborated with settlement counsel to efficiently close real estate transactions.

**Of Counsel, Forrest B. Johnson & Associates**, Atlanta, Georgia

2007-December 2015

**Associate, Forrest B. Johnson & Associates**, Atlanta, Georgia

2003-2007

- Successfully represented clients' interests in all phases of litigation from inception to trial based on clients' needs; managed diverse clientele and maintained impeccable case files.
- Responsible for all pre-trial litigation for complex case load, regular client contact, witness location and preparation, frequent depositions, regular calendar calls and hearings on motion.
- Developed, prepared and presented offensive themes and trial strategies, trial notebooks and trial testimony for cross and direct examinations; negotiated and drafted settlement agreements, legal memoranda and commercial agreements.
- Evaluated potential cases; conducted focus groups to assess strengths and weaknesses; located experts, reviewed medical records and prepared same for deposition and trial testimony.
- Handled mediations and prepared exhibits for use at mediation and trial.
- Drafted all related litigation documents including, but not limited to, complaints, answers, amendments, discovery demands and all motion practice on assigned cases.

**Contract Attorney, Counsel on Call/Partners Group/Hudson**, Atlanta, Georgia

2007-2015

- Handled high end project assignments with top 100 firms including, but not limited to Alston & Bird LLP, specializing in patent, construction, intellectual property, regulatory compliance, securities, software patent and pharmaceutical patent disputes.
- Electronically review, code and annotate document production while assessing relevance, confidentiality and privilege issues for discovery demands for Fortune 500 clients.
- Summarized depositions and prepared trial notebooks for multi-million dollar construction litigation matter.
- Reviewed intellectual property documents for case involving the determination of software ownership rights through contract interpretation.

**Judicial Intern, Hon. M. Gino Brogdon**, Atlanta, Georgia

2001-2002

- Assisted in and reviewed cases and trial documents for judge assigned to state and superior court.

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## EDUCATION

University of Miami School of Law, **Juris Doctorate**

2002

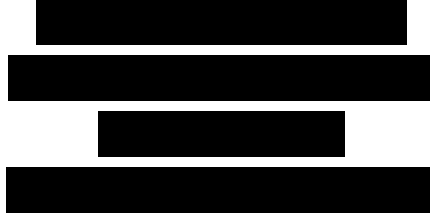
The University of Georgia, **Bachelors of Business Administration, Finance**

1999



# Curriculum Vitae

## Clinton D Little



### Personal Data:

Date of birth	[REDACTED]
Citizenship	USA, Georgia
Marital Status	Married, 3 children

Education: Henderson High, Chamblee Georgia

Work Life: 40 years as Pressman. (Printing press operator.)

### Interests:

My interest is Liberty. I am a descendant of Americans that settled Gwinnett County in Georgia before the Revolution of 1776. Just as the Founding Fathers, I want government to be very small and the People to stand tall and free. Unlike most of Washington's politicians who are only interested in how the corporate donors fair and what lobbyists stuff in their pockets, I want to cut the size of government. Most of the national government is unnecessary and worse, Unconstitutional. There are only a few enumerated powers the Federal government should be involved in and the rest of the activities of government are reserved to the states, (the 10th amendment).

Every federal department should be closed. The Federal Reserve shut down. The illegal and criminal enterprise called the IRS closed down. The 16th amendment repealed. Every law and regulation limiting firearms ownership by The People repealed including the Firearms Acts of 1934 and 1968. The Federal government has no

constitutional right to speak a word beyond that found in the 2nd Amendment that states “...shall not be infringed...”

War. The President has no right to send our men into battle. That is a decision for Congress. We spend too much money and spill too much blood so that, primarily, the military industrial complex and globalists can make money. Peace costs the super-rich too much money but they need to have a pay cut. I'm a capitalist through and through, but death is not a good money making plan.

I could go on and on, but as the new Senator from Georgia, I want to change America back into the Republic it was meant to be. Johnny Isakson and all the other socialists in the Senate need to return to the constitution. The People deserve constitutional government so that they can be free and prosperous and shake of the growing burden of oppressive big government.

# DR. DANIEL L. RAY

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## PROFILE

To obtain a position as the *Interim Senator* to represent the people of Georgia.

## FAMILY

Married to Charme Ray for 21 years. Daughter Callie is 16 and son Price is 15.

## WORK EXPERIENCE

### **OAKWOOD CHRISTIAN ACADEMY 2014-PRESENT**

The past five+ years I have had the tremendous responsibility of serving as Headmaster of the school. This includes the oversight of budget, personnel, payroll and community relations that fit into the big picture of the school experience.

### **OAKWOOD CHRISTIAN ACADEMY — 2009-2014**

For five years I served as the junior/senior high principal. During those five years I was responsible for developing a high school building and high school program. I have served on teams through our state accreditation committee to go to other schools as part of their five year review process. I served as the administrator in charge of Athletics and Technology for the K-12 school.

### **RIDGELAND HIGH SCHOOL — 2000-2009**

Taught Social Science classes to a variety of age groups in grades 9-12. I served as department head for my final two years along with serving on the school council comprised of teachers, business people and parents.

### **FIRST BAPTIST CHURCH LAKEVIEW — 1997-2000**

Served as the Minister of Education and Students. Responsible for all activities for ages grades 7-12. Provided discipleship opportunities for all ages off the church. I also was responsible for any activities assigned by the pastor.

Other **ministry** Experience:

Churches Served- Oakwood Baptist Church (interim Pastor and student pastor), FBC Canton, GA (student pastor), Chattanooga Valley Baptist Church (interim student Pastor and 13 years later as interim Pastor), Peavine Baptist Church (student Pastor), Clarkesville Baptist Church (student Pastor), First Baptist Lakeview (2 occasions as interim student Pastor).

## EDUCATION

**Cherokee High School**- CP Diploma, 1992

**Truett-McConnell College**- AA Psychology, 1994

**Shorter College** - BS Social Science/Education, 1996

*Secondary Education Social Studies Certification*

**Southeastern Baptist Theological Seminary** — MACSA, 2003

*Mast of Arts in Christian School Administration Lower/Higher education*

**Southeastern Baptist Theological Seminary**- EDD, 2010

## **Awards and Recognitions**

FCA Christian Athlete Award Cherokee High School 1991 and 1992.

Varsity Lettermen in basketball, soccer and golf at Cherokee High School.

Right Stuff Award- US Space Academy top candidate award.

Coach's Award for varsity basketball.

Class Superlative- Best Dressed.

Soccer Scholarship to Truett-McConnell College, Cleveland, Georgia.

Region 7 Quad-A Coach of the year for varsity soccer at Ridgeland High School.

Author of the book *The Dating Game*, 2004

## **Hobbies and Interest**

Golf, basketball, soccer and cheering on Georgia Tech Athletics. My son is named after Mark Price who played basketball at Georgia Tech and later on in the NBA and on Dream Team 2. Spending time with family. I enjoy studying government and world political and fiscal policy.

*Additional notes: I would greatly appreciate the opportunity to represent the State of Georgia by serving as the Interim Senator for Georgia. I am passionate conservative who believes morals, values and basic common sense is needing by the person designated to represent and serve the state of Georgia. This should not be a decision made rash yet a decision that represents the state and our Governor. I have spent much of my life serving in Interim positions at various institutions that dealt with people and what's best for those I represent. I will continue this at the national level if chosen for this position.*

*Thank you,*

*Daniel Ray*



Roswell, Georgia 30076  
W: goodlegalfirm.com

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## Darice M. Good, J.D.

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### Experience

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Good Legal Firm, LLC, Roswell, Georgia, January 2013 to Present.

- Practice specializes in child abuse and neglect cases, dependency, termination and delinquency cases, child abuse registry hearings and appeals.
- Represent parents, children, families and foster families.
- Trial experience over two dozen jury trials, including murder cases and over 300 hundred bench trials.
- Appellate experience includes representing criminal defendants, parents and children in dependency cases.
- Sworn into Georgia Court of Appeals, Supreme Court of Georgia and the Northern District of Georgia.
- Advocate for state and nationwide laws and policies that improve the child welfare system.

Juvenile Court of Fulton County, Pro-Tempore Juvenile Judge, May 2013 to March 2015.

- Presided over delinquency, CHINS and dependency cases.

Co-Executive Director, Georgia Office of Family Representation, Atlanta, Georgia, December of 2009 to August 2016.

- Co-Founded the Georgia Office of Family Representation (Modeled after the Center for Family Representation in New York, [www.cfrny.org](http://www.cfrny.org)).
- Provides direct representation to parents in dependency cases, including appeals.
- Provides training for parents' attorneys across the State of Georgia.
- Provides support and access to resources for all parent attorneys in the State of Georgia.
- Services provided both pre and post removal.
- Past partner in Teen Parent Connection. Teen Parent Connection provides holistic services to minor parents who are in DFACS custody or have children in DFACS custody. We serve as a partner and provide legal representation and training to the Life Coaches and minor parents.

Administrative Office of Courts of Georgia, Supreme Court Justice for Children Committee, National Quality Improvement Center on the Representation of Children in the Child Welfare System (QIC), Child Attorney and Guardian Ad Litem Attorney Coach, Atlanta, Georgia, May 2013 to March 2015.

- Trained in the Quality Improvement Center Model of Child Representation
- Coached a “test group” of child attorneys and Guardian Ad Litem attorneys in the QIC Model of Representation.
- Coaching included but was not limited to meetings and conference calls with the attorneys to discuss their present practice and cases, recommending and mentoring the attorneys on solutions to the problems they are facing in child representation.
- Participate in quarterly POD meetings with the “test group” to discuss and improve child representation.

Partner, Good & Lee, LLC, Atlanta, Georgia, September of 2004 to December 2012.

- Practice focused on juvenile, criminal and family law representation.
- Represented criminal defendants and juveniles in delinquencies and SB440 cases.
- Represented parents and children in dependency cases and appeals.
- Represented clients in divorces, custody matters, child support and legitimation.

Fellow, Supreme Court of Georgia, Committee on Justice for Children, Atlanta, Georgia April of 2009 – April 2010.

- Conducted case file reviews of children at risk for aging out of foster care without achieving legal permanency in the State of Georgia;
- Evaluated files to determine the presence and quality of diligent searches, case plans, signed written transitional living plans, referrals to independent living services, permanency hearing orders, reasonable efforts to achieve permanency, and compelling reasons for APPLA (another planned permanent living arrangement) as a permanency plan and effective representation;
- Gathered data for statistical analysis;
- Interviewed case managers;
- Wrote case narratives;
- Provided written and verbal feedback to the Department of Family and Children Services on reviewed cases; and
- Participated in drafting of research paper and speaking engagements on methodology, findings, conclusions, and policy recommendations of the Cold Case Project.

Staff Attorney, Fulton County Public Defender’s Office, Atlanta, Georgia, September of 2000 – September of 2004.

- Litigated over two dozen felony criminal jury trials, including murder, rape, and armed robbery trials.
- Represented children in delinquency and unruly proceedings.

Law Office of Robert Raley, Macon, Georgia, September of 1999 – June of 2000.

- *Law Clerk*, Civil Plaintiff and Criminal Defense firm.

Federal Public Defenders, Tacoma, Washington, May of 1999 – August of 1999.

- *Law Clerk*.

### Awards and Certification

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- October 2015 – Georgia Juvenile Attorney of the Year by the Georgia’s Conference on Children & Families.
- April 2014 – 2014 Shining Star in Child Welfare Law by the Multi-Agency Alliance for Children.
- July 2010 – 2016 Certified National Child Welfare Law Specialist by the National Association of Counsel for Children (re-certification in progress).

### Committee Memberships

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- 2018 – Present, Member, Supreme Court of Georgia Justice for Children Committee.
- 2012 - Present, Steering Committee Member to the National Steering Committee of the Parents Representation Project at the Children and Law Center of the American Bar Association.
- February 2017 – Present, Member of United Family Advocacy, a national bi-partisan coalition working to amend and improve the Child Abuse Prevention and Treatment Act of 2010 and the Adoption and Safe Families Act of 1997 for families in the child welfare system.
- August 2016 – Present, Member, State of Georgia Child Abuse Prevention and Treatment Act (CAPTA), Children’s Justice Act Task Force.
- 2009 - Present, Member, National Institute of Trial Attorneys’ Trainers
- 2008 - Present, Member, National Association of Counsel for Children

### Prior Committee Memberships and Achievements

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- 2012 - 2016, Member, CWLS, Subcommittee, Supreme Court of Georgia Committee on Justice for Children.
- 2008 - 2017, Member, Georgia Association of Counsel for Children (The committee was disbanded when CIP funding was cut).
- 2007 - 2017, Member Georgia Parent Attorney Advocacy Committee (The committee was disbanded when CIP funding was cut).
- 2014 - September 2016, President, Georgia Parent Attorney Advocacy Committee
- 2010 - 2014, Member, Board of Directors, Teen Parent Connection
- July 2010 - July 2012, Vice President, Board of Directors of Georgia Association of Counsel for Children.
- 2008 - July 2011, Co-Chair for the Young Lawyers Division of the Juvenile Law Committee of the State Bar of Georgia.
  - Prepared Legislative Proposal of the Proposed Model Juvenile Code for the State Bar of Georgia Advisory Committee on Legislation.
  - Presented Legislative Proposal of the Proposed Model Juvenile Code to state bar committees and other organizations.
  - Planned meetings, including coordinating facilities, attendance and choosing speakers.

- ❑ Led efforts to increase networking and Juvenile Law Committee Membership.
  - ❑ Updated Juvenile Law Committee Website.
  - ❑ Supervised the Celebration of Excellence Committee (Graduation event celebrating the graduation of children in foster care from High School and College).
- ❑ September 2008 - July 2011, Advisor, Supreme Court Committee on Justice for Children
- ❑ March 2009 Attended the Georgia Child Advocate Attorney Standards Meeting and participated in drafting new rules of juvenile court for child advocate attorneys.
- ❑ 2005 - 2011 Member, Juvenile Law Committee of the Young Lawyers Division of the State Bar of Georgia
- ❑ 2007 - 2011 Sub-Committee Member Juvenile Law Celebration of Excellence
- ❑ Worked with the Governor's committee to pass a loan forgiveness bill for public service lawyers. 2004
- ❑ Selected as Employee of the Quarter, Fulton County Public Defender's Office, Winter 2003
- ❑ Advisory Council Member, Metro Youth Detention Center Advisory Volunteer Council May of 2002 to 2005.
- ❑ Project Hope Ambassador, Fulton County Fundraiser Charity October of 2002.
- ❑ Chosen by Fulton County Juvenile Court to participate in a conference that created Aspirational Guidelines for Representing Juvenile Delinquents in Georgia for the State Bar Association, hosted by Georgia Indigent Defense Council. October of 2002.
- ❑ Legal Writing Certification Program – participated in a three-year advanced legal writing and research program in law school. June of 1998 to May of 2000.

## Speaking

- ❑ September 2019, "Discovery" to the Gwinnett Juvenile Bar, Lawrenceville, Georgia.
- ❑ December 2018, "A Walk in My Shoes; A Parent's Perspective, Engaging Parents in Crisis" Georgia Child Welfare Summit, Atlanta, Georgia.
- ❑ May 2018, Coweta County Parent Attorney Training, Newnan, Georgia.
- ❑ February 2018 Moderator, "Nuts and Bolts of Juvenile Law" for DeKalb Leadership, DeKalb Georgia.
- ❑ May 2017 "Why become a CWLS" CWLS Subcommittee Meeting, Cordele, Georgia.
- ❑ November 2016, How to Engage Parents in their Dependency Cases; One Simple Mind Shift will have Parents Signing Up! Georgia's Conference on Children and Families, Augusta, Georgia.
- ❑ September 2016, "How to use PAAC Resources" Parent Attorney Advocacy Committee, Atlanta, Georgia.
- ❑ April 2016, "Doing well at setting goals for what's next; How to keep your practice from getting stale." Building Professional Presence, Woman in the Profession, Atlanta, Georgia.
- ❑ March 2016, "PAAC Motions Practice for Parent Attorneys" Georgia Public Defender Standards Council, PAAC, Atlanta, Georgia.



- August 2015, "Multi-Disciplinary Child and Abuse Neglect Institute" Faculty for the institute, National Council of Juvenile and Family Court Judges, Springfield, Illinois.
- July 2015, "Trial Skills Training" at the ABA National Parents' Attorneys Conference and the ABA Children and the Law Conference, Washington, DC.
- July 2015, "Medical Child Abuse" at the ABA National Parents' Attorneys Conference and the ABA Children and the Law Conference, Washington, DC.
- June 2015, "Advanced Safety Protection Training for Parents' Attorneys," Atlanta, Georgia.
- April 2015 "How'd You Become a Nationally Known Expert" Women in the Profession CLE, Atlanta, Georgia.
- February 2015 Moderated "Quality of Attorneys For Parties in Dependency Cases- Can It Be Improved?" Raise Your Bar Conference, Atlanta, Georgia.
- February 2015 Presented "Shaken Baby Syndrome and Georgia Case Law" Child Welfare Law Specialist Meeting, Atlanta, Georgia.
- February 2015 Presented "A Primer for the Dependency Case Process," 2015 Annual Education Training Conference, Adoptive & Foster Parent Association of Georgia, Jekyll Island, Georgia.
- January 2015 Presented "Drug Testing Science" and "Daubert in the CINC Courtroom," Juvenile Defender Training, Louisiana Public Defender Board, Baton Rouge, Louisiana.
- November 2014 Panel Member, "Legal Ethics at the Intersection of Immigration and Family Law," 15<sup>th</sup> Annual Legal Ethics and Professionalism Symposium, Atlanta, Georgia.
- September 2014 Presented "Six Degrees of Prevention; Easing Parents Fears of Child Protective Services" to Parents at the Southeast Mitochondrial Meeting, Atlanta, Georgia.
- June 2014 Presented "Effects of Removal on Children" Youth Law Conference, Atlanta, Georgia.
- June 2014 Presented "Nuts and Bolts of Dependencies and Terminations" to Hall County Juvenile Court Appointed Attorneys, Gainesville, Georgia.
- June 2014 Presented "Six Degrees of Prevention; Easing Parents Fears of Child Protective Services" to Parents and Medical Professionals at Mitochondrial Medicine Convention, Pittsburgh, Pennsylvania.
- April 2014 Presented "Appeals in Dependency and Termination Cases" to Parent Attorney Advocacy Committee, Atlanta, Georgia.
- February 2014 Presented "Legal Rights for Parenting Teens" to Georgia Campaign for Adolescent Pregnancy Prevention, Second Chance Homes, Atlanta, Georgia.
- January 2014 Presented "Power of Case Law and Case Law Update" to DeKalb County Parent's Attorneys, Decatur, Georgia.
- November 2013 Presented "Making Quality Representation a Reality" to Region IV Parent Attorney Leadership Summit, Raleigh, North Carolina.
- August 2013 Presented "Representing Incarcerated Parents and their Children," 2013 National Association of Counsel for Children Conference, Atlanta, Georgia
- July 2013 Presented "Drug Testing in Child Welfare; Understanding the Chemistry, Methodology, and Legal Implications, 2013 15th Bi-Annual American Bar Association Conference on Children and the Law, Washington, D.C.
- July 2013 Led discussion Group about "Difficult conversations with your Clients," American Bar Association Third Annual National Parent Attorney Conference, Washington, D.C.

- ❑ July 2013 Presented "Drug Testing in Child Welfare; Understanding the Chemistry, Methodology, and Legal Implications," American Bar Association Third Annual National Parent Attorney Conference, Washington, D.C.
- ❑ May 2013 Presented "72 Hour Demonstration and Preparation for Adjudication" to Emory's Summer Child Advocacy Program, Atlanta, Georgia.
- ❑ May 2013 Presented "Case Plans and Review Hearings on Case Plans" to DeKalb County Parent Attorneys, Decatur, Georgia.
- ❑ April 2013 Presented "Building Professional Presence with Clients," Women in the Profession CLE, Atlanta, Georgia
- ❑ March 2013 "Talking to Foster Youth and Parents about Intimate Relationships in the 21st Century" Georgia Youth Law Conference," Atlanta, Georgia.
- ❑ March 2013 "Representing Incarcerated Parents and their Children," Georgia Youth Law Conference, Atlanta, Georgia
- ❑ February 2013 Facilitated "Baby Brain Presentation" for the Administration Office of the Courts, Supreme Court Committee on Justice for Children, Lawrenceville, Georgia
- ❑ January 2013 "Advocating for Effective Case Plans" and was Faculty to the Louisiana Juvenile Public Defender Training, Baton Rouge, Louisiana.
- ❑ May 2012 "72 Hour Demonstration and Preparation for Adjudication" to Emory's Summer Child Advocacy Program, Atlanta, Georgia.
- ❑ March 2012 Appeals to DeKalb County Parent's Attorney Committee, Decatur, Georgia.
- ❑ January 2012 "Direct and Cross Examination in Dependency cases" and was Faculty to the Louisiana Juvenile Public Defender Training, Baton Rouge, Louisiana.
- ❑ November 2011 Co-Presented "Suppressing Juvenile Statements in Delinquency Cases" at the Georgia Youth Law Conference.
- ❑ November 2011 "Teen Parent Connection, A holistic approach to representing minor parents who are in foster care." at the Georgia Youth Law Conference.
- ❑ July 2011 "Teen Parent Connection, A holistic approach to representing minor parents who are in foster care." at the 2011 National Parent Attorney Conference, Washington, D.C.
- ❑ July 2011 "Direct Examination of Expert Witness" and "Handling Objections" at the Georgia Child Welfare Trial Skills Conference.
- ❑ July 2011 Georgia Child Welfare Trial Skills Conference, Faculty
- ❑ June 2011 "Legal Rights for Parenting Teens" to Georgia Campaign for Adolescent Pregnancy Prevention, Second Chance Homes.
- ❑ May 2011 "Trial Skills in Deprivation Cases" at the Emory Summer Child Advocacy Program
- ❑ December 2010 "Role of the Parent Attorney" to the Parent Attorney Advocacy Committee, Georgia Parent Attorney Seminar.
- ❑ November 2010 "Appellate Advocacy" for the National Steering Committee on Parent Representation of the American Bar Association.
- ❑ October 2010 "Georgia Cold Case Project" to the Georgia Youth Law Conference.
- ❑ September 2010 "How to Advocate for Minor Mothers in DFACS Care" to Georgia Campaign for Adolescent Pregnancy Prevention.
- ❑ June 2010 "Appellate Advocacy and Preserving the Record" to Georgia Child Welfare Trial Skills Conference.
- ❑ June 2010 Georgia Child Welfare Trial Skills Conference Faculty.
- ❑ May 2010 "Georgia Evidence" to Emory Summer Child Advocacy Program.

- April 2010 “Georgia Cold Case Project” to Georgia Child Welfare Academy.
- January 2010 “How to Advocate for Minor Mothers in DFACS Care” to Teen Parent Connection.
- November 2009 “Georgia Evidence” presentation at Georgia Youth Law Conference.
- June 2009 “Georgia Evidence” to Juvenile Law Committee of the State Bar of Georgia.
- July 2009 “Georgia Evidence” presentation to Parents Attorney’s Conference in Newton and Rockdale County, Georgia.
- March 2009 “Evidence and Discovery” presentation to Parents Attorney’s Conference in DeKalb County, Georgia.
- November 2002-2004 Trained corporate attorneys from Womble, Carlisle, Sandridge and Rice to represent juveniles charged with delinquencies.
- September 2002 Trained Pro Bono attorneys with Hunton & Williams to represent sexually exploited children in delinquency cases.

### Legal Training and Conferences

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- September 2019, Child Welfare Law Specialist Conference, Buford, Georgia.
- March 2018, Multi-Disciplinary Child Abuse and Neglect Institute, Dawsonville, Georgia.
- December 2018, Georgia Child Welfare Summit, Atlanta, Georgia.
- July 2018, National Court Improvement Meeting, Washington D.C.
- May 2018, “National Interdisciplinary Parent Representation Conference”, *Valuing Dignity and Respect for all Families*, Chicago, Illinois.
- May 2017, Child National Welfare Law Specialist Subcommittee Meeting, Cordele, Georgia.
- April 2017, ABA National Parents’ Attorneys Conference and the ABA Children and the Law Conference, Washington, DC.
- November 2016, Georgia’s Conference on Children and Families, Augusta, Georgia.
- April 2016, Building Professional Presence, Woman in the Profession, Atlanta, Georgia.
- February 2016, Supreme Court Committee on Justice for Children, Child Welfare Law Specialist Meeting, Decatur, Georgia.
- August 2015, “Multi-Disciplinary Child and Abuse Neglect Institute” Faculty for the institute, National Council of Juvenile and Family Court Judges, Springfield, Illinois.
- July 2015, BA National Parents’ Attorneys Conference and the ABA Children and the Law Conference, Washington, DC.
- July 2015, ABA National Parents’ Attorneys Conference and the ABA Children and the Law Conference, Washington, DC.
- April 2016 Women in the Profession CLE, Atlanta, Georgia.
- February 2015 Raise Your Bar Conference, Atlanta, Georgia.
- February 2015 Annual Education Training Conference, Adoptive & Foster Parent Association of Georgia, Jekyll Island, Georgia.
- January 2015 Juvenile Defender Training, Louisiana Public Defender Board, Baton Rouge, Louisiana.
- July 2015, ABA National Parents’ Attorneys Conference and the ABA Children and the Law Conference, Washington, DC.

- ❑ January 2015, Juvenile Defender Training, Louisiana Public Defender Board, Baton Rouge, Louisiana.
- ❑ November 2014, DeKalb County Parent's Attorney Conference, Decatur, Georgia.
- ❑ August 2014 National Conference for the National Association of Counsel for Children, Denver, Colorado.
- ❑ November 2013 Region IV Parent Attorney Leadership Summit, Raleigh, N.C.
- ❑ August 2013 National Association of Counsel for Children, Atlanta, Georgia.
- ❑ July 2013 American Bar Association Third Annual National Parents Attorney Representation Conference, Washington, D.C.
- ❑ July 2013 15<sup>th</sup> Bi-Annual American Bar Association Conference on Children and the Law, Washington, D.C.
- ❑ May 2013 DeKalb County Parent Attorney Conference.
- ❑ March 2013 Georgia Youth Law Conference, Atlanta, Georgia.
- ❑ January 2013 Louisiana Public Defender Training, Baton Rouge, Louisiana.
- ❑ August 2012 DeKalb County Parent Attorney Conference.
- ❑ March 2012 DeKalb County Parent Attorney Conference.
- ❑ January 2012 Louisiana Public Defender Training, Baton Rouge, Louisiana.
- ❑ November 2011 Georgia Youth Law Conference.
- ❑ August 2011 National Association of Counsel for Children, Child Welfare National Conference San Diego, California.
- ❑ July 2011 American Bar Association Second Annual National Parents Attorney Representation Conference, Washington, D.C.
- ❑ March 2011 Child Welfare Academy presentation on HIPPA.
- ❑ December 2010 Georgia Parent Attorney Conference.
- ❑ November 2010 Georgia Youth Law Conference.
- ❑ August 2010 National Defense Lawyers Conference on Abuse and Neglect, Las Vegas, Nevada.
- ❑ August 2010 Cornerstone Institute Training with the New York Center for Family Representation.
- ❑ November 2009 Completed National Institute of Trial Attorneys "Train the Trainer" San Francisco, California.
- ❑ November 2009 Georgia Youth Law Conference.
- ❑ August 2009 National Association of Counsel for Children, Child Welfare National Conference Brooklyn, New York.
- ❑ July 2009 ABA First Annual Parents Attorney Representation National Conference Washington, D.C.
- ❑ 2009 Georgia Child Welfare Legal Academy training on Family Preservation in Georgia.
- ❑ 2009 Georgia Child Welfare Legal Academy training on Diligent Search.
- ❑ 2009 Georgia Child Welfare Legal Academy training on APPLA.
- ❑ 2009 Georgia Child Welfare Legal Academy training on Protecting Our Children and Our Liberty.
- ❑ 2009 Georgia Child Welfare Legal Academy training on ICPC.
- ❑ 2009 Parents Attorney's Representation CLE DeKalb County.
- ❑ May 2008 Supreme Court of Georgia Committee on Justice for Children Reasonable Efforts Workshop, Atlanta, Georgia.
- ❑ 2008 CLE on the Proposed Model Juvenile Code, Atlanta, Georgia.
- ❑ March 2008, National Institute of Trial Advocacy Child Welfare Attorney Training Atlanta, Georgia.

- August 2008 National Association of Counsel for Children Child Welfare Conference, Savannah, Georgia.

## Publications

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- "Representing Parents in Child Welfare Cases: Advice and Guidance for Family Defenders" Contributing Author, published by the American Bar Association, December 2015.
- "Conference Provides Resources for Parents' Attorneys", American Bar Association, Children's Rights Litigation Journal, October 25, 2011.
- Wrote the "Gwinnett County Parent Attorney Manual; A Guide to Representing Parents in Dependency and Termination Cases in the Juvenile Court of Gwinnett County," April 2014.

## Education

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Mercer University School of Law, Macon, Georgia  
Juris Doctor, May 2000, Legal Writing Certification, May 2000

University of Washington, Tacoma, Washington  
Bachelor of Arts Degree, December 1996

Olympic College, Bremerton, Washington  
Associates of Arts Degree, August 1995

## References

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Mrs. LeAnne Chancey Hicks  
The Chancey Law Firm, PC

Ms. Leslie Y. Abbott  
Special Assistant Attorney General  
DeKalb County Division of Family and Children Services

Mr. Donald Lee, Esq. CWLS  
Guardian Ad Litem, Gwinnett County Courts

donald.lee@gwinnettcountry.com


# David Christian Belle Isle



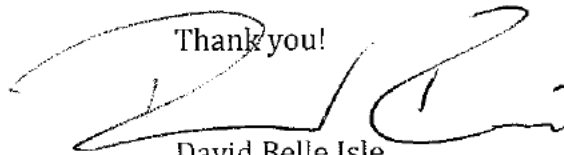
Republicans hold the secret to human flourishing. That is why we must hold Senator Isakson's Senate Seat in 2020. Our philosophy, if faithfully pursued, of creating environments of opportunity, personal liberty, and practical hope offers the best chance for the most Georgians to flourish as a State and as a people.

I can help Georgia. Here is what I bring to the table:

- The understanding that the purpose of the Republican Party is to help people;
- The knowledge that the best government is a smaller, less intrusive, and more limited government;
- The experience and know-how of what it takes to run statewide in Georgia;
- The experience of being politically vetted by local and statewide opponents;
- The ability to cast a vision and win hearts and minds to that vision through speech and messaging;
- The ability to raise money for campaigns, having raised approximately \$750,000.00 in my run for Secretary of State, and nearly \$100,000.00 for Governor Kemp;
- Respect and loyalty for Governor Kemp and his plans for Georgia;
- The understanding that the President needs our support to succeed;
- A track record of unprecedented success as Mayor of Alpharetta;
- Grassroots leadership experience as Chairman of Georgia 6 for the Republican Party; and
- Relationships with Republicans in nearly every county in Georgia.

For your convenience, I have provided a recap of the successes we achieved in Alpharetta while I was Mayor. If you have any questions, please feel free to reach me at 

Thank you!

A handwritten signature in black ink, appearing to read "David Belle Isle".

David Belle Isle

Enclosure

## What We Did For Alpharetta

### Alpharetta- The Goals:

- Create an irresistible city.
- Become the South's leader in technology.

### Alpharetta- The Objectives:

- Engage and leverage the Leadership within Alpharetta's technology companies;
- Obtain opportunities for workforce development to combat negative unemployment;
- Create a better environment for startup technology companies; and
- Create spaces that attract and connect people to the City and community.

### Alpharetta- The Projects:

- Launched Georgia's first Technology Commission- Tech Alpharetta
- Created Georgia's first Ag-Tech Conference;
- Championed a New Downtown- a project including a new City Hall, shops, parking deck, library, parks, and restaurants. (2018 Development of Excellence Award by the ARC);
- Led the efforts to enable Avalon- U.S. Project of the Year - Urban Land Institute; Best in Real Estate - Atlanta Business Chronicle; 22 awards from the International Council of Shopping Centers
- Assembled team to land new Gwinnett Tech campus in Alpharetta;
- Envisioned and spear-headed new Hotel Conference Center within Avalon- a 47k square foot event facility to grow our tech industry.
- Proposed and won approval for the Alpha Loop- An 8-mile multi-use trail connecting businesses and residents to parks and amenities (Alpharetta's version of the Belt-Line); and
- Brought about New Technology Incubator, now serving over 50 startup technology companies.

### Alpharetta-The Results:

- Over 20,000 new jobs growing Alpharetta to over 100,000 jobs;
- Well over 100 new tech companies, growing Alpharetta to over 700 tech companies;
- No. 1 city to start a business in Georgia- *Nerd Wallet*;
- No. 1 city in Georgia for working families- *Atlanta Business Chronicle*;
- No. 1 small city to start a business in the U.S.- *Nerd Wallet*;
- No. 1 city for women entrepreneurs in the U.S.- *Goodcall*;
- No. 1 Best City in Georgia- *Southern Living*; and
- No. 1 City in Georgia to live- *Money.com*.

## Education

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2001-2004 **Master of Fine Arts-Ceramics** University of Nebraska Lincoln, Lincoln, NE  
 1995-1999 **Bachelor of Fine Arts-Artisanry (Ceramics) Cum Laude**  
 University of Massachusetts-Dartmouth, North Dartmouth, MA

## Teaching Experience

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2019-Present **Visiting Assistant Professor of Art:** University of Florida  
 2016-2018 **Assistant Professor of Art:** Eastern Kentucky University  
 2010-2016 **Assistant Professor of Art:** Texas A&M International University, Laredo, TX  
 2009-2010 **Visiting Assistant Professor of Art:** University of Wyoming, Laramie, WY  
 2005-2007 **Lecturer in Art:** University of Idaho, Moscow, ID  
 2004-2005 **Adjunct Instructor:** Green Mountain College, Poultney, VT  
 2001-2004 **Teacher of Record:** University of Nebraska – Lincoln, Lincoln, NE  
 1999-2001 **Adjunct Instructor:** Sussex County Community College, Newton, NJ  
 1996-1998 **Substitute Teacher:** Fall River Public Schools, Fall River, MA

## Awards & Honors

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2018 **2<sup>nd</sup> Place Prize**, Goggleworks Center for the Arts, Reading, PA  
**Grant Recipient:** CERF+ Emergency Grant Funding, Montpellier, VT

2015 **NCECA Emerging Artist Award**, Providence, RI  
**Honorable Mention Award:** The Slipcast Object Plinth Gallery, Denver, CO  
**Honorable Mention Award:** Gyeonggi International Ceramic Biennale, Korea  
**Honorable Mention Award:** Dimension XLII, Art Center of Corpus Christi, TX  
**University Creative Projects Grant:** Texas A&M International University, Laredo, TX

2014 **Honorable Mention Award:** Alabama National, University of Alabama Tuscaloosa, AL  
**University Creative Projects Grant:** Texas A&M International University, Laredo, TX

2013 **1<sup>st</sup> Place Best of Show Award** “Hard Ware” Ingram, TX  
 Duncan-McAshan Visual Arts Gallery, Ingram, TX Juror: Juan Granados  
**University Creative Projects Grant:** Texas A&M International University, Laredo, TX  
**Grant Recipient:** Faculty Travel Grant Texas A&M International University, Laredo, TX

2012 **2012 Niche Award Finalist:** Niche Magazine,  
**Honorable Mention Award:** 54<sup>th</sup> Annual Delta Exhibition, Arkansas Arts Center  
 Little Rock, Arkansas,  
**2<sup>nd</sup> Place Visual Art Prize:** Ruminant Magazine,

2011 **Honorable Mention Award:** From the Ground Up XXV, Las Cruces, NM,  
**University Creative Projects Grant:** Texas A&M International University, Laredo, TX

2007-2008 **Grant Recipient:** Roswell Artist-In-Residence Program Roswell, NM,  
 2003-2004 **Regents Fellowship:** University of Nebraska Lincoln, Lincoln, NE,  
 2001-2004 **Kimmel and Woods Fellowship:** University of Nebraska Lincoln, Lincoln, NE,



1999 **Merit Award in Fine Crafts:** Skylands Art Exhibit, Lake Mohawk, NJ,  
 1995 **Excellence in Ceramics Award:** Somerset High School, Somerset, MA,

## Solo & Two Person Exhibitions

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2020 **Solo Exhibition:** Coastal Carolina University, Conway, SC (Forthcoming)  
 2019 **The Bogus Boutique:** Berea College, Berea KY  
**The Bogus Boutique:** Loudon House, Lexington KY  
**The Bogus Boutique:** Harford Community College, Bel Air, MD  
**Resistance: Angela Carbone & David Bogus,** University of Kentucky, Lexington, KY  
 2018 **The Bogus Boutique:** University of Alabama Huntsville, Huntsville, AL  
 2017 **The Bogus Boutique:** K Space Contemporary, Corpus Christi, TX  
 2014 **Marooned:** Sarah Doyle Gallery, Brown University, Providence, RI  
 2013 **Material and Interaction: Angela Carbone & David Bogus:** Olin Art Gallery, Washington & Jefferson College, Washington, PA  
 2012 **The Optimist Luggage:** Nicolaysen Museum of Art, Casper, WY  
**The Fisherman:** Casper College, Casper, WY  
 2011 **The Fisherman:** Adirondack Lakes Center for the Arts Blue Mountain Lake, NY  
 2007 **Barfly:** Roswell Museum and Art Center, Roswell, NM  
 2006 **Amalgamation:** Reflections Gallery, University of Idaho, Moscow, ID

## Juried Group Exhibitions

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2019 **Human Impact: Stories of the Opioid Epidemic,** Fuller Craft Museum, Brockton, MA  
**Bogus Boutique,** Lexington Art League Loudon House, Lexington, KY  
 2018 **PRHBTN:** Lexington Art League Loudon House, Lexington, KY  
**Defining: Art in the Age of Trump,** The Center for Contemporary Political Art, Washington DC Juror: Charles Krause  
**FL3TCH3R: Socially and Politically Engaged Art,** Reece Museum, Johnson City, TN  
 Jurors: Cheryl Goldsleger and Larry Millard  
**2018 NCECA Annual, Visual Voices: Truth Narratives,** Society for Contemporary Craft, Pittsburgh, PA Juror: Winnie Owens-Hart  
**Goggleworks 12<sup>th</sup> Annual Exhibition,** Goggleworks Center for the Arts, Reading, PA Juror: Thora Jacobson  
 2017 **Structural Probability,** Greenville Center for the Creative Arts, Greenville, SC  
**Get Ready, Get Set,** Kentucky Artisan Center at Berea, Berea, KY  
**Art of the Sea,** bG Gallery, Santa Monica CA  
**Arbitrary Color,** Foundry Art Centre, St. Charles MO Juror: Albert Yowshien Kuo  
**Order and Chaos,** Eastern Kentucky University, Richmond, KY Robert L. Croker  
**Valdosta State National,** Dedo Maranville Gallery, Valdosta GA Juror: Bryce Speed  
**Pattern Recognition,** Waskob Family Gallery, Penn State University, State College, PA  
 2016 **Southern Miss Ceramics National,** Hattiesburg, MS Juror: Brian Harper  
**Viewpoints 2016, Alijira Center for Contemporary Art,** Newark NJ Juror: Mary Birmingham

- Twenty-First San Angelo National Ceramic Competition:** San Angelo Museum of Fine Arts  
San Angelo, TX Juror: Christy Johnson
- Mulvane Art Museum Juried Ceramics Exhibition,** Washburn University, Topeka, KS  
Juror: Robert Harrison
- 2015 **State of Clay 2016:** Lexington Arts and Crafts Society, Waltham, MA Juror: Wayne Higby
- Clug International Biennale:** Clug Art Museum, Clug, Romania
- Clay National X: Ceramic Color:** Carbondale Clay Center, Carbondale, CO  
Juror: Josh DeWesse
- The Slipcast Object Revisited:** Plinth Gallery Denver, CO Juror: Heather Mae Erickson
- Gyeonggi International Ceramic Biennale:** Icheon World Ceramic Center,  
Gyeonggi, Korea Juried by the Exhibition Committee
- Pot Boiler:** Spartanburg Art Museum, Spartanburg, SC
- NCECA Emerging Artist Exhibition:** Rhode Island Convention Center, Providence, RI
- Art Connections 11:** Montclair State University, Montclair, NJ Curated by Teresa Rodriguez
- The Uncommon Object:** NCECA Show, CVPA Campus Gallery, New Bedford, MA Curated by  
James Lawton and Rebecca Hutchinson
- 2014 **Dimension XLII:** Corpus Christi Art Center, Corpus Christi, TX Juried by Paul Valadez
- All Media Exhibition:** Ann Arbor Art Center, Ann Arbor, MI Curated by Marianetta Porter
- Zanesville Prize: MCCF, Zanesville, OH**  
Jurors: Sherman Hall, Brad Schwieger, Angelica Pozo
- Alabama National:** University of Alabama Tuscaloosa, AL Juror Robert Sherer
- Shapes of Influence:** Springfield Art Association Springfield, IL Juror: Harris Deller
- Clay? V:** Kirkland Arts Center, Kirkland, WA  
Jurors: Doug Jeck, Jamie Walker, Akio Takamori
- 2013 **On the Surface:** Morean Arts Center, St. Petersburg, FL
- Hard Ware:** Duncan-McAshan Visual Arts Gallery, Ingram, TX Juror: Juan Granados
- Beyond Function:** Torpedo Factory Art Center, Alexandria, VA Juror: Novie Trump
- 45<sup>th</sup> Visual Arts Exhibition:** Visual Arts Society of Texas, Denton, TX  
Juror: James Robert Pace
- Pop! Goes the Art:** Blue Line Gallery, Roseville, CA
- It's a Color Thing:** ArtScene Today, Online Exhibition with Catalog
- 2012 **Art of it All:** Shy Rabbit Contemporary Arts Center, Pagosa Springs, CO  
Juror: D. Michael Coffee
- Craft Texas:** Houston Center for Contemporary Craft, Houston, TX  
Jurors: Jean W. McLaughlin, Rachelle Thiewes, and Jade Walker
- Southern Open 2012:** Acadiana Center for the Arts, West Lafayette, LA Juror: Rene Barileaux
- Creature Comforts:** Workhouse Arts Center, Lorton, VA  
Jurors: Mary Cook and Allison Nance
- Nineteenth San Angelo National Ceramic Competition:** San Angelo Museum of Fine Arts  
San Angelo, TX Jurors: Garth Clark and Mark Del Vecchio
- State of Clay 2012:** Lexington Arts and Crafts Society Lexington, MA  
Juror: Doug Casebeer
- Third Biennale Central Time Ceramics:** Bradley University Gallery, Peoria, IL  
Juror: Delores Fortuna
- 2012 Collectors Choice:** Sylvia White Gallery, Ventura, CA

- The Chromatic Edge:** NCECA Conference Seattle, WA  
Jurors: Jennifer Harnetty and Robbie Lobell
- 54<sup>th</sup> Annual Delta Exhibition:** Arkansas Arts Center, Little Rock, AK Juror: Tom Butler
- Materials Hard & Soft:** Greater Denton Arts Council, Denton, TX Juror: Monica Moses
- Greens and Grog:** NCECA Conference Watershed Past Residents Show, Tampa, FL
- 2011 **2011 Irene Rosenzweig Biennial Exhibition:** The Arts and Science Center of Southeast Arkansas, Pine Bluff AK, Juror: David Bailin
- From the Ground Up XXV:** Las Cruces Museum of Art, NM Juror: Kurt Weiser
- Phoenix Gallery 2011 National Juried Competition:** Phoenix Gallery, New York, NY Juror: Renee Vara
- The 26<sup>th</sup> Tallahassee International:** FSU Museum of Fine Arts Tallahassee, FL  
Jurors: Judy Rushin and Anne Stagg
- Fired:** Manifest Creative Research and Drawing Center Cincinnati, OH
- Feats of Clay XXIV:** Lincoln Arts Gallery, Lincoln, CA Juror: Donna Billick
- Texas National:** The Cole Art Center, Nacogdoches, TX Juror: James Drake
- Craftsmanship: Concept: Innovation:** Inaugural Bi-Annual National Juried Exhibition, Red Lodge Clay Center, Red Lodge, MT Juror: Brad Schwieger
- 60<sup>th</sup> Anniversary Silent Auction:** The Archie Bray Foundation Helena, MT
- AVGA Clay and Glass National Juried Competition:** The Association of Clay and Glass Artists of California, Berea, CA
- Celebrate Texas Art 2011:** Assistance League of Houston, Houston, TX
- 2010 **Art Space Contemporary Fine Craft Exhibition:** Art Space, Raleigh, NC,  
**Drawing the Line:** University of Arkansas Fine Arts Center Fayetteville, AK
- 2005 **5<sup>th</sup> Annual National Juried Cup Show:** Gallery 138 Kent State University, Kent, OH
- 1999 **Skylands Art Exhibit:** Lake Mohawk Clubhouse, Lake Mohawk, NJ

## Invitational Group Exhibitions

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- 2017 **20/30 Gustin Anagama and Watershed:** Gustin Gallery, S. Dartmouth, MA  
**Faculty Exhibition:** Giles Gallery, Eastern Kentucky University, Richmond, KY  
**Kentucky Clay:** The Living Arts and Science Center, Lexington, KY  
Curator: Hunter and Amelia Stamps
- 2016 **RAIR 50<sup>th</sup> Anniversary Residents Show:** RAIR, Roswell, NM  
**Small Favors:** The Clay Studio, Philadelphia, PA  
**UNL Alumni Show,** Lincoln, NE Eisentrager-Howard Gallery  
**Kentucky Clay,** Berea Arts Council, Berea, KY
- 2015 **Fired:** The Arvada Center, Arvada, CO Curator Bebe Alexander  
**Annual Three Wheel Studio Ceramic Show:** Three Wheel Studio, Providence, RI
- 2014 **What Are You Thinking:** CVPA Campus Gallery, UMASS Dartmouth, New Bedford, MA  
**Small Favors IX:** The Clay Studio, Philadelphia, PA Curator: Garth Johnson  
**Souvenirs From the Future:** Lawrence Arts Center, Lawrence, KS Curator: Ben Ahlvers
- 2013 **Faculty Exhibition:** Texas A&M International University, Laredo, TX  
**UNL Alumni Exhibition:** NCECA Conference, Houston, TX Curated by Margaret Bohls  
**Yellow Clay to Black Gumbo:** NCECA Conference 2013, Houston, TX

- Curator: Brian Molanphy
- 2012 **3<sup>rd</sup> Annual Plate and Totem Show:** Blue Line Gallery, Roseville, CA Curator: Tony Natsoulas  
**Yellow Clay to Black Gumbo:** Southern Methodist University's Pollock Gallery, Dallas, TX  
**LH Project: A Decade of Distinction:** NCECA, Seattle Design Center, Seattle, WA  
**Faculty Exhibition:** Texas A&M International University, Laredo, TX
- 2009 **Member Invitee Group Show:** Imago Gallery, Bristol, RI
- 2008 **Roswell Artists:** Runnels Gallery, Portales, NM
- 2007 **RAIR 40<sup>th</sup> Anniversary Residents Show:** Roswell Museum and Art Center, Roswell, NM
- 2006 **Faculty Exhibition:** Prichard Art Gallery University of Idaho, Moscow, ID  
**2005 at the Bray:** NCECA Conference Show Lewis and Clark College Gallery, Portland, OR
- 2005 **Holiday Exhibition:** Archie Bray Foundation, Helena, MT  
**Faculty Exhibition:** Prichard Art Gallery University of Idaho, Moscow, ID  
**Archie Bray Resident Show:** Archie Bray Foundation, Helena, MT 2005  
**Ceramic Currents: Program in Artisanry 1975-2003:** NCECA Conference, Annie Arundel Community College, Baltimore, MD
- 2004 **MFA Thesis Exhibition:** Eisentrager-Howard Gallery University of Nebraska, Lincoln, NE  
**Faculty Exhibition:** Feick Center Green Mountain College, Poultney, VT
- 2003 **Kimmel Award Exhibition:** Kimmel Foundation, Nebraska City, NE
- 2002 **Kimmel Award Exhibition:** Kimmel Foundation, Nebraska City, NE  
**Macca Conference Exhibition:** Eisentrager-Howard Gallery UNL, Lincoln, NE  
**Exploration in Clay:** Fire House Gallery Nassau Community College, Garden City, NY Curator: Bill Shillales
- 2000 **Karon Doherty Memorial Exhibition:** NCECA Conference Sparks Gallery, Denver, CO
- 2000 **Peters Valley Summer Assistant Show:** Peters Valley Craft Center, Layton, NJ
- 1999 **Peters Valley Summer Assistant Show:** Peters Valley Craft Center, Layton, NJ  
**BFA Exhibition:** Gallery X, New Bedford, MA

## Artist Residencies

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- 2020 **Resident Artist:** Berlin Center for Ceramics, Berlin, Germany
- 2018 **Resident Artist Grant Award:** Vermont Studio Center, Johnson, VT
- 2010 **Funded Summer Resident:** LH Project, Joseph, OR
- 2008 **Winter Resident:** Robert M. Macnamara Foundation, Westport, ME  
**Grantee Artist-In-Residence:** Roswell Artist-In-Residence Program Roswell, NM
- 2005 **Summer Resident:** Archie Bray Foundation, Helena, MT
- 2003 **Kiln God Funded Residency:** Watershed Center for the Ceramic Arts Newcastle, ME
- 1999-2001 **Ceramics Associate:** Peters Valley Craft Education Center Layton, NJ

## Workshops & Artist Lectures

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- 2019 **Jacksonville University,** Jacksonville, FL
- 2015 **NCECA Emerging Artist Lecture: Creative Identity,** Providence, RI
- 2014 **Visiting Artist Lecture: Brown University,** Providence, RI

- 2013 **Visiting Artist Lecture: Washington and Jefferson University**, Washington, PA  
 2012 **Clay Houston Lecture:** University of Houston, Houston, TX  
**Visiting Artist Demonstration:** Casper College Wood-Fire Workshop, Casper, WY  
 2010 **Visiting Artist Demonstration and Lecture:** Laramie Public Schools Laramie, WY  
**Visiting Artist Lecture:** University of Nebraska Lincoln, Lincoln, NE  
 2008 **Wood Firing Leader:** Robert Macnamara Foundation, Westport, ME  
**Casting Workshop:** Peters Valley Craft Education Center, Layton, NJ  
 2007 **Eddie Dominguez and David Bogus Ceramics Workshop:**  
 Roswell Museum and Art Center, Roswell, NM  
**Visiting Artist Lecture:** Eastern New Mexico University, Portales, NM  
 2005 **Children's Summer Class:** Archie Bray Foundation, Helena, MT  
**Artist Lecture:** Archie Bray Foundation, Helena, MT  
**Artist Lecture:** Haystack Mountain School of Craft, Deer Isle, ME  
 1998 **Visiting Artist Lecture:** Green Mountain College, Poultney, VT

## Bibliography

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- 2018 **NCECA Journal:** Truth Narrative NCECA Annual  
**Goggleworks Center for the Arts:** 12 annual Catalog  
 2015 **Boulder Weekly:** "In the presence of flames" Sarah Haas  
**NCECA Journal:** Emerging Artist Section, David Bogus: Creative Identity  
**South Coast Magazine:** "Ceramics on the South Coast" Suzanne Volmer; March  
 2014 **Caller Times:** "Dimensions XLII on Display" Lyndia Jones December 26th  
 2013 **The Gist of Ceramics:** Kerrville Daily Times **Marivel Resendiz,**  
**500 Prints on Clay:** Lark Book Publications  
 2012 **At Home in the World:** Arts and Culture Houston Magazine Nancy Zastudil, October  
**Creature Comforts:** Washington Post  
**Weekly Calendar Section:** Casper Star Tribune  
**2<sup>nd</sup> Place, Visual Art Prize 2012:** Ruminant Magazine  
**Materials Hard and Soft:** Ceramics Monthly, Upfront Section  
**Press Release Collectors Exhibition:** Ventura County Star  
 2011 **Tallahassee International Catalog:** Tallahassee International  
**TAMIU Faculty Award Finalist:** Laredo Morning Times  
**Manifest Volume Fifty Three:** Jason Franz: "Fired", Manifest Press,  
 2010 **Editors Pick Section:** Visual Overture Magazine, Arlissa Vaughn, Winter Edition,  
 2000 **Art; An ancient Recipe for Pottery Keep the Heat Up:** New York  
 Times, Photographs by Nancy Wegard, January 30  
**In Search of Craft Community:** New York Times, Joseph D'Agnes, September 1

## Professional Experience

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2011-2015	<b>Gallery Coordinator and Curator</b> Texas A&M International University, Laredo, TX
2001-2007	<b>Studio Assistant &amp; Technician:</b> Eddie Dominguez, Lincoln, NE and Roswell, NM
2002-2004	<b>Treasurer:</b> Clay Club, University of Nebraska, Lincoln, NE
2003	<b>Summer Studio Assistant:</b> Sam Chung, Haystack Mountain School of Crafts, Deer Isle, ME
2002	<b>Studio Assistant:</b> Watershed Center For The Ceramics Arts, Newcastle, ME
1999-2001	<b>Studio Assistant/ Tile Maker:</b> Gustin Ceramics, South Dartmouth, MA
	<b>Studio Assistant, Technician:</b> Program Peters Valley Craft Center, Layton, NJ
1998-2001	<b>Studio Assistant:</b> Karon Doherty Studios, New Bedford, MA

## Curatorial Experience

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2017	<b>Curator:</b> "No Two Alike" Giles Gallery, Eastern Kentucky University
2014	<b>Curator:</b> Jeff Forster, "Reclamation Proclamation" Texas A&M International University Gallery
2013	<b>Curator:</b> Alex Hibbitt: Transitory Spaces, Texas A&M International University Gallery
2012	<b>Exhibition Coordinator:</b> "Back to the Future" Juror: Bruce Helander Texas A&M International University Gallery
2013	<b>Curator:</b> Marc Anthony Polizzi: "Anger Without Enthusiasm", TAMIU Gallery

## Academic Service

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2016-2018	University Safety Committee Eastern Kentucky University Department Safety Committee Eastern Kentucky University Strategic Planning Committee Eastern Kentucky University BFA Committee Eastern Kentucky University
2015-2016	Faculty Senate Texas A&M International University
2011-2014	Gallery Coordinator and Curator Texas A&M International University
2010-Present	Technology Committee Texas A&M International University
2010-2013	Art Club Advisor Texas A&M International University

## Organizational Membership

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2012-Current	National Council for the Education of the Ceramic Arts
2005-2012	College Art Association

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# DAVID HARPER

[REDACTED]  
[REDACTED]  
Canton, GA 30114  
[REDACTED]

## LOGISTICS & OPERATIONS- MANAGER

### PROFESSIONAL QUALIFICATIONS

**22 years of contracting in the following countries: Iraq, Hungary, Croatian, Budapest, Bosnia, Afghanistan & Haiti, and**

**Culturally Diversified and Experienced,** and utilize the full scope of my logistics, technical, and managerial experiences to secure al all position in the field of logistics and operations management.

### **PROFESSIONAL EXPERIENCE:**

**VSE Corporation, Alexandria, VA**

**05/2014 –**

**present**

#### **Field Service Rep**

- Developed a vigorous program and trained individuals on the maintenance of Mine Resistant Ambush Protected (MRAP) military vehicles
- Deliver strategic instruction, supplemented by hands-on practical application, for 100 military personnel to ensure thorough training and application of newly acquired skills
- Managed multiple procurement projects simultaneously utilizing Ariba and other procurement systems
- Developed, implemented, and maintained the catalog/commodity inventory's that supported the company's supply chain
- Possess in-depth understanding and skills in the area of vehicle component maintenance, including fuel systems, electrical systems, power trains, chassis, suspension and steering systems, and brakes
- Employ detailed knowledge of vehicle maintenance to instruct students how to effectively perform unit-level maintenance on wheeled vehicles.

**Navistar Defense, Hanover, MD**

**11/2010 -**

**05/2014 /Theater Logistics Manager/Operation**

- Lead 480 personnel in performance of logistics and supply operations supporting overseas military clients
- Plan, schedule, and assign work to employees—establishing guidelines and expectations, providing feedback, counsel, and periodic employee performance evaluations for logistics, supply, and inventory management
- Conduct recurring inventory analyses to crosscheck physical inventory against data contained within databases
- Oversee accountability, issue, receipt, and monitoring of \$10M worth of inventory utilized to support military operations in Afghanistan and throughout Middle East
- Directed construction contractor utilizing project management methodologies centered around scope/budget/timeline to ensure supply planning, acquisition
- Analyze completed projects against cost estimates and distribute reports to management. Oversee the integration of procurement activities with sales and marketing activities.
- Maintain awareness of new and emerging technologies and the potential application to military vehicles

- Oversee, maintain, and monitor all equipment and materials, such as tools, gauges, flashlights, Hazardous Materials (HAZMAT), and automated equipment required in executing vehicle maintenance training program.

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**BAE Systems, Kennesaw, GA**  
**11/2010**

**07/2008 -**

**Supervisor/Instructor**

- Devised and delivered robust training program to provide thorough instruction on maintenance of Mine Resistant Ambush Protected (MRAP) military vehicles
- Delivered platform instruction supplemented by hands-on practical application for 100 military personnel to ensure robust training and application of newly acquired skills
- Possessed in-depth understanding and skills in the area of vehicle component maintenance, including fuel systems, electrical systems, power trains, chassis, suspension and steering systems, and brakes
- Employed robust knowledge of vehicle maintenance to instruct students how to effectively perform unit-level maintenance on wheeled vehicles Maintain awareness of new and emerging technologies and the potential application to military vehicles
- Oversee, maintain, and monitor all equipment and materials, such as tools, gauges, flashlights, Hazardous Materials (HAZMAT), and automated equipment required in executing vehicle maintenance training program.

**Red River Army Depot, Texarkana, TX**  
**07/2008**

**03/2005 -**

**Maintenance Mechanic/FSR**

- Directed 40 maintenance specialists in inspection, repair, and serviceability of specialized military vehicles, including advanced weapons systems thereof, for use in global operations
  - Executed resource management programs and functions in performing supervisory work; developed and assigned goals, objectives, and policies
- Communicated with customers regarding specific vehicle issues to begin assessment of maintenance problems
- Used vast knowledge of vehicle maintenance regulations and company policies to devise, monitor, and execute vehicle maintenance schedules to ensure all vehicles adhered to strict timelines of routine service and inspections
- Oversaw maintenance, repair, and serviceability of military vehicles to include components such as engines, transmissions, electrical systems, brake and suspension systems, wheel/hub systems, and hydraulic systems as well as specialized weapons system components such as gunner power control turrets
- Inspected and analyzed vehicle components and parts for defects, serviceability, and proper installation with use of technical manuals and Standard Operating Procedures. Developed, maintained, and enforced high Quality Assurance standards and goals via inspections and audits
- Evaluated maintenance projects to ensure compliance with customers' needs and to ensure results adhered to governing regulations on vehicle maintenance, safety, HAZMAT, and other applicable programs

**Westar Aerospace and Defense Group, St. Charles, MO**  
**03/2005**

**02/2000 -**

**Maintenance Military Advisor**

- Oversaw 300 junior maintenance personnel in performance of scheduled and unscheduled maintenance tasks.



- Developed, scheduled, and conducted training to ensure junior personnel remained up-to-date on all required maintenance procedures, policies, and safety requirements, as well as Equal Employment Opportunity policies
- Assisted and guided military customers on routine vehicle maintenance procedures and troubleshooting
- Researched, drafted, and disseminated written maintenance reports for update in Unit Level Logistics System
- Wrote recurring reports detailing status of maintenance operations, inspections, problem areas and corrective actions, and progress toward meeting operational objectives
- Employed technical manuals, service bulletins, fault isolation manuals, and repair directives to isolate malfunctions and to execute maintenance actions on gasoline- and diesel-powered vehicles.
- Conducted regular inspections of maintenance operations, ensuring all personnel adhered to prescribed procedures and regulations in carrying out repairs
- Reviewed required documents to verify information and to ensure forms were timely and accurately completed.

## **EDUCATION**

Stratford Career Institute, Saint Albans, Vermont/pending

**2017-present**

Private Investigator/ Criminal Justice pending

Texas State Technical College, Waco, Texas/pending

**1996-1998** Associate of Science Degree in Computer Networking/ pending

## **MILITARY SERVICE:**

**1981-2007**

- United States Army, Enlisted, Soldier
- Discharge: **Honorable**
- Help developed a vigorous program Military Occupational Specialty:
  - 1999-2007 Aircraft Signaler
  - 1995-1999 Computer Analysts
  - 1992-1995 Explosive Technicians
  - 1981-1992 Combat Tanker

## **DECORATIONS, MEDALS, BADGES, CITATIONS AND CAMPAIGN RIBBONS, PROCUREMENT**

- Army Commendation Medal
- Army Achievement Medal
- Good Conduct Medal (2D Award)
- National Defense Service Medal
- Army Service Ribbon
- NCO Professional Development Ribbon
- Overseas Service Ribbon
- 

## **Certifications and Training:**

- Maxx Pro Dash FLMNET Course
- International Maxx Pro FSR Instructor Training
- BAE Instructor Certification Program
- Tactical Officer Training


**Homeland Security Officers Basic Training School**

- New Equipment Operator of Mine Resistant Ambush Protected Program
- First Aid Training
- Mechanic Familiarization Battery Maintenance
- Asset Protection Security Training

**Professional Licenses:**

- Commercial Driver's License
- Logistics and Operation Services

**Summary of Qualifications:**

- **Secret Security Clearance**
  - Scheduler and Coordinator
  - Recognized for Superiority in Training
  - Recognized for Superiority in Supervising
  - Troubleshoot and Remedy Issues Quickly
  - Innovative General Technician
- 

# Derrick E. Grayson



Key Skill	Experience	Last Used
Solution Architecture	20+ years	2019
Network Architecture	20+ years	2019
Project Management	10+ years	2017
Data Center Projects	5+ years	2016

## **PROFESSIONAL / PERSONAL ACHIEVEMENTS**

- US Senate Candidate 2014 / 2016 - 69,101 (11.96%) votes in 2016
- Minister of Saint James Spiritual Church - *Assistant Pastor*
- SLP Chairman for Kiwanis International – Lithonia-Stonecrest - *Youth Mentoring – Grades K-12*

## **EDUCATION**

B.S. in Computer Science, *DeVry University*, Atlanta, GA

A.A. in Biblical Education, *Beulah Heights College*, Atlanta, GA

A.A. in Computer Technology, *Florida Jr. College*, Jacksonville, FL

## **Certifications and Training**

- CCNA
- Genetec Certification BRS Analytics
- Misc.: Network+, A+, Network Certification in Technical Support, Computer Industry Knowledge Certification, Master Certification in Computer Fundamentals
- Project Management Certificate

## **CORE QUALIFICATIONS:**

- Extremely knowledgeable of Cisco and Brocade networks as well as their installation and maintenance
- In-depth understanding of multiple operating systems
- Proficient in computer hardware and software
- Managing projects from inception through delivery and follow-up, with broad responsibility for initial assessment, strategic planning, and the facilitation of teams
- Problem solving skills needed to troubleshoot and repair network issues
- Capable of training employees on the use of the network
- Efficient in time management and able to multitask

## **MARTA**

**2002 to 2017**

Sr. Network Engineer, Atlanta, GA.

Managed a 4500+ node Cisco based, and Brocade based CCTV Networks. Designed, Installed and Configured various network infrastructure, management applications, security and monitoring appliances, including but not limited to, datacenter migration, network re-designs and deployments. Provided documentation of findings and remediation steps during troubleshooting.

- Utilize several management and networking tools and monitoring appliances and applications to include, Altiris Ticketing Software, SolarWinds, Cisco Prime, Cisco ACS appliances, Cisco ISE, Cisco WLCs, TACACS, Websense Filtering Servers and F5 Load Balancers.
- VPN Design included Cisco ASA 5525x Redundant Solution, Roll-Out Cisco Any Connect Client.
- Highly relied upon in liaising with Project managers for various initiatives requiring a knowledgeable Network Engineer.
- Worked side by side with Voice Teams (Telephone Maintenance) in maintaining, installing and upgrading our VoIP Network Infrastructure projects.
- Worked closely with the Server and Security Teams to remediate and/or upgrade all failing or end of life devices.
- BGP/EIGRP redistribution, QoS policies, Complex Secure Access List, etc.
- When network projects are completed, I provide training to Network Operations Centers (NOC) for monitoring and initial troubleshooting requirements before escalation to Tier 3 Support.
- Conducted Point-to-Point Networking, Hub and Spoke Networking, Application Testing across WANs, Stress Testing, Bandwidth Speed Testing, Replication Testing, etc.
- Used Cisco Switching platforms with various protocols to include IP, OSPF, EIGRP, RIP, IS-IS, ATM, BGP, PTP, Frame Relay, SONET, IP and DSL.
- Configured and managed T1s, DS3s, OC3s, OC12s, OC48s and OC192s.
- Rebuilt Data Center for more efficient use and optimization of rack space.
- Scaled down from Class A IP Network to multiple Class C Networks.
- Managed vendors.

## **US Military Service**

**1979 to 1985**

US Navy – Aviation Machinist Mate

Deployment – VP-30 Training Squadron, Naval Air Station, Jacksonville, FL.

*\*1983 – 1985 Reserve Duty*

## **TECHNICAL SUMMARY**

### **Administration Applications:**

SolarWinds, Cisco Prime Infrastructure, Cisco ACS appliances, Cisco ISE, Cisco WLCs, Meraki, Cisco Mobility Express, Cisco DNA Center, Cisco Umbrella, TACACS+ and F5 Load Balancers.

## **POLITICAL PLATFORM SUMMARY**

### **Pro -**

- **FairTax and GA FairTax**
- **Defunding Planned Parenthood**
- **Life**
- **Military**
- **Second Amendment**
- **Vocal Trump Supporter – (*Immigration, Second Amendment, Religious Freedom, Criminal Justice Reform, Tax Reduction, Regulation Reduction*)**
- **Vocal Kemp Supporter (*Heartbeat Bill*)**

### **Anti –**

- **14<sup>th</sup> Amendment Abuses (Anchor Baby)**
- **Common Core**
- **Federal Reserve**
- **Illegal Immigration and Amnesty**
- **Trade Deficits**
- **Red Flag Laws**
- **Regime Change**

**Citizenship:** U.S.

**E-mail** [REDACTED] [REDACTED]

**Cell phone:** [REDACTED]

**DIA A. SMILEY D.O.**

**Goal** A very astute and trustworthy physician with the goal of serving the people of Georgia with utmost ethics, to give hope the vulnerable and unfortunate. I strive to fix the healthcare system in Georgia which will hopefully translate nationally. Further, will encourage investment in Georgia, and the production of jobs and income for the state.

**Employment** **2016-2019 Tanner Medical Center**  
Cardiologist Carrollton, GA

**Education and Training** **2015-2016 Yale University School of Medicine/Yale New Haven Hospital**  
Advanced Cardiac Imaging Fellow New Haven, CT  
**2**

**2011-2015 University Hospital/ University of Cincinnati College of Medicine**  
Cardiology Fellow in the Clinical Scientist Training Program (CSTP) Cincinnati, OH

**2009-2011 University Hospital/ University of Cincinnati College of Medicine**  
Internal Medicine Resident in the Clinical Scientist Training Program (CSTP) Cincinnati, OH  
ABIM Internal Medicine Board certified.

**2008-2009 Brigham and Women's Hospital and Harvard Medical School**  
Postdoctoral Research Fellow; Division of Vascular Surgery Boston, MA

**2004-2008 Ohio University College of Osteopathic Medicine** Athens, OH  
Doctor of Osteopathic Medicine (D.O.) June 2008

**2000-2003 University of Toledo** Toledo, OH  
B.S. in Biology, Minor in Chemistry Cum Laude with College & Departmental Honors, May 2003

**1997-2000 Bahrain School** Juffair, Bahrain  
International Baccalaureate (IB Diploma) June 2000

**Publications and Abstracts** Varghese M, Smiley D, Bellumkonda L, Rosenfeld L, Zaret B, Miller E. Quantitative Interpretation of FDG PET/CT for Cardiac Sarcoidosis Reclassifies Visually Interpreted Exams and Potentially Reduces Unnecessary Downstream Interventions. Reduces Unnecessary Downstream Interventions. targeted therapeutic framework. Sarcoidosis Vasc Diffuse Lung Dis 2018; 35: 342-353.

Smiley D, Smith MA, Carreira V, Jiang M, Koch SE, Kelley M, Rubinstein J, Jones WK, Tranter M. Increased fibrosis and progression to heart failure in MRL mice following ischemia/reperfusion injury. Cardiovasc Pathol. 2014 Jun 13.

Smiley DA, Becker RC. Factor IXa as a target for anticoagulation in thrombotic disorders and conditions. Drug Discov Today. 2014 Jul 3.

Raza A, Houk L, Yousaf W, Smiley D, Coberly L. "Unusual Para-neoplastic Manifestation of Cholangiocarcinoma". J Gastrointest Cancer. 2013 Jun;44(2):228-30.

Smiley D, Khalil R. “Estrogenic compounds, estrogen receptors and vascular cell signaling in the aging blood vessels.” *Curr Med Chem*. 2009;16(15):1863-87.

Abstracts:

Dia Smiley, Nasrien Ibrahim, Arvin Ejaz, Tehmina Naz, Stephanie Dunlap. “Management of Left Coronary Tree Occlusion from Left Ventricular Assist Device Thrombus Migration.” Presented at the **American College of Cardiology Scientific Meeting** 3/30/2014. Abstract published in *JACC* 4/1/2014.

Dia Smiley, Korey Haddox, David Harris, Mouhamad Abdallah.”Management of Severe Aortic Stenosis in a Patient with a Dilated Aortic Root.” Presented at the **American College of Cardiology Scientific Meeting** 3/30/2014. Abstract published in *JACC* 4/1/2014.

C. Keith Ozaki, Dimitrios Mitsouras, Praveen Vemula, Dia Smiley, Ming Tao, Peng Yu, Christina Campagna, Wei Zhao, Robert Mulkern, Jeffrey Karp, Frank Rybicki. “Novel Implantable Vein Graft Contrast Yields Enhanced Outer Wall Definition In Magnetic Resonance Imaging.” Presented at the **New England Society for Vascular Surgery (NESVS)**, 2009. Abstract published in the *Journal of Vascular Surgery* 2/2010.

Dia Smiley.“ Development of Activation Tagging for Gene Discovery In Maize.” Presented at the **8<sup>th</sup> Annual Undergraduate Research Symposium**, The University of Toledo Department of Biological Sciences, 2003.

**Activities and Memberships**

Fellowship

**2011-current**

- . *Learning Community facilitator*: facilitate and teach first and second year medical students in small groups.
- . *MedVoUC*: volunteer to precept medical students and residents at the Drop In Center (homeless shelter 217 W. 12th Street) in Cincinnati, diagnosing and treating homeless patients.
- . *Interviewer*: *University of Cincinnati admission to medical school*.
- . *Attended*: the American College of Cardiology (ACC 15) Scientific Session March 14-16 in San Diego, California.
- . *Attended*: the American College of Cardiology Women in Cardiology Conference January 30-February 1, 2015 in Washington, DC.
- . *Selected participant*: Mastering Cardiac and Vascular Complications (MCVC) 2014 Fellows Program June 13-14, 2014 at the Renaissance Dupont Circle Hotel in Washington, DC.
- . *Attended and presented*: at the American College of Cardiology (ACC 14) Scientific Session March 29-April 1 in Washington, DC.
- . *Attended and presented*: the American College of Cardiology (ACC) How to Become a Cardiovascular Investigator December 6-7, 2013 in Washington, DC.
- . *Attended*: Ohio-ACC 23rd Annual Meeting October 5, 2013 at the Columbus Hilton at Easton.
- . *Selected participant*: Fellows Bootcamp; ,Houston Methodist Hospital, Houston, Texas. 8/16-8/18, 2013.
- . *Member*: American College of Cardiology (ACC), American Heart Association (AHA), University of Cincinnati Center for Clinical and Translational Science and Training (CCTST).
- . *Judge*: Summer Surgery Experience Case Presentations 6/28/2013
- . *Volunteer Medical Physician*: 15<sup>th</sup> Annual Flying Pig Marathon 5/5/2013.

**Languages**

Conversational and written English, Arabic and French; some conversational Spanish.

Email: [REDACTED]

URL: [www.atlantadap.org](http://www.atlantadap.org)

## **Donald Walker, BS, LMSW, CNA**

**SUMMARY:** Project manager with healthcare and higher education experience seeking to expand leadership role as Director, Manager, and or Project/Product Manager. Career opportunity should extend to include implementing of business products, programs, applications or business-related strategies for improving training of employees through use of current information technology processes.

### **o BUSINESS QUALIFICATIONS**

- Managed dual enrollment program for DeVry University to assist high school students to earn Associate degree (American Promise)
- Established and operated 501c3 diabetes organization programs to promote awareness and prevention
- Established and launched regional diabetes educational programs for university
- Improved employee performance and company productivity as Corporate Trainer
- Improved students and faculty learning outcomes in higher education as College Professor
- Managed and delivered student assessments, healthcare audits and processes
- Recruited and managed staff of 50 employees on community project and classrooms
- Managed 100k education budget for operation budget
- SMS with healthcare applications: Medicaid, Medicare and Health Insurance Market programs
- Developer of instructional and curriculum for education and healthcare training manuals
- Board of Education Candidate for City of Atlanta
- Conference orator and organizer for National Association of Diabetes & Educators
- License Educator and License Social Worker- State of Georgia

### **o TECHNICAL QUALIFICATIONS/SKILLS LIST**

- Developed employee learning instructional curriculum via Learning Management Systems
- Travel extensively representing healthcare and higher education entities to develop network and business relationships.
- Worked as SharePoint developer to deliver healthcare Medical Management site
- Trained students and faculty on improving proficiency in Microsoft, Adobe, writing, interviewing and oral communication skills
- Developed teaching aids such as training handbooks, demonstration models, multimedia visual aids, computer tutorials, and reference works using PowerPoint, Storyline-Articulate, Adobe
- Technical Writer

### **o SOFTWARE, HARDWARE and LEARNING MANAGEMENT SYSTEMS**

- Blackboard, eCollege, Canvas, New Classroom, WebCT, Brightspace and MyPsychLab
- Microsoft Excel, Word, PowerPoint, Access, Outlook, IM, Skype, eLearning and Access
- Windows, NT, 7, and 10 operating systems
- Adobe Captivate; Articulate, Storyline2
- Experienced with the managing, installing, configuring of Windows 2000, XP, Security, Directory, Exchange, SQL, Cisco routers 2500-4500, gateways, servers, hubs and security firewalls



○ **PROFESSIONAL EXPERIENCE (Corporate)**

**Corporate Trainer – Centene Corporation/Peach State Health Plan. (2016 –current)**

- Coordinate and delivered system trainings across Medical Management Healthcare Department
- Assisted in the development of training tracks for physician, nurses, administrators, and nonclinical personnel
- Audited department training program to identify gaps in training
- Developed improvements in training programs per NCQA, including recommending updates to health plan policies and procedures
- Trained clinical/nonclinical personnel on following systems: TruCare, CRM, OMNI, Impact Pro, CDMS, CNET, Medicaid (MMIS), Medicare, Ambetter, Amysis, GAMMIS, EPIC, HEDIS, Cultural & Diversity, Phone Etiquette, CVS, Motivational Interviewing

**Education Project Manager - DeVry University/Advantage Academy. GA. (2010 –2017)**

- Managed American Promise initiative in high school environment
- Responsible for 100k education budget for operation budget
- Advisor to College Dean on technical strategy and performance based instructions
- Effectively analyze program operations to ensure university policies and procedures compliance
- Assisted with management to ensure programmatic accreditation standards
- Managed faculty evaluation process, including the completion of periodic course observations
- Facilitated and resolved student grievances between administrator, staff and parents
- Managed classroom and contingency plan for security regulations; terrorist and school violence

**Project Manager –Opsdon Communications, Inc. Atlanta, GA (2006- 2012)**

- Managed \$5M Georgia technology integration project
- Managed the delivery of contractual technology service products
- Developed corporate deployment strategies and advise customer service training initiatives
- Conducted group presentations, hiring, training and contract reviews.
- Companies serviced: MCI, WorldComm, Bellsouth & Sprint

**Director Service Community Advocacy: Atlanta Diabetes & Prevention Group (2011)**

- Established Articles of Confederation for government guidelines
- Created 3 tier model aimed at reducing diabetes epidemic in state of Georgia
- Created diabetes international marathon club aim at promoting diabetes awareness
- Developed and managed budget – 150K, including projected margins.
- [www.atlantadap.org](http://www.atlantadap.org)

**Political Candidate: City of Atlanta Board of Education, Atlanta, Ga (2009-2011)**

- Managed overall operations, budget, strategy, staff and governance for political campaign

URL: [www.atlantadap.org](http://www.atlantadap.org)

- SME on education and policy for K-12 and Charter Schools
- Managed campaign budget – 50K

**Social Worker: Fulton County Drug Court, Atlanta Ga 30318(2006-2009)**

- Conducted clinical assessment on clients with substance abuse and addictions
- Facilitated group sessions for clients diagnosed with dual diagnose behavioral challenges
- Conducted and assessed treatment plans for clients
- Assisted with community project and proposals

**Teacher: Cobb County School System. Cobb County, Ga (2008-2012)**

- Delivered prepared instructions for IEP behavioral students
- Managed classroom learning models for students with disabilities
- Managed classroom using inclusive and cohort model for students with learning challenges
- Responsible for the development of Individual Learning Plan experience

○ **PROFESSIONAL EXPERIENCE (Higher Education)**

**Professor: DeVry University/Advantage Academy. Decatur, GA. (2010 –current)**

- Facilitated Curriculum: Motivation/Organization Psychology, Business Psychology, General Psychology, Statistics (ANOVA), Critical Thinking, Cultural and Diversity
- Course Delivery: Classroom, Hybrid, Online
- Results: Increased student outcomes, completion rates 97%.
- Results: Rated 95% on student evaluation and faculty performance
- Results: Ranked in top 5% of Most Effective Academic Professors at DeVry University

**Professor: Lead Faculty Area Chairperson -University of Phoenix. Sandy Springs, GA (2012 – current)**

- Oversee Faculty Classroom Performance Reviews and Assessments
- Assisted with developing and implementing of accreditation program requirements
- Prepare and/or facilitate university and college meetings
- Participate in National College Academic Council
- Responsible for Social Work Intern Site Evaluations
- Facilitated Curriculum: General and Abnormal Psychology, Biological Psychology, Motivation/Organization, Critical Thinking, Sociology and Culture and Diversity
- Course Delivery: Classroom, Hybrid, Online
- Consulted on implementing curriculum programs for at-risk college population

○ **ADDITIONAL PROFESSIONAL EXPERIENCE**

Professor: Faculty -Bauder College, Kaplan Inc. Atlanta, Ga (2013 thru 2014)

Professor: Atlanta Metropolitan State College. Atlanta, Ga (2008- 2011)

Education Consultant: Tower Education. Jonesboro, Ga (2004-06)

**EDUCATION**

- Walden University, Minneapolis, MN, Ph. D. 2018
- Clark Atlanta University, Atlanta, Ga, MSW, 2009

URL: [www.atlantadap.org](http://www.atlantadap.org)

- Georgia State University, Atlanta, Ga, BS, Psychology, 2005

#### **CERTIFICATIONS**

- Ga. State: Team –Project Management Certification, 2012
- Licensure -Georgia Educator Certificate (PSC) School Social Worker, 2011
- State of Georgia, LMSW, 2010
- Atlanta Area Technical School, MCSE
- American Diabetes Association Member – 2012
- American Psychological Association Member- 2013
- Working with Military Veterans in the Classroom -2015
- Faculty Supervising Certification- 2015,2017

#### **PUBLICATIONS**

- Walker, Donald, "*The post relationship effects of African American males who were verbally abused by their African American Fathers*" (2009). An examination of psychological dynamics in academic, kinship and intimate relationships
- Walker, Donald, "*Diabetes, a threat to National Security* (2013).

# Donald R Wilcox

Roswell, GA 30075

- **Dedicated IT support service manager with 20 years of experience** in call center/helpdesk environments. Working with all departments in IT and business operations to make sure the client (internal /external) is well supported.
- **Respected builder and leader of customer-support teams;** instill a shared, enthusiastic commitment to customer support as a key driver of company goal attainment. Lead by example and ensure the execution of all IT operations policies.

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## Areas of Expertise

- *VPN Technologies*
- *Complaint Handling & Resolution*
- *Local and Field employee support*
- *Customer Satisfaction*
- *Team Supervision/Management*
- *Procedure Documentation*
- *Teambuilding & Training*
- *Cost-Reduction Strategies*
- *Hardware Fulfillment*

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## Professional Experience

Community Loans of America — Atlanta, GA

02/06 to Present

**IT Services Manager**, 06/07 - present

**Helpdesk Manager**, 02/06 - 06/07

Promoted to manager position to recruit, train and supervise 20+ customer support representatives. Created troubleshooting guides and procedures for support of 1100 locations (80 in the UK) for 24/7, 365 phone/inbox support. Manage Tier 1 and Tier 2 as well as Telecom and warehousing/imaging. Selected Contributions:

- Oversee daily operations of Support/Telecom and Warehousing (shipping/receiving) teams
- Very trusted resource administrating company security systems in 900 locations.
- Lowered trouble ticket close times as well as phone utilization using alternate support options like remote desktop and Internet form submission
- Procurement of needed IT assets, - PCs, software, cloud services, etc.
- Created all support documentation and support procedures.
- 4 team leads reporting – HD Support/Telecom/Implementation/ATM rollout
- Replaced 3<sup>rd</sup> party VPN/Router providers with homegrown/in house solutions.
- Manage IT roll out projects – Companywide VOIP conversion, FAX 2 Email, Replacement of all VPN routers (x3), DVR security
- Manage ISP contracts and costs.
- Review UPS/FedEx invoices

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TreeHouse Consulting — Norcross, GA

04/04 to 05/06

**Owner-Operator**,

Started IT consulting firm for commercial and residential. Selected Contributions:

- Over 50 residential clients – PC repair, wi fi set up, ISP installation, AV
  - Multiple law firm clients including Kilpatrick-Stockton. Setting up telecommute home offices, virus removal, and network installations.
  - Large contract for install/support of VPN routers for Prosys America clients – On site and phone
-

Netifice/MegaPath — Norcross, GA

04/99 to 04/04

**Sr Helpdesk Technician,**

Phone Support - Help Desk. Selected Contributions:

- Supported VPN technologies over ISDN banks
- New user phone installations - Installed/Supported work from home offices for MSDW/Liberty Mutual, BGoA, etc.

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**Education and Training**

**Florida State University** — Tallahassee FL  
**Completed AA**

08/89 to 08/92

**DeVry University** — Alpharetta, GA  
**BS Telecommunications Management**

08/98 to 06/00

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Dr. Eddie E. Mitchell



Office of the Governor  
State of Georgia

In reply to: United States Senator Appointment

Governor Kemp,

I am interested in the United States Senator appointment. I realize the challenges that come with such a position; however, my educational and work backgrounds provide me the necessary tools to be successful in this position.

My educational background is very diverse with course work in math, computer science, physical science, education, law, as well as toxicology. For example, I have completed the following courses: Calculus I-III, differential equations, linear algebra, quantitative analysis, statistical methods, MS Office, BASIC and FORTRAN programming, ac & dc circuits, circuit analysis, active devices, organic chemistry, health physics, medical physics, nuclear chemistry, nuclear physics, radiation biology, math teaching strategies, effective teaching strategies, private detective, paralegal, advanced biochemistry, and toxicological risk assessment.

Currently I am the engineering program specialist at Liberty College and Career Academy. Recently I taught high school mathematics and science at the Waycross Regional Youth Detention Center (RYDC). I am certified in engineering, technology, secondary math, broad field science, and physics. My past work experience also includes working as a medical investigator in clinical trials at Baylor College of Medicine. In addition, I have served four years of active duty in the United States Army. There I learned leadership skills and how to function as a team. Moreover, I have owned a tutoring service for over six years and managed the work of others for over ten years.

I am also very involved in the community. I offer after school tutoring services to students struggling with the Georgia Milestone Test. In the past, I have volunteered for A.I.D.S. Volunteers of the Blue Grass, American Hospice, a disadvantaged youth organization, and Big Brothers. These activities provide me a sense of being a problem solver and giving back to those who are less fortunate than I. It is my diverse background in engineering, technology, nuclear science, alternative settings, medicine, education, community service, military service and business that make me an excellent candidate for this position. I am able and willing to travel.

In closing, I would like to thank you for your time and consideration. I look forward to hearing from you soon.

Sincerely,

Eddie E. Mitchell, Ph.D.

EDDIE MITCHELL

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**CAREER OBJECTIVE**

I would like to become a senior manager in organization involved in social and community activism.

**RECENT TEACHING EXPERIENCE**

August 2017 – Present – Engineering Teacher – Liberty College and Career Academy  
February 2016 – August 2017 – Replacement/Full Time Math Teacher – Hawkinsville High School  
August 20014 – January 2016 – Math GED Teacher – GA Department of Corrections  
March 2009 – August 2012 and June 2005 – August 2006  
Math/Science Teacher – Georgia Department of Juvenile Justice

I taught middle and high school mathematics and science to juveniles placed in the care of the Department of Juvenile Justice. These courses included chemistry, physics, algebra, statistics, and trigonometry. In addition, I created training materials for staff and juveniles. This position also required yearly recertification in the HIPPA regulations.

**RELEVENT NON-TEACHING EXPERIENCE**

July 1997 – June 1999

Postdoctoral Fellow, Baylor College of Medicine

I worked on clinical research projects for major pharmaceutical companies involving heart disease and chronic obsessive pulmonary diseases. I developed mathematical and statistical models from biological data. I provided local oversight to ensure patient safety, quality and timely study execution in accordance with prevailing laws. These include FDA regulations, and the local State and Federal laws. In addition, I also assisted with budget management and made sure all key regulatory documents were in place. This position provided me training in good clinical management, project management, and experience presenting scientific data to large groups.

August 1992 – August 1996

Graduate student, University of Kentucky

I worked on a dissertation project involving computer modeling of drug compounds. I developed computer models of biological and chemical compounds. I received thorough training in statistics, relational databases, medical literature reviews, grant and abstract writing.

January 1990 - June 1990

Cooperative Work Study Student- Engineering Assistant, DuPont

I worked on improving the carpet fiber production process. This included testing the strength and stain resistance properties of the leading brands of carpet. I also received training in electronics/industrial electricity. I completed course work in ac/dc circuits, active devices, and circuit analysis.

June 1981 - June 1985

United States Soldier, United States Army

I served as an armored crewman in the United States and abroad. In addition to combat training, I also learned leadership skills and provided performance reviews for soldiers under my command.

## EDUCATION

Ph.D., University of Kentucky  
Major: Toxicology GPA: 3.8

B.S., University of South Carolina-Spartanburg

Major: Interdisciplinary Studies GPA: 3.9

## HONORS

Completed training in Vex Robotics and Robot C at Carnegie Mellon Robotics Center (July, 2017)

Participated in the Molecular Mechanics Workshop held at the Pittsburgh Supercomputing facility (1998).

Participated in the Sequence Analysis Workshop held at the Pittsburgh Supercomputing facility (1995).

Awarded Summer Fellowship in Nuclear Chemistry by the Department of Energy (1990).

## References:

Dr. Thomas Tobin, Research Professor  
331 Gluck Equine Research Center  
University of Kentucky  
Lexington, KY 40546-0099

Fostenia Cohen, Lead Teacher/Acting Principal  
Waycross RYDC

Penny Sumner, Mathematics Teacher  
Johnson State Prison

Susan Arnold, Mathematics Teacher  
Hawkinsville High School



# Eric F. Imker, Candidate for Gubernatorial Appointment to the U.S. Senate

## Eric Imker Professional Abstract, Bio and VITA

- Program Management;
- Financial Budgeting/Tracking;
- Risk Assessment and Critical Path Analysis;
- Personnel Management;
- Business/University/Government Contracting;
- Aerospace/DoD Weapon Systems Acquisition including Cryogenic Infrared Sensors and Electronics;
- Systems Engineering including Program Manager of \$1 Billion Star Wars Satellite Program and Program Manager of STS Discovery Primary Payload, Space Shuttle Mission #39;
- Automotive (Computer Software Engineering, Electrical Systems and Production Factory Operations)
- **Peachtree City, GA Council Member, 2010-15**

## Education

1985 - Defense Systems Management College, Ft Belvoir, Virginia, Program Management Degree  
1984 - U.S. Air Force Air Command and Staff College, Maxwell AFB, Alabama, Professional Degree  
1982 - Air Force Institute of Technology, Wright-Patterson AFB, Ohio, MS Computer Systems  
1981 - Golden Gate University, Langley AFB, Virginia, Masters Business Administration (Partial)  
1980 - U.S. Air Force Squadron Officer School, Maxwell AFB, Alabama, Professional Degree  
1979 - George Washington University, Langley AFB, Virginia, MS Computer Engineering (Partial)  
1977 - San Jose State University, BS General Engineering (Computer Science)

## Personal Summary

Boy Scouts, Life Rank and Eight Years as Assistant Scout Master  
Engineering Instructor, San Jose State University, Computer Software and Engineering Drawings (1976-77)  
Life Member Military Officers Association of America (since 1994)  
Community Home Owner's Association Treasurer (600+ homes), Grand Blanc, Michigan (1998-2003)  
Former Peachtree City Recreation Commissioner (2008-09)  
Graduate CERT (Community Emergency Response Team) Class of 2016  
Georgia Sheriffs Association 2017 Honorary Member  
CPR Certified  
Master Mason, Junior Warden, Daylite Lodge #125  
Order of the Eastern Star, Worthy Patron, Turin Chapter #429  
Member, Fayette Senior Services

## Recreation and Leisure

Baseball  
Basketball (at San Jose State University and College Referee)  
Golf (Winner Southern Ohio Pro/Am, 1982)  
Soccer (Player, Coach and AYSO Referee)  
Swimming (BSA Lifeguard)  
Table Tennis (Director, Fenton Table Tennis Club, Largest club in Michigan, 1997-2003)  
Director, Hasbro's Largest Annual Monopoly Tournament in U.S. (2009-2018)

## Eric F. Imker, Candidate for Gubernatorial Appointment to the U.S. Senate

### VITA - Chronological Record

1955 - Eric F. Imker, Born August 30, Riverside, California  
1970 - Leilehua High School, Wahiawa, Hawaii  
1971 - Aptos High School, Aptos, California  
1971 - Cabrillo College, Santa Cruz, California  
1972 - Belleview Area College, Belleview, Illinois  
1972 - Mascoutah High School, Mascoutah, Illinois  
1975 - San Jose State University, Air Force ROTC, Academic Scholarship  
1977 - San Jose State University, BS General Engineering (Computer Science), Math & Aerospace Minors  
1977 - Langley AFB, Virginia, Headquarters Tactical Air Command  
1979 - George Washington University, Langley AFB, Virginia, MS Computer Engineering (Partial)  
1980 - USAF Squadron Officer School, Maxwell AFB, Alabama, Professional Degree  
1981 - Golden Gate University, Langley AFB, Virginia, Masters Business Administration (Partial)  
**1981 - Air Force Commendation Medal**  
1982 - Air Force Institute of Technology, Wright-Patterson AFB, Ohio, MS Computer Systems  
1983 - Wright-Patterson AFB, Ohio, Reconnaissance and Strike System Program Office  
1984 - USAF Air Command and Staff College, Maxwell AFB, Alabama, Professional Degree  
1985 - Hanscom AFB, Massachusetts, Air Force Geophysics Laboratory  
1985 - Defense Systems Management College, Ft Belvoir, Virginia, Program Management Degree  
**1989 - Air Force Meritorious Service Medal**  
1989 - Pentagon, Office of the Secretary of Defense, Strategic Defense Initiative (Star Wars)  
1989 - Principle Researcher, Cryogenic Infrared Sensor Programs  
1989 - Office of the Secretary of Defense Organizational Badge  
1991 - Program Manager, Primary Payload Space Shuttle Mission #39, STS Discovery  
1992 - Air Force Master Space Badge Rating  
1993 - Program Manager, \$1 Billion SDI "Star Wars" Satellite Program  
**1993 - Defense Meritorious Service Medal**  
**1994 - Air Force Meritorious Service Medal**, Retired, Air Force  
1994 - Life Member, Military Officers Association of America  
1994 - Grand Blanc, Michigan, Electrical Systems Engineer/Manager, General Motors  
1999 - Candidate, Dean of Engineering, Baker College, Michigan  
2003 - Peachtree City, Georgia, Panasonic (Senior Manager, General Motors Applications)  
2007 - Retired, Industry Career  
2008 - Peachtree City Recreation Commissioner (Left upon being elected to city council)  
2009 - Peachtree City Council Post #1 (2 year term)  
2011 - Peachtree City Council Post #1 (4 year term)  
2015 - Retired  
2016 - Peachtree City CERT Graduate (Community Emergency Response Team)  
2016 - Renewed CPR Certification (Current)  
2017 - Fayette County Sherriff Association (Current)

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# EUGENE A (GENE) WHITE

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<http://deweystonegroup.wixsite.com/ewhite> ♦ <https://www.linkedin.com/in/gene-white>

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## PROFESSIONAL SUMMARY

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A strategic, performance - driven, and visionary executive, with broad experience in Entrepreneurial Partnerships, Venture Capital and Construction/Specialty Insurance expertise. I am blessed with great skills as a listener, problem solver and as a developer of quality, new business initiatives. The quintessential "people person" who understands the uniqueness of each individual and leads people to do great things together for a common goal.

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## AREAS OF EXPERTISE

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- Executive Leadership Business
- Development Consulting
- Organizational Culture
- Strategic Planning
- Customer Relations
- Marketing Relationship Management
- Start-Ups
- Insurance/Risk Management
- Technology Platforms
- Public Speaking
- Daily Operations
- Revenue Growth

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## WORK HISTORY

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**Managing Partner**, 01/2007 to Current

**Dewey Stone Group, LLC** – New York, New York / Atlanta, GA

- Launched consultancy practice to specialize in reducing costs, improve efficiency, bring intrinsic value and social responsibility in the areas of: Technology, Construction, Insurance, Green Energy, Manufacturing, Politics, Entertainment, Education and Sports.
- Developed pre-qualifying programs for contractors and owners of private development projects. This proprietary system, improves efficiency and reduces costs by 50%.
- Customize, design and develop exclusive technology platforms to significantly reduce costs that result in improved productivity and eliminate redundancies for our core clients.
- Subject matter expert on Surety/Construction and Risk Management procedures.
- Implemented analytics to capture the "first time" Surety Bond user, by establishing lines of credit, increasing niche sector by 65% over a 2 year period.
- Adviser to Perf Go Green Holdings on the development of the first bio-degradable garbage bags and ancillary products.
- Financed 40 million in debt guarantees and 20 million in equity to the group for development of a 454 room resort, golf course and casino in the Caribbean.
- Lead participant in the Entrepreneurial and Innovation Program at the University of San Francisco that focuses on new alumni technology start-ups and provides leadership opportunities.

**Clerk- Representing the County of The Bronx**, 11/2009 to 01/2011

**City of New York - Board of Elections** – Politically Appointed by the Office of the Mayor

- Overhauled and improved coordination of election day operations by increasing productivity by 30% by implementing proper work/flow management.
- Generated a culture of respectful and timely responses to citizen requests that improved the overall perception of

the agency.

- Lead on voter registration and properly supervised voter registrations in a five counties.
- Managed and trained employees on the new voting machines and maintained proper staffing levels at all city wide polling locations during primary and general elections.
- Responsible for the proof reading of more than 10,000 election petitions, without error.
- Coordinated with the NYPD on making sure all election ballots and ancillary election materials were promptly delivered to election headquarters

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## EDUCATION

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**Bachelor of Arts:** Communications,  
**Fordham University** - New York

**Certificate :** Photovoltaic Energy, 2003

**Farmingdale State College** - Farmingdale, NY

**Property and Casualty Insurance Broker's License:** Insurance,  
**New York State Insurance Department** - New York



# GM

# GARY C. MCAMIS



## HONORS

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- Salesman of the Year
- Most improved team member
- Employee of the quarter twice
- Gold Coke Bottle Award (actions above and beyond)
- Coca-Cola Hall of Fame.

## EDUCATION

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B.S.M. in Management,  
Graduated December  
2018, Belhaven  
University Jackson MS.

- 3.8 GPA
- Dean's List
- Alpha Sigma Lambda
- Magna Cum Laude

## EXPERIENCE

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Sales Representative, Coca-Cola Bottling United Chattanooga TN. 1993 to present.

- Bulk Sales- Daily communication with store management, control of inventory, and placement of sales materials.
- Small Store Sales- Daily Communication with customers and management, Control of inventory, and teamwork with other sales team members.
- Fountain Sales-Customer relationships, independent decision making, control of inventory.
- Full Service Sales- Decision making, responsibility for cash, customer relationships.
- Account Developer-Leading multiple team members and working with customers (shop owners and corporate management) to grow sales, build relationships, and to polish the brand Coca-Cola. Working to improve R.E.D. (Right Execution Daily) and achieve L.O.S. (Look of Success).

## SKILLS

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- Dependability.
- Sales Experience.
- Computer skills- experience with Microsoft Word, Excel, PowerPoint, and other general programs.
- Strong work ethic.
- Class A CDL, clean driving record.
- Relationship building.
- Organizational and time management skills.
- Communication skills.



GARY MCAMIS

- Safety training for multiple situations, and settings.
- Negotiation skills
- Goal oriented.
- Critical thinking/ problem solving.

## **VOLUNTEER EXPERIENCE OR LEADERSHIP**

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Since 2002 till 2016 I contributed and, in some instances, led an organization as we raised money for Erlanger Children's Hospital (Chattanooga, TN). The organization also donated teddy bears to the children present on Christmas Eve.

In the past I have used my talents in music (guitar and vocals) to help generate funds for charity events to help people in need and those who were ill.

At my current employer I have been a trainer and mentor to new and inexperienced team members. Coaching and leading them to achieve the expectations of the company and to build a successful corporate culture.



**GARY MCAMIS**



**GARY C. MCAMIS**

**CONTACT**



**GOVERNOR BRIAN KEMP**

**APPLICATION FOR SENATOR • ATLANTA • GEORGIA**

September 21, 2019

Dear governor Brian kemp,

Thank you for the opportunity to be considered for this appointment. Senator Isakson has had an impressive career and it would be an absolute honor to carry out the remainder of his term.

As a lifelong resident of North Georgia and current representative for Coca-Cola United in the North Georgia area, I represent many of the ideas and conservative beliefs of the Georgia citizen.

The office of Senator is a very important job and although others may possibly appear more qualified it would be my obligation to outwork everyone to give the citizens of Georgia the best representation possible.

Sincerely,  
Gary C. McAmis



**GARY MCAMIS**

Proven performer with a consistent track record in building relationships, developing new business, generating customer loyalty, managing accounts and delivering sales results. Excel in all stages of the sales process from prospecting and rapport building through closing the sale. Adept in creating unique approaches, work plans and programs. Highly team-oriented with recognized leadership, initiative and communication strengths. Well-developed listening, organizational, time, territory, project and account management skills.

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**QUALIFICATIONS**

- |                                |                      |                               |
|--------------------------------|----------------------|-------------------------------|
| ◆ Top Sales Performer          | ◆ Account Management | ◆ Business Development        |
| ◆ Medical/Pharmaceutical Sales | ◆ Proposal Writing   | ◆ Contract Negotiations       |
| ◆ Financial Accountability     | ◆ Direct Marketing   | ◆ Strong Communication Skills |

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**Professional Sales Experience**

**ACell, Inc**

**June 2017 – Present**

**Territory Sales Manager, Atlanta, GA**

Established net new customers while growing existing account base. Continuously grew relationships and revenue in assigned territory.

- Ranked #1 sales rep nationally in 2018
- Ranked #1 Hernia sales rep in 2018
- Awarded “Rising Star” award for exceptional performance in 2018

**Cooper Surgical**

**June 2014 – June 2017**

**Regional Sales Representative, Atlanta, GA**

Partnered with targeted physicians/centers to develop referral networks. Interact with physicians, clinicians,



purchasing and materials to develop deep relationships with accounts Clinically trained and supported physicians and staff on women's healthcare products

- Ranked #2 representative in the National Sales Force (out of 60)
- Pioneered new diagnostic product (Endosee) and opened 21 new accounts in first month
- Reached 100% to quota within the first quarter of product launch
- Achieved 116% of quota for career with company

**Breg, Inc.**

**March 2012 – June 2014**

**Medical Sales Representative, Birmingham, AL**

Drove sales to over 200 accounts and expanding growth in the local hospitals and surgery centers Responsible for all sales presentations, product demonstrations, custom fitting measurements and post-sales support

- 127% revenue growth in FY13
- \$275K in Q4 versus \$90K in previous year
- 52 functional knee bracing in Q4 versus previous year record of 27
- Consistently averaged 20% growth for two years
- Opened largest Orthopedic Practice Solutions consultant account FY12
- Reached 100% of quota within the third quarter FY12

**Arthrex, Inc.**

**March 2008 – March 2012**

**Medical Sales Representative, Atlanta Georgia/Birmingham Alabama**

Sales of minimally invasive surgical products, instruments and capital equipment to surgeons, hospitals, outpatient centers and clinics

- 156% capital equipment growth Q1 FY11
- 53% revenue growth in FY10
- Achieved a division ranking #1 for high sales in southeast
- Recognized as Top Performer of FY10 within distributorship
- Consistently achieved high sales and earned "Million Dollar Club" three consecutive years

**OMI Diagnostics**

**February 2004 – March 2008**

**Physician Consultant, Atlanta, GA**

Effectively developed solid relationships with local physicians in an effort to highlight and promote diagnostic imaging services Conducted regular training and informational sessions with physicians and staff, educating them on state-of-the-art medical technology offered by OMI such as MRI, CT, EEG and Ultrasounds

- Consistently ranked in Top 5 of Sales Team and always exceed corporate plan
- President Club Award two consecutive years
- Increased revenue by an average of 20% four consecutive years
- Number 1 Center in the state of Georgia three years

**Forest Pharmaceuticals**

**January 2002 – February 2004**

**Pharmaceutical Sales Representative, Atlanta, GA**

Responsible for the marketing, education and sales of prescription medications directly to healthcare providers Presented information through lunch and learns of case studies, prevention, diagnosis treatments and cures

- > Increased Market Share of CNS medication Lexapro 20% FY03
- > Increased Market Share of Cardiovascular medication Tiazac 80% FY02
- > Presidents Club Award FY02

**MCI WORLDCOM**

**January 2001 – January 2002**

**Account Executive, Atlanta, GA**

Responsible for establishing and maintaining new and existing business to small business accounts to provide complete telecommunication solutions in a highly competitive market. Initiated and developed leads by cold calling and networking.

- > Identified as the number one sales representative in the country for small business direct clients

**Minolta Business Solutions**

**January 2000 – January 2001**

**Account Executive, Atlanta, GA**

Responsible for selling products and offering solutions to key accounts to help improve their speed to market, manage technology costs, and facilitate the sharing of information to increase productivity

- > Initiated and concluded the quickest client implementation in branch history worth over \$50,000

**EDUCATION**

University of Alabama, Tuscaloosa, AL  
**BBS, Public Relations**  
Class of 2000

University of Alabama Football Program, 4 years

**COMPUTER SKILLS**



# Glenn A. Dowling

## PROFILE

I possess working experience at every level of government, political and ballot initiative campaign management experience, operations and fund-raising for natural resource non-profits and grass-roots coalition building for specific stakeholder outcomes I have experience as an inter-governmental liaison, legislative/external affairs, and public relations professional. I have applied policy experience in private business, federal, state, and local government administrations. I possess public policy development and implementation experience, the capacity to build and lead coalitions, can advance collaborative initiatives and coordinate issue response for desired outcomes. I am experienced in organizational branding and campaign/programmatic fund raising. I have developed and participated in direct grass-tops/grass-roots engagement for maximum policy and program impact. My primary focus for policy success is a reliance on relationship building and outreach to elected and appointed officials for client advancement. All government service has been Georgia centric with a focus on supporting local communities to thrive.

## EXPERIENCE

### **Denali Water Solutions**, Southeast Operations and Sales Support (OSS), August 1, 2019-current

A support role for sales, operations and senior management, the OSS Coordinator acts as a liaison between varied agencies and departments within the scope of Denali Water Solutions interests to assist with a variety of existing and future projects. The OSS Coordinator maintains a high degree of public awareness with community leaders, civic groups and other stakeholders by supporting both internal and external outreach initiatives promoting the economic, public health, environmental and social benefits the company brings to local and state governments in the region. Essential tasks include, but not limited to: creating, updating and implementing strategic public relations plans to enhance the profitability, public service and image of Denali Water Solutions; develop and maintain positive relationships with elected and appointed officials, stakeholder groups, industry and government associations, media and others related to business operations and sales; coordinate partnership opportunities with local community leaders to ensure and enhance Denali Water Solutions presence in the communities it serves.

### **The NEWTON Community Magazine**, Director of Sales, June 2018-August 2019

Promoting and securing advertising sales supporting the magazine production and distribution. Providing additional support role to identify article topics of community interests, contacts and access for interviews, editorial overview and advertising design and concepts.

### **Glenn Dowling and Associates**, current since May 2015

Advancing client projects through an extensive network of trusted, long-term relationships. I work to establish collaborative efforts and be the “conduit” of project related contacts necessary to advance goals and objectives. Independently promoting energy conservation, sustainability and creating business to business relationships to save clients time, energy and money. (EPC Consulting and community projects; i.e.: Newton County \$14.5 million energy performance contract addressing deferred maintenance without raising taxes) Providing private consulting and customer related services to ESCO partners, local governments, school systems and corporations in order to promote broad utility efficiency and savings projects that address utility costs, deferred maintenance needs, budgetary constraints and infrastructure improvements. Supported clients’ and customers’ needs to identify and potentially implement energy conservation strategies.

### **Georgia River Network, Executive Director**, August 2014-April 2015

Responsible for full range of management functions that include fundraising, daily organizational management, board of directors relations, staff management, human resources administration, increased brand recognition, financial review and membership growth.

### **New York Life**, September 2013-March 2014

An independent sales agent focused on protecting families through life insurance planning for wealth, retirement and estate protection. Assists companies/employers recruitment and retention by supporting employees through convenient and reliable payroll plans providing for family needs.

**National Wildlife Federation, Southeast Resource Center (SERC), Atlanta, GA Regional Representative,**  
June 2011-March 2013

The liaison between NWF and U.S. based affiliate partners in Mississippi, Tennessee, Kentucky, Puerto Rico and the U.S. Virgin Islands. Engaged affiliate partners in strategic partnerships and program collaboration. Identified critical natural resource conservation issues and opportunities to advance affiliate missions while building affiliate member, volunteer, and staff capacities. Maintained, strengthened and built relationships between the national office and existing affiliates.

**Georgia Attorney General Campaign,**  
**Chief of Staff,** August 2010- November 2010 General Election

General election campaign of Ken Hodges for Attorney General: accountable for staff operations, scheduling coordination, leadership liaison to organized Campaign Committee, field operations oversight, budgeting, payroll, campaign materials/expenses/distribution and logistics, consultant contracting-communications and coordination, fundraising oversight, media/message coordination, debate preparation, issue statement and policy formulation and campaign financial accountability.

**Georgia Wildlife Federation, Covington, Georgia**  
**Executive Vice President,** April 2005-July 2010

Duties included program and staff management, intergovernmental relations, conservation partner collaboration, event planning, fundraising and board development. Increased the sportsman-based, online advocacy, Camo Coalition from 2,400 to 21,000+ subscribers/members. Managed Camo Coalition issues, priorities, message development and target delivery for maximum public policy impact on behalf of Georgia sportsmen. Enhanced organizational effectiveness by building intergovernmental partnerships, establishing trusted, long-term relationships and delivering results for core membership. Expanded statewide Georgia Hunters for the Hungry program, and successfully collaborated on Georgia Constitutional ballot initiative winning the right to hunt and fish initiative by +72%.

**City of Hiawassee, Georgia, City Manager** May 2004 to March 2005

Duties and responsibilities included executing and enforcing city ordinances, providing administrative and financial recommendations, supervising department heads and city employees, and overseeing construction, renovation and expansion projects for city facilities. Acted as the city's representative to all meetings between federal, state and county officials. Supervised and submitted federal and state requests for funding, grants, loans and appropriations for construction and/or expansions of city projects and facilities.

**Association County Commissioner of Georgia, Atlanta, Georgia**  
**Associate Legislative Director, Natural Resources and Environment,** October 2002-April 2004

Administrative duties included development of consensus within the ACCG Natural Resource and Environment Committee to develop broad legislative initiatives beneficial to all ACCG members. Legislative responsibilities include monitoring, analyzing and planning responses to proposed environmental regulations and legislation, prioritizing legislative initiatives, and assisting in communications with Georgia legislators. Monitored relevant Georgia General Assembly House and Senate Committee meetings and provided testimony. Reported committee actions and produced legislative updates.

**Office of Lieutenant Governor Mark Taylor, Atlanta, Georgia**  
**Constituent Services & Legislative Liaison,** January 1999-September 2002

Communicated and promoted the interests of the Lt. Governor and assisted in advancing legislative initiatives and agenda. Facilitated communication with administrative departments of federal, state and local governments/agencies, elected officials, and the general public. Assisted in researching, developing, drafting and publishing policy statements and news releases. Coordinated and managed constituent legislative inquiries, established and maintained relationships with the Governor's office, state legislators, public affairs representatives, industry liaisons and agency personnel. Served as an official representative for the Lt. Governor at public and professional events. Managed special projects and constituent services support staff.

**Partridge Pea, Albany, Georgia**  
1989-1998

Marketing and sales of hunting opportunities and other outdoor activities for 600+ acre shooting preserve and hunting lodge. Responsibilities included individual and corporate sales, client development, marketing, media relations, and staff management. Resource management experience includes prescribed fire procedures, targeted game population management strategies, native plant species regeneration and habitat enhancements. Organized and hosted numerous events for community and sportsmen based organizations, such as the Georgia Governor's Quail Hunt, Georgia DNR Non-game Program Weekend for Wildlife, Ducks Unlimited, Quail Unlimited, The Boy Scouts of America, Sertoma and March of Dimes.

**Office of U.S. Congressman Charles Hatcher: Washington, D.C.  
Agency and Legislative Liaison, 1982-1985**

Liaison to numerous federal agencies including the U.S. Environmental Protection Administration, Departments of State, Interior, Transportation, Defense, Veterans Administration, Agriculture and the Department of Energy. Responsibilities included managing communication and constituent services related to federal agency policy and regulations through district offices in Albany, Valdosta and Thomasville, GA.

**EDUCATION**

University of Florida: Gainesville, Florida: B.A. Political Science, 1989

**PROFESSIONAL ACTIVITIES**

Covington-Newton County Chamber of Commerce  
Newton County Citizens SPLOST Advisory Committee: Vice-Chairman  
Institute for Georgia Environmental Leadership (IGEL), 2008: Class #7  
Georgia Chamber of Commerce Georgia Quail Hunt, Host, 2008-2010  
Georgia Prescribed Fire Council, 2007-2012 (Chairman 2009)  
Georgia Department of Natural Resources, Wildlife Resources Division,  
Game Management Section, Urban Deer Management Committee, 2007  
Statewide Deer Management Planning Committee-Mountain District, 2004  
Hiwassee/Young Harris/Towns County Comprehensive Planning Committee, 2004  
Georgia Department of Natural Resources Coastal Advisory Council, 2002-2004  
City of East Point Ethics Advisory Committee, 2003-2004  
Community Developers Forum, 2002-2004  
City of East Point Business & Industrial Development Authority, 2000-2002  
Georgia Department of Industry, Trade and Tourism's Tourism Action Council, 1999-2002  
Georgia Quality Growth Partnership: 2003-2004  
Georgia Economic Developers Association, Natural Resources Committee, 2002-2004  
Georgia Conservancy Blueprints Initiative, 2002-2004  
Rotary International Group Study Exchange, 1991 (Germany)  
Quail Unlimited Celebrity Quail Hunt, Host Property, 1988 -2011

**VOLUNTEER ACTIVITIES**

Newton County Young Farmers & FFA  
Covington First United Methodist Church; Food Bank Volunteer  
Quail Forever; Southwest Georgia Chapter  
Flint Riverkeeper, Board of Directors, 2009-August 2014(Chairman 2013-14)  
Georgia Conservation Voters, Board of Directors, 2005-2007  
Lake Chatuge/Hiwassee Rotary, 2004-2005  
Georgia Wildlife Federation, 9th District Board Member, 2003-2004



# Greg Hodgin

## Education

Fall 2018 Ph.D. in International Relations. Georgia State University.  
2009 MA in Political Science. Georgia State University.  
2003 BA in History. Georgia State University.  
2000 BS in Chemistry. Emory University.  
1998 AA in Liberal Arts. Oxford College of Emory University.

## Publications

Hodgin, Greg. *Model UN Handbook*. ISBN: 0761854495. Publishing Date: 2010. Hamilton Books.

## Speaking/Media Engagements

- [TEDxGeorgiaStateU: April 15<sup>th</sup>, 2016. Theme: Discover. Keep Your Matching T-Shirts.](#)
- [A Better Way to Help.](#) Lehigh University, August 27<sup>th</sup>, 2015.
- [Homes for refugees: eight new designs for conflict housing.](#) August 1<sup>st</sup>, 2014. The Guardian; written by Laura Mallonee.
- [National Model United Nations 2014, Program A. April 1<sup>st</sup>, 2014.](#) *Enhancing Peace and Security.*
- [National Model United Nations 2014, Program B. April 15<sup>th</sup>, 2014.](#) *Empowerment through Model UN.*
- [IKEA Designs New Refugee Shelters.](#) *The Takeaway:* Jun 21<sup>st</sup>, 2013.
- [Emory Magazine, Summer 2012. What Refugees Need \(It's Not Another T-Shirt\).](#) Written by Mary Loftus.
- [Coping with and Responding to the Apocalypse: the Past, Present and Future of Haiti after the Earthquake and Cholera.](#) "MINUSTAH's Record since the Earthquake" February 2<sup>nd</sup>, 2011. Troy Moore Library, 9<sup>th</sup> Floor, Georgia State University.

## Professional Experience

Peacebuilding Solutions  
Founder and Executive Director: June 2008-Present

Responsible for directing organizational operations in a manner that furthers the mission of Peacebuilding Solutions (PS).

- Coordinated and directed first pilot project of Peacebuilding Solutions in the field with community in Gressier, Haiti, and spearheaded disaster response for Hurricane Matthew
- Founded organization in June 2008, Incorporated in November 2008. Processed entire 501(c)3 application. Received 501(c)3 status in April 2009
- Lead and coordinate a staff of 6 Executive Board members and 20 volunteers since 2009 by interviewing, training and setting plausible, active goals for every volunteer on staff which have been met to date, examples including research on grant writing done accurately and on time, a successful pilot project implementation and NGO/Media outreach program meeting all its goals on budget and on time.

- Established a Board of Advisors including high-ranking disaster response experts, political expertise, refugee camp experts and high-level engineering expertise.
- Assembled and retained Board of Directors and Executive Committee
- Wrote Bylaws for organization allowing for organization to be incorporated and gain 501(c)3 tax-exempt status
- Compiled and completed application for ECOSOC Consultative Status which allows for a Non-Government Organization (NGO) to represent itself at the United Nations headquarters in New York, Geneva and Vienna, a critical step in PS's development as an international NGO
- Led a design team to ensure design and implementation of an improved refugee and IDP community design that will last 8-10 years.
- Led a team that conducted substantial field research in Haitian IDP camps on numerous occasions.
- Regularly interface with high-ranking UN officials on a global level to establish strategic partnerships, effectively research UN logistical needs, and ultimately gained ECOSOC status in June 2012. Also, attended UNHCR NGO Consultations in Geneva July 2012-2016, creating and solidifying relationships and long-term partnerships. In regular contact and substantive discussions with the following UN agencies: UNHCR, UNICEF, UNDP, UNFPA among others.

Georgia State University Political Science Department. Atlanta, GA. Professor. December 2010-May 2015. Teach Political Science 2401: Global Issues, a political science class that acts as a primer for international issues.

Georgia State University Political Science Department. Atlanta, GA. Teaching Assistant. August 2007-2010.

- Assisted Global Issues Curriculum Redesign by rewriting test bank and syllabus for use by all instructors for Global Issues.
- Teaching Assistant for Political Science 4950 (Model United Nations)
- Georgia State Model United Nations team has not lost at conference since 2007.

Georgia State University Chemistry Department. Atlanta, GA. Supplemental Instruction Leader. May 2007-May 2009.

- Instructed students in test-taking strategies, concepts and problem-solving strategies for Chemistry. Students who attended SI sessions improved an average of 0.5 GPA to their grade than those who did not with a pass rate of 98%.

Meadowcreek High School. Norcross, GA. Chemistry Teacher. July 2004-May 2007.

Georgia State University Political Science Department. Atlanta, GA. Instructor. August 2002-May 2003.

- Assisted in teaching Political Science 4950 (Model United Nations) and led team at Georgia State to Honorable Mention at National Model United Nations Conference 2003.



Gwen Scott Ruttencutter, PhD  
Curriculum Vitae

**EDUCATION**

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Ph.D. – Educational Psychology & Research

Cognate: Geography

University of Tennessee Knoxville

Dissertation: *Getting gritty with it: An examination of self-directed learning and grit among doctoral students*

Dissertation chair: Ralph Brockett

Graduate Certificate – Interdisciplinary Qualitative Studies (in progress)

University of Georgia

M.Ed. – Adult & Career Education with an emphasis in Workforce Education & Development

Valdosta State University

Cognate: Psychology

B.S.Ed. – Workforce Education & Development with an emphasis in Workforce Training

Valdosta State University

**TEACHING & ADVISING**

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**Valdosta State University**

Fall 2018 – present

Department of Adult & Career Education

Limited Term Faculty; Temporary Graduate Faculty

*Courses taught:*

Adult Learning Strategies<sup>†Ω</sup>

International Workforce Education & Training<sup>†Ω</sup>

Workforce Development & Management

Human Resource Management

Computer Technology for the Workplace

*Doctoral Student Dissertation Committees:*

Judy Craven – Curriculum, Leadership, & Technology PhD candidate (serve as qualitative methodologist)

Katie Whipple – Curriculum, Leadership, & Technology PhD candidate (serve as qualitative methodologist)

*Masters Student Capstone Projects:*

Denzel Noel – Business Education Information Technology (chair)

Deborah Watkins – Business Education Information Technology master's student (chair)

## **Tennessee Tech University**

Summer 2018

Department of Interdisciplinary Studies

Adjunct faculty (Invited)

*Course taught:*

Grit for Self, Society, and Career<sup>Ω</sup>

## **Tusculum College**

2016 – 2018

Department of Psychology

Adjunct faculty

*Courses taught:*

Essentials of Psychology [two sections]

Educational Psychology<sup>Ω</sup> [two sections]

Cognition<sup>Ω</sup> [two sections]

Research Methods for Psychology<sup>Ω</sup>

History and Systems of Psychology<sup>Ω</sup> [two sections]

## **University of Tennessee Knoxville**

Summer 2015 – Spring 2017

Department of Educational Psychology & Counseling

Co-instructor of record

*Courses taught:*

Adult Learning<sup>§Ω</sup>

Adult Development<sup>§Ω</sup>

Motivation<sup>§Ω</sup> [two sections]

Advanced Adult Learning seminar<sup>†</sup> [co-facilitator]

## **Valdosta State University**

Fall 2011 – Spring 2013

Department of Physics, Astronomy, & Geosciences

*Teaching assistant:*

Introduction to Landforms [two sections]

Our Hazardous Environment [two sections]

<sup>†</sup> Doctoral course

<sup>§</sup> Graduate course

<sup>Ω</sup> New design and preparation

## **RESEARCH**

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### **Valdosta State University**

**2018 – present**

- Conducting duoethnographical study with a fellow scholar into our experience of working with doctoral students transitioning from dependent learners to emerging scholars
- Conducting phenomenological research into doctoral students' lived experiences of grit and self-direction in learning (PI)
- Conducting a mixed method case study in collaboration with STEM faculty to explore student learning experiences in an undergraduate study abroad course on sustainability (co-PI)

- Conducting a mixed method case study in collaboration with STEM faculty to explore student learning experiences in an undergraduate service learning course (co-PI)
- Conducting a mixed method case study in collaboration with nursing faculty to explore the experience of having a therapy dog in an undergraduate nursing program classrooms for a semester (co-PI)
- Conducting a correlational study to examine the relationship between grit and hope among undergraduate students (co-PI)

### **University of Tennessee Knoxville 2013 – 2018**

- Conducted correlational research into grit, self-directed learning, and progression toward degree among doctoral students (dissertation)
- Collaborated in qualitative action research into pedagogical practices with biosystems engineering faculty member (co-PI)
- Conducted correlational research into self-directed learning and achievement among undergraduate engineering majors (PI)
- Conducted quantitative research into active engaged pedagogical practices for large lecture courses
- Conducted content analysis of qualitative self-directed learning studies (Co-PI)
- Dissertation editor
- Bracketing interviewer

### **PUBLICATIONS**

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Ruttencutter, G. S. (2017). The professional voice and tips for practice: Gwen. In M.R. Woodside, *The human services internship experience: Helping students find their way*. Thousand Oaks, CA: Sage.

Mat Som, Y., & **Ruttencutter, G. S.** (2013). The choice between tampering with knowledge and facilitating self-emancipation. *Management*, 3(2), 74-78.

#### **Manuscripts in Preparation**

Ruttencutter, G. S. *Getting gritty with it: An examination of self-directed learning and grit among doctoral students*. Journal: International Journal of Self-Directed Learning

McGill, C. M., **Ruttencutter, G. S.**, & Brockett, R. G. *The professionalization of adult education: An empirically-based consideration*.

**Ruttencutter, G. S.**, & Brockett, R. G. *Grit and self-directed learning: An exploration of concepts, constructs, and intersections*

Hinten, M. T., & **Ruttencutter, G. S.** *Effects of service learning course participation on undergraduate student perceptions of lifelong learning*

Bellflowers, L. A., & **Ruttencutter, G. S.** *When Minnie comes to class: The effects of a therapy dog on nursing students' perceived stress*.

## REFEREED PRESENTATIONS

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- Ruttencutter, G. S., & McGill, C. M.** (2020, Jan. 2-5). *Fostering doctoral student growth from dependent learner to independent scholar: Lessons learned from new faculty's duoethnographical study*. Presentation at Doing Autoethnography conference, St. Pete Beach, FL. (accepted)
- Ruttencutter, G. S., & Nasrollahian, S.** (2019, Nov. 13-17). *Helping faculty engage doctoral students using the Five Cs model*. Poster presentation at the 44<sup>th</sup> Annual Conference of the Professional and Organizational Development (POD) Network, Pittsburgh, PA. (accepted)
- Ruttencutter, G. S., & Brockett, R. G.** (2019, Oct. 8-11). *Getting to the finish line: Fostering self-directed learning and grit among doctoral student degree completion*. Presentation at 68<sup>th</sup> Annual American Association of Adult & Continuing Education Conference, St. Louis, MO. (accepted)
- Ruttencutter, G. S., & McGill, C. M.** (2019, Oct. 8-11). *From dependent learner to independent scholar: Fostering doctoral student development*. Workshop facilitation at Commission for Professors of Adult Education co-conference. (accepted)
- McGill, C. M., **Ruttencutter, G. S.** & Brockett, R. G. (2019, Oct. 8-11). *The professionalization of adult education: An empirically-based consideration of our professional status*. Presentation at 68<sup>th</sup> Annual American Association of Adult & Continuing Education Conference, St. Louis, MO. (accepted)
- Bellflowers, L. A., & **Ruttencutter, G. S.** (2019, Oct. 8-11). *When Minnie comes to class: Case study of a therapy dog and nursing student stress*. Presentation at 68<sup>th</sup> Annual American Association of Adult & Continuing Education Conference, St. Louis, MO. (accepted)
- Jolly, T.,<sup>s</sup> & **Ruttencutter, G. S.** (2019, Oct. 8-11). *Ready, set, civility: Identifying and addressing microaggressions in the adult learning environment*. Presentation at Commission for Professors of Adult Education co-conference, St. Louis, MO. (accepted)
- Ruttencutter, G. S., & Ruttencutter, W. A.** (2019, May 22-24). *The AIMS of motivation: Introducing a motivation model for TVET and adult learners*. Plenary guest speaker at the 4<sup>th</sup> International Conference on TVET in the Caribbean. Montego Bay, Jamaica.
- Brockett, R. G., Vess, K. R., Dieffenderfer, V., **Ruttencutter, G. S.**, Beeler, L., & Teal, C. (2019, Feb. 6-9). *Developing a positive psychology framework for advancing scholarship in self-directed learning*. General session panelist at 33<sup>rd</sup> Annual International Self-Directed Learning Symposium, Cocoa Beach, FL.
- Ruttencutter, G. S.** (2019, Feb. 6-9). *Getting gritty with it: An examination of self-directed learning and grit among doctoral students*. Paper presentation at 33<sup>rd</sup> Annual International Self-Directed Learning Symposium, Cocoa Beach, FL.

- Ruttencutter, G. S., & Brockett, R. G.** (2018, Oct. 2-5). *Grit and self-directed learning: Intersections, connections, and implications for practice with adult learners*. 67<sup>th</sup> Annual American Association of Adult & Continuing Education Conference, Myrtle Beach, SC.
- Haight, E. M., **Ruttencutter, G. S.**, & Nasrollahian, S. (2018, Oct. 2-5). *Fostering faculty engagement with doctoral students: The Five Cs model*. 67<sup>th</sup> Annual American Association of Adult & Continuing Education Conference, Myrtle Beach, SC.
- Ruttencutter, G. S., & Brockett, R. G.** (2018, June 8-10). *Adult education and positive psychology: Exploring the concepts, constructs, and intersections of self-directed learning and grit*. 59<sup>th</sup> annual Adult Education Research Conference, Victoria, BC, Canada. (accepted)
- Ziegler, M., **Ruttencutter, G. S.**, & Nasrollahian, S. (2018, June 8-10). *The five Cs for faculty engagement with doctoral students: A model to address doctoral student retention*. 59<sup>th</sup> annual Adult Education Research Conference, Victoria, BC, Canada. (accepted)
- Nasrollahian, S., & **Ruttencutter, G. S.** (2018, Feb. 14-16). *The big five Cs for faculty engagement with doctoral students*. 10<sup>th</sup> Annual Conference on Higher Education Pedagogy, Blacksburg, VA.
- Ruttencutter, G. S., & Haight, E. M.** (2017, Oct. 31-Nov. 3). *You gotta smuggle it in: Bringing Collaborative Communication into other disciplines*. 66<sup>th</sup> Annual American Association of Adult & Continuing Education Conference, Memphis, TN.
- Ruttencutter, W. A., & **Ruttencutter, G. S.** (2017, Oct. 31-Nov. 3). *The AIMS of motivation in teaching and learning with adults: Creating a new model*. 66<sup>th</sup> Annual American Association of Adult & Continuing Education Conference, Memphis, TN.
- Haight, E. M., Nasrollahian Mojarad, S., & **Ruttencutter, G. S.** (2017, Oct. 31-Nov. 3). *Passing the torch: Building sustainable community among grad students*. 66<sup>th</sup> Annual American Association of Adult & Continuing Education Conference, Memphis, TN.
- Ruttencutter, G. S., & Freeland, R. S.** (2016, June 17-18). *Leaving the lectern: Using Collaborative Communication in a graduate engineering course*. Action Research Network of the Americas, Knoxville, TN.
- Ruttencutter, G. S., & Brockett, R. G.** (2015, Aug. 6-9) *Does student self-directedness in learning matter in the age of the super-section class?* Poster session. The 123<sup>rd</sup> American Psychological Association Annual Convention, Toronto, Canada. (accepted; could not attend)
- Ruttencutter, G. S.** (2015, Feb. 4-7). *Does student self-directedness in learning matter in the age of the super-section class? An empirical study: Preliminary findings*. 29<sup>th</sup> International Self-Directed Learning Symposium, Cocoa Beach, FL.
- Olsen, T., & **Ruttencutter, G. S.** (2015, Jan. 4-7). *Informing faculty development and programmatic planning: The National Survey of Student Engagement (NSSE) and student engagement in their courses*. Presented at Lilly Conference Series on College and University Teaching and Learning, Austin, TX.

Nasrollahian Mojarad, S., & **Ruttencutter, G. S.** (2014, Nov. 4-7). *From Russia with love: Applying Vygotsky's theory in adult learning*. Presented at 63<sup>rd</sup> Annual American Association of Adult & Continuing Education Conference, Charleston, SC.

**Ruttencutter, G. S.** (2014, Nov. 4-7). *Just a face in the crowd: Fostering learner engagement in the age of super-size classes*. Presented at 63<sup>rd</sup> Annual American Association of Adult & Continuing Education Conference, Charleston, SC.

Ruttencutter, W. A., & **Ruttencutter, G. S.** (2014, Nov. 4-7). *Fostering client autonomy: Applying adult learning strategies in community-based non-profit agencies*. Presented at 63<sup>rd</sup> Annual American Association of Adult & Continuing Education Conference, Charleston, SC.

Ziegler, M., Ferris, E. J., Overton, M. D., Nasrollahian Mojarad, S., & **Ruttencutter, G. S.** (2014, Nov. 4-7). *Live online: Possibilities and pitfalls of synchronous online teaching and learning*. Presented at 63<sup>rd</sup> Annual American Association of Adult & Continuing Education Conference, Charleston, SC.

**Ruttencutter, G. S.**, McEwan (Haight), E. M., & Shih, C. (2014, Feb. 5-8). *Self-directed learning in the 21<sup>st</sup> century: A review of qualitative studies*. Presented at 28<sup>th</sup> International Self-Directed Learning Symposium, Cocoa Beach, FL.

Mat Som, Y., & **Ruttencutter, G. S.** (2012). *Transformational society: The missing links between performance, outcomes, and benefits*. Paper presented at ICIS 2012: International Conference on Information Systems, Penang, Malaysia.

Mat Som, Y., & **Ruttencutter, G. S.** (2012). *Value-added project-based learning approach*. Presented at 37<sup>th</sup> Annual Meeting of the Georgia Education Research Association, Savannah, GA.

<sup>s</sup> Student presenter

## **FACILITATATING ~ Workshops, seminars, & conferences**

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**2019 Guest Lecture – *The PERMA model for Positive Aging***<sup>D,F</sup>  
Learning in Retirement, Valdosta State University Continuing Education

**2019 Guest Lecture – *How learning works***<sup>D,F</sup>  
Invited guest lecturer in Chemistry 3401, Valdosta State University

**2018 Writing for Publication – *What I wish I'd known***<sup>D,F</sup>  
Invited discussant in Dr. Ralph Brockett's doctoral proseminar, University of Tennessee

**2017 New Faculty Teaching Institute, University of Tennessee**<sup>D,F</sup>  
Big Five for Faculty Engagement with Doctoral Students workshop

**2017, 2016 Association of American Geographers' Geography Faculty Development Alliance**<sup>F</sup>  
Micro-teaching workshops for doctoral students and early career faculty

**2016 – 2017 Department of Geography, University of Tennessee**<sup>D, F</sup>  
Teaching + Learning Best Practices workshops for graduate teaching associates

Invited discussant – Faculty roundtable on pedagogical practices for classroom engagement on difficult topics

## **2016 Action Research Network of the Americas (ARNA) 2016 Conference**<sup>F</sup>

Dialog sessions

## **2014 – 2016 Tennessee Teaching and Learning Center, University of Tennessee**

The Art of Using Reflection in Teaching and Learning<sup>F</sup>

Discipline-based Pedagogy Dialogue<sup>D,F</sup>

Faculty *Collaborative Communication* Course<sup>D,F</sup>

Scholarship of Teaching and Learning Writing Retreat<sup>F</sup>

Inclusive Language and Difficult Dialogues<sup>D,F</sup>

Discipline-based Micro Teaching Workshops<sup>D,F</sup>

Understanding Student Characteristics<sup>F</sup>

Classroom Management<sup>F</sup>

D – Developer; F - Facilitator

## **CERTIFICATION**

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- 2017 UTK Center for the Integration of Research, Teaching, and Learning (CIRTL) ~ Associate Level Certification in Teaching and Learning

## **GRANTS**

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- Valdosta State University Center for Faculty Scholarship Award \$1,000 (2019)
- Valdosta State University Center for Faculty Scholarship Award \$1,000 (2018)
- University of Tennessee Graduate Student Senate Travel Award (2014, 2015, 2016, 2017)
- 2015 American Psychological Association Student Travel Award
- Alexander N. Charters Adult Education Research Grant-in-Aid, Syracuse University. Co-grantee with S. Nasrollahian Mojarad. Grant awarded to conduct archival research for *Exploring the intersection of adult education and critical theory*. \$1,850 (2014-2015)

## **SERVICE – Institutional & Departmental**

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- 2019 Faculty member of Holocaust Education Initiatives committee, Valdosta State University
- 2019 Faculty representative for Doctoral Student Orientation, Department of Adult & Career Education, Valdosta State University
- 2019 Peer faculty teaching evaluator for Meagan Arrastia-Chisholm, PhD, Department of Psychology, Counseling, & Family Therapy, Valdosta State University
- 2019 Faculty moderator for U.S Department of Energy Science Bowl, Valdosta State University
- 2018 Faculty representative V-State Experience recruiting trips, Valdosta State University
- 2018 Dissertation proposal reader for ACED doctoral candidate
- 2018 Residential Life's House Calls program volunteer, Valdosta State University
- 2018 OAT Program - New Student Handbook, Valdosta State University
- 2015-2017 Chancellor's Commission for Women, University of Tennessee

- 2016, 2017, 2018, 2019 Proposal reviewer ~ American Association of Adult & Continuing Education (AAACE) conference
- 2016 Doctoral student representative for candidate on-campus interviews for Adult Learning program faculty (associate and assistant professors lines), Educational Psychology & Counseling department, University of Tennessee
- 2015 Doctoral student representative for programmatic and departmental 10-year review process, Educational Psychology & Research program, University of Tennessee
- 2015 Session Reactor, 29<sup>th</sup> International Self-Directed Learning Symposium, Cocoa Beach, FL
- 2013 Founded *Academics Anonymous* ~ doctoral student group for Adult Learning program at University of Tennessee

## **SERVICE – Community**

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- 2018/2019 Thomasville-Thomas County (GA) Habitat for Humanity affiliate
  - Construction Project Coordinator for *Women Build* – March 2019
  - Team leader for Valdosta State University spring break student volunteers

## **HONORS & AWARDS**

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- *Outstanding Masters Student of the Year in Adult & Career Education 2013*, Department of Adult & Career Education, Valdosta State University, Valdosta, Georgia (voted by ACED departmental faculty)
- Nominated – *Graduate Teaching Assistant of the Year 2013* (nominated by Dr. Can Denizman) Valdosta State University, Valdosta, Georgia

## **PROFESSIONAL TRAINING AND DEVELOPMENT**

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- 2019 Teaching Gender – Faculty Learning Community, Valdosta State University
- 2019 Inclusive Teaching – Faculty Learning Community, Valdosta State University
- 2019 Small Teaching Online – Faculty Learning Community, Valdosta State University
- 2019 US Holocaust Memorial Museum’s *Holocaust Institute for Teacher Education* (June 3 - 6)
- 2019 Teaching Americans and the Holocaust, U.S. National Archives
- 2019 Creating E-Portfolios, AAACE
- 2019 SmartEvals training for faculty, Valdosta State University
- 2019 Open Classroom Days, Valdosta State University
- 2019 Women in Leadership training, Valdosta State University
- 2019 STEM Faculty Learning Community and Book Club, Valdosta State University
- 2018 Open Classroom Days, Valdosta State University
- 2018 New Faculty Learning Community, Valdosta State University
- 2018 Digital Measures, Valdosta State University
- 2018 Office 365: OneDrive, Valdosta State University
- 2018 Expert Insights into Micro-Learning and Micro-Credentialing, AAACE / IACET
- 2018 Interdisciplinary Funding Opportunities and Programs at NSF, University of Tennessee
- 2018 Active Learning in Large Classes: Strategies for Promoting Online Engagement, University of Tennessee



- 2018 Assessing Your Cultural Competency: Reflection for Inclusive Practice in the Classroom and Beyond, University of Tennessee
- 2018 Using Gamification to Facilitate Deeper Learning, University of Tennessee
- 2017 Toward an Inclusive Classroom: Strategies for Faculty Allies with Dr. Kim Case, University of Tennessee
- 2017 Intersectional Pedagogies with Dr. Kim Case, University of Tennessee
- 2017 Developing an Online Professional Presence using ePortfolio, AAACE Commission for Distance Learning and Technology
- 2017 Getting to Know Canvas for Instructors, University of Tennessee
- 2017 Developing and Implementing Service Learning Courses, University of Tennessee
- 2016 Experiential Learning Series – Using Reflection in Teaching, University of Tennessee
- 2016 STEM Evidence-based Learning Journal Club, University of Tennessee Center for the Integration of Research, Teaching, and Learning (CIRTL)
- 2016 Qualtrics Web Survey Design 1, University of Tennessee
- 2016 Camtasia for Mac (Instructor focus), University of Tennessee
- 2016 Transitioning from Blackboard Collaborate to LiveOnLine (Zoom) for Instructors, University of Tennessee
- 2016 EndNote training, University of Tennessee
- 2015 Creating a Teaching e-Portfolio, University of Tennessee
- 2015 Graduate Student Workshop: Resumes and CVs, University of Tennessee
- 2014 NVivo training, University of Tennessee

## **GRADUATE RESEARCH ASSISTANTSHIPS**

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**Fall 2015 – Spring 2018**                      **University of Tennessee**                      **Knoxville, Tennessee**  
 Graduate Research Assistant – Department of Educational Psychology & Counseling  
 Supervisor: Ralph Brockett, Ph.D.

Responsibilities:

- Developed data collection instruments for program evaluation
- Collected and analyzed programmatic data and writing corresponding reports
- Researched and developed marketing strategies for *EdPsych Online* master’s program
- Searched literature, writing article summaries, and creating EndNote libraries for faculty
- Edited faculty manuscripts

**Fall 2014 – Spring 2015**                      **University of Tennessee**                      **Knoxville, Tennessee**  
 Graduate Research Assistant - Tennessee Teaching and Learning Center  
 Supervisor: John Peters, Ed.D.

Responsibilities:

- Provided pedagogical consulting services to faculty for high-impact and active-engaged teaching-learning practices
- Developed and facilitated/co-facilitated educational development workshops for UTK faculty
- Wrote teaching tips and blogs related to teaching and learning
- Collected, analyzed programmatic data; produced assessment reports for TennTLC programs
- Conducted research with TennTLC faculty and staff

**Fall 2013 – Spring 2014**

**University of Tennessee**

**Knoxville, Tennessee**

Graduate Research Assistant – Department of Educational Psychology & Counseling

Supervisor: Marianne Woodside, Ph.D.

Responsibilities:

- Edited chapters for textbook in preparation (Woodside, 2017)
- Developed figures for textbook in preparation (Woodside, 2017)
- Developed test-bank items for updated textbook editions
- Coordinated grant applications

## **AFFILIATIONS / MEMBERSHIPS**

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- American Association of Adult & Continuing Education
- American Association of Geographers
- American Association of University Professors
- American Association of University Women
- American Psychological Association
- International Positive Psychology Association
- International Society for Self-Directed Learning

## **OTHER PROFESSIONAL EXPERIENCE**

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2004 – 2013

Shiloh HomeBuilders, Inc. ~ An affordable housing builder

Principal

Valdosta, Georgia

- Built affordable single-family homes using green and universal design practices, solely for buyers up to 110% of Area Median Income
- Selected and negotiated construction financing and sub-contractors
- Managed financial operations, including accounts payable / receivable, payroll, quarterly taxes, profit / loss statements, and cash flow

2005 – 2010

A Home of My Own, Inc. ~ A not-for-profit housing counseling agency

Founding board member; executive director

Valdosta, Georgia

- Designed educational and training curricula for homebuyer education, financial literacy, and foreclosure intervention programs
- Facilitated more than 40 8-hour workshops to more than 478 attendees, as a sub-grantee of the State of Georgia Department of Community of Affairs and U.S. Department of Housing and Urban Development
- Founded the organization, writing the Articles of Incorporation and the IRS application for 501(c)3 status

2007 – 2009

Valdosta Block Club ~ A not-for-profit community development corporation

Consultant

Valdosta, Georgia

- Consulted in design and implementation of 11-house affordable housing development project in a HUD-identified Revitalization Zone, using State of Georgia grant funding
- Developed and facilitated staff and board development training programs
- Developed and implemented counseling and educational programs for prospective homebuyers
- Wrote and administered grants

2001 – 2003

Valdosta-Lowndes County Habitat for Humanity ~ A not-for-profit homebuilder

Director of Development and Public Relations


Valdosta, Georgia

- Member of four-person executive team charged with the 18-month planning of the Jimmy Carter Work Project 2003, which built 27 houses in seven days and hosted 1,000 volunteers on-site daily
- Designed and managed a marketing campaign that raised \$5 million in goods, services, and cash for the JCWP 2003
- Produced media materials, including broadcast public service announcements and a quarterly 16-page newspaper insert; produced special events


## REFERENCES

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Ralph Brockett, Ph.D.  
Professor, Adult Learning  
Department of Education Psychology & Counseling  
University of Tennessee Knoxville




Mary Ziegler, Ed.D.  
Associate Professor Emerita, Adult Learning  
Department of Education Psychology & Counseling  
University of Tennessee Knoxville




C. Keith Waugh, PhD  
Professor and Chair  
Department of Adult & Career Education  
Valdosta State University



Taimi Olsen, Ph.D.  
Director, Office of Teaching Effectiveness and Innovation  
Clemson University



Andrew Seidler, M.S.  
Director, Office of National Scholarships & Fellowships  
University of Tennessee Knoxville



# JAMES E. BYERS

## CURRICULUM VITAE



### EDUCATION

B.S. Zoology (Honors and Departmental Distinction), Duke University; Durham, NC, 1992.

Ph.D. Ecology, University of California, Santa Barbara; 1994-1999.

Postdoctoral Fellow, University of Washington, Friday Harbor Marine Lab, 2000-2001.

### HONORS

**The Outstanding Graduate Mentoring Award**, University of Georgia, 2019.

**Felton Jenkins, Jr. Hall of Fame Faculty Award**, University System of Georgia, 2019. Superior commitment to teaching and student success, across all Georgia Universities.

**Fellow, Ecological Society of America (ESA)**, 2018

**Josiah Meigs Distinguished Teaching Professorship**, University of Georgia, 2017.

Fulbright Fellow, Pontificia Universidad Católica de Chile, 2017.

Outstanding Teacher Award, Odum School of Ecology, University of Georgia, 2017.

**Inductee, UGA Teaching Academy**, 2016.

TEDxUGA Speaker, 2016. “Parasites: The Unlikely Heroes”.

**CURO Undergraduate Research Mentoring Award**, University of Georgia, 2015.

Finalist for Graduate School Outstanding Mentoring Award, University of Georgia, 2015.

**Outstanding Teaching Award, First-Year Odyssey Seminar Program**, Univ. of Georgia, 2014.

**Richard B. Russell Award for Excellence in Undergraduate Teaching**, Univ. of Georgia, 2012

**Outstanding Teacher Award**, Odum School of Ecology, UGA, 2011

**Outstanding Teacher Award**, Univ. of New Hampshire, College Life Science & Agriculture, 2007

Class of 1937 Professorship in Marine Biology, University of New Hampshire, 2006-2008.

National Science Foundation Graduate Fellowship

University of California, Santa Barbara General Affiliates Graduate Dissertation Award, 1999.

Ellen S. Burley Award for Outstanding Graduate Research Achievement, UC Santa Barbara, 1999

Graduation with Departmental Distinction—Duke University, May 1992

John Hope Franklin Documentary Award, Center for Documentary Studies, Durham, NC for Outstanding student documentary, 1992

Dean’s List with Distinction, Duke University, 1990-91 and 1991-92

National Merit Scholarship, Robert Byrd Scholarship, & Rotary Club Scholarship, Duke Univ., 1988

High School Class Valedictorian

### ACADEMIC POSITIONS

*Josiah Meigs Distinguished Professor*, University of Georgia, 2017-present.

*Associate Dean for Administration and Research*, Odum School of Ecology; University of Georgia, 2016-present

*Professor*, Odum School of Ecology; University of Georgia, 2013-present.

*Associate Professor* of Ecology, Odum School of Ecology; University of Georgia, 2008-2013.  
*Visiting Senior Fellow*, Dept. of Biological Sciences; Univ. of Wollongong, Wollongong, Australia, 2007-08  
*Assistant through Associate Professor*, Dept. Zoology; University of New Hampshire, 2001-2008.  
*Postdoctoral Fellow*, Friday Harbor Marine Laboratories, University of Washington, 2000-2001.

## SELECTED PROFESSIONAL EXPERIENCE

81 *Invited lectures* at Universities and Special Symposia since 1999, including 4 Keynote Addresses at International Conferences.

115 *Presentations* at national and international scientific meetings since 1997.

*Invited Scientific Presenter*, National Academy of Sciences Committee on Interventions to Increase the Resilience of Coral Reefs. Evaluated risks and benefits of interventions with potential to increase persistence of coral reefs, 2018.

*Scientific Consultant*, Australian Centre of Excellence for Biosecurity Risk Analysis to evaluate a model for identifying high risk vessel biofouling pathways, 2015.

*Invited Participant*, UGA Future Leaders series, academic leadership development program, 2015.

*Invited Scientific Participant*, NSF Research Coordination Network. “The macroecology of infectious disease”. 2013-present.

*Invited Scientific Participant*, Working group to synthesize the effects of climate change on marine bioinvasions. Sydney Institute of Marine Science, Australia. Jan. 2012.

*Invited Scientific Participant*, National Academy of Sciences Research Council Committee to assess regulations of ballast water discharge for the US Coast Guard & EPA, 2010-11.

*Editor*, **Ecology Letters** (2009-present) and **Biological Invasions** (2009-2014).

*Invited Scientific Participant*, Smithsonian-sponsored working group on marine biological invasions across latitude. Smithsonian Tropical Research Institute, Panama, Fall 2009.

*Steering Committee*, International Conference on Marine Bioinvasions. 2007-2018.

*Invited Scientific Participant/Consultant*, U.S. Environmental Protection Agency (EPA), 2006. Working group charged to recommend policy and regulations on aquatic invasive species.

*Co-PI & Project Leader of working group*. Habitat modification by ecosystem engineering species. I co-edited a book compiling our efforts. National Center for Ecological Analysis & Synthesis, Santa Barbara, CA, 2004-07.

*Advisor, Research Experience for Undergraduates*, Shoals Marine Laboratory, 2002-09. Worked alongside undergrads to conduct marine ecology research. Six of these projects were developed into Senior Honors Theses and published in the scientific literature.

*Scientific Advisory Board*, NOAA National Estuarine Research Reserves. One of 10 experts to help develop national monitoring program for estuarine invasive species. Pacific Grove, CA, 2002.

*Research Assistant* with Dr. Hunter Lenihan on large-scale field experiment examining effects of marine pollution on benthic infaunal communities in Antarctica, fall 1998.

*Research Assistant* with Dr. Charles H. Peterson. Population ecology of the Atlantic oyster. Univ. of North Carolina, Institute of Marine Sciences, 1993-94.

*Research Assistant* with U.S. Forest Service. Quantified effects of disturbance and competition on bald eagle habitat use. West Yellowstone, MT, summer 1991.

*Research Technician* with team from Scripps Oceanographic Institute measuring seismology of earth's crust and internal wave components, R/V Cape Hatteras, fall 1990.

## **TEACHING EXPERIENCE**

### ***Traditional Undergraduate Courses***

Ecology, taught 11 semesters, 2002-present.

Ecosystems of the World (Honors), taught 5 semesters, 2011-present.

Marine Biology, taught 3 semesters, 2001-05.

Marine Ecology, taught 3 semesters, 2002-06.

Senior Seminar in Ecology, taught 3 semesters, 2009, 2018-19.

### ***Courses of a Special Nature***

First Year Odyssey Seminar. Ecology of Invasive Species, taught 9 semesters, 2011-present.

Ecological Responses to Closed Fishing Zones, student-led research projects on effects of marine reserves, 2003.

### ***Graduate Courses***

Community Ecology (in Spanish), 10 students, summer 2017. Intensive week-long field course. Taught in Chile. Co-instructor: S. Navarrete.

Population & Community Ecology, Seminar, taught 10 semesters, 2002-present

Cross-Disciplinary Ecology, taught 6 semesters, 2010-present.

Conservation Ecology, taught 1 semester. Intensive field course using quantitative analyses, 2000.

Theoretical Ecology, Seminar, taught 1 semester, 2002.

Ecosystem Based Management, taught 2 semesters, 2004-05.

### ***Other Teaching Experience***

*Teaching Assistant*, Methods in Aquatic Ecology; Univ. of Calif., Santa Barbara, 1996-98.

*High School Teacher* of English and Agricultural Science. G. German High School, Machachi, Ecuador, 1992-93.

### ***Advising***

- Currently: 5 Ph.D. students, 1 MS student, 3 undergrads working in lab.
- Completed students include: 12 Ph.D., 2 MS, 5 Postdocs, 15 Undergraduate Honor's Theses.
- Apart from my own students, I have served on **16** PhD committees and **10** MS committees.
- International External Reviewer for 4 PhD students: Australia (2), Finland, Canada

## **OTHER RELEVANT SKILLS**

Fluent in Spanish; Certified American Association of Underwater Scientists SCUBA diver

## SELECTED PUBLICATIONS (out of 119 total) (\*undergraduate students; † = graduate students)

- Involved 19 undergraduates and 26 graduate students as co-authors on high-profile, peer-reviewed publications since 2005.

McDowell†, W. G. and J. E. Byers. 2019. High abundance of a lone member of a functional guild gives an invasive species an outsized ecological role. **Freshwater Biology** 64: 577-586.

Gehman†, A.M. \*, R.J. Hall, & J.E. Byers. 2018. Host and parasite thermal ecology jointly determine the effect of climate warming on epidemic dynamics. **Proceedings of the National Academy of Sciences** 115(4): 744-749. [\*winner, Ecological Society of America Thomas Frost Award for Excellence in Graduate Research].

Malek†, J. C. and J. E. Byers. 2018. Responses of an oyster host (*Crassostrea virginica*) and its protozoan parasite (*Perkinsus marinus*) to increasing air temperature. **PeerJ** 6:e5046.

Keogh†, C. L., O. Miura, T. Nishimura, & J. E. Byers. 2017. The double edge to parasite escape: invasive host is less infected but more infectable. **Ecology** 98(9): 2241-2247.

Byers, J. E., Z. C. Holmes\*, & A. M. H. Blakeslee. 2016. Consistency of trematode infection prevalence in host populations across large spatial and temporal scales. **Ecology** 97:1643-49

Burfeind†, D.D., K.A. Pitt, R.M. Connolly, & J. E. Byers. 2013. Performance of non-native species within marine reserves. **Biological Invasions** 15: 17-28.

Wood, C.L. \*, J.E. Byers, K. Cottingham, I. Altman†, M. Donahue & A. Blakeslee†. 2007. Parasites alter community structure. **Proceedings of the National Academy of Sciences** 104: 9335-39. [\*winner, Ecology Society of America's Outstanding Undergraduate Research Award 2008]

Freeman†, A. and J.E. Byers. 2006. Divergent induced responses to an invasive predator in marine mussel populations. **Science** 313 (5788): 831-833.

## BOOKS

K. Cuddington, J. E. Byers, W. Wilson and A. Hastings, editors. 2007. Ecosystem engineering: plants to protists. Academic Press.

## SELECTED GRANTS WITHIN THE LAST 5 YEARS (\$4 million total funding over 20 years)

**Office of the President Interdisciplinary Seed Grant**, UGA, Mitigating emerging disease impacts in fisheries: Adaptive strategies to ensure a safe, healthy seafood supply; J. Byers, lead PI. 2019-2020. \$127,403.

**NSF, LTER: Georgia Coastal Ecosystems-IV**. Disturbance and predation effects on long-term salt marsh landscape level ecological processes. Lead PI: Alber. 2019-24. \$91,700. (Project total=\$6,762,000)

**NOAA GA Sea Grant**, Shrimp black gill in Georgia. PIs: Frischer, Byers, Lee, Johnsen. 2018-20. \$209,657

**NSF Research Coordination Network**. The macroecology of infectious diseases. Core participant. PI: P. Stephens. 2013-19. \$500,000

**GA Dept. Nat. Resources**, Coastal Incentive Grant. Black gill in the Southeast shrimp fishery. PIs: Frischer, Byers, Fowler, Geer. 2016-2018. \$113,362

**NOAA GA Sea Grant**, Oyster and salt marsh edge interactions: Informing living shoreline and oyster restoration design; 2016-2017. \$130,891.

**NOAA GA Sea Grant**, Black gill in Georgia shrimp: causes and consequences; PIs: Frischer, Lee,



Byers, Johnsen, .2016-2017. \$140,000.

**NSF, Catalyzing New International Collaborations**, How does habitat structure influence parasitism and predation in tropical estuaries? PIs: Byers, Torchin, Lopez. 2014-15. \$38,577.

**Australian Research Council**, Integrating ecosystem engineering and trophic effects on food webs across fluctuating abiotic gradients. PIs: Wright, Byers, Gribben, Johnson. 2013-16. \$375,354.

**NOAA**, Effects of eutrophication on the conversion of essential estuarine habitat in the South Atlantic Bight, 2012-2016. \$60,000.

**NSF, Biological Oceanography**, Cascading effects of an invasive seaweed on estuarine food webs of the southeastern US. PIs: Byers and Sotka, 2011-14. \$250,107

**Active Participant in two Large-Scale Student Training Grants:**

**NSF, NRT (Graduate Training Grant)**, Infectious Disease Ecology Across Scales. (Senior Personnel/Steering Committee/Graduate Mentor). 2016-2021. Project total = \$2,900,000.

**NSF, Research Experience for Undergraduates**, Population biology of infectious diseases. (Senior Personnel/Undergraduate Research Mentor), 2013-18. Project total = \$623,700.

**SELECTED MAJOR UNIVERSITY SERVICE**

University of Georgia:

Associate Dean for Administration and Research, Odum School of Ecology	2016-present
Space and Facilities Committee Chair, Odum School of Ecology	2018-present
Executive Committee, Member and Chair, Odum School of Ecology	2014-present
Graduate Program Coordinator, Odum School of Ecology	2009-2016
3 Faculty Search Committees, Odum School of Ecology	2012-2017
UGA President's Faculty Advisory Committee	2011-2014
Sapelo Island Marine Institute Visioning Committee	2011-2012
Five-year review committee for Center for Tropical and Emerging Global Diseases	2008-2009
<i>Affiliate</i> , Georgia Coastal Research Council (Aids incorporation of scientific information into state and local resource management)	2008-present

**SERVICE TO SCHOLARLY JOURNALS AND GRANTING AGENCIES:**

Editorial Board Member for **Ecology Letters** (2009-present); **Biological Invasions** (2009-2014)

Reviewer for 23 Scientific Journals, including Ecology; Global Ecology & Biogeography; Marine Biology; Molecular Ecology; Proceedings of the National Academy of Sciences; Science

Reviewer for 7 Granting Agencies, including MacArthur Fellows Program, NOAA, NSF, USDA

**JAMES M. LAWS**  
Georgia

**OBJECTIVE:**

To obtain a challenging position with Georgia, that will allow me to utilize my Love for this Country and the legal Citizens who reside here. .

**EXPERIENCE:**

Real Estate Appraiser	Atlanta GA May2009 - Present
Medina County Auditor's Office Deputy Auditor running boards for property assessment Hearings part time as needed.	Medina Ohio April 2009
The Bench Mark Group, Inc Regional Manager Northern Georgia Certified Residential Real Property Appraiser License #259073 Residential Real Property Review Appraiser Supervise 15 Residential Appraisers	Marietta GA Feb 2003 – June 2008
Publix Field Service Technician Troubleshoot, Repaired and maintained Main and Alternate controllers, store networks, installed Cisco routers, repaired and calibrated Metler Toledo scales throughout the stores. (left to pursue career in Real Estate Appraising)	Marietta GA April 2001-Feb 2003
FedEx Courier Picked up and processed packages for shipping (laid off due to low seniority)	Marietta, GA Nov 2000 – April 2001
Jim the Handyman Home repair business	GA and Ohio Feb 2000 – Present
City of Akron Building Maintenance MRII/Foreman (left due to spouse relocation)	Akron OH April 1993 – Jan 2000
Self Employed Contractor	Akron, OH

Room additions, plumbing, drywall, insulation,  
Installation of doors and windows, deck and  
Basic remodeling. 1991 – 1993

Milo Beauty and Barber Supply  
Supervisor Stow, OH  
1981 to 1991  
Inventory control – Responsible for having merchandise  
stocked and inventoried and the reporting of shortages.  
Equipment maintenance – tow motors, reach trucks,  
electric carts  
Equipment operation – Operating tow motor, trucks and  
carts and moving trailers in and out of docks to be loaded.  
Currently hold a Class ACDL for double and triples  
(company closed 1991)

#### **MILITARY:**

Ohio Army National Guard  
68F20 Aircraft Electrician Greensburg OH  
Dec. 1978 – Jan 1988  
Ran the electrician shop. Responsible for the  
Repair and troubleshoot of helicopter electrical  
systems.

#### **EDUCATION:**

Central Hower High School  
Graphic Arts Akron, OH  
Graduated 1977

U.S. Army  
Aircraft Electrician Ft. Eustis, VA  
1979

Summit County Sheriff Academy  
Certified Deputy Sheriff Akron, OH  
1994

University of Akron  
Business Admin and Computer Science Akron, OH  
1986

Stark State College of Technology  
Visual Basics (certified as Programmer) Canton, OH  
1999

Silicon Valley  
A+NET+  
Certified Technician Marietta, GA  
2001

Barney Fletcher Marietta, GA

Appraisal courses	2003
Bailey Academy	Marietta, GA
Cost Approach	2004
Income Cap Approach	2004
Uniform Standard of Professional Appraisers	2005

**EXTRACURRICULAR ACTIVITIES:**

Repair and Rebuild/PC's (starting from the computer case)  
 Installing the hardware and software, troubleshooting, resolving  
 IRQ conflicts, repairing operating systems.  
 Windows (3.1, 95, 98, 98SE, NT, 2k and XP)

**REFERENCES:**

Upon Request

## **JAMES P. SMITH, PMP®, 6Sigma Green Belt**

<http://www.linkedin.com/in/jpscybersecurityprofessional>

U.S. DOD Security Clearance: **SECRET**

### **PROFESSIONAL SUMMARY:**

Senior level information technologies professional with extensive subject matter expertise in PMI PMBOK® based project management methodologies and INCOSE based Systems Engineering. Progressively responsible for the program management of strategic business initiatives required for the design, implementation, and life cycle operation of complex business solutions, networking architectures; consultative services, DoD task order execution, and P&L based operations management. Experience with Cyber Security applications and tools, Governance, Risk, and Compliance (GRC), Network Infrastructure security solutions, Large-Scale Data Analytics, Vulnerability management practices, Open Source Tools, Counterintelligence, and Lawful Intercept Programs.

Successful track record in:

- \* Managing Cyber Security Program Portfolios
- \* Leading global, cross-functional business, and technical teams
- \* Management of multi-million-dollar program budgets and assets
- \* Delivery of value-based business solutions and services
- \* Implementation of structured best practices, change management, business process improvement
- \* Leading large-scale business critical projects through comprehensive program life cycles

### **EXPERIENCE:**

**Cybersecurity Engineering, Sr. Program Manager**, Cummins Inc., Global Information Security Columbus, IN  
Program portfolio management of advanced cybersecurity engineering initiatives incorporating standardized reference architectures for NIST-based assurance frameworks. Lead efforts to integrate cyber tools, address threats, illicit requirements, mitigate risks, formalize Cybersecurity processes and reporting procedures, create subject matter expertise, and facilitate relationships with BU's in 70+ countries.

**North American IT Leader, Global Program Leader**, Cummins Inc., Engine Business Unit Columbus, IN  
Provide comprehensive program planning, management, and oversight for the implementation of systems, applications, and tools used within the Cummins Global Logistics Integrated Aftermarket Distribution Program. Lead implementation of Oracle based systems for WMS and ERP at Bogota, Atlanta, Portland, Dallas, and Harrisburg Regional Distribution Centers.

**Global Project Manager**, Johnson Controls Inc., Program Management Office Milwaukee, WI  
Global PMO Consultant providing project management services for converged network infrastructure, integration, multinational service delivery, and managed services. Responsible for the development and execution of ITIL-based Service Delivery initiatives, Asset Management, automated hardware acquisition and provisioning and governance programs to support life-cycle business processes.

**Program Manager**, LexisNexis, Classified Engineering, Risk Solutions, Program Management Office Washington, DC  
Management of advanced information solutions to the U.S. Intelligence, Homeland Security, Defense Agencies, and Federal Law Enforcement leveraging unique content and advanced data management technology, Large-Scale Data Analytics, Data Fusion, Cyber Security, Lawful Intercept & Enforcement, and Counter Intelligence activities; responsible for the leadership of programs possessing a high degree of complexity and comprised of multiple projects in the U.S. Intelligence Community.

**Project Manager**, Infrastructure Support Division, AT&T Consulting / Lockheed-Martin IS & GS-Defense PMO Vicksburg, MS  
Project Manager assigned to the US Army Corps of Engineer's (USACE) Pacific Ocean Division and the Great Lakes and Ohio River Divisions; provided program leadership for the consolidation of autonomous divisional technologies and services into a national, enterprise services delivery program in support of the Corps' civil engineering works, military construction, and R&D missions; Provided comprehensive PMO oversight for enterprise transformation of infrastructure, systems management, wire-line / wireless communications, engineering software applications, desktop support, service desk, information security, print services, and strategic technology planning.

**Director, North America**, Engineering, Operations & Maintenance, VASP North American Telecom, Inc. Alpharetta, GA  
Provide senior leadership to the North American operations; delivered comprehensive engineering resources for the implementation and commissioning of UMTS and GSM networks to wireless carriers, OEMs, transport tower companies inclusive of Cingular Wireless, AT&T, Crown Castle, American Tower, Ericsson, Nokia, Harris-Stratex, et al. Managed Ericsson OSS / EMS, XLM scripts, alarming, correlation and reporting, project management, change management, complex logistics, and service delivery.

**Engineering Manager**, RF SATCOM Systems Engineering, DataPath, Inc., Duluth, GA  
Managed comprehensive INCOSE based engineering activities required for the design, development, production, delivery, and support of high-performance military SATCOM solutions. Manage engineering SME domain competencies, provided engineering leadership to support verification/ validation, design, systems integration, configuration management, sales/ marketing, R&D, and integrated logistic support; led organizational engineering certification initiatives to include ISO 9000:2000 and CMMI discovery team

**OCONUS General Manager**, Baghdad, Iraq - SW Asia -ProActive Communications Inc., Killeen, TX  
Managed comprehensive engineering efforts required for the construction of DoD commissioned Iraqi Command and Control Network (IC2N) comprising satellite uplink communications, web filtering, and secure internet telephony (VoIP) solutions. The VSAT network was implemented under complex logistical conditions and hostile threat to support coalition forces and the Iraqi Interior Ministry. IC2N has

become the largest secure SATCOM Voice over Internet Protocol (VoIP) installation in the world and supports Iraqi governmental ministries inclusive of the Prime Minister's Office, Ministry of Defense (MOD), Baghdad Police (IP), Police Commando Units, Public Service Academies, and the Multi National Forces Civilian Police Assistance Training (MNF-CPAT). The role also provided technology solutions for reconstruction efforts to include support of Army Corp of Engineers, defense contractors, and MNF /coalition forces in the Afghanistan theater; management both EXPAT and Iraqi national workforce.

**Director, Professional Services,** Wireless Division -Alpha Information Systems (AIS), Inc., Atlanta, GA  
Deliver consultative and engineering resources for wireless and M2M engineering projects; Developed comprehensive business plans and solutions, conducted business development, and ensured work performed met and/or exceeded contracted service level obligations. Provided leadership to the Professional Services team by identifying, presenting, and closing sales opportunities; managed the profitability of all assigned projects and the overall Professional Services budget.

**Business Operations Support Manager,** Cingular Wireless, LLC Atlanta, GA  
Established B2B Support Center Operation in support of Siebel e-Business CRM Sales Automation of 2800-person sales force; provided business engineering and process leadership for organizational support of Siebel e2000, data mining/ analytics, reconciliation, activations, and data stewardship initiatives. Established support programs for the automating of Marketing-Lead referrals.

**Senior Program Manager,** Nortel Networks Enterprise Solutions, Federal Markets Atlanta, GA  
Provided program leadership for the establishment of the Network Engineering Project Management Office; instituted comprehensive PMI based initiatives for complex network engineering. Developed solutions delivery expertise in support of project definition, work breakdown structures, delivery schedules, resource planning, and budgets in support of P&L objectives.

**Director of Broadband Infrastructure Engineering,** Sun Data Inc, Professional Services Atlanta, GA  
Delivered broadband professional services, consultative engineering, network operations (NOC) management, data facility, telecom circuit wire-line provisioning (POTS, T1, Frame Relay) and bandwidth management; managed a distributed organization of Cisco Internetworking Engineers, Consultants, Program/Project Managers (PMP), and System Analysts.

**Senior Manager, Professional Network Services,** Racal Data Group, Racal Electronics Sunrise, FL  
Responsible for the formulation and delivery of Project Management, Professional Network Consultative Services, and Network Integration Services to the Americas Region; responsible for executing managed program initiatives against project plans. Other positions held at Racal include: Program Manager, and Senior Systems Engineer.

**Director of Information Systems,** Troutman Sanders Attorneys at Law Atlanta, GA  
Led technology modernization of the firm; implemented enterprise voice-data network using AT&T Definity G3i PBX, interfaced PBX toll calls and fax transmissions; developed programs and support tools for the administration of all networked components; established policy and procedures for systems operations, operational contingencies, disaster recovery, and off-site data storage.

**Systems Architecture Product Specialist,** TDS Healthcare Systems Corp Atlanta, GA  
(e.g., formerly Technicon Data Systems, a *Lockheed Space and Missiles divestiture*). Responsible for architecting strategic health care solutions using IBM 370/390 hardware platforms, SNA communication networks, optical interconnect for client hospitals; performed systems capacity planning and modeled system response times based on architecture; provided consultative professional services.

## EDUCATION

Purdue University, Lafayette, Indiana, Lean Six Sigma, Green Belt Certification  
Stanford University, Palo Alto, California, Systems Engineering Certificate Program  
Indiana University-Southeast, New Albany, Indiana, Business  
George Washington University, Project Planning, Analysis & Control, PMI  
American Military University, Manassas, Virginia, History  
US ARMY Air Defense - Missile Electronics School, Forward Area Alerting Radar (FAAR) AN/MPQ-49 Doppler - FT Bliss, Texas,  
US ARMY Quartermaster School - FT Lee, Virginia, MOS 92A; Automated Logistics, ULLS-A (Aviation)

## MILITARY SERVICE:

U.S. ARMY- 7th Infantry Division, Fort Ord, California; Vulcan FAAR Radar Technician 24M  
U.S. ARMY RESERVE, Training Command, Test Section CST, Shelbyville, Kentucky  
GA ARMY NATIONAL GUARD, 148th Medical Evacuation Company Winder, Georgia; Automated Logistics -92A – ULLS-A

## CERTIFICATIONS - PROFESSIONAL AFFILIATIONS:

International Council on Systems Engineering (INCOSE) #19448  
Project Management Institute (PMI) #077515  
CISSP - Pre-certification

## HONORS AND AWARDS:

United States Army Commendation Medals (ARCOM)  
National Defense Service Medal (NDSM)  
Armed Forces Reserve Medal w/ Mobilization (AFRM)  
Global War on Terrorism Service Medal (GWOT)  
Army Service Ribbon  
Sun Data Winners Circle Quota Club  
LexisNexis Innovation Award – Incubation Engineering

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[REDACTED]

# James Keith West

## EDUCATION

Gwinnett Tech (Lawrenceville, GA)

Graduation: May 1996

- Associate Degree in Automotive Technology

GPA: 4.0

Georgia State University

Graduation: August 2015

- B.A. in Political Science
  - o Minor: History with a concentration in International Affairs/Relations
  - o Related Coursework: Macroeconomics, Political Research, Foreign Language (Mandarin), Constitutional Law, Foreign Policy, Governmental Budgeting and other related courses.

## SKILLS & ABILITIES

### MANAGEMENT

- Platoon Sergeant, supervised and responsible for the training of 40 soldiers.

### COMMUNICATION

- Responsible for contributing to the weekly Commander's Daily Update Brief during my recent deployment to the Middle East.
- Currently holds a SECRET clearance.

### LEADERSHIP

- As a leader in the military I must always lead from the front, always setting high standards and leading from example so that subordinates have a model to follow so that they develop into responsible and accountable soldiers and leaders.

## EXPERIENCE

### COMBAT MEDIC | U.S. ARMY RESERVES | OCT 1981 TO AUG 2013

- Enlisted after high school in 1981 and have been an Army Reservist ever since. I have risen through the ranks and have learned many lessons that have contributed to my life experiences and made me into a better man. I use these experiences daily, along with logic and keeping my emotions in check to make the best decisions that I can.

### AUGUST 2013 TO PRESENT

- Retired from the United States Army Reserves
- Attending Georgia State University full-time pursuing Bachelor's Degree in Political Science
- Active in the Freemasons and York Rite
- Volunteering as a Georgia State Park camping host
- Georgia Legislative Intern assigned to the Governor's Floor Leaders Office (Jan-Apr 2015)

Curriculum Vitae

Jason Scott Kelley

For consideration in replacing Johnny Isakson for US Senator from Georgia.

Let me Introduce myself.

I am a 51 year old Georgia Native.

I was born in Georgia, Educated in Georgia and have lived and worked in Georgia all my life.

I teach martial arts and play music with my son and nephew in local pubs.

- I am a Christian first
- I am a husband and father second
- I am a freedom loving conservative third
- I am a Republican fourth

I graduated from Lithia Springs High School in Douglas County.

I earned a Bachelor of Science from Southern Poly Tech.

I earned a Master of Science in Software Engineering from Southern Poly Tech.

I am currently employed leading a shop of programmers developing products for one of the best companies in Georgia. In other words, I am a producer.

I do not have any political experience, I do however feel that I am representative of a vast number of Georgians and would fight for them in Washington DC. This is what I believe in.

1. God's mercy and grace.
2. The Declaration of Independence.
3. The Constitution, and Bill of Rights.
4. The United States of America is the greatest country on the face of the earth.
5. Georgia is the best state in the union.

I have said I have no political experience (officially) but I do follow politics. I often side with the Republican party on most issues and would want to keep Georgia solidly RED. I don't agree with everyone but I do agree with everyone having equal rights and being treated that way.

I would love to meet you so you can decide for yourself if I am the right man for the job.

Please consider this my application to replace the honorable Johnny Isakson as the next US Senator from Georgia.

Sincerely,

Jason Scott Kelley



# JEFFREY M. HERNANDEZ

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## Executive Summary

As a Senior-Level Sales & Operations Executive, I have a passion for serving others and a strong desire to work in a faith based/governmental ministry. I therefore would like to be the next Senator for the Great State of Georgia. I have strong project management skills and the ability to organize, multi-task, and prioritize workloads. My success as a senior project manager and sales executive has provide me the experience to speak effectively in large groups and engage others toward a common goal. My career goals are to honorably server my state, exceed key performance indicators, build strong partnerships, and to serve on key matters of strategy development and execution; to help set and support the governor's strategic agenda and lead in seeing it through to its fruition; to propose develop and lead the implementation of strategic projects.

My markets include Human Resource, Business Development, Partner Development, Team Coaching, Christian Ministries, Financial Services, Retail, Insurance, Automotive, Capital Equipment and Technology companies. My personal ministry is to continue supporting First Care Women's Clinic/Cobb Pregnancy Center, North Point Community Church, Habitat for Humanity and (2) Bible Study Groups.

## Critical Skills and Competencies

Project Management/ PMP Certification training      Senior Business Consultant  
Human Resource Management      Sales and Operations Management  
Personal Coaching      Workforce Development      Education and Training

## Professional Accomplishments

- Individually contributed in selling \$100,000,000 in deals that exceeded \$500,000 each
- Led multiple mergers and acquisitions resulting in revenues north of \$300 million
- Built global teams and achieved team quotas in excess of \$60 million dollars
- Sustaining revenue achievements of 142% of quota for over 15 years
- Developed B2B, CPG, Retail, Financial, Insurance, Automotive, Mfg. and Tech markets

**Titles:** Vice President of Worldwide Sales, Vice President Marketing, OEM Account Manager, Director of Partner Management, Regional Sales Manager, National Account Executive, Individual Contributor, Corporate Trainer

## PROFESSIONAL EXPERIENCE

### OMNI-ID, INC.

2016 – 2017

#### Vice President of Sales and Marketing

*Retired but looking to keep busy*

*Internet of Things (IoT) Software, RFID Tags, SaaS based Enterprise Asset Management & Consumer Product Management Solutions*

- Developed & directed sales & business efforts for \$39M dollar company
- Led a team of 11 global sales executives with P&L responsibility for \$23 million
- Identified an additional \$3.5B market for Omni-ID
- Achieved 81% growth in 2016

### TATA CONSULTANCY SERVICE - Digital Solutions Group

2013 – 2016

#### Director of Sales and Market Development, Solution Architect

*Business Consulting for SaaS based IoT, AI, Big Data Analysis, Customer Loyalty, Sales Force Automation, and Marketing Incentive Management*

- Designed solution for a \$2B Sales Force Automation Market on a SaaS Platform
- Built a team of sales associates and established a \$18 million pipeline
- Sustained an average of 120% of quota – individual contributor

### TERADATA CORPORATION

2009 – 2013

#### National Account Executive – Automotive Sales and Marketing Solutions

*IoT, AI, Big Data Discovery, Data Warehousing, Social Marketing and Campaign Management Platforms*

- Achieved 140% of 2012 quota - selling the first \$3.5 million piece of a **\$20 million** plus project
- Achieved 240% of 2011 quota - selling a **\$6 million** project against a \$2.5 million quota
- Achieved 115% of quota for 2010 – quota set at \$2.5 million

**BEA SYSTEMS, INC.**

2006 – 2009

**Director - Strategic Business and Partner Management**

*CRM, B2B Business Process Management, Service Oriented Architecture and Business Intelligence*

- Established BEA Systems in our competitor's major account base
- Developed new territory to \$8.4 million and closed \$5.1 million

**BUSINESS OBJECTS, INC.**

2003 - 2006

**Regional Sales Manager and Director Strategic Business**

*Business Intelligence, ETL/Data Integration and Business Process Management*

- Managed a team of sales executives with P&L responsibilities for \$18 million
- Individual contribution includes sustaining an average of 202% of quota for 3.5 years

**ORDERFUSION**

1999 – 2003

**Vice President of Sales, Marketing & Partner Management Programs - Eastern Region**

*B2B & B2C eCommerce, CRMS, Order Management, Order Fulfillment, and SCM*

- Led a team of 6 regional sales executives with P&L responsibility for \$12 million
- Individually contributed the company's first multimillion dollar sale = \$4.1 million

**COMPINFO, INC.**

1996 – 1999

**Vice President of Sales and Marketing – North and South America**

*CRMS, ERP, Business Process Management and Business Intelligence*

- Led a team of 15 executives and field engineers with P&L responsibility for \$46 million
- Achieved \$74 million in sales and services

**IBM CORPORATION / RED BRICK SYSTEMS**

1991 – 1996

**Regional Sales Manager, Individual Contributor and Director of Channel Management**

*WebSphere eCommerce Application Division; E-Commerce, Data Warehouse and Business Intelligence*

- Sustained an average of 142% of quota for 5 years
- Ranked in the top 10% of the sales force for 5 consecutive years

## Education & Training

Master's Degree, IT - pursuing

Bachelor of Science Degree, Marketing Florida State University

Management, Supervisory and Technical Courses

- PMP Certification training
- Data Warehousing, Data Integration, Big Data Analytics, and Business Process Mgmt.
- Business Consulting and Professional Services
- The Challenger "Value Based" Selling Methodology, Solution Selling, Strategic Selling Consultative Selling, Selling to VITO

**Jonathon Owen, CPA**  
Atlanta, GA

**Phone:** [REDACTED]

**E-mail:** [REDACTED]

**Strengths**

Strategic Thinking  
Building Relationships  
Problem Solving  
Leadership

**Skills**

CPA (Georgia)  
HR  
Peoplesoft Financials  
Advanced Excel

**Work  
Experience**

**Director-Finance, Accounting, & HR**, Sixthman, Ltd. 2018-pres.

- Responsible for all accounting functions, internal reporting, external reporting, and financial forecasting for the organization and for each event
- Oversee employee development and culture initiatives during a period of rapid growth to ensure the team is productive and engaged
- Provide strategic input to the company's officers on a wide range of issues
- Navigate complex financial issues such as multi-currency reporting and international taxation as the company expands into new markets (Europe, Resorts)
- Led a conversion to Peoplesoft Financials in 2018, ensuring a seamless transition with improved controls, efficiency gains, and more parent company visibility

*Previous positions*

**Senior Manager, Finance & Accounting**, Sixthman, Ltd. 2016-2018

**Senior Accountant & Financial Analyst**, Sixthman, Ltd. 2014-2018

**Senior Accountant**, Mersereau, Lazenby & Rockas, LLC 2011-2014

- Prepared individual, corporate, and not-for-profit tax returns
- Served as lead auditor on business, not-for-profit, and employee benefit plan engagements
- Compiled monthly financial statements and processed payroll for small business clients
- Provided ongoing consulting services and completed special projects for mid-sized business clients

**Office Accountant**, Hands and Feet Ministries 2009-2011

- Processed daily financial transactions
- Administered and processed weekly payroll and filed quarterly payroll returns
- Worked directly with Organization's CPA to develop new accounting system
- Prepared quarterly/annual financial reports and presented to board of directors

**Education**

**B.B.A. Finance with Honors**

The University of Georgia, GPA 3.78/4.0 Dec, 2007

**B.B.A. Accounting**

Kennesaw State University, GPA 3.9/4.0 Dec, 2010

Governor Kemp

I would like to thank you for the opportunity I have to apply for the vacant senate seat of my great state of Georgia. I do realize that this should be in the form of a resume, but I am afraid you or your screeners would not be impressed. You see I have no great education or political record. However, I ask that you hear me out. I am 42 years old, a husband of 22 years and the father of 4 children. I was born and raised in Atkinson county. My mother and father have worked hard all their lives and provided what they could for myself, my brother and four sisters. He ended up a floor supervisor for a door manufacturing company and she worked her way up as a lunchroom manager at the high school. As you could imagine we did not have a lot to spare financially, but a hard work ethic and the drive for an honest living were instilled in all of us. After school my senior year I worked full time three to eleven. All though I had the grades to go to college after high school, like so many young adults I could not see the future benefits of an education. My next years as I continued to work and mature, I learned what a great opportunity I had passed on. Life has taught me many things.

I realize that due to the many applications you may read through, I can't hold your attention long. Let me get to the gist of it. I think I can bring a unique perspective to the United States senate. You see I have lived through many of the problems facing our great nation today. Health care, I have been on both sides of the fence, I know what its like to have no insurance and I know what it is to have it. I have received the bloated hospital bills and I have seen how the insurance companies must deny and renegotiate them. I have seen where our doctors of old have delivered us and later [REDACTED] [REDACTED] And how todays physicians (if you can get past a P.A. to the doctor) must refer us to a specialist. The system is broke due a lot to the Affordable Care Act.

I live in the immigration crisis. In Atkinson county over fifty percent (my observation of living in the community and attending school functions) of our residents are one-time migrants. Our little community has over a short amount time become like what I would imagine a Texas border town to look like. It seems we have more Hispanic businesses than American. But on the flip side I can see that these people are just taking advantage of the opportunity to better them selves and their family. Who could blame them? For the most part they are good people and other than what appears to be the breaking of immigration laws (that up until recently have not been enforced) They abide by the law. My children have grown up in school with them, played sports with them, we have attended church services with them, they have come to our church vacation bible school services and I have worked with them. God has opened my eyes to the fact we are all made in his image. And if we are honest, they provide an important work force for our farmers and industries. However open borders can not continue. With out borders we will cease to be a nation. The years of neglecting the Constitution has caught up with us. In my opinion we must create laws that will allow for legal immigration that include taxes on the applicants to offset cost of education and medical expenses. Also, a better form of vetting and a federal data base in order to keep record of the applicants. In 2011 we were struck by a driver who ran a stop sign: in all reality at least my wife and one of my children should have died. My wife and three of my children sustained injury. One of the occupant's in the other vehicle lost her life. The driver like my self-walked away. By Gods grace we were spared. A year later during an exit interview with the state patrol I was told the driver was an illegal alien and had fled the state, there was no way to track him down. This is real life.

I also know what is like to drive 50 miles to work. The best job I could obtain with my education is the one I currently have. I am currently a mechanic with C.S.X. transportation in Waycross. The jobs that have been lost to free trade are surely missed. I need only open my older sisters' yearbook to see an add from the Georgia pacific mill that once employed many people of Pearson. It like so many closed and left a community hanging. And even at C.S.X. I don't know how much longer I will have a job. Just last week thirty people were sent home. It seems the hedge fund that has taken over is not to interested in pulling freight but only cutting operating ratio in order to get stock prices up. The billions of dollars in profit is just not enough. By working here, I also have seen what the unions have become. I am currently a union objector. I still must be a member but at a reduced rate. It seems even though Georgia is a right to work state federal law requires railroad and aerospace employees to be union members. President Trump is right to put American jobs first.

I could go on and on Governor Kemp, but I will not keep you much longer. If you do for some miracle choose me know that I would represent the people of Georgia to the best of my abilities. Maybe one of the most important things time has taught me is that this is a great country. It was only by the grace of God it was formed and only by His grace will it continue. The Constitution was inspired by Him, it should be upheld. Next to the Bible I can think of no literature more important. If you have any follow up questions, please feel free to contact me.

Sincerely, Joseph W Taft

# SENATOR JUDSON H. HILL, ESQ.

## Political Experience

- **Georgia State Senator – District 32.** Elected in 2004 and re-elected six times to serve East Cobb County and Sandy Springs, Georgia. Since 2006 Senator Hill has served as Vice Chairman of the Senate Republican Caucus. For 4 years served as Chairman of the Senate Finance Committee, and previously as Chairman of the Government Oversight Committee and Reapportionment & Redistricting Committee. He served as a Deputy Majority Whip. His committee assignments included service on Health & Human Services, Appropriations, Rules, Insurance, Judiciary, Regulated Industries & Utilities and on the Transportation Committees. In addition, Senator Hill Chaired the Georgia World Congress Center & Georgia Dome Overview Committee and on the Governor’s Healthcare Information Technology Advisory Board. Many of his healthcare bills have been adopted by national legislative associations as national model legislation, including legislation authorizing purchasing insurance across state lines (2008), state-based HSA legislation (2009 - 2010) and the Freedom of Choice in Healthcare Act (2010) which formed the basis for the U.S. Supreme Court challenge to Obamacare. Named national Legislator of the Year 2014 by the American Legislative Exchange Council. Senator Hill has developed recognized expertise on health care policy, health insurance and health care financing, and state fiscal policy. He was a regular speaker and panelist on national, and state health, telecommunications and fiscal policy initiatives. Former member of and in leadership positions in several national legislative associations - the National Conference State Legislators, American Legislative Exchange Council, National Conference State Legislators, State Fiscal Leaders Board, State Government Affairs Council Member of American Legislative Exchange Council, National Conference State Legislators and Council of State Governments.
- **Federal Communications Commission – Intergovernmental Advisory Council Board Member.** Appointed Agency advisory council specializing in all regulatory matters before the FCC. 2013-2016
- **Presidential & Vice Presidential Advance Team,** The White House & Reagan-Bush ’84 presidential campaign. He also served on the 1985 Presidential Inaugural Committee. 50<sup>th</sup> Presidential Inaugural Committee.
- **Candidate for the United State Congress (GA-6) 2017,** special election for former U.S. Congressman Tom Price’s seat.
- **US Senate Judiciary Committee,** Senate Aide for US Senator Orrin Hatch. Washington, DC

## Business Experience

- **President, Harwood International Ltd,** in 1991 founded a consulting group that created a successful export-import firm managing manufacturers' export transactions and international trade regulations. Thereafter, Harwood produced over three dozen mega-stadium size corporate events and continues today as a business development and public affairs firm.
- **Chief Executive Officer, NorthStar Telecommunications Partners, LLC & NorthStar Infrastructure Services, LLC,** a national telecommunications infrastructure development group and telecommunications services group. Founded the companies with financial partners to develop a national strategic alliance offering telecommunications infrastructure services across most of the country as well as maintain an asset portfolio by developing and acquiring telecommunications towers and systems.
- **Executive Vice President Government Affairs and Business Development of Communications Infrastructure Group, LLC,** a national telecommunications infrastructure development group. Created and implemented a new government initiative and developed C-suite level relationships with national and regional wireless carriers to generate new revenue opportunities.
- **Managing Director of Day Capital, LLC,** a national real estate investment capital company affiliated with the Day Companies – real estate developers specializing in office buildings and retail centers.
- **Managing Director of Vercor, LLC,** a national business sales, mergers and acquisitions firm completing over \$700 million in transactions in the privately held middle business market.

## Senator Judson Hill

### Legal Experience

- **Assistant United States Attorney** for the Northern and Middle Districts of Georgia representing the U.S. Departments and Agencies as lead counsel in over 400 civil and criminal matters before the U.S. District Courts, U.S. Courts of Appeal and U.S. Supreme Court.
- Private practice of law working with mid-sized legal practices. Founded a legal practice specializing in corporate transactional matters for small business owners, business acquisitions, international trade and commercial business litigation.
- **Associate Judge Advocate General, Georgia State Defense Force (State Guard), Captain.** Serving the Georgia National Guard, State Defense Force and Governor. Legal Advisor to the Command dealing in military justice and general legal matters for the Georgia Department of Defense. Hold Military Justice certificate. Active.
- **U.S. Department of State, Washington, DC, Special Assistant to the General Counsel** of the Agency for International Development. White House political appointee.

### Community Service

- State Bar of Georgia, several Georgia, Federal and Atlanta Bar Association committee leadership positions
- Co-founder of Morale Entertainment and Foundation that develops and leads international tours with college coaches, astronauts and celebrities to inspire and encourage our overseas military troops.
- Board Member, Governor's Health Information Technology & Transparency Council
- Johnson Ferry Baptist Church/Buckhead Community Church

### Education

- **Juris Doctorate**, Walter F. George School of Law, Mercer University, Macon, GA  
Moot Court Board Executive Committee, Honor Court
- **B.A. Economics, B.A. Political Science**, Emory University, Atlanta, GA
- NASSA/FINRA Registered Investment Advisor – Active Series 65 license, Inactive Series 7 license

### Publications

- **Co-Author**, Enhancing Your Business Value - The Climb to the Top, 2002
- Numerous published articles on healthcare, transportation & various business transaction topics
- Appeared on several national FOX News and FOX Business news segments and numerous state and local radio and broadcast news segments
- Regular industry speaker and panel participant on health care and telecommunications issues

# Kaila s Walker

## Organizational Communication/Organizational Psychology

I am a Cognitive Scientist that holds a degree in Psychology and a dedicated professional that honors the laws that govern the production of ideas: attention, arrangement, and association. As a phenomenon I abide by traditional organizational values, showing respect of organizational culture while supporting the strength of the hierarchy. As a cognitive scientist I decode situational occurrences with the uses of temporal logic and complex theories.

### EDUCATION

#### Post Master's Certificate

Walden University Expected November 2019

- Psychology Teaching Certificate
- Emphasis: Educational Psychology

#### Master of Science, Psychology

Grand Canyon University 2018

- Expertise - Industrial/Organizational Psychology
- Partial Scholarship

University of Phoenix 2010-2012

- MS, Public Administration (No Degree); MS General Psychology (No Degree)
- Voice of the Phoenix (2012)

#### Bachelor of Arts, Communication

University of Akron 1999

- Expertise - Business & Organizational Communication
- Full Scholarship

Georgia State University 1999

- History Courses

Florida State University 1993-1995

- Liberal Arts Studies
- Full Scholarship

### BACKGROUND

**GEORGIA INSTITUTE of TECHNOLOGY, Youth Counselor; ATLANTA, GA // 1993-2005**

Served as counselor and mentor for youth ages 7-18 during GA Tech's summer programs.

**DELTA AIRLINES INC., Flight Attendant; ATLANTA, GA // 1999 - 2007**

Customer relations position requiring tremendous skill. Specialized training increased my ability to read performance indicators and to predict behavior patterns.

- Products & Services Team

**ATLANTA PUBLIC SCHOOLS, Teacher; ATLANTA, GA // 2000 - 2007**

Served in the roles of coach, motivational speaker, supply teacher, and designated 6th Grade Science and Social Studies Teacher. Reached substantial heights inspiring students to reach towards their full potential, as well as introducing ways of teaching and instructing that approached the area of cognition and form from an acute view of value and deference.

**CITY of ATLANTA/Parks & Recreation (Adamsville), Event & Communications Coordinator; ATLANTA, GA // 2004 - 2005**

Worked closely with the Commissioner, Director of Parks & Recreation, and other affluent City official; researched, provided analysis, and presented proposals that would situate Adamsville in correlation to other major US cities with similar demographics.

- Appointed to this position by the Executive Director of the City of Atlanta's Parks & Recreation Department

**SALVATION ARMY, BOYS & GIRLS CLUB (FUQUA), Art Director, ATLANTA, GA // 2005**

This particular position was an abstract construction of arts and sciences that catered to the dynamic of the inner city realty. With the tools of fine arts;;; writing, speech, painting, drumming, dancing and creation (jewelry & sewing), the goal was to heighten the children's sense of awareness, while prompting self-expression in a disciplined environment that would serve as a foundation for education, health and continued living.



**SOUTHERN CHRISTIAN LEADERSHIP CONFERENCE (SCLC), *National Convention Staff*, ATLANTA, GA // 2010**

Petitioned to join the SCLC's National convention staff; among a group of five, proficient and endearing staffers, working alongside the SCLC's ranking members and supervisory board. Served as convention guide, disseminator and host, while providing a voice of a community.

**OFFICE OF CULTURAL AFFAIRS, City of Atlanta, *Communications and Research Analog [pro bono]*, ATLANTA, GA // 2012**

Called upon to endeavor in the solidifying of research and communications. Translating the esthetics and sound of art, mostly music, into words of the everyday reader. Worked closely with departmental staff, quickly becoming abreast of the intricacies that entail high entertainment markets and values, as well as bringing ambiguity to the constriction of policy and design.

**SOUTHERN CHRISTIAN LEADERSHIP CONFERENCE (SCLC), *Strategic Market & Communications*, ATLANTA, GA// 2012**

Assisted the Director of Funding with ensuring and securing funds, financial and substantive, for the rebuilding and restructuring of this prolific civil rights organization. Insuring that corporations, nonprofit foundations, and philanthropic holds were made aware of the SCLC's aims and continued obligation to the community.

- Utilized research and analysis, and pr and marketing tools to capitalize on the need and efforts of the SCLC and its affiliates.

**INTERACT MEDIA, *Writer: Freelance*, CHARDON, OH // 2011 - PRESENT**

A platform for creating rewarding pieces on subjects of which I have knowledge, impacting markets and buying behaviors; as well as providing, as a resource, information to a targeted audience.

- Topics including: Business, Finance, People & Relationships, Education, and Politics

**DOLLAR TREE STORES, INC, *Associate: Sales/Cashier*, GARDEN City, GA / 2018 - PRESENT**

Delivers excellent customer service while assisting management with logistics. An opportunity to become acquainted with the diverse populations and entities that make up Savannah Georgia.

**SAVANNAH TECHNICAL COLLEGE, *Adjunct Psychology Instructor*, SAVANNAH, GA // August 2019 - PRESENT**

I am currently serving as an Adjunct Psychology Instructor: Basic Psychology 1010, In the General Studies Department. My student base is a diverse population of recent high school graduates and seasoned adults looking to change direction in their professional pursuits. I cover state mandated competencies with the ultimate goal of successful matriculation of the student.

## INTERESTS

Museums; Watching College Volleyball, High School Basketball, and Minor League Baseball; Opera; Culinary

## HOBBIES

- Watching Local News Programming
- Dance Movement Therapy (Instructor)
- Creative: Painting and Photography

## RESEARCH TOPICS

- Leadership: Acknowledging Sexuality While Maintaining the Common Moral Ground, 2018
- Strategy As A Corrective Measure. 2018
- Unintended Consequences: Leadership and the Organizational Culture. 2017
- Collaboration In The Decision Making Process. 2017
- The Evolution of Leadership Theories. 2017
- Hostis non Hostis: Enemy, No Enemy. 2017
- Workplace Stress. 2017
- Arguments Against Common Sense. 2017
- Attitude, behavior, and motivation predictors. 2016
- Two + two. 2016

## LAB WORK

- Internal and external validity. 2017
- Inferential Tests: the t-test for correlated groups and the one-way anova. 2017
- The t-test. 2017
- Computing z scores, t scores, and devising the standard deviation and standard error for selected populations. 2017
- Statistical validity. 2017
- Methodology: Science, its use of technique to collect and evaluate psychological data. 2017
- Probability Project: Most Likely, Least Likely, Certain. 2017

## PEDAGOGY

A person's communication style directly relates to success. To successfully correlate a message into a tangible and legible conversation and idea, one must be able to accurately convey both verbal and nonverbal cues and idioms.

**Read more:**

<https://files.acrobat.com/a/preview/3205d1da-f278-4a03-bf40-1e43834a58d5>

## INVITED TALKS

- "The pendulum." At The Blu Bisque, Atlanta, GA, March 4, 2018.

## AFFILIATIONS

Telfair Museum - Savannah, GA; Americans for the Arts: Action Fund; High Museum of Art - Atlanta, GA; Federation of American Scientist (FAS); Seminole Club (FSU); American Psychological Association (APA); Arbor Day Foundation; Psychonomic Society; Univ. of Akron Alumnae Association; American Communication Association (ACA)

## INITIATIVES

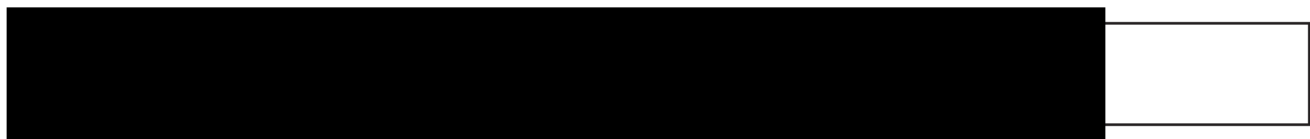
1. BMPW. Building a More Peaceful World Initiative. Representative for FAS, in collaboration with Arch diocese of Atlanta, and Bruce Roth: The Daisy Alliance.
2. Taskforce against the trafficking of humans and the opposition to domestic violence and drugs. In collaboration with WAN, \*Unified Citizens, and S.C.L.C. Women.

## AWARDS & NOMINATIONS

- Global Who's Who, 2014, Invite
- Stanford's Who's Who, 2013, Social and Civic Organizational Accomplishments
- Leadership Magazine, Nominee: Georgia, Communication's Professional of the Year 2012

# Kaila s Walker

## Organizational Communication/Organizational Psychology



# KEVIN DERRICK BRADY

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## Professional Summary

Successful auto salesperson for four years achieving Ford Motor Certification in 2001 selling 500+ cars between three different dealerships. Efficiently ran office at Hill's Jump Start Childcare as Bookkeeper for seven years. Catered to local community with car detail service, Brady's Auto Clean-Up, for fifteen years during which time became Manager and held position for five years while getting very favorable reviews and referrals.

## Skills

- Selling ideas to others
- Negotiating
- Multi-tasking
- Word processing
- Great listening skills
- People skills
- Writing books and editing
- Good vocabulary and grammar

## Experience

\*Author 2015-2019  
Kindle Self Publishing/ Seattle, WA  
Wrote 16 books in four years time.... [kdb Brady6798.wixsite.com/mysite](http://kdb Brady6798.wixsite.com/mysite)

\*Substitute Teacher 2014-2015

Bulloch County Board of Education/ Statesboro, GA

Became loved by students while meeting absent teachers' daily objectives

\*Office Manager/Bookkeeper

2007-2014

Hill's Jump Start Childcare Learning Center/ Statesboro, GA

Efficiently carried out assigned duties with accuracy and organization

\*Manager

2002-2007

Brady's Auto Clean-Up/ Statesboro, GA

Became heralded by clients as the best in town with car detailing

\*Sales Representative

2000-2002

Metter Ford/ Metter, GA

Achieved Ford Motor Certification (2001)

\*Sales Representative

1998-2000

Anderson Chrysler Plymouth Dodge Jeep/ Statesboro, GA

Mastered the art of getting maximum commissions on sales

## **Education**

Bachelor of Business Administration      Business Management

Georgia Southern University      Statesboro, GA      1998

- Coursework in business administration
- Member of International Fraternity of Delta Sigma Pi, Epsilon Chi Chapter
- Both Vice President of Professional Activities and Fundraising Coordinator offices held
- High School Honor Graduate      Statesboro High School      1985

# Kevin Work

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Collaborative leader with over 10 years of progressive experience seeking growth-centered opportunity which leverages personal strengths and contributes to a forward thinking mission. Demonstrated excellence in collaborating with colleagues and clients to build the strategies, capabilities, systems, and processes needed to deliver successful results. Highly adept at facilitating and empowering others to achieve success.

## Skills and Knowledge

Project Management | Problem Solving | Communications | Public Engagement | Client Relations | Marketing | Implementation | Outreach | Relationship Building | Public Speaking | Facilitation | Mentoring

## EDUCATION

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**Master of Science, Urban & Regional Planning, Global Development Certificate** **2011**  
Florida State University, Tallahassee, FL

**Bachelor of Arts in Political Science with Minors in Pre-Law & East Asian Policy** **2008**  
Columbus State University, Columbus, GA

## PROFESSIONAL EXPERIENCE

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**Keller Williams Realty, Inc** | Seattle, WA / Atlanta, GA **April 2017 - September 2019**  
**Real Estate Specialist** **Hours Worked Per Week: 50+**

- Specialize in both listing and selling residential properties. Built my own clientele and had positive results within the first year in the real estate industry.
- Establish positive flow of communication with agents, clients, attorneys, and all personnel involved in closing transactions.
- Facilitate the closing process on behalf of the clients and insured that all parts of the contracts were met prior to closing.

**Cisco Systems** | Remote Based **November 2015 - April 2017**  
**Project Operations Specialist, Security** **Hours Worked Per Week: 38**

- Provided vital contract support to the Business Development Team through the production of statements of work, proposals, and quotes for small to large deals involving network security processes.
- Confidently led negotiations and strategy sessions with contractors and clients to produce cost effective measures, mutually beneficial terms, and continued professional relationships.

**U.S. Peace Corps** | Kumanovo, Macedonia **September 2012 – November 2014**  
**Community Volunteer / ESL Teacher** **Hours Worked Per Week: 38**

- Served as technical and strategic liaison for local municipality on three multinational funded projects involving urban planning and community development.
- Facilitated Adult ESL classes at local municipality, with students ranging in proficiency, while adding theatre games and positive reinforcement to accelerate participation.
- Led cross-cultural conversations with ethnically diverse youth through personal growth workshops and social activities.

**Health Planning Council of NE Florida** | Jacksonville, FL

**October 2011 - July 2012**

**Community Health Planner**

**Hours Worked Per Week: 40**

- Designed targeted health and planning assessment based on community-level quantitative data, key stakeholder interviews, and collaboration among various health care systems.
- Implemented \$800,000 dollar project focused on affordable housing and public health.

**State of Florida, Division of Environmental Health** | Tallahassee, FL

**June 2009 - October 2011**

**Community Health Planner**

**Hours Worked Per Week: 40**

- Served as assistant project manager on multi-million dollar federal grant to assess the state health department's capacity to respond to climate change.
- Analyzed proposed legislation, regulations, and policies pertaining to environmental health, urban design, climate change, and childhood obesity.

**Obama for America** | West Palm Beach, FL

**April 2008 – November 2008**

**Field Organizer**

**Hours Worked Per Week: 50**

- Organized and executed a grassroots effort that contracted over 50,000 voters via phone calls, door knocks, and community events.
- Responsible for the day-to-day operations of the campaign office and the development and implementation of a campaign payroll system which was utilized throughout the state.

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## INTERNSHIPS AND FELLOWSHIPS

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**Centers for Disease Control and Prevention** | Atlanta, GA

**January 2015 - June 2015**

**Public Health ORISE Fellowship**

**Hours Worked Per Week: 40**

- Spearheaded Division's Atlanta BeltLine Task Force which involved the training, scheduling, and coordination of a 15 member team to audit over 3000 street segments across SE and SW Atlanta.

**Congressman Parker Griffith** | Washington D.C.

**December 2008 - March 2009**

**Legislative Aide Intern**

**Hours Worked Per Week: 30**

- Attentively responded to, documented and implemented on-going communications with legislative membership, lobbyists, and constituents.

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## CONSULTING EXPERIENCE

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**DC Vegan** | Greenbelt, MD

**June 2019**

**Growth Strategy Proposal**

- Crafted a strategic plan of action to empower internal employees and leverage current capacities to encourage organic growth and expansion.

**Planned Parenthood of North Florida** | Jacksonville, FL

**August 2012**

**Capacity and Needs Assessment**

- Developed comprehensive capacity and needs assessment involving future population forecasting for leadership to determine where to place future resources to provide equitable access to healthcare across North Florida.

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## LANGUAGE PROFICIENCIES

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Macedonian - Advanced Low, Albanian - Intermediate Low, and Spanish - Beginner High.

**Lamar Crutch**

**EDUCATION**

M.B.A. Strayer University	Major: Accounting Concentration: Tax	Expected – Dec 2020
B.S. Benedict College	Major: Accounting Columbia, SC	Graduation Date: May 2011

**WORK EXPERIENCE**

**Moore Colson CPAs and Advisors – Tax Senior Associate** Atlanta, GA Apr 2019 – Present

- Assisting with ongoing production and workflow improvement efforts; overseeing small projects and/or small segments of larger projects.
- Preparing and reviewing tax returns.
- Developing and implementing policies, procedures and training material to assure compliance with government regulations to maximize efficiency and customer service.

**PwC (Columbia Service Delivery Center) – Tax Supervisor** Columbia, SC Apr 2015 – Apr 2019

- Managed a small team that provided all documents and schedules for preparation of federal, state and local tax returns, extensions, and foreign financial account reporting forms for individuals, corporations, and partnerships.
- Assisted with ongoing production and workflow improvement efforts; oversaw small projects and/or small segments of larger projects.
- Developed and implemented policies, procedures and training material to assure compliance with government regulations to maximize efficiency and customer service.
- Experience preparing/reviewing tax returns (Forms 1120, 1065, 8865, 5471, 926, 8621, 1040)

**PwC (Columbia Service Delivery Center) – Tax Associate** Columbia, SC Jan 2014 – Apr 2015

- Prepared individual tax returns, extensions, and foreign financial account reporting forms for inpatriates, expatriates and repatriates.
- Coordinated with other tax associates to provide all documents and schedules for preparation of federal, state and local tax returns.
- Created and troubleshoot Microsoft Excel macros used to make daily task easier throughout the firm.
- Experience preparing individual tax returns (Forms 1040, 2555, 1116, FinCEN)

**Wells Fargo - Appraisal Processor** Charlotte, NC Dec 2012 – May 2013

- Remotely manage workflow of 30+ appraisers across the country.
- Responsible for searching, compiling, analyzing and reporting various operational data from multiple sources, including unit production, productivity and quality statistics.
- Received and reviewed incoming work, contacted appropriate resources as needed.

**Wells Fargo - Foreign Exchange Analyst** Charlotte, NC Feb 2012 – Jul 2012

- Ensured settlement instructions were accurate for banks and corporate customers.
- Verified and approved foreign currency exchange transactions from the Opics system. Input and verified USD federal money transfers on intranet system.
- Monitored intranet system queues to assure all transactions and messages have been released that were in ordinance with OFAC Regulations.

**AFFILIATIONS AND CERTIFICATIONS**

- Alteryx Core Certified
- Kappa Alpha Psi Fraternity, Inc.
- National Association of Black Accountants, Inc.
- Future Business Leaders of America - Phi Beta Lambda, Inc.

**References Available Upon Request**

# Linda Collins-Atkinson

## Work Experience

8/2018 - 12/2018 **Teaching Artist**

Cal-State University San Bernardino

Teaching art classes in the California Men's Institute.

1/2000– 6/2018 **Substitute Teacher**

Lake Elsinore Unified School District

In class instruction and supervision of students. Planning lessons. Interacting with parents and administration to ensure all students achieve to the best of their abilities.

7/2017 to 8/2017 **Shipping and Receiving Clerk**

Amazon Fulfillment Center

Receiving and checking merchandise. Separating pallets of product to different shipping department.

7/2016 to 8/2016 **Summer Camp Counselor**

Miramar Youth and Teen Center

In class supervision and instruction of children, supervising field trips, planning games and lessons.

4/1984 to 12/1999 **Legal Secretary**

Law Offices of Richard M. Atkinson

Secretarial and clerical work, answering phones, typing documents and correspondence, maintaining client files, filing documents with various courts.

## EDUCATION

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6/2005 – 12/2007 **Master of Arts Education**

University of Phoenix

6/1979 – 12/1983 **Bachelor of Arts/Interior Design**

University of Georgia

## AWARDS

Honor Graduate  
Harlem High School  
1977

Dean's List for Academic  
Excellence 1982 UGA

Dean's List for Academic  
Excellence 1983 UGA

## SKILLS

### PERSONAL

Personable  
Reliable  
Dependable  
Punctual

### COMPUTER

Microsoft Office  
PowerPoint  
Excel  
Outlook Express

### LANGUAGES

English  
Basic French

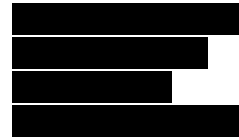
### INTERESTS

Writing  
Painting  
Drawing



# Lora Ann Pharis

Currently seeking a position as an occupational therapist



## EXPERIENCE

### **Kindred at Home, Cumming, GA — Home Health Occupational Therapist**

May, 2017-Feb, 2018

Provided OT service to homebound clients

### **PruittHealth, Jasper, GA — Director of Rehabilitation**

Oct. 2012-April, 2014

Managed department in SNF with 8 staff members of PT's, OT's, and SLP's.

Managed and maintained appropriate RUG levels and followed all Medicare guidelines.

Provided OT services to clients of various ages and diagnoses across the spectrum.

### **Camellia Home Health, Marietta, GA — Home Health Occupational Therapist**

June, 2007-October, 2012

Provide OT services to homebound clients

### **Brookdale Senior Living, Canton, GA -- Occupational Therapist**

Oct., 2006-June, 2007

Provided OT services in multiple buildings for residents in assisted living facilities

### **Guardian Home Health, Canton, GA -- Home Health Occupational Therapist**

Mar, 2006-October, 2006

Provide OT services to homebound clients

### **Sava SeniorCare, Canton, GA -- Director of Rehabilitation**

Mar, 2004-Mar, 2006

Managed rehab department for 110 bed SNF

## SKILLS

Excellent leadership ability

Communicates well with both staff and clients

Flexible and versatile in treatment techniques

## AWARDS

**Moderator of Great Southern OT conference**

**Presented at AOTA conference on Multiple Personality Disorder**

**Klamath Regional Rehabilitation Center, Klamath Falls,  
OR--*Director of Rehabilitation***

Oct, 2003-Jan, 2004

Managed rehab department for 75 bed SNF  
Supervised all therapy staff  
Left position due to relocation for family illness

**Waterford at Three Fountains, Medford,  
OR--*Occupational Therapy Supervisor***

Mar, 2001-Oct, 2003

Supervised Occupational Therapy staff in large retirement complex

**Kindred Healthcare, Medford, OR--Occupational  
Therapist**

May, 2000-Mar, 2001

Provided OT services to residents in 125 bed SNF

**General Hospital, Eureka, CA--*Occupational Therapy  
Supervisor***

Dec, 1999-April, 2000

Supervised Occupational therapy department in rehab hospital

**Southeastern Rehabilitation Services, Willacoochee,  
GA--*Owner/occupational therapist***

Jan, 1990-Dec., 1999

Owned rehab agency and performed contract services over 12  
contracts ranging from hospitals, home health agencies, outpatient  
clinics, and skilled nursing facilities

**Physiotherapy Associates, Douglas, GA--*Occupational  
Therapist***

April, 1989-Jan, 1990

Provided OT services in outpatient clinic to clients of all ages and  
ranges of disabilities from pediatrics to geriatrics.

**HealthSouth, Winter Garden, FL--*Occupational Therapy  
Supervisor***

Aug, 1988-Mar, 1989

Supervised Occupational therapy department in outpatient clinic

**South Georgia Medical Center, Valdosta,  
GA--*Occupational Therapist***

Sept, 1986-July, 1988

Established occupational therapy program in regional hospital  
Provided OT services for both inpatient and outpatient clientele  
Extensive dynamic and static splinting working directly with hand  
surgeons

**Medical College of GA, Augusta, GA--*occupational  
therapist***

Jan, 1985-July, 1986

Provided OT services in inpatient psychiatric setting

**Mississippi Methodist Rehab Center, Jackson,  
MS – Occupational Therapist**

July, 1984-Jan, 1985

Provided OT services in large inpatient rehab center in neurological department with treatment focus on strokes and TBI pts.

**Licensure**

**GA Occupational Therapy License #OT000492**

Expiration: 03/31/2020

Have been licensed since July, 1984.

**EDUCATION**

**Medical College of Georgia, Augusta, GA — B. S. in  
Occupational Therapy**

June, 1982-June, 1984

Graduated Cum Laude

**Valdosta State College, Valdosta, GA — B. S. in Early  
Childhood Education**

March, 1979- March, 1981

Graduated Cum Laude

*References furnished upon request.*

## MARCIA MCFARLAND WEST

*Roswell, GA*

Phone: [REDACTED]

Email: [REDACTED]

### UNITED STATES SENATOR REPRESENTING THE STATE OF GEORGIA

Represent the citizens and residents of the great State of Georgia in voting on legislation placed before the members of the United States Senate. Responsible evaluating bills placed before the Senate, introducing legislation, serving on select committees and communicating with constituents on matters of importance.

### KEY ATTRIBUTES

- A problem solver
- Excellent communicator
- A good listener
- The ability to see the “big picture”
- Willingness to speak out on issues important to my country, my state and my constituents
- Informed on political issues
- Fair minded
- An skillful leader
- A diverse social network
- Experienced and knowledgeable in government affairs

### RELEVANT GOVERNMENT EXPERIENCE

- Served as **Visitor Control Officer** with the United States Department of State, Refugee Processing Center/Joint Voluntary Agency during the Carter and Reagan Administrations. Arranged travel and escorted visiting dignitaries to Thai refugee camps. Developed a perspective into the plight of refugees, which translates to ideas and solutions to the current southern border crisis in the U.S.
- Participated in **International Diplomacy** activities as the wife of the Centers for Disease Control Officer in charge of overseeing medical screening of Indochinese refugees. This involved social engagements in international diplomatic circles. The North Korean Ambassador to Thailand was my neighbor. This gives me a unique perspective on relations with autocratic governments.
- Consulted with the **General Services Administration** in workplace safety issues during the Bill Clinton administration. This provided me with exposure to the day-to-day operations of a government agency.

Commented [MW1]:

### RELEVANT PRIVATE SECTOR EXPERIENCE

- **Life and Health Insurance Agent.** Currently consult with employers and employees on workplace benefits. This has given me insight into the current healthcare crisis from the perspective of both employers and employees who are unable to protect their families against unexpected illnesses and injuries.
- **30+ years' experience as a Business-to-Business Sales Consultant** ranging from Accounts Management, Workplace Safety and Merchant Services to Benefits Administration. This has given me vast experience and insight into the needs of businesses ranging from small “Ma & Pops” to large national firms—and the importance of supporting a strong business culture in the State of Georgia.

**Marcia McFarland West**  
**United States Senate**  
**Page Two**

#### **SIGNIFICANT FAMILY INVOLVEMENT**

- Two great-nephews received **Purple Heart metals** for service in the war in Iraq.
- Sister served in the **Pentagon with the Department of the Army** and is a **Disabled American Veteran**. This has given me insight into the need for better care of our veterans.
- Niece serves with the **Immigration & Customs Enforcement Agency**. Her direct involvement helps me to better understand Immigration issues and solutions.
- Seventeen-year marriage to former (retired) **Deputy Director for AIDS with the Centers for Disease Control and Prevention**. I came to appreciate the sacrifice made by our public servants as well as the importance of adequate funding for essential government services.

#### **EDUCATIONAL BACKGROUND**

- Studied **Business Administration** at California State University-East Bay, Hayward, California. Achieved **Deans List** honors.
- Studied **Business Administration at Edmonds State College, Edmonds, Oklahoma**
- Studied **Business Core Courses** at the University of Utah, Salt Lake City, Utah
- Studied **Psychology and Sociology** at Western Washington University, Bellingham, Washington
  - **Graduated with honors** from Granite Falls High School, Granite Falls, Washington

#### **RESIDENCY**

During my time as the wife of a Public Health Advisor, I resided in seven different states and one foreign country. I moved to Georgia in **November, 1986** and have maintained my residency in North Fulton and East Cobb counties since that time.

#### **COMMITMENT**

- My Number One priority in filling the seat vacated by the esteemed Senator Johnny Isakson is to uphold his commitment to provide for our veterans' physical, mental, and emotional wellbeing.
- I will contribute to meaningful discussions on the most pressing issues facing our nation.
- I will uphold and interpret the Constitution of the United States of America to the best of my ability.
- I will seek compromise when possible to advance the interests of our nation, our citizens and the State of Georgia.
- I will hold myself and my colleagues accountable to make sound judgments and act in a fiscally responsible manner.
- I will conduct myself in a respectful manner in all personal and professional activities.

**CURRICULUM VITAE  
MARK JAMES FLOWERS**

**Contact Address**

Mark J. Flowers  
[REDACTED]

**Contact Information**

[REDACTED]

**Education**

Ph.D. Political Science, Georgia State University, In Progress

M.S. Economics, Florida State University, 2010.

B.A. Physics, Florida State University, 2006.

**Current Position**

2017-Present: Associate Chair of Business & Social Science, Georgia State University Perimeter College.

2018-Present: Assistant Professor of Economics, Georgia State University Perimeter College.

**Previous Positions**

2016-2017: Assistant Chair of Business, Georgia State University Perimeter College.

2012-2016: Instructor of Economics, online and face to face, Georgia State University Perimeter College.

2010-2012: Teacher of Mathematics, Webb City High School.

2009-2010: Adjunct Professor of Economics, Tallahassee Community College.

2008-2010: Teaching Assistant for the Department of Economics, Florida State University.

**Fields and Special Skills:** Leadership, Management, Team Development, Budgeting and Analysis, Development Economics, International Relations and Diplomacy, Public Speaking, Creative Problem Solving, Critical Thinking, Analytics, Mathematics, Communication, Writing, Stata, MSWord, MSEXcel

**Fellowships, Honors, Training, Activities, and Professional Offices**

**2019 – Present:** Councilor of the Conyers-Rockdale Economic Development Council

**2019 – Present:** Elected to University Faculty Senate, and serve on the Budget and Athletic Committees

**2018 – 2019:** Developed, recruited students and another faculty member, and led a study abroad trip to Romania

**2014 – 2019:** Director of Communications, *GA Association of Economics and Finance*

**2018:** Invitational: 5-day workshop, “Georgia State University Faculty Entrepreneurship & Innovation Workshop,” *Georgia State University*, Atlanta, GA

**2015 – 2017:** Fellow of the Virtual Fellows Program, *United States State Department*

**2017:** Invitational: 5-day training program, “Trust, Diplomacy, and Conflict Transformation,” *University of Birmingham Institute for Conflict Cooperation and Security*, United Kingdom

**2017:** *Professor of the Year*, GA Association of Economics and Finance

### **Professional Memberships**

2017 – Present: International Studies Association

2012 – Present: American Economic Association

2012 – Present: GA Association of Economics and Finance

### **Professional Presentations**

Flowers, Mark. *“Freeriding: An Exploration into the Narratives on NATO.”* Georgia Association of Economics and Finance. Pine Mountain, Georgia, 18-19 April 2019.

Flowers, Mark. *“Castling for Influence: From Dyads to N-Dimensional Interactions in International Relations.”* FLACSO-ISA. Quito, Ecuador, 24-27 July 2018.

Flowers, Mark, Robertson, Barbara. *“Determining the Impact of Lecture Videos on Student Outcomes.”* GA Association of Economics and Finance. Whitesburg, GA, 12-13 April 2018

Flowers, Mark. *“Castling for Influence: From Dyads to N-Dimensional Interactions in International Relations.”* GA Association of Economics and Finance. Whitesburg, GA, 12-13 April 2018.

Flowers, Mark, Robertson, Barbara. *“Determining the Impact of Lecture Videos on Student Outcomes.”* Conference on Scholarly Teaching, Georgia State University. Atlanta, GA, 11 May 2018.

Flowers, Mark, Harsch, Nicole, & DeCarolis, Claudine. *“Economics and Transition, from Prison to Society: A look at acquiring, keeping, and excelling in work after prison.” Atlanta Transition Center for Men: 6-Week Speaker Series, Atlanta, GA, October-December, 2017.*

Flowers, Mark. *“Economic Challenges around the World and Solutions to Implement.”* Berman Commons. Dunwoody, GA, 17 June 2016.

Flowers, Mark, Guest Lecture. *“Global Economics and Trade, Poverty, Development, and Hunger.”* Georgia State University Perimeter College, Political Science, Newton Campus, 26 Apr 2016.

Flowers, Mark, Lawlor, Leila, and Davis, Lisa. *“A Different Look at Collaboration: A Hypothesis.”* Two-Year College Association of GA, GA Perimeter College. Clarkston Campus, 16 Oct 2015.

Flowers, Mark, Lawlor, Leila. *“Relationships, Buy-in, and Student Engagement.”* Faculty Development Day, GA Perimeter College. Clarkston Campus, 29 Sept 2015.

Flowers, Mark. *“Three Handed Economist: Ending World Poverty with a Backward Approach.”* Southwestern Social Sciences Association. Grand Hyatt Hotel, San Antonio, Texas, 18 Apr. 2014.

Flowers, Mark, Discussant. *"Trade Integration and the Fragility of Trade Relationships."* Seventh Southeastern International/Development Economic Workshop. Federal Reserve Bank of Atlanta, Atlanta, GA, 13 Dec. 2013.

Flowers, Mark. *"Three Handed Economist: Paper Gold, a Monetary Revolution."* Fall Symposium: Cultural Revolution. GA Perimeter College. Newton Campus, 13 Nov. 2013.

Flowers, Mark, & Lawlor, Leila. *"Engaging Students through Technology, Interaction, and Reading."* Moving Toward the EDGE; Faculty Development Day, GA Perimeter College. Clarkston Campus, 8 Oct 2013.

Flowers, Mark. *"Planning Personal Finances."* Second Wind, GA Perimeter College. Newton Campus, 9 July 2013.

Flowers, Mark. *"Broaden Your Student's View through Blogging."* Teacher to Teacher Workshop, GA Perimeter College. Newton Campus, 12 April 2013.

Flowers, Mark. *"Broaden Your Student's View through Blogging."* Teaching and Technology, GA Perimeter College T<sup>2</sup> Conference. Clarkston Campus, 16 Mar. 2013.

### **Publications**

Flowers, Mark. "Tensions, Conflicts and Passions: Exploring Conflict and Transforming International Relations in Theory and Practice." *Institute for Conflict, Cooperation and Security*, Birmingham, EN, Mar 2017. Retrieve from: <https://bit.ly/2zJ1Gqk>

Flowers, Mark. "Expanding the Energy Transition, Energiewende and the European Union." *US State Department*, Virtual Fellows Program, Washington DC, Jul. 2015.

Flowers, Mark. "Three Handed Economist: Interior Solutions in an Ideologically Cornered World." *Modern Sense Publishing*, Conyers, GA, 31 Jun. 2014.

Flowers, Mark. *"Best-Case Media,"* by Mike Ryan. Fall 2014, Book Review, Pearson.

Flowers, Mark. "The Perfect Fiscal Storm." *Covington News*. Covington, GA, 12 Oct. 2013



# **MARK D. GELHARDT, SR.**

*C/CIO, CISM, PMP, PCIP, ITIL, DTM*

[www.MarkGelhardt.com](http://www.MarkGelhardt.com)



## **OBJECTIVE**

To be appointed by the Governor to support the state of Georgia, to support my country, and to support the people within this great nation. I am not a career politician and have no desires to fill this slot for any longer than the governor and the people of Georgia want me to. But I do have knowledge of the political system from my over four years of work at The White House while in the Military. I am a registered Republican – but I will vote neither as a straight Republican or a straight Democrat – there are things on both sides that are good and bad, compromise is what will make this nation great again.

## **SHORT SUMMARY**

As an Executive for the last 25 years I know how to work with upper management, the board, with my employees and the people that work for me. My background is as an Information Technology (CIO/CTO/VP), Information Security/Cyber (CISO/CSO/VP) and Governance/Risk/Compliance Officer – utilizing extensive Information Technology, Cyber Security, Audit, Compliance, Risk, Policy Development, Business Process Improvement, IT Operations, Project/Program Management, and Leadership skills.

I am a retired Army officer, I am a current volunteer with the Georgia State Defense Force on the General Staff, I have lived in Georgia/Peachtree City since 1999 and also lived here in PTC during 1991-1995. I am a retired volunteer Fire Fighter and EMT and am now a life member of the Peachtree City Fire and Rescue Department. I am the Senior Vice Commander for the PTC American Legion post 50. I am the Secretary for the PTC VFW post 9949. I am involved in the Peachtree City Civil Air Patrol. I am an Author and a keynote speaker. I am an Adjunct professor at Emory University. I have lived and worked internationally and understand different cultures and the global economy.

## **CAREER SUMMARY**

Over 40 years of experience providing senior level leadership. ***I had the honor of being the CIO/CISO of the White House for several years managing all the classified automation and telecommunications for President Clinton, the Vice President, the White House staff, and the U.S. Secret Service.*** I have held positions as a CIO, CTO, CISO, CSO, and a PMO in several large global companies. Performing a wide range of skills to include; business operations, physical & information security, process analysis & improvement, user & business needs assessment, short-range tactical planning & long-range strategic planning, budgeting, contract negotiations, mergers & acquisitions.

## PROFESSIONAL HIGHLIGHTS EXPERIENCE

- Professor – Emory University – Teach – Fundamentals of Info Systems Security – Fall 2019
- Published Author – book title – “My Time at the Clinton White House”
- Speaker – Well known speaker on topics about the White House, the Military, Information Technology, Information Security and leadership
- “CISO of the year 2014” – one of eight global Finalist EU-Council
- “CISO of the year 2013” – one of six Southeast U.S. Nominees - Information Security Executive (ISE)
- Alternate Board of Advisors member to the Payment Card Industry (PCI) Security Standard Council
- Managed all Risk, Privacy, Audit, and Compliance worldwide for several Global Companies
- Managed Info Security, Risk Management, Internal Controls, & Quality Improvement Processes
- Developed & implemented PCI DSS compliance policies & procedures – PCI attestation (RoC/AoC)
- Developed & implemented ISO compliance policies & procedures - received 27001/2 ISO certification
- Compliance/Audit - Sarbanes-Oxley, PCI, ISO, SSAE-16, HIPAA, EU Safe Harbor and EU Privacy
- Developed & Managed Info Security Planning, Policies, & Execution in multiple global companies
- Developed and Executed Global Information Security Training and Awareness programs
- Cyber Security, worked with, FBI, GBI, NIST, Ga Tech Association, CISO Exec Network
- Cyber Incident response, to include running a SOC, Disaster Recovery/Business Continuity
- Established/Designed/Hired from the ground up on several occasions - Info Security Team/Department.
- CSO functions - Managed Physical Security for Office, Production, Warehouse, and Data Centers
- Ensured Security was Designed & Developed into Information Technology/Systems Architecture
- Management of Multiple World-Wide Data Centers to include all Security Aspects
- Ensured all Program/Projects Managed and Executed had a Security Review
- Developed, Implement, Managed Business Continuity & Disaster Recovery Programs
- Did the Security Review for Several Large Global Company Acquisition
- Provided security oversight for Development and Writing of Software/Data Base Programs (SDLC)

## WORK HISTORY & HIGHLIGHTS

Oct 2017 – Present **Vice President, Technology Governance**

*US Bank/Elavon, Atlanta GA*

As a direct report to the CIO, my team and I provide Technology Governance oversight, in Audit and Compliance issues and items. Work on Integrated Control Framework, to develop Process/Risk/Control documentation.

June 2017 – Oct 2017 **Assistant Vice President, Security Engineering and Operations**

*US Bank/Elavon, Atlanta GA*

Provide Executive Management over all Global Information Security Engineering and Operations teams and Information Security software.

Oct 2016 – June 2017 **Assistant Vice President, Cyber Risk Remediation**

*US Bank/Elavon, Atlanta GA*

Handle all items around Information Security & Cyber Risk Remediation, Project Management, Cross departments InfoSec Project Coordination, PM Budgeting & Resourcing, and Reporting to executive & board level.

Oct 2014 – Sept 2016 **Director, Global PCI Security and Compliance**

*US Bank/Elavon, Atlanta GA*

Handle all items around Elavon's Payment Card Industry – Data Security Standard (PCI-DSS), security and compliance, to include handling multiple global AoC/RoC for this Tier 1 credit card acquirer. Provide leadership and oversight for all global compliance assessments and audits, to include documentation and evidence needed to meet auditor needs. Board Member of the PCI Security Standards Council (PCI-SSC).

July 2014 – Oct 2014 **Chief Information Security Officer – Georgia Lottery Corp**

*Gelhardt IT Consulting, Executive Information Security Consultant*

*CLIENT Georgia Lottery Corporation (sub-contracted thru Intersect Group), Atlanta, GA*

Provide Executive Information Security Management services to the Georgia Lottery Corporation. Develop and maintain information security strategic vision and planning, budget, audit, compliance, review of current roadmap, security strategies, assessment of current IT security resources/process/policies, and privacy. Also, provided InfoSec architecture support and penetration testing, scanning of new products and recurring scanning of current products.

June 2012 – July 2014 **Chief Information Security Officer (CISO)**

*TravelClick, Atlanta, GA*

Provide Executive Information Security Management services to TravelClick a global provider of cloud-based Software as a Service (SaaS) web-based solutions for over 38,000 hotels around the globe in over 150 countries. Responsible for Information Security strategic vision and planning - developing a solution roadmap. Working in the following areas; Security Strategies, Assessment of current IT Security resources/process/policies, compliance with PCI-DSS v2 & v3, SSAE16 (SOC 2), ISO 27001, Safe Harbor, & EU Privacy.

- Hired as the first Senior Information Security Officer (CISO), developed all aspects of InfoSec program from the ground up globally.
- Worked with IT Operations and Network Operations Center to set up a complete patching process, a documented change management process, and an incident management process.
- Managed all aspects of upgrading/reviewing/writing policies, procedures, and technology to get TravelClick's initial PCI Audit – Passed ROC and received Certification.
- Successfully managed a PCI audit for TravelClick, working with two QSA's to receive our Report on Compliance (ROC) & Attestation of Compliance (AOC) for PCI-DSS certification within 5 months of being hired.
- Managed a Major Credit Card breach for a newly acquired Business Unit. Handled all coordination with the FBI, outside counsel, PCI counsel, state Attorney Generals, PR firm, investigation and forensics.

Nov 2011 – June 2012                    **Senior Program Manager**

*Lockheed Martin in support of the Center for Disease Control (CDC), Atlanta, GA*

Provide Senior Program Management for Lockheed Martin in support of the Center for Disease Control and Prevention (CDC). Currently maintain and manage all automation support to the Division of Select Agents and Toxins (DSAT) Program (a multi-million-dollar, multi-year awarded program). Managed a team of over 50 Developers, DBAs, Help Desk, BA's, PM's, QA, Infrastructure, and subcontractors providing IT support to the CDC.

- Manage all IT support to the CDC Division of Select Agents and Toxins (DSAT), to include Help Desk, application support, trouble tickets, outages, data base support, etc.
- Manage and maintain all areas of the National Select Agent Registry (NSAR) – a White House visible program.
- Managed a major development project of a complete rewrite of the NSAR application using #C, .Net, SharePoint, and SQL 2008. Within 30 days of taking over the NSAR development project – was able to move the NASR project from Yellow to Green on the National CIO dash board. Met all major milestones and kept the project on target and within government variance something two previous Program Managers were unable to do.
- Provided technical leadership/oversight to the Business Development and Contract Proposal teams.
- Designed the Project Plans for support of both proposals to include - a Risk Plan, Operational Plan, Work Breakdown Structure (WBS), Transition Plan and more for both Projects to execution the proposals.

June 2011 – Oct 2011                    **Executive Information Security Consultant (CISO, Project Manager, and Auditor)**

*Gelhardt IT Consulting, Peachtree City, GA*

*CLIENT BCD Travel (sub-contracted thru Experis to support BCD Travel), Atlanta, GA*

Provide Executive Information Security Consulting and Auditing services to BCD Travel. Worked as the onsite Lead for a team of consultants (Technical Writers, Business Analyst, and Info Security Engineers) that were brought in to get BCD Travel their first ever PCI compliant certification and ISO certification. Pre-Audited all Information Security areas vs PCI standards and ISO 27001 standards, took remediation action, fixed issues - Achieved ISO Certification, and provided a road map for PCI remediation items/issue to accomplish PCI certification.

*CLIENT NCR (sub-contracted thru CCCi to support NCR), Duluth, GA*

Provide Executive Information Security Consulting services to NCR. Worked as the Acting CISO providing information security strategic vision and planning - developing a solution roadmap for Information Security. Also working in the following areas; Security Strategies, Assessment of current IT Security resources/process/policies, compliance with PCI/SSAE16/ISO/HIPAA. Lastly, provided Senior IT Infrastructure strategy, security, & architecture, annual planning, and Data Center review.

- Rework the Information Security Strategy and 2012 vision to meet the transformation needs of NCR for growth and acquisition. Briefed to executive management the new 2012 vision received 100% approval and budgeting.
- Assess current processes, policies, procedures and recommend from a business perspective how to upgrade Information Security to support the business vs hindering growth. Rolled this right into the 2011 NCR acquisition of Radiant. Worked on rolling in all Information Security items into a 90 day window to merge to very large company and keeping all data secure.
- Improved documentations and processes, worked on compliancy, to the point of excellence – working to received ISO 27001 certified for NCR by end of year.
- Worked on PCI Compliance/Audit issues within NCR and after three months of improvements, audits, reviews, and changes received a clean PCI Certification.
- Reviewed current Information Security team, resource, and mission. Developed a manpower and resourcing plan to meet the needs of NCR and the expanding needs for Information Security, include adding a Senior Executive role of a CISO. Wrote the job description and help in the selection process for NCR's first full time CISO.

Sept 2007 – June 2011

**CTO/ Deputy CIO (Global Operations) & CISO***InterCall, West Point, GA*

Deputy to the CIO managing all IT global operations for the world's largest conferencing company including; Network Operations Center, Application Support, Infrastructure, Software, Applications Development, Off-shore/Near-shore Support, Production DBA's, Back-end Billing, Risk Assurance, Fraud, Quality Assurance, Project Management and many other areas of IT Operations. Lead a team of over 200 global IT professionals and contractors in multiple countries managing all IT infrastructure hosted across 26 worldwide data centers.

- Handled all Cyber Incidents and Fraud worldwide, coordinated with international authorities and Federal Law enforcement (FBI & CIA).
- Risk mitigation - set up a new telecommunications Fraud group and a Problem Management section (to work Root Cause errors and reduce trouble tickets). Saved the company over \$1 million dollars in fraud cost within 90 days, annual savings of over \$3 million dollars.
- Managed all audits and compliancy - PCI/SOX/SAS70/SSAE16/ISO 27001/HIPAA/EU Privacy/Safe Harbor, etc. Passed the first ever PCI compliance audit done by a QSA.
- Primary lead for all acquisitions - handle the IT security review and audits, & the steps of connecting a newly acquired organization.
- My results-oriented approach was noticed by the President and CEO. My responsibilities were expanded and provided the challenge to oversee and revamp the Project Management Office (PMO), the Quality Assurance team, Change and Release Management groups.
- Operate several off-shore offices to include Mexico, India, France, China, UK, Canada and several other areas with over 100 IT personnel, reduced overall IT cost by over \$3 million dollars annually.
- Upgraded the PMO shop to all 20 PMs to be certified PMPs, managing a CapEx budget of over \$55 million annually, running over 120 different CapEx line items and projects annually.
- Handled all IT vendor relationship. Negotiated an Unlimited License Agreement at a cost of \$5M - return to the company was over \$25 M.

Oct 2005 – Sept 2007

**Senior Technical Director (Security, Data Center Mgt, PMO)  
for United States Army Reserve Command – (USARC)***General Dynamics (& Anteon - purchased by GD), Peachtree City, GA*

Part of the Executive Management team running a multi-site Tier IV data center in support of the whole US Army Reserve Command (USARC) with a customer base of 250,000 people worldwide. Direct a team of personnel that cover the areas of; Project Management Officer (PMO), Quality Assurance, Testing, Service Level Agreements (SLA's), Process Improvement using ITIL, CMMI, & ISO 9001. Manage projects dealing with; Critical Data Center, Archival Data Center, Continuity of Operations Planning (COOP), Enterprise Data Management, and Migration Support. Handle multiple customer interface issues, projects, and operational daily briefings with all sections.

- Senior Project Manager for the Common Access Card (CAC) project and security of the entire Army Reserve enterprise. This was a MAJOR Army initiative with very tight time lines to implement this token-based log on ability and to lock down the total Army network.
- Senior Project Manager for an enterprise wide pay application migration. A highly secure project that migrated over 100 finance desktops, several application servers, and all other IT areas. We moved locations, changed hardware, increased security, and changed to total system out over a holiday weekend, without interrupting pay for over 250,000 US Army Reservist, while greatly increasing security of this pay system.
- Set up and ran a Project Management Office (PMO) in support of over 36 major multi-million-dollar projects annually.

July 2001 – Oct 2005

**Chief Information Officer/Chief Security Officer (CIO/CSO)***World Airways & World Air Holdings, Peachtree City, GA*

CIO managing all IT, Telecommunication, Facilities, and Security (CSO) for three companies; a Holding company, two worldwide wide-body charter airlines (World Airways & North American), and a financial subsidiary (World Risk Solution). Manage a multi-million-dollar budget, a world-wide network, and several facilities located worldwide.

- Managed the designed and implemented two new data centers, a Disaster Recovery site, and several IT training classrooms all from the ground up for multiple subsidiary companies.
- IT and Security Strategic Planning, Researched, Designed, & Implemented automated systems to replace expensive manual processes reducing head count & increasing services, saved over \$7 Million.
- Program Manager for a multi-million-dollar construction of a new corporate headquarters building. Responsible for construction, the companies move from Virginia to Georgia, for IT & Facilities setup, for FAA certification of operations in the new building.
- Process review and improvement - I reviewed all processes and immediately changed the way we were doing business, increasing service by over 300% and reducing cost by 25% and increasing security by over 500%. Saving the company over a million dollars annually.
- Developed and implemented 5 major mission critical software upgrades costing over 10 million dollars.

June 1999 – June 2001 (ARMY) **Chief Information Officer (CIO), Deputy Chief of Staff Info Mgt/G6**

*First U.S. Army, Ft Gillem, Forest Park, GA*

Managed all Information Technology, Automation, Communications, Records Management, and Distribution for a major military organization that covered 27 states and 3 U.S. Territories area. Managed a wide area network with 21 primary nodes and 27 secondary sub-LAN nodes/locations. Supported over 120,000 customers.

- Was the CIO (and DoD team lead) for all DoD support to FEMA for any emergency east of the Mississippi from Maine to Puerto Rico.
- Lead strategic planner and developer of Army realignment for IT support through out the United States. Worked on the first true Enterprise network that would-be Y2K compliant for the Active Army, the Army Reserves, and the National Guard.

Jan 1998 – June 1999 (ARMY) **Senior Director, Operations, Training, Policies & Standards, and Security**

*The White House, Washington, D.C.*

Directed and managed all Information Technology, Automation, Telecommunications, Audio Visual, Satellite, HF, UHF, Radio, Cell Phones, and other classified technology training for all White House support personnel. Developed policy, created processes and standards, monitored metrics, and quality assurance for all areas of IT.

- Led a highly technical team of over 50 personnel responsible for the training and standards of all White House support personnel.
- Managed all daily operational details for IT Security operations, Telecommunications, and A/V support to the President and his staff during his travels away from The White House compound both in-town and through out the world.
- Travel as the Presidents Communications Officer (PCO), the most important telecommunications job in the U.S. Government, acting as the last link in communications from the National Military Command Authority to the President of the United States.
- Selected by Senior White House Staff to be the primary IT and telecommunications director during the President's Summit meetings in Beijing, China and Moscow, Russia.

Jan 1996 – Jan 1998 (ARMY) **Chief Information Officer (CIO/CISO) – for the *President of the United States***

*The White House, Washington, D.C.*

As the Commander of the Data Systems Unit for the White House Communications Agency - I was the CIO/CISO equivalent at the White House - Directed all classified Information Technology support to **The President of the United States**, the Vice President, the White House Staff, and the U.S. Secret Service. Supervised over 350 personnel that managed and maintained all classified telecommunications, information technology, and several other areas of a classified nature in support of the Commander in Chief. I was responsible for the SECURE last link of communications to the Chief Executive, Commander in Chief, and the Head of State for the United States.

- Was the CIO/CISO equivalent for The White House. Managing all the classified data for The White House and all the classified connectivity with NSA, DoD, CIA, FBI, and many more agencies.
- Managed an annual operations budget of over \$105 Million.
- Managed several Tier IV data centers at a 99.9999% (6 x 9's) reliability rate.

Sept 1979 to Sept 2001 (ARMY)

-- 22 years as an Officer in the U.S. Army retiring as a Colonel Select.

Worked in **Information Technology (IT), Security, Communications, Intelligence, Human Resources (HR), Public Relations, Project Management, and Operations** in many locations worldwide.

## PROFESSIONAL INVOLVEMENT

- Finalist Award – “Information Security Project of the Year 2015” – Information Security Executive (ISE) South East Award program - 2015.
- Finalist - 2014 CISO of the Year – EU Council
- Lead Executive Board Member/co-founder – 2013/14/15 Cyber Attack & Continuity Simulation
- Chosen by Information Security Executive (ISE) as one of only six CISO from the southeast U.S. to be nominated for “CISO of the Year - South East 2014”
- North American – Information Security Project of the Year – Recognized at national level - 2013.
- Finalist Award (Second place) – “Information Security Project of the Year 2013” - Information Security Executive (ISE) South East Award program - 2013.
- Founding member - Southern CISO Security Council, LinkedIn Group – 2011-2016
- Founder and Governing Body Member – CISO Executive Summit – Atlanta 2010, 2011, 2012, 2013
- Member CISO Executive Counsel – Atlanta Chapter (2010-present)
- Founding Board Member of the Clayton State University - IT Advisory Board 2001-2007

## EDUCATION

- Payment Card Industry Professional (PCIP) 2016 – Certificate # 1003-234 (Jul 2019)
- Certified Information Security Manager (CISM) 2012 – Certification # 1219183 (Dec 2018)
- Project Management Professional (PMP) – PMP Certification #466322 – (May 2020)
- ITIL Practitioner Certified 2007 – Certification #239625-10851
- ITIL Foundation Certified 2006 – Certification #78613
- Emory Executive Managerial Leadership Program, 2008, Emory University, Atlanta, GA
- Chief Information Officer (CIO) National Certification (IT Masters equivalent), 1999, National Defense Univ, Wash D.C.
- U.S. Army Systems Automation Course (graduated top of class), 1991, Ft Gordon, Augusta, GA
- **Masters** of Education, Counseling & Guidance (graduated with honors), 1986, Univ of Montevallo, AL
- **Bachelor of Science**, Business Administration, 1979, University of Florida, FL.
- Degree in Applied Science, Fire Science, 2004, West Georgia Tech College, GA

## PERSONAL

- Retired U.S. Army Officer with over 22 years of service (selected for promotion to Colonel)
- Awarded the Army’s Highest Peace Time award for Heroism - The Soldiers Medal
- Gulf War Veteran – with numerous military awards to include Legion of Merit, Presidential Service Badge, Airborne and Air Assault badges, Jungle Expert school, Winter Warfare school, etc –
- Current Security Clearance active 2016 – Held highest DoD security clearance (TS/SCI/Yankee White)
- Nominated at national level – “10 Most Outstanding Young Americans” - 1994
- Volunteer – Hold the rank of Colonel as the CIO/CISO with the Georgia State Defense Force (Georgia National Guard Auxiliary), providing emergency services support to the state of Georgia.
- Volunteer – Hold the rank of Lieutenant Colonel with the Civil Air Patrol (Air Force Auxiliary), providing emergency services, aerospace education, & cadet programs to Georgia, FEMA, and the Air Force.
- Retired Volunteer Certified Firefighter (Officer) for over 30 years of volunteer service in the fire service.
- Life Member of Peachtree City Fire Department with over 13 years of service to PCFD.
- Life Member Veterans of Foreign War (VFW), member Peachtree City VFW Post 9949
- Lived in Germany for five years, traveled worldwide extensively, have a great understanding of the cultural differences throughout the world. Enjoy the global history, and the global culture.
- Enjoy world traveling, cruising, and volunteering to help others.

# MARTIN MCLAUGHLIN

Dacula, GA 30019

[LinkedIn:Martin McLaughlin](#)

## SR. ACCOUNT SUPPORT MANAGER

**Exceed revenue targets | Reduced costs through operations & design of serviceability**

Develop customer-facing products, services, strategies through market awareness & customer's objectives.

Adept at managing Software and Hardware Services across business: Development, Professional Services, Services Delivery, Sales and third-party stakeholders. Passionate to satisfy customer needs and taking concepts to market through product realization.

**Lifecycle Management | Marketing | Business Development | Competitive Intelligence  
Sales Support | Quality Assurance | Operations Interface | Global Experience**

## PROFESSIONAL EXPERIENCE

**NCE CORPORATION** Atlanta, GA

**2018 to 2019**

### **Senior Account Services Manager US Retail & Hospitality**

Account Services Manager with annual sales of \$10+ million/year.

- Led Cross-Functional Teams to move Service and products requirements through Service Delivery and assumption fidelity
- Led/direct negotiations with customer and 3rd Party Suppliers, service level agreements, developed scope of work and terms and conditions. Offer Development, pricing and profitability strategies, business case creation, contract enforcement and forecasting.

**NOKIA**, Alpharetta, GA

**2016 - 2017**

### **Services Senior Product Manager**

Product Manager of Applications & Analytics Organization Software and Hardware Services product lines with annual maintenance sales of €110+ million/year. Support two associates.

- Led Cross-Functional Teams to move Software & Hardware Service requirements through Product Life Cycle (PLC) on Nokia's Cloud solutions, IMS, Messaging and Charging & Payment applications. Services Subject Matter Expert.
- Reduced OEM Hardware operations support costs by 50% and drove saving of \$600K through Contract, Delivery and Sales Realization consolidation.
- Managed external vendors/partners, application requirements, resource management, global logistic planning, forecast demand and volume deployment planning.
- Set Services cost & price determination, Competitive Strategy, created Services SOWs, Sales Support (RFP), Provided Services Sales training, Quality, identified training needs and managed Delivery resource management.



**ALCATEL-LUCENT, Alpharetta, GA****2009 to 2015****Services Senior Product Manager**

Product Manager of Applications & Analytics Organization Software and Hardware Services product lines with annual maintenance sales of €95+ million/year.

- Led Cross-Functional Teams to move Software & Hardware Service requirements through Product Life Cycle (PLC) on Nokia's Cloud, IMS, Messaging and Charging & Payment applications. Services Subject Matter Expert.
- Managed external vendors/partners, application requirements, resource management, global logistic planning, forecast demand and volume deployment planning.
- Set Services cost & price determination, Competitive Strategy, Sales Support, Quality, identified training needs and managed delivery resource management.

**ALCATEL-LUCENT, Alpharetta, GA****Services Senior Product Management**

Product Management of Mobility Messaging Services Organization with annual maintenance sales of \$35+ million/year.

- Mergers & Acquisitions (M&A) Sales of Messaging Business, \$312M – Services Lead.
- Led Cross-Functional Teams to move Messaging Software Services requirements through Product Life Cycle (PLC), and Messaging Services subject matter expert (SME).
- Set Software Services cost & price determination, Competitive Strategy, Sales Support, Quality Management, Delivery resource management, forecast demand and volume deployment planning.

**LUCENT TECHNOLOGIES, Whippany, NJ****2001 to 2008****Senior Business Development Manager (Services)**

Designed \$50M+ in competitive winning prices of products and Direct report to Services Vice President Business Development for North American Markets.

- Awarded three year \$27.5M Metro- PCS services contract for all WCDMA contracts and 5M support contract for none WCDMA contract. Championed and led effort to consolidate over 5 support contracts into one.
- Led direct negotiations with customer and 3rd Party Suppliers, service level agreements, developed scope of work and terms and conditions. Offer Development, pricing and profitability strategies, business case creation, contract enforcement and forecasting.

**ADDITIONAL RELEVANT EXPERIENCE**

AT&amp;T Network Systems, Supply Chain

AT&amp;T Network Systems, Delivery

AT&amp;T Capital Corporation, CFO

AT&amp;T Computer Systems, Sales

Logistics planning &amp; Inventory management

Project Manager

Financial Analyst

Internal Sales Support

**EDUCATION**

Master of Business Administration (MBA), University of Phoenix (Completion 2020)

Bachelor Arts (BA), History &amp; Education, Rowan University, Glassboro, NJ

Associates Arts (AA), Humanities, County College of Morris (CCM), Randolph, NJ

Professional Development (PDP), Business Management, County College of Morris (CCM), Randolph, NJ

**PROFICIENCIES & SKILLS**

Outlook, Excel, PowerPoint and Excel, Product Management Certification AT&amp;T School of Business

**HONORS AND AWARDS**

AT&T Bell Laboratories, Presidents Award for Outstanding level of innovations,  
Technical Excellence for SYSTIMAX GigaSpeed Project

# Matthew C. Weavil

## Educational Contact:



## Permanent Address:



## EDUCATION

**Bachelors Degree in Political Science**  
**Georgia State University, Atlanta, GA (2016)**

**Universiteit van Amsterdam, Amsterdam, Netherlands (2013)**  
**Dutch Intensive Language Course**

**Kennesaw State University (KSU) (2006 – 2008)**  
**Major – Business**

## LANGUAGE SKILLS

- Near fluency in French
- Basic writing skills and conversational proficiency in German (5 years).
- Basic reading proficiency in Russian.
- Initial exposure to Spanish, Catala, Chinese (Mandarin), Arabic, Italian.

## OTHER EXPERIENCE

### **Volunteer – Calvary Children’s Home**

- Performed tasks that assisted with daily activities necessary for the Children’s Home including cooking and any manual efforts required.

### **Volunteer – Must Ministries**

- Performed tasks as needed to assist the ministry with daily activities.

### **Volunteer — Loggerhead Marinelife Center (Juno Beach, FL, USA)**

- Care of sea turtles in rehabilitation
- Rescue of stranded/injured sea turtles
- GPS locating and survey of sea turtle nesting sites

### **Founder/President of the Harrison High German Club**

- As a part of the initial class for German taught at Harrison High, I lobbied for and started the first German club
- As President I organized and hosted activities for the German Club

### **Volunteer — Georgia Aquarium**

- Work with public, some behind-the-scenes.

**Extensive overseas travel and government-focused study abroad in France, focus on European Union, International Affairs**

**COMPUTER  
EXPERIENCE**

Advanced experience with various computer systems.

- PC based solutions including Windows 2000, Windows NT and Vista
- Mac solutions starting with the iBook to current
- Familiarity with Linux (RedHat, Ubuntu, Suse, etc.) and Solaris

**ACTIVITIES**

AJGA – Former Atlanta Junior Golf participant

USGA Member

Scuba - Certified

ALTA and USTA tennis participant

American Numismatic Association (ANA) Member

Ichthyology enthusiast

NGC Collectors Society Member

Operates an eBay store



## MATTHEW BRIAN WOODY

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### PROFESSIONAL PROFILE

Dedicated safety professional in the construction industry based in the Atlanta metropolitan area. Advocate for the safety and welfare of workers across a broad span of construction projects primarily in Georgia. Able to communicate and instill a safer work environment with corporations and workers alike to help build safety cultures that are effective and attainable. Proven instructor in safety related subjects that include OSHA, NIOSH, ANSI, and DOT practices. Army veteran that served in the Infantry; had the distinct honor of being a sentinel at The Tomb of the Unknown Soldier in Arlington National Cemetery. Board of Directors-Society of the Honor Guard, Tomb of the Unknown Soldier. Advocate for the rights of veterans, especially proper healthcare, addiction issues, and unacceptable suicide rates.

### PROFESSIONAL EXPERIENCE

**JUNEAU CONSTRUCTION COMPANY**, Atlanta, Georgia. **PRESENT**

Safety Manager.

**CORK HOWARD CONSTRUCTION COMPANY**, Marietta, Georgia. **2017-2019**

Director of Safety and Human Resources.

**REEVES YOUNG**, Sugar Hill, Georgia. **2017**

Site Safety Manager.

**BATSON-COOK CONSTRUCTION**, Atlanta, Georgia. **2015-2017**

Safety Manger

**ARCHER WESTERN CONTRACTORS**, Atlanta, Georgia. **2012-2015**

Site Safety Manager

Other companies include Morgan Corp, Fortune-Johnson, and D.R. Horton in a career that has spanned 20 years. Projects included high rise and mixed use, roads and bridges, two MARTA projects, two Georgia Power projects including nuclear power, and heavy civil. All experience based on safety and compliance to federal and local regulations.

## **EDUCATION**

**GEORGIA INSTITUTE OF TECHNOLOGY, OSHA TRAINING INSTITUTE.** Atlanta, Georgia. Construction Health and Safety Certificate completed. OSHA 10 and 30 hour instructor for the construction industry. Continuing education courses as required.

**St. Ambrose University.** Davenport, Iowa. Political Science. 1990-1992.

**Western Carolina University.** Cullowhee, North Carolina. Undergraduate studies. Member of Pi Kappa Alpha Fraternity. 1987-1989.

## **MILITARY SERVICE**

**UNITED STATES ARMY,** August 1993-August 1997. Honorable discharge. Basic and advanced training in the U.S Army Infantry School, Ft. Benning Georgia. Airborne qualified. Presidential Honor Guard, 3<sup>rd</sup> U.S. Infantry, Ft. Myer, Military District of Washington. Sentinel, Guard of Honor, Tomb of the Unknown Soldier. Awarded Tomb Guard Identification Badge # 428.

## **PROFESSIONAL ORGANIZATIONS OR AFFILIATIONS**

**SOCIETY, GUARD OF HONOR, TOMB OF THE UNKNOWN SOLDIER,** Lifetime member. Member of the society's board of directors. Chairman of the Tomb Guard Assistance Program.

**BOARD OF CERTIFIED SAFETY PROFESSIONALS,** Approved to take the CHST and SMS exams.

**AMERICAN HEART ASSOCIATION,** Instructor for CPR/First Aid/AED.

**ASSE-AMERICAN SOCIETY OF SAFETY ENGINEERS.**

**NATIONAL SAFETY COUNCIL,** Certified DOT flagging instructor.

**PI KAPPA ALPHA FRATERNITY,** Member since 1988.

## **SUMMARY OF RELATED EXPERIENCE**

A strong voice for veteran issues including but not limited to; proper healthcare facilities and quality of care. The growing concern of veteran substance abuse, and the alarming suicide rate among veterans. Expertise in construction health and safety. With the growth of Georgia comes the rising construction work force in our state. Ensuring adherence to federal, state, and local regulations to create a culture that embraces and cultivates safety on all levels.

Registered voter, very knowledgeable of political issues affecting not only Georgia but on a national level.

# Melissa S. Page

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## SUMMARY

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Senior Level Litigation Paralegal with over 20 years of experience across a broad spectrum of practice areas, in both State and Federal courts, including electronic filing in each. Handles cases from cradle to grave with little guidance from attorneys or supervisors. Self-starter who is a team player and steps up when needed to lead.

## SKILLS

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- Detail Oriented
- Experienced in litigation process of 11 states as well as Federal Courts.
- Team player
- Proficient proof reader
- Tech Savvy and proficient in multiple software programs including, Word, Excel, Westlaw, LexisNexis, Worldox, Telegence, TyMetrix 360, and Pacer.

## RELEVANT EXPERIENCE

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### AT&T SERVICES, INC., Atlanta, GA

*Contract Paralegal*, Dispute Resolution, May 2017 – Present

- Resolved over 430 consumer and business disputes and arbitrations prior to attorney assignment.
- Research the validity of claims thru a collaborative environment with AT&T employees in multiple departments to formulate and prepare settlement letters.
- Coordinate with both in-house and outside counsel in matters proceeding with arbitration.
- Proposed strategies for streamlining and creating uniformity in work flow and spearheaded project to research and present best software programs for department use.

### HOPPER LAW PARTNERS, LLC., Atlanta, GA

*Temporary Paralegal*, Corporate, Employment, General Litigation, October 2016 - May 2017

- Reviewed and revised both US and International contracts for The Big Green Egg, Inc.
- Researched patent registrations and international regulations.
- Prepared and filed pleadings in both State and Federal Jurisdictions.

### SMITH & LISS, LLC., Sandy Springs, GA

*Temporary Paralegal*, Employment, Probate, General Litigation, April 2016 – June 2016

- Reviewed and tracked cases for weekly reports.
- Traveled to courthouses to file time sensitive pleadings.
- Drafted and finalized pleadings, including, Complaints, Discovery and Motions.

### SCHULTEN, WARD & TURNER, LLP., Atlanta, GA

*Trustee Assistant, Bankruptcy Litigation Paralegal*, May 2015 – December 2015

- Drafted legal pleadings related to asset cases, electronically filed and served pleadings.
- Entered billing for two attorneys.
- Reviewed and processed electronic filings and daily mail.
- Maintained software database used to track Trustee cases and prepared specialized reports to US Trustee regarding asset cases.
- Reviewed and researched real property for potential fraud.

**RCO LEGAL, LLC. / formerly JOHNSON & FREEDMAN, LLC, Atlanta, GA**

*Senior Paralegal Manager*, Litigation, Real Estate, Bankruptcy, January 2010- March 2015

- Drafted all legal pleadings, including, but not limited to: complaints, discovery, and motions for various states including, GA, AL, MS and SC.
- Reviewed work logs and client portfolios to ensure flow and time frame compliance.
- Prepared, revised and updated pleading templates and utilized firm software to automate daily activity of Paralegals.
- Trained new paralegals on software and state procedures.

**MANN BRACKEN, LLP., Atlanta, GA**

*Paralegal*, General Litigation, Employment, Bankruptcy, September 2008 – August 2009

- Drafted complex motions and prepared case dismissals.
- Managed Court Hearing Calendars and assigned attorney appearances.
- Scheduled Hearing dates and Mediations.
- Tracked progress of motions and filed additional pleading as appropriate.

**HAYS & POTTER, P.C., Atlanta, GA**

*Paralegal*, Commercial, Contract and Bankruptcy Litigation, September 1998 – June 2008

- Drafted all legal pleadings, including, but not limited to: complaints, discovery, and motions.
- Maintained litigation calendar of court dates and attorney deadlines.
- Performed extensive review and prepared documents for production.
- Prepared files for bankruptcy filings and monitored cases through conclusion.
- Prepared Leave of Absence and Conflict Letters.

## Education

PARALEGAL CERTIFICATE

*Kennesaw State University*

*Kennesaw, GA*

2002

**Summary Resume  
Melvin B. Hill, Jr.**

**In our 2018 *Georgia State Constitution, Second Edition*, my wife and I write that “in Georgia, the people rule.” It is in that context that I am applying for the unexpired term of Senator Johnny Isaacson. I would not seek election to this position in 2020.**

**EDUCATION:**

J.D., Cornell Law School, Cornell University, Ithaca, New York (1974)

M.P.A., Graduate School of Business and Public Administration, Cornell University, Ithaca, New York (1972); HUD Urban Studies Fellow, 1970-1972

B.A., Cum Laude, Economics, Bucknell University, Lewisburg, Pennsylvania (1970)  
Phi Beta Kappa; President, Association of Bucknell Students, 1969-1970

**WORK EXPERIENCE:**

July 2009 to present – Attorney at Law Emeritus, Lecturer and Consultant, Athens, Georgia

As a private consultant, I have been working with a variety of individuals and organizations on issues related to Georgia constitutional law, education law, local government law, and historic preservation law.

1996 to July 2009 - Robert G. Stephens, Jr., Senior Fellow in Law and Government, Institute of Higher Education, University of Georgia

As the Stephens Fellow, I sought to promote improved teaching, research, and public service and outreach in institutions and systems of higher education and to build stronger linkages between the academic resources of public colleges and universities and the needs of policy makers and the sponsoring society. Responsibilities included teaching courses in the Ph.D. and Ed.D. programs in Higher Education; organizing and conducting conferences, workshops, and other activities to promote a better understanding of the legal issues and challenges facing higher education today; and undertaking legal research on current topics of interest and importance in higher education. From 2000 to 2009 I also served as the editor of the *Journal of Higher Education Outreach and Engagement*; helping to reshape its mission and focus, strengthen its board, tighten its standards of article review, and broaden its reach.

1984 to 1996 - Director, Carl Vinson Institute of Government, University of Georgia

The Carl Vinson Institute of Government is a public service unit of the University of Georgia dedicated to improving the understanding, policy making, and administration of government in a democratic society. The responsibilities of the Director included overseeing the development and implementation of a broad range of instructional, research, technical assistance, and other educational



services for state and local government officials and citizens in Georgia, in other states, and internationally. A major additional responsibility was planning and implementing a major fund-raising campaign to renovate the historic former *Lucy Cobb Institute for Girls* in Athens as the central administrative home of the Vinson Institute.

1982 to 1984 - Administrator, Legislative Research Division, Institute of Government, University of Georgia

The Legislative Research Division of the Institute of Government provided legislative research, technical assistance, and other services of an educational nature to members of the Georgia General Assembly. A major program of this division was the development and implementation of the Biennial Institute for Georgia Legislators, a biennial conference providing orientation workshops for new legislators and policy seminars for incumbent legislators.

1979 to 1982 – Staff Director, Select Committee on Constitutional Revision, Georgia General Assembly (on leave of absence from Institute of Government)

The Select Committee on Constitutional Revision was established by an act of the Georgia General Assembly in 1977 to oversee a comprehensive revision of the Georgia Constitution, last revised in 1945. This committee was comprised of the Governor, the Lieutenant Governor, the Speaker of the Georgia House of Representatives, the Chief Justice of the Georgia Supreme Court, and other leaders of the executive, legislative, and judicial branches.

The responsibilities of the Staff Director included providing general staff to and coordinating the efforts of seven thirty-member citizen advisory committees appointed to work on the rewriting of the Georgia Constitution on an article-by-article basis; planning and directing the legal research efforts of the staff; explaining and defending article revision proposals to members of the General Assembly and to the public; developing and helping carry out a comprehensive public education and information program on the proposed 1983 Constitution; and planning and implementing the publication and distribution of the 15,000 pages of transcripts of meetings of the Select Committee and all article committees. The proposed new Constitution was ratified by the people of Georgia at the 1982 general election.

1974 to 1979 - Legal Research Associate, Institute of Government and Institute of Community and Area Development, University of Georgia

This was an entry-level position in the Institute of Government and the Institute of Community and Area Development. The responsibilities of the position were to provide instructional, technical assistance, and research and writing services related to legal aspects of local government administration to local and state government officials and community leaders in Georgia.

# MELVIN ALLEN TUKES



**OBJECTIVE** | To obtain meaningful employment

**EXPERIENCE** | **INTERNAL REVENUE SERVICE**

1981 - 2012

Customer Service Representative responsible for assisting taxpayer on the phone and in person, with income tax issues and tax form preparations

**UNITED STATES MILITARY**

1971 - 1981

Enlisted Member and Officer. SSG/2LT

Administrative Specialist

Legal Specialist

Personnel Officer

**EDUCATION** | **SAINT LEO UNIVERSITY, SAINT LEO, FLORIDA**


BA CRIMINOLOGY

GPA 3.56, Graduated Cum Laude

**COMMUNICATION** | Constantly involved in public speaking.

**LEADERSHIP** | United States Army Commissioned Officer

**REFERENCES** | **OTHAL HAWTHORNE LAKE, BISHOP**  
CHRISTIAN METHODIST EPISCOPAL CHURCH



DOUGLAS PARKS, GROUP MANAGER  
INTERNAL REVENUE SERVICE



# MICHAEL B. ABRAMSON, J.D., M.B.A.

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## PROFESSIONAL EXPERIENCE

**Abramson Law Firm, Attorney-at-Law:** *Founder and Attorney* 2014-Present  
Solo practice law firm specializing in business law in both commercial litigation and transactional matters.

- Litigate breach of contract cases. Write briefs, discovery, motions, demand letters, and research memoranda.
- Draft and review contracts and employment, service, and vendor agreements.
- Advise on potential deals and consider legal and business factors such as market viability and costs.
- Perform compliance for a Congressional candidate. Complete all Federal Election Commission (FEC) filings including fundraising and expenditure reports, candidate financial disclosures, and pre-election documents.

**Accenture:** *Management Consulting* 2013-2014

- Drove 11 procurement and sourcing events over five months for a national telecommunications company resulting in \$1.4 million of annual savings. Drafted, evaluated, and negotiated Requests for Proposal with potential vendors valued at a range of \$34 to \$141.7 billion.
- Coordinated and drove the national rollout of telecommunications equipment for a \$2 billion telecommunications company. Evaluated nine presentations from Fortune 500 vendors as well as their Statements of Work and Master Service Agreements. Worked collaboratively across divisions and functions.
- Conducted 25 interviews across senior management; analyzed processes; identified gaps; and provided suggestions to create an Operating Model for a Fortune 500 rental car company leading to improved inventory management, safer cars, and enhanced customer service. Created a new paradigm for quality control.
- Advised on two post-merger integrations, valued at \$50 and \$500 million, for a Fortune 500 rental car company. Identified areas of concern such as the communication between computer systems and the mismatch of automobile fleets. Conducted five interviews with senior management across two of the companies.
- Presented and formulated 11 business cases and PowerPoint presentations and delivered them to senior executives. Created 12 project management and weekly updates for executive and steering committees.

**Counsel On Call:** *Attorney, Member of the Quality Control Team* 2012-2013  
Company providing due diligence and e-discovery services to Fortune 500 companies and major law firms.

- Managed and supervised 20 attorneys. Reviewed approximately 43,000 documents in nine months.
- Conducted due diligence for businesses in preparation for three multi-billion dollar mergers and acquisitions. Subject areas included telecommunications, healthcare, and the food industry.
- Analyzed approximately 67,000 contracts, financial statements, and e-mails at issue in 13 multi-million dollar business lawsuits. Industries included telecommunications, healthcare, resorts, and pharmaceuticals.
- Drafted privilege logs.

**Business school (Full-time)** 2009-2011  
• Served as President of the Washington University Graduate Student Government Association.

**Mitchell & Associates, Attorneys-at-Law:** *Associate* 2007-2008  
Boutique, three person firm focusing on commercial litigation, corporate law, and transportation law.

- Litigated breach of contract and property damage cases on behalf of private companies with values up to \$250 million. Composed complaints, answers, motions, case memoranda, and discovery.
- Drafted purchase agreements, moving and storage contracts, settlement agreements, and other contracts.
- Reviewed employee, non-disclosure, and confidentiality agreements.

- Completed regulatory filings concerning administrative and business approvals, name changes, and the authority to ship and move goods.
- Anticipated legal and business issues and risks. Provided advice to clients leading to efficient legal outcomes and platforms for business growth.

**U.S. Social Security Administration:** *Assistant Regional Counsel* 2005-2007

- Defended the Agency against claims for Social Security benefits and employment discrimination.
- Drafted over 70 District Court briefs in cases regarding Social Security disability benefits. Compiled a win rate of over 80%.
- Composed Motions for Summary Judgment, appeal briefs, discovery requests, and answers for employment discrimination cases (age, race, and gender discrimination).
- Developed a thorough knowledge of the administrative process and a familiarity with administrative statutes, regulations, rules, advisory opinions, and processes.
- Conducted witness interviews.

**Turner Broadcasting (Cable News Network, CNN):** *Production Assistant* 1999-2000

- Wrote and produced *George Bush Skydives*, a piece which aired internationally.
- Conducted background research and B-roll searches.

**VOLUNTEER LEGAL EXPERIENCE AND INTERNSHIP DURING LAW SCHOOL**

**Atlanta Volunteer Lawyer's Foundation:** *Pro Bono Lawyer* 2007-2008

- Obtained a temporary restraining order against a utility allowing my client to maintain a valuable service.
- Successfully negotiated a mediation regarding overdue payments, reducing my client's obligation by more than half. Composed the negotiation agreement.
- Secured a judgment for the repayment of a loan.

**U.S. Securities and Exchange Commission:** *Summer Intern* June-August 2001

- Conducted legal research and wrote summaries on securities law issues such as the buried facts doctrine.
- Assisted in witness interviews.

**VOLUNTEER CONSULTING EXPERIENCE AND INTERNSHIP DURING BUSINESS SCHOOL**

**Community Consulting Team:** *Volunteer Consultant* January-May 2013

All volunteer, nonprofit organization providing management consulting services to nonprofit organizations. My team's project was to craft a strategy for an arts organization which created and was selling a disaster recovery tool (ArtsReady) to other nonprofit organizations.

- Created the organization's first profit and loss (P&L) tool and determined that the product was operating at a \$250,000 deficit. Conducted financial modeling and determined breakeven sales and potential viability.
- Researched and evaluated seven competitors and industry trends. Compared ArtsReady's performance and cost and determined that it had a competitive advantage in price. Identified market opportunities.
- Analyzed operations and product strategy. Performed SWOT and GAP analyses.
- Crafted four business cases and strategies including hiring salespeople, outsourcing sales, and divestiture. Evaluated, weighed, and prioritized the different avenues.
- Created a PowerPoint presentation and delivered it to the Chief Executive Officer and board members.

**St. Louis Rams:** *Team Leader and Consultant* January-May 2011

- Led and managed a team of six consultants. Created the project roadmap, supervised work streams, and verified the completion of project deadlines.
- Created strategies to increase the over \$1 million sales of merchandise and apparel at the Dome, online, and big box stores (market size across the NFL of \$1.9 billion). Collected sales data, reviewed signs and customer traffic at the Dome, analyzed the website, and assessed inventory management.
- Compared competitor sales and tactics from six NFL teams at their stadiums and websites.
- Performed financial modeling for possible stores at the Dome and malls, valued at over \$500,000. Determined rent and construction costs. Created a breakeven, net present value, and discounted cash flow analysis.
- Developed marketing tactics to strengthen the \$59 million Rams brand resulting in increased exposure.
- Created a PowerPoint presentation and delivered it to the Chief Operating Officer and marketing team.

**National Office of the American Cancer Society: *Project Manager*** June-August 2010

- Served as a project manager, coordinated 12 staff across five states, and managed the budget for two multi-state pilot initiatives which provided information on the viability of internet-based coordination of volunteers for two of the Society's largest, nationwide programs.
- Evaluated the click-through and sales conversion rates of Google keywords for the \$8 million TLC catalog. Selected new keywords and banner ads leading to increased sales.
- Advised on the business and legal facets of a nationwide sponsorship deal providing 42,000 wigs for patients.
- Drafted two Requests for Proposals (RFPs) which reauthorized two multi-million dollar national initiatives.

**St. Louis Public Broadcasting Station (KETC-9): *Consultant*** March-May 2010

- Conducted an organizational audit for this \$12.6 million TV station with 117 employees and 215 volunteers.
- Interviewed five senior managers and leaders across the organization leading to the determination of the advantages and disadvantages of prior volunteer programs.
- Created a strategy and system to recruit, use, and manage volunteers leading to a greater use of volunteers, increased efficiencies, decreased costs, and improved work product across KETC-9.
- Created introductory and detailed orientation programs and a four-level reward system for volunteers.
- Surveyed volunteers regarding the volunteer strategy and orientation programs.

**EDUCATION**

**Washington University in St. Louis – Olin Business School, St. Louis, MO** 2009-2011  
Master of Business Administration, May 2011: Dean's Scholar

**Emory University School of Law, Atlanta, GA** 2001-2004  
Juris Doctor, May 2004: Emory International Law Review

**Emory University, Atlanta, GA** 1996-1999  
Bachelor of Arts in History and Political Science, May 1999: Graduated with *Highest Honors*

**BAR MEMBERSHIPS, SKILLS, AND PUBLICATION**

- Bar Memberships: District of Columbia, Georgia, and New York
- Spanish (conversational level)
- Microsoft PowerPoint, Word, Excel (including financial modeling), and Outlook
- *Mad Cow Disease: An Approach to Its Containment*, JOURNAL OF HEALTH CARE LAW AND POLICY, University of Maryland School of Law, 7 J. HEALTH CARE L. & POL'Y 316 (2004)

**GOVERNMENT EXPERIENCE**

**U.S. Social Security Administration, Atlanta, GA: *Assistant Regional Counsel*** 2005-2007

**U.S. Securities and Exchange Commission, Atlanta, GA: *Summer Intern*** June-August 2002

**Congressman Zach Wamp, Washington, D.C.: *Summer Intern*** June-August 1998

**House Subcommittee on Social Security, Washington, D.C.: *Summer Intern*** July-August 1997

**KEMP CAMPAIGN EXPERIENCE**

**Brian Kemp for Governor: *Volunteer*** August 2018-November 2018

- Perform volunteer activities such as making phone calls and assembling campaign signs.
- Represent Jewish Georgians as a Member of the Community Inclusion Coalition.
- Serve on the Georgia Republican Party Election Law Team.

**TRUMP CAMPAIGN EXPERIENCE**

**National Diversity Coalition for Trump: *Adviser*** April 2016-Present

- Advise on legal matters, draft press releases, and compose talking points.
- Meet with representatives from the Republican National Committee and advise them on outreach strategies for members of diverse communities.
- Represent Jewish Americans for Trump.

**Donald J. Trump for President: *Volunteer*** October 2015-November 2016

- Served on the Lawyers for Trump volunteer team and surveyed Georgia polling locations on Super Tuesday.

- Composed a memorandum on the allocation of delegates from the Georgia Presidential Preference Primary.
- Led a group of 20 volunteers at Georgia's Fifth Congressional District Convention which elected Congressional Delegates and Alternate Delegates to the Republican National Convention.
- Performed volunteer duties such as setting up for rallies, making phone calls, and assembling yard signs.

### **GENERAL POLITICAL EXPERIENCE**

**Republican Party of the Fifth Congressional District of Georgia:** *Treasurer* April 2019-Present

**Atlanta Young Republicans:** *Deputy Vice-President of Events* 2018

- Plan the Chapter's social, cultural, and community service events.

**Republican Party of the Fifth Congressional District of Georgia:** *Assistant Treasurer* April 2017-Present

**Bruce LeVell for Congress:** *Lawyer and Compliance Officer* February-April 2017 (Special Election)

- Completed all Federal Election Commission (FEC) filings including fundraising and expenditure reports, candidate financial disclosures, and required pre-election documents.
- Reviewed campaign contracts.

**Republican National Lawyer's Association: Presidential Ballot Access Initiative** March 2015-June 2016  
*Member*

- Researched and composed memoranda on the procedures for Republican Presidential candidates to get on the Presidential Preference Primary ballots in South Carolina and Georgia.

**Fulton County Republican Party:** *Precinct Chairman and Secretary (Precinct 7M)* February 2015-Present

**Perdue for Senate:** *Volunteer* February-November 2014

- Composed debate preparation materials and discussed them with the Communications Team.
- Served on the Georgia GOP Lawyers Team. Researched the presiding judges for Election Day.
- Performed volunteer duties such as phone calls, postcards, and putting together mail pieces.

**Romney for President:** *Volunteer* May-November 2012

- Served on the Lawyers for Romney team.
- Made phone calls to prospective voters.

**George W. Bush for President:** *Volunteer* May-November 2000

- Stuffed envelopes and sorted campaign materials.

### **POLITICS-RELATED PUBLICATIONS**

#### **Book:**

- *A Playbook for Taking Back America: Lessons from the 2012 Presidential Election.* CreateSpace. 2014.

#### **Articles:**

- The Cloture Motion: Possible Hidden Reasons for It and a Proposed Solution, *The Washington Examiner*, 1/11/2019.
- The Senate Is the Wrong Place to Air Christine Ford's Allegations against Brett Kavanaugh, *The Federalist*, 9/21/2018.
- Suggestions to Improve White House Messaging, *The Daily Caller*, 7/31/2017.
- Protesters Should Be Mindful of Public Safety, *The Daily Caller*, 11/24/2016.
- The Republican Party's Lost Messaging Opportunity, *The Daily Caller*, 10/21/16.
- Donald Trump and His New Language of Conservatism, *Breitbart*, 9/9/2016.
- Selecting a President's Cabinet: Give the People a Voice, *The Daily Caller*, 7/6/2016.
- A Behind-the-Scenes Look at Political Campaigns, *The Washington Examiner*, 12/30/2015.
- Get Rid of the Debate Moderators, *The Daily Caller*, 11/3/2015.

#### **Letters to the Editor:**

- Trump not Treated Impartially in Inquiry, *The Atlanta Journal-Constitution*, 6/6/2019.
- GOP Should Key on Trump's Positive Results, *The Atlanta Journal-Constitution*, 4/30/2019.
- Don't Use Cloture as Scapegoat, *The Washington Times*, 2/3/2019.

- GOP Should Learn from Dems How to Support Trump, *The Atlanta Journal-Constitution*, 5/15/2018.
- White House Should Not Respond to [Anonymously Sourced] Stories, *The Atlanta Journal-Constitution*, 6/21/2017.
- Trump No Antisemite, *The Jerusalem Post*, 2/27/2017.
- A Response to the Never Trump Movement, *The New York Times*, 8/23/2016.
- Donald Trump, the 80-20 Rule, and the Case for Republican Unity, *USA Today*, 8/8/2016.
- All Presidential Nominating Contests Should Be on the Same Day, *USA Today*, 5/2/2016.
- Rallies Too Dangerous for Protests, *The Atlanta Journal-Constitution*, 3/21/2016.
- GOP Should Be Educating Voters, *The Washington Times*, 8/26/2015.
- ‘War Chests’ Talks Miss the Mark, *The Atlanta Journal-Constitution*, 6/18/2015.
- A Poorly Executed Health Crisis Plan, *The Washington Post*, 10/21/2014.
- On Hillary Clinton’s New Life as a Foreign Policy Hawk, *The Wall Street Journal*, 8/9/2014.

# Michael J. A. Jordan

United States of America Citizen • No Veterans' Preference

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## Career Ambition

I would love the honor to serve the people of Georgia in the United States Senate, and "I will support and defend the Constitution of the United States against all enemies, foreign and domestic; that I will bear true faith and allegiance to the same; that I take this obligation freely, without any mental reservation or purpose of evasion; and that I will well and faithfully discharge the duties of the office on which I am about to enter: So help me God."

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## Skills

- Knowledgeable in Financial Statements
- Knowledgeable in SWOT Analysis
- Knowledge of Altitude Reservation (ALTRV) procedures
- Leadership Management Skills
- Ability to communicate both orally and in writing

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## Education

**University of Phoenix** Masters of Business Administration (MBA) *Marietta, GA*  
Magna cum Laude

**Fort Valley State University** Bachelors in Business Administration Fort Valley, GA  
Management and Finance

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## Desired Work Location

USA: Georgia: College Park, USA: Illinois: Chicago, Daytona, USA: Virginia, Chantilly

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## Relevant Course Experience

### Financial Management

- Demonstrated the use of capital project analysis and financial analysis, forecast modeling, budget development.
- Gained knowledge in Audit Services, Capital Markets, Commercial Finance, Direct Retail Lending, Enterprise Risk Management, Financial Management and Corporate Accounting.
- Learned the core principles of financial analysis (Time value of Money)

### Accounting I and II

- prepared, understood, interpreted and analyzed financial statements with confidence
- knowledgeable with Balance Sheets, Income Statements, Statement of Cash Flows and Statement of Owners Equity
- Prepare relevant reports using financial information.
- Learned the importance of GAAP (General Accepted Accounting Principles)



- Learned the importance of SAP (Systems Applications and Products)
- knowledgeable of the different sources of cash inflows and outflows
- prepared examples of simple cash flow statements

### **Statistics**

- Gained deeper understanding of traditional statistics concepts and methods
- Distinguished between a population and a sample, parameter and a statistic
- Used critical thinking in analyzing and evaluating statistical results
- Increased my awareness of the role of variability in probability and statistics.

### **Leadership**

- Understood more clarity about leadership principles, values, and ethical boundaries, and how they will respond under pressure when challenged.
- Great understanding how to build support teams and lead through out my life.
- Gained an understanding for the purpose of leadership and empowering other leaders, while they are optimizing their leadership effectiveness.

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## **Professional Experience**

### **PUBLIX SUPER MARKETS**

*Customer Service Office Staff, June 1, 2010 - Current*

*Cashier, May 10, 2007 to June 1, 2010*

*Supervisor: Debra Perkins* XXXXXXXXXX

*Hours: 40 Per Week*

- Using logic and reasoning to identify the strengths and weaknesses of alternative solutions, conclusions or approaches to problems. Operations of Publix Supermarkets.
- Active Listening; Giving full attention to what other people are saying, taking time to understand the points being made, asking questions as appropriate, and not interrupting at inappropriate times.
- Monitoring, evaluating and ensuring work is effectively being performed
- Customer interaction including product recommendations and product placement
- Judgment and Decision Making: Considering the relative costs and benefits of potential actions to choose the most appropriate one.
- Monitoring/Assessing performance of myself, other individuals, or organizations to make improvements or take corrective action.
- Maintaining personal files and records, making employee weekly schedules
- Negotiation by bringing others together and trying to reconcile differences.
- Collaborate with other Department within the company to wise decisions for the customers.

### **Accomplishments:**

- Created an efficient workflow process to improve the high level of customer service that made it possible to accommodate increasing number of customers.
- Successfully recruited more customers to the store and resulted in an increase in sales by 10% from the previous year
- Promoted to Customer Service Office Staff within one year from cashier

- Providing customer service and accounting as a member of the office staff team.

**GEORGIA LOTTERY CORPORATION**

*State Gaming and Lottery*

*Finance Intern, May 1 - December 3, 2009*

*Supervisor: Erica Dabbs [REDACTED]*

*Hours: 40 Per Week*

- participate in projects that exposed me to various business areas throughout the Lottery
- analyze general ledger accounts in preparation of Georgia Lottery’s financial quarterly review meetings
- Attended meeting reviewing financial and economic news as it related to the lottery
- Research, resolved and communicated issues to financial leadership
- Negotiation by bringing others together and trying to reconcile differences.

**FINANCE DEPARTMENT STUDENT ASSISTANT**

*Fort Valley State University, August, 20 – December12, 2008*

*Supervisor: Dr. Khaled Sartawi [REDACTED]*

*Hours: 25 Per Week*

- Work with student to discuss their educational and financial concerns
- Assisted professors in preparation of class presentations, data entry and typing documents
- Assisted in hosting financial seminars for students and staff

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**Memberships**

SIFE (Student in Free Enterprise) • American Marketing Association • Toastmasters International

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**Awards**

Competent Communicator Award of Toastmasters International	2008
Who’s Who of College Students of America	2007-09
Georgia Legislative Caucus Scholarship Recipient	2007

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**References Available • Available for Relocation**

Anthony L. Cochran, P.E.  
 Regional Engineer  
 Airports Division, FAA Southern Region  
 Federal Aviation Administration

[REDACTED]

Mr. Thomas Jordan  
Publix Supermarkets Manager

[REDACTED]

[REDACTED]

[REDACTED]

Dr. Samuel K. Gyapong  
Department of Business and Economics

[REDACTED]

[REDACTED]

[REDACTED]

Dr. Khaled Sartawi  
Department of Business and Economics

[REDACTED]

[REDACTED]

[REDACTED]

Mrs. Erica Dabbs  
Retailer Sales Manager  
Georgia Lottery Corporation

[REDACTED]

[REDACTED]

[REDACTED]

Rep. Calvin Smyre  
Georgia State Representative

[REDACTED]

[REDACTED]

[REDACTED]

Michael A. Pastirik

Professional Teaching Experience:

Lakeside High School, DeKalb County Schools 2006-present  
9<sup>th</sup> Grade Biology, School Council Representative,  
Safe Schools Member, PTSA Faculty Liaison, First Responder  
XC Coach

Cedar Grove High School, DeKalb County Schools 1992-2006  
AP Chemistry, Adv. Physics, Accelerated Chemistry, Physical  
Science, Biology; SACS Chairman, School Council Representative,  
Small Learning Communities Critical Mass Team Member,  
STEP Teacher/Coordinator, Science Olympiad/Fair Sponsor,  
Hands-on-Atlanta Coordinator/Participant

Paideia School, Atlanta 1984-1992  
Chemistry I and II, Electronics I and II, Science of Sport,  
Physical Science; Coach, and Volunteer Club Sponsor

Gordon High School, DeKalb County Schools 1979-1982  
Chemistry, Physical Science; Coach

Professional Non-Teaching Experience:

National Science Foundation (NSF) participant Greenland; Writer  
National Science Foundation (NSF) participant Antarctica, Writer  
Science Summer Camps for Children; Summers 2001-present  
CNN Science and Technology Week (Teachable Tech), Writer (Science)  
Gwinnett Daily News, Georgia Science Teacher (GST) Grant Award winner,  
EMT Grady Hospital, Computer Operator Georgia State  
University (PRIDE), Restaurant Manager (RJ Wheatfields, Lenox Square)

Education, Certifications, etc.:

Masters in Education (M.E.d), Georgia State University 1984  
Secondary Science-General (Broad Field; T-5; 6-12)  
Gifted In-field and In-Tech (computer competency) both in 2002  
ESOL Endorsement 2004, Special Education, Advanced Placement (AP) certificates:  
Physics, Biology, Environmental Science and Chemistry

Bachelors of Science, SUNY at Oneonta 1978  
Secondary Science-Biology

Organizations and Memberships:

National Science Teacher Association, American Chemical Society, National Geographic Society, National  
Public Radio, Nature Conservancy, Habitat for Humanity

Interests/Activities:

Volunteering, traveling, reading, writing, learning to play a musical instrument (strumstick/guitar), any  
aerobic-type activity (especially running), learning something and if possible turning around and teaching it  
to others!

*Recommendations:* Given upon request!

# Mikkell E. McMillian

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## Objective

- Create a strong and purposeful presence in a well-established corporate environment that promotes growth and development amongst their young professionals.

## Education

### **MASTER'S OF BUSINESS ADMINISTRATION | MAY 2019 | KENNESAW STATE UNIVERSITY**

- Concentration: Managerial Science
- Information Technology for Managers, Managerial Accounting, Management Information Systems, Managerial Finance, and Managerial Decision Analysis

### **BACHELOR'S OF BUSINESS ADMINISTRATION | JANUARY 2015 | GEORGIA STATE UNIVERSITY**

- Concentration: Computer Information Systems
- Related coursework: Project Management, Project Risk Management, Database Analysis, Systems Analysis, Business Analysis, Corporate Finance, Managing People in an Organization, Information System Forensics, Information Systems Security, Business Communications and Defining and Innovating Business Processes

### **ASSOCIATE'S OF SCIENCE | MAY 2012 | ATLANTA METROPOLITAN STATE COLLEGE**

- Concentration: Health Information Management
- Related coursework: Statistics, Legal Environment of Business, Principles of Accounting I&II, Principles of Economics I&II

## Skills & Abilities

### **INTERPERSONAL**

- Effective communication and active listening skills
- Well versed in conflict resolution
- Ten plus years of customer service experience.

### **TECHNICAL**

- Experience with troubleshooting hardware and software
- Experience using multiple EMR platforms such as EPIC, Soarian, SMS and NEXGEN
- Knowledgeable in Microsoft Word, Excel, Access, SharePoint, Visio and Outlook

### **COMMUNICATION**

- Well-developed oral and writing skills
- Able to communicate process and/or system requirement across functional areas
- Comfortable with using multiple platforms to collect and transfer data
- Proficient using Microsoft Office products

## **LEADERSHIP**

- One plus years of supervisory duties in a 63 bed Emergency Department with 46 direct reports
- Team Lead for 3 years in a 44 bed Emergency Department
- Shift Trainer for weekend nights at Piedmont Newnan Hospital 2 years and Call Center Trainer at Shepherd Center for 3 years

## **Experience**

### **PATIENT ACCESS MANAGER | WELLSTAR COBB HOSPITAL | NOVEMBER 2018 TO CURRENT**

- Manage and delegate tasks to 6 supervisor employees in 6 different areas
- Responsible for the strategic guidance of the revenue cycle team of 93 employees
- Report department performance to the Patient Access Director and CFO

### **PATIENT ACCESS SUPERVISOR | CONIFER HEALTH SOLUTION AT WELLSTAR COBB HOSPITAL | JANUARY 2017 TO NOVEMBER 2018**

- Manage and delegate tasks to 46 employees over 6 different shifts
- Prepare reports to reflect current and historical data to forecast staffing needs
- Create and maintain monthly shift schedules
- QA patient accounts and provide education to staff on registration error
- Host monthly staff meeting to disseminate information and provide guidance towards new initiatives.
- Interview applicants and train newly hired team members

### **PATIENT ACCESS REPRESENTATIVE | PIEDMONT NEWNAN HOSPITAL | JULY 2015 TO CURRENT**

- Obtain and update patient demographic information.
- Conduct in-room registration
- Assist clinical staff with keeping patient informed of wait time and any delays that may arise during their visit.
- Assist patient with obtaining financial assistance with medical expenses.
- Merge patient medical records for clinical staff upon request.
- Train and mentor newly hired Patient Access Reps
- Verify Worker's Compensation eligibility

### **OUTPATIENT SCHEDULER | SHEPHERD CENTER | JANUARY 2013 TO DECEMBER 2016**

- Schedule outpatient and inpatient medical services in a call center setting.
- Coordinate scheduled appointments and procedures with Medical staff to ensure timely care of patients.
- Answer inbound calls and make out bound calls to inform patients of appointment information and obtain accurate demographics.
- Adhere to HIPPA guidelines and regulations.
- Cross trained and provided back up for other Outpatient Access customer Representatives when needed.
- Consult with patients to evaluate needs and determine the best option.
- Promptly respond to general inquiries from members, staff, and clients via telephone, mail, email and fax.
- Respond to questions and concerns about service, and escalate calls appropriately.

### **SENIOR PATIENT ACCESS SPECIALIST | CHILDREN'S HEALTHCARE OF ATLANTA | NOVEMBER 2006 TO JUNE 2012**

- Lead Representative status and responsibilities
- Obtain and update patient demographic information.
- Answer all questions and/or concerns from internal and external customers.

- Verify and upload correct patient insurance information.
- Quality Assurance of accurate data entry
- Developed highly empathetic relationships and earned reputation for delivering exceptional customer service.
- Consistently improve customer satisfaction through expert resolution of conflicts, issues, and concerns.

### **ADDITIONAL EXPERIENCE**

#### **IT INTERNSHIP | SHEPHERD CENTER | AUGUST 2013 TO JANUARY 2014**

- Add and remove employees from Active Directory
- Determine requirements, design, build, test, implement, maintain and enhances business systems.
- Analyze, detect, identify and correct technical problems and deficiencies.
- Plan, develop and implement backup and recovery procedures.
- Determine proper installation parameters for software and hardware, for smooth integration, transition and efficiency.
- Monitor and collect data on system performance
- Microsoft PowerShell scripting

### **CERTIFICATIONS AND AFFILIATIONS**

- Certified Revenue Cycle Representative (CRCR)
- Technology Association of Georgia (TAG)
- Georgia State University Alumni Association

# BIOGRAPHY

Dr. Mohammad Ali Bhuiyan (2017 Republican U.S. Congressional Candidate - 6<sup>th</sup> District, Georgia) is an economist, educational leader, international affairs expert, innovation and entrepreneurship expert, and motivational speaker. Dr. Bhuiyan has been giving back to the people around the globe with his unique approach to giving back. Dr. Bhuiyan has been included in Who's Who in the World and Who's Who in America (Millennium edition). He is an alumnus of Leadership Georgia and a Charter Member of TiE (The Indus Entrepreneurs). He was named as one of "The 100 Most Influential Atlantans of 2014" by the Atlanta Business Chronicle and as one of the "100 Notable Georgians 2015" by Georgia Trend Magazine. To have a better reach and understanding, he even ran as a US Congressional Candidate from Georgia's 6<sup>th</sup> District.

Dr. Bhuiyan has over thirty years of professional experience including twenty years of executive level experience. He has served in administrative leadership positions in academia, business, and the non-profit world in roles including Chief Executive Officer, Executive Vice President, and Vice President.

Dr. Bhuiyan has served on numerous national and international committees and nonprofit boards as members and chairs. He traveled extensively to over fifty-five countries on six continents and interacted with many heads of states, state governors, other leading politicians, Nobel Peace Laureates, Corporate CEOs, Top Ranking Military Officers, University Presidents and Chancellors, entrepreneurs, and other world leaders. In addition, he has spoken with many scientists, physicians, experts, researchers, politicians, religious leaders, criminal organizations, hackers, NGOs, security organizations, and many others.

Dr. Bhuiyan is an expert in global peace and terrorism. He promotes the idea that "Prosperity for All" is the solution to the terrorism problem and path to world peace. Dr. Bhuiyan is the only Muslim expert who takes complex economic, political, cultural, religious, social, and technological factors in his model for world peace. Dr. Bhuiyan is also an expert in the areas of global strategy, economic development, negotiations, special program development, global business cultures, organizational management, partnership development, coalition building, public affairs, and advocacy. He has vast networks and contacts at multiple levels of industry, government, military, NGOs, international organizations, and religious leaders in USA and around the globe.

Dr. Bhuiyan is a highly accomplished public speaker, who has extensive experience of speaking before large audiences at conferences, universities and global summits. He is also invited to prominent talk shows and media outlets to give his expert opinions on local, regional and global issues. Dr. Bhuiyan has provided keynote presentations and workshops for many university systems, individual universities, peace organizations, international organizations in the U.S. and throughout the South America, Europe, Africa, Asia and North America.

Mohammad Ali attended the University of Florida, Georgia State University, Indian Institute of Management-Bangalore, and Dhaka University and received his Ph.D., MBA, PGDM, and BSS



degrees. He also received educational and leadership training from Harvard University, MIT, Center for Creative Leadership, Stanford University, UCLA and others.

His research since 9/11/2001 focuses on global understanding and educating people on the importance of political reform, abolition of racism and other prejudices, and the importance of honesty and integrity. His revolutionary ideas include an economic formula that promotes providing significant entrepreneurial opportunities to poor and lower middle class to move them to middle class that will benefit everyone. He also promotes the idea of taking healthcare and education out of all businesses with personal gain and making those available to everyone.

## RESUME

- 2016 – Present: CEO, Leadership Needed Foundation, Inc. and Professor of Entrepreneurship
- 2015: “100 Notable Georgians 2015” by Georgia Trend Magazine.
- 2014: “The 100 Most Influential Atlantans of 2014” by the Atlanta Business Chronicle
- 2014-2016: CEO, World Peace Summit Organization
- Millennium Edition: Who’ Who in America and Who’s Who in the World
- 2012-2014: Executive Vice President/VP/ Professor of Entrepreneurship, Tuskegee University
- 2011-2012: American Council on Education Fellow with University System of Georgia
- 2007-2011: Director and Endowed Chair Professor, Fayetteville State University
- 2000 – 2006: Director and Associate Professor at Clark Atlanta University
- 1997-2000: Assistant Dean and Professor, Hampton University
- 1993-1997: Assistant and Associate Professor, SSU/SFSU, University System of Georgia
- 1993: Graduated from University of Florida, Ph.D.
- 1988: Graduated from Georgia State University, MBA
- 1984-86: Lecturer, IBA, Dhaka University
- 1983: Graduated from the Indian Institute of Management-Bangalore, PGDM

Natalie Burda

[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]

### **Work Experience:**

#### **Assistant Store Manager Publix Supermarkets - Atlanta, GA September 2018 to Present**

I was promoted to ASM in September of 2018, where I have started learning how to run the operations of an entire store. I have completed 4 out of my 6 MOT training sessions. Since my promotion, I have been able to experience more customer service relations, learning and developing strategies from our KPI reports to help store operations, and being involved with handling HR conflicts in a manner consistent with Publix standards. One of the main reasons why I decided to advance my career into store management level is part of being a leader and helping others develop themselves. I thoroughly enjoy working around others, and getting to know them. However, as I work with others and get to know them, I also find their strengths and weakness and help them achieve greatness in both areas.

#### **Bakery Manager Publix Supermarkets - Atlanta, GA February 2009 to September 2018**

In June of 2009, I was promoted to Bakery manager to Loganville, GA where I continued to learn about the business and operation aspects of my department. However, for being a bakery manager and being responsible of the whole department, I learned how to become a highly effective leader over all the different stores I operated in my 9 years. In my 9 years of being a Bakery Manager and leading others, I learned how to respectfully talk to associates as well as my superiors. I learned how being a caring and compassionate leader goes a long way in having respect from your team and accomplishing goals. I learned that, just because of the title, you still need to being involved with the associates every day and show them that you are willing to work hard, like they do. I learned how to listen to associates and their needs, as well as handling healthy and unhealthy conflicts and situations in a calmly manner.

### **Assistant Bakery Manager- Athens, GA April 2007 to February of 2009**

At age of 19, I started with Publix PT in Lawrenceville, GA as a front service clerk. After 6 months, I was offered a FT position in the bakery department, where I learned how to mix, bake, and decorate until I was promoted in 2007 to Assistant Bakery Manager in Athens, GA. While I was an ABM, I learned how to read KPI reports, properly write effective schedule, conduct performance evaluations for my associates, manage inventory balance by properly ordering and conducting daily counts and having monthly inventories. I also learned how to work in a time management mind set, and maintaining health and sanitation expectations that helped with each operation in the department.

### **Loan Processor A Better Rate Mortgage - Snellville, GA August 2000 to February 2003**

I worked for this company during my Junior and Senior year as a PT loan processor and receptionist. Working for this company, I learned how to answer incoming phone calls properly, setting appointments and making sure everyone knew their weekly calendar. I also assisted with making sure the office stays organized and files were up to date with our filing system. I also learned how to process loans through the company's loan application, and getting loan documents prepared for closings. I learned how to use Microsoft spreadsheets, excel, and word when creating documents, doing payroll, and various other tasks.

#### **Education:**

Core Classes Gwinnett Technical College - Lawrenceville, GA September 2002 to February 2005

High school or equivalent Grayson High School - Grayson, GA August 2000 to May 2002

#### **Skills:**

Administrative Assistant, Outlook, Microsoft Office (10+ years), CAD Drawing (4 years), Management Experience (10+ years), Customer Service (10+ years), Logistics Management (10+ years), Personnel Management (10+ years), Self-Motivated, Detailed minded, Training & Development (10+ years), Mentoring (10+ years), Conflict Resolution (10+ years)

## **Awards:**

Georgia Governor's honors Award May 2000 I was nominated and received a Georgia's Governors honor award for Architectural Drafting. I was nominated by my drafting teacher, and selected after interviewing with the President at Clayton State University. During My summer break, before I started my Junior year, I spent 6 weeks at Valdosta State University along with other high school students in the Architectural drafting field. We worked together as a team, and redesigned an old water works building and presented our final project to the City Council of Valdosta. We redesigned the water works building into a 2 two story office building, with a water atrium in the middle. The walls were removed, and we designed the building out of glass solar panels. We presented our renovation idea as a pleasant and soothing work environment, that allowed you to feel the outside as you were working on the inside.

Publix Shine 5-Year Award April 2009

I received my 5-year award of continuous service

Publix Shine 10-year Award April 2013

I received my 10-year award of continuous service

Publix Shine 15-year award April 2019

I received my 15-year award of continuous service

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## RESEARCH PORTFOLIO

Mass Incarceration & Prison Industrial Complex - Psychological Underpinnings of Racial Discrimination and Implicit Bias - Construction of Race and Ethnic Relations in the United States

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## EDUCATION

**Birmingham-Southern College** August 2018-Present

Birmingham, AL

*Bachelor of Arts in Sociology (expected May 2021)*

*Minor: Psychology*

**Duquesne University** August 2017-May 2018

Pittsburgh, PA

*Major: International Relations*

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## LEADERSHIP, HONORS, AWARDS

**Public Policy & International Affairs Public Service Conference (Denver, CO)** June 2018

Received an invitation and scholarship to attend conference for college students dedicated to community service who are also interested in creating public policy that effectively centers around diversity and inclusion. Speakers included local, state, and federal government representatives, public policy experts, and other nonprofit or government employees. Workshops were conducted which focused on current issues such as the opioid epidemic, affordable housing, gentrification, and immigration.

**Duquesne University Honors College** August 2017-May 2018

Inducted after exceptional academic achievement in high school; required continuous maintenance of 3.6 QPA.

**Duquesne University Dean's List** Spring 2018

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## COMMUNITY AND CAMPUS INVOLVEMENT

**Legal Intern, Jewish Family & Community Services (Pittsburgh, PA)** April 2018-August 2018

Involved taking phone calls, copying files, sending emails, and scheduling appointments pertaining to client intake at a legal firm that assists refugee and immigrant families.

**Founder/Chair, Amnesty International (Duquesne University)** Fall 2017-Spring 2018

Researched, wrote, and submitted proposal to Duquesne University to implement a collegiate chapter of Amnesty International during my freshman year. Recruited members, met with Duquesne University staff, and joined forces with Students for Human Rights to have the club officially recognized. Involved organizing meetings, leading meetings, applying for funding, scheduling events, and writing letters to violators of human rights in a global effort to preserve universal freedoms.

**Public Relations Chair, Arabic Student Society (Birmingham-Southern College)** September 2018-Present

Managing social media accounts and publicity for all events hosted by the Arabic Student Society at Birmingham-Southern College. The club aims to raise awareness of Middle Eastern affairs, culture, cuisine, and the Arabic language.

**Member, Planned Parenthood Generation Action (Birmingham-Southern College)** September 2018-Present

Discussing and planning initiatives that are centered around women's health and women's rights. Initiatives include on-campus voter registration drives, off-campus voter canvassing, and revamping campus sexual assault prevention and response policies.

**Volunteer, City of Asylum (Pittsburgh, PA)**

**February 2018-May 2018**

Prepared, cleaned, and organized venue for events at City of Asylum, which regularly hosts immigrant and refugee writers, artists, and performers. Also included interacting with customers and working register in bookstore.

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#### **WORK EXPERIENCE**

**Fair Housing Center of Northern Alabama (Birmingham, AL)**

**September 2018-Present**

Visiting local apartment complexes and recording whether or not their practices comply with fair housing standards set by the U.S. Department of Housing and Urban Development.

**Rita's Italian Ice (Pittsburgh, PA)**

**June 2015-August 2018**

Greeted and served customers, prepared food, and handled money/cash register.

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#### **SKILLS**

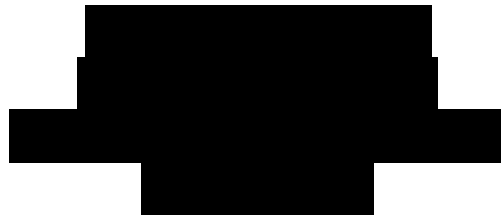
Beginner Arabic conversational skills.

Operating Microsoft Word programs, including Word, PowerPoint, and Excel.

Managing social media pages, including Facebook and Twitter, for school/professional publications.

Completed FBI Criminal Background Check and obtained Child Abuse Clearances.

## Patricia S Chandler



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### Goal

To be a positive instrument in the lives of those who seek help or knowledge and to make life a healthier and more comfortable place for those around me.

\*\*\*\*\*

### Education

University of Georgia College of Pharmacy, Bachelors of Science, RPh

\*\*\*\*\*

### Experience

#### **Staff pharmacist, Ingles markets 2011-2019 Hull Georgia**

helped with documenting and regulatory paperwork. Supervising technicians. Consulting patients on medicinal issues. Consulting Doctors offices with medicinal issues. Consulting Insurance companies with coverage issues.

\*\*\*Preceptor for UGa IPPE (first year students) for PharmD degree

#### **Staff Pharmacist Athens Regional Medical Center 2010-2011 Athens, Georgia**

\*\*\* order entry input, floor order checks, omniceil restock

Checks. Clarifying orders with nursing staff. Counting and storage of home meds. Refill of Ambulance boxes. Checking code carts

#### **Banks/Jackson/Commerce Hospital 2005-2010 Commerce, Georgia**

\*\*\***staff pharmacist 2005-2008**, order entry, floor order checks Omnicell restock checks, Omnicell IT issues, Maintain floor stock dating. Overseeing staff responsibilities and helping the technicians with issues.

\*\*\***Pharmacist in Charge,2008-2010(Director)** responsible for 3 technicians, Responsible for inventory in pharmacy and all floor stock locations, all Omnicell Information technology, P & T committee Incidents and response Committee, administrative issues, code blue team. Did all Regulatory work for privatizing buyout,

Participated in 2 Joint Commission Audits. My work involved coordination with Doctors, Nurses, Did all Regulatory work for privatizing buyout,

\*\*\*supervised several undergraduate volunteers to gain experience prior to pharmacy school admission

\*\*\*Preceptor for APPE (4th year pharmacy students)Helped with students learning basic knowledge of hospital operations and procedures, to the clinical decision making and advising with MD's. Helped advance some to pharmacy residencies.

\*\*\*Experience with the East High School students who shadowed in the pharmacy. the basic elements of medicinal productions, procedures to receive orders, and handle medicines to the RN's in a timely manner.

\*\*\*Intermintanty filling in for the Pharmacist at the Methadone clinic across from the hospital.

### **Pharmacist in Charge, CVS Corporation, Cornelia, Georgia 2000-2005**

\*\*\*responsible for employees and their abilities to scan, enter, fill and finish a presentable prescription. They were also schooled in communication and needs of patients requests and questions.. In charge of all scheduling, all regulatory paperwork, meeting with GDNA agents concerning several Md's in area with medication difficulties.

\*\*\*\*\*

### **My objective**

To give my understanding from years experience both from independent and chain retail, staff and administrative hospital work, and volunteering in methadone clinics to help citizens have better guidance and choices for healthcare goals. To share my love of pharmacy and its practice. To make the communications between patients, students, nurses, MD's, family members, and all involved in one's healthcare understandable, simplistic, and encouragingly achievable.

I attended the 1982 Girls State Convention. The last night our key note speaker was a then little known Lt. Governor named Zell Miller. I am a Medical specialist and have spent 30 years of my life helping people. My brother was a class of 1984 Westpoint graduate. He served in desert Storm (2 bronze stars). My sister is a Vice President for a technical college here in Georgia. My parents were mill hill children. Five of my uncles served in WWII. My father was in Korea. One Great Grandfather and one Great Uncle fought in WW1. My love for this country runs very deep. Duty, Honor, Country. I am not a seasoned politician. I am a person that believes the



regular people who live in and would lay down their lives for their country should be listened to and heard. Healthcare is important. Senior Living is important. Legal immigration is possible. I also have a deep faith and believe that others have the right to have beliefs of their own. If I have learned anything, It is that the reason we study history, so that we will not repeat our mistakes. I believe our system is at a stalemate and very unhelpful to those of us who work and support it. I would like to see it reconstructed and refurbished. Otherwise, it seems that we will go the way of the Conch shell and anarchy. Change sometimes begins with a small ripple.

Strategy / Product Management

Business Development

Integration of Acquisitions / JVs

International Business Management

Technical Sales and Marketing

Manufacturing Operations

Director – Business Development

**OFS Fitel, a Division of Furukawa Electric Co**

1 / 2017 to present

- Reporting to Sr. VP of OFS Optical Fiber Telecom Division
- Responsible for business development with existing and new customers: recently in South Africa, UK and Japan

Director – Product Management and Business Development

**OFS Fitel**

1 / 2002 to 12 / 2016

- Reporting to Sr. VP of OFS Optical Fiber Telecom Division
- Product Managers for Optical Fiber and Cable Products
- Responsible for global optical fiber and cable product lines serving telecommunication industry segments: LAN, Long Haul, and CATV / Metro / Fiber to the Home markets. Approximately \$450M in global revenues, locations in China, US, Denmark, Russia, Germany
- Responsible for Business Development and support of Furukawa for Asia and China Sales Channels. Developed JV for Optical Preforms with leading Chinese Manufacturer, IP/commercial agreements with Industry leaders TE (USA) and SEC (Japan)

Vice President - Operations

**Lucent Technologies, OFS Fitel**

5 / 1999 – 1 / 2002

- Reported to President of Lucent Technology – Sturbridge, Massachusetts and Litespec JV (Sumitomo), North Carolina Operations
- Managed transition of the newly acquired (\$100M) Spectran facilities into Lucent Optical Fiber Systems (later formally named OFS after purchase by Furukawa) by developing and managing a cross functional team including members of two Spectran locations, Lucent OFS and Lucent Corporate M & A and HR Organizations
- Responsible for Manufacturing functions at the Sturbridge fiber facility including Operations, Materials Management and Production Control, Facilities and Maintenance, Environment and Safety, Quality and Sales
- Managed transfer of new technology and dramatically changed product focus while \$250M facility capital expansion was underway

Senior Manager - International Operations & Product Management

**Lucent Technologies**

9 / 1995 – 4 / 1999

- Reported to Vice President of Product Management
- Responsible for Global Optical Fiber Product Management, Optical Cable Market Management for international markets and evaluation and implementation of new business and manufacturing opportunities.
- Attained 24% global market share with almost 30% market share in China. International revenues exceeded \$200 M
- Provided single point technology and commercial support for Fiber and Cable joint ventures in the Optical Fiber Systems Division.
- Developed global technical consulting team integrated to Bell Labs System Organization to support complex technical sales to end customers

Senior Manager - Project Engineering and International Operations

**AT&T, Lucent Technologies**

4 / 1990 – 9 / 1995

- Reported to Director of Optical Fiber Cable
- Managed global technical customer support for all optical products, fiber, cable and apparatus products
- Implemented 6 new manufacturing ventures (US / China / Japan / Germany / Saudi Arabia / Taiwan) as well as provided ongoing support for 2 existing Optical Fiber and Cable Ventures (Denmark / Korea). Managed technology transfer and technical customer support for all optical products: fiber, cable and apparatus

Prior to 1990 : Field Engineer for Optical products and Factory Engineer for Copper Telecom cables for **Western Electric/AT&T**. Experience in Utilities Industry as a rate Engineer for **Southern Company Service** 1978 – 1979. Summer work experience in **Georgia Pacific** plywood manufacturing, **Scott Paper Company** and **Union Camp** in Paper making industry, as well as **Corpse of Engineers** in flood plain studies.

<b>Globalization: Merging Strategy with Action</b>	Thunderbird (1998)	Phoenix, Arizona
<b>MBA Finance</b>	University of Georgia	Athens, Georgia
<b>BS Mechanical Engineering</b>	Georgia Institute of Technology	Atlanta, Georgia
<b>BS Applied Mathematics</b>	Armstrong State College	Savannah, Georgia
<b>High School</b>	Benedictine Military School	Savannah Georgia

**Eagle Scout**

Interests : Global news and events, Sailing and any type of boating , Home Improvement, Hiking, Target Shooting (Rifle / Pistol)

References provided as requested

**Rhonda N. Hill**

**PROFESSIONAL EXPERIENCE**

**William H. Curtis Law Firm**

Smyrna, GA

*Legal Intern*

June 2019 - Present

- Draft, review, edit and e-file pleadings and discovery requests in civil litigation proceedings;
- Research and draft legal briefs in support of motions and legal memorandums;
- Assist and participate in client intake interviews, mediations, and court appearances.

**Rhonda N. Hill DBA Official Tax Office**

Various: Georgia/Florida

*Self-Employed Tax Professional*

2005 - Present

- Provide customized tax advice to clients and prepare annual tax returns
- Prepare individual, joint, and business tax returns

**Barry University**

Miami Shores, FL

*Instructional Designer/Pt. Instructor*

February 2015 - August 2018

- Managed online program development, software licenses, and training materials
- Developed online course curriculum, online training materials, media, and assessments
- Reviewed and modified online courses for quality control
- Instructed undergraduate courses in Public Administration

**Kennesaw State University**

Kennesaw, GA

*Instructional Designer/Administrative Specialist for Online Services*

June 2010 - February 2015

- Facilitated online training courses for faculty members developing online courses
- Presented best practices in online learning at national and international conferences
- Managed technological equipment and year-end purchases for College of Humanities and Social Sciences.

**SKILLS**

Westlaw • Lexis Nexis • Project Mgmt. Professional: PMP Certification Number: 2043558 • Public Speaking

**FOREIGN/MULTI-CULTURAL EXPERIENCE**

Study Abroad in **Costa Rica** and **Cuba** • Academic presentations in **Germany** • Business proposal in **Tanzania** and **United Kingdom** • Other places visited include: Mexico, Jamaica, Canada, France, Bahamas, Turks & Caicos, The Netherlands.

**EDUCATION**

**Georgia State University**

Atlanta, GA

*Juris Doctorate Candidate*

Expected Graduation May 2021

*M.S. Instructional Design and Technology*

May 2015

GPA: 4.02

*B.S. Criminal Justice*

January 2008

*Honors:* Dean's list spring 2004, summer 2007

**Florida A&M College of Law**

Orlando, FL

*Law – 1L*

August 2018 – May 2019

GPA: 3.12, Ranked #19 of 171

**Kennesaw State University**

*MBA (Management)/MPA (Government)*

Kennesaw, GA

GPA: 3.77

December 2012

*Honors:* Who's Who, Outstanding Graduate Student Award

*Activities:* Phi Alpha Alpha (President); Beta Gamma Sigma; Research Assistant; Member of American Society for Public Administration

## **Presentations/Grants**

November 2018 - OLC Accelerate Conference in Orlando, FL  
“Adaptations of Adaptive Learning”

March 2018 - July 2018 - Barry University Online Course  
Certification Training

November 2017 - OLC Accelerate Conference Orlando, FL  
“Bridging the Gap in Online Learning”

March 2015- 39th Annual National Council for Black Studies,  
Los Angeles, CA; “Textbook Grant Formation”

June 2013 – Distance Learning Administrator’s Conference,  
Savannah, GA “Resistance is Futile”

Summer 2013 – “Build a Web Course Workshop”; this course  
instructed faculty on how to develop online and hybrid courses  
designed to meet Quality Matters standards.

November 2012 - Online Educa Berlin in Berlin, Germany;  
“Creating Effective Modules for Online and Mobile Delivery: A  
Make and Take Workshop”

November 2012 – Georgia Educational Technology Conference  
Atlanta, GA “No Learning Management System? No Problem,  
Teaching with no Learning Management System”

Fall 2012 – February 2013; Desire 2 Learn Training Course

December 2011 – Online Educa Berlin in Berlin, Germany  
“Immersive Learning in Mobile and Virtual Worlds”

November 2011 – Georgia Educational Technology Conference  
in Atlanta, GA, “Big Blue Button v. Wimba”

Fall 2010 – Spring 2012; Build-a-Web Course Workshop

Summer 2011 - Build a Web Course Workshop (Coles College  
of Business)

### Grants

September 2014 - Textbook Transformation Grant; Georgia  
Affordable Learning Grant awarded for transforming textbooks  
into free online resources.

### Awards

May 2018 - SoftChalk Honorable Mention Award  
“Environmental Public Safety”

### Publications

“Civil Society Organizations & Policy Process in Tajikistan”  
(2012). *Journal of Emerging Knowledge on Emerging Markets*,  
Vol. 4 Art. 9.

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## **References**

**Travis Chambers** - Chief Administrative  
Officer, Georgia State University:

[REDACTED]  
colleague)

**Na’Arah Smith** – Coordinator of Distance Learning, Barry University:

[REDACTED]

**Peter Brewer, Ph.D.** – Former Director of Distance Learning & Current Faculty Member, Barry University:

[REDACTED]

**Elizabeth Tanner** – QEP Coordinator, Georgia Highlands College:

[REDACTED]

# Richard J. Boyle, Esq.

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## Summary

Detective, Lawyer, Handyman, Security Expert, Counselor, Teacher, and Technology Integration Specialist

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## Education

### Georgia State University College of Law

Juris Doctorate, 2015 – 2018

Part-Time student completed program in 3.5 years total while working full-time as police officer.

### St. John's University

Bachelor's, Business Management, 2002 – 2006

Member of Sigma Iota Epsilon, national management honor society

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## Experience

### Owner/Sole Member of Richard J. Boyle, Esq., LLC.

Aug '19 to Present

A holistic approach to practicing law, accepting clients with divorces, wills and estate planning, drafting contracts, negotiating business disputes, officiating marriages, and conducting real estate transactions.

### School Resource Officer 1 at Gwinnett County Public School Police

Aug '15 to Present

Investigate campus crimes, title IX violations, employee misconduct,

Counsel students and teachers while teaching classes in ethical policing, juvenile law, educational law, diversity, and responsibility

Prepare emergency plans for all schools in cluster which include severe weather and active shooter training

### Litigation Associate at Georgia State University College of Law

Jan '19 to May '19

Review written and oral argument submissions from law students

Provide oral and written feedback for student improvement through

Maintain the technology integration for the students and the professor

### Robbery/Homicide Detective at Athens-Clarke County Police Dept.

April '12 – Aug '15

Investigated and closed robbery and homicide cases.

Conducted interviews and interrogations for all major crimes (elicited 7 admissible homicide confessions)<sup>1</sup>.

Closed 100% of assigned homicide cases with arrests.

Completed over 1,100 hours of specialized investigative training.

Wrote and executed over 100 search warrants.

Negotiated multiple crisis/suicide situations as a member of the hostage negotiation team.

Completed Armored Vehicle Operator certification.

### Plain Clothes Detective at Athens-Clarke County Police Dept.

Feb '09 - March '12

Investigated burglaries by using technology and undercover operations

### Senior Police Officer at Athens-Clarke County Police Dept.

Sept '07 – Feb. '09

Patrolled several zones within the West Side of Athens, GA.

### Supervisor at The Home Depot

Nov. '03 - Aug '07

Recovered thousands of dollars in unpaid contracts; realized 110% net margin after inheriting 40% deficit; Supervised a group of five men--each twenty years my senior; provided training and customer service classes while running the tool rental department and service desk

### Owner/Operator at E-Z Does It Home Improvements Inc.

Mar '04 – July '06

Started my own business while attending college full time and completed several kitchen and bath remodels

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## Honors, Awards, & Memberships

Sworn in as member of the Georgia Bar in May 2019; Athens-Clarke County Police Officer of the Year 2013; Athens-Clarke County Police Officer of the Year 2009; Member of the National Rifle Association in 2009; Member of the Patrolmen's benevolent association

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<sup>1</sup> *Norwood v. State*, 303 Ga. 78, 85 (2018)

# Richelle Leonard

## Professional Profile

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A certified Project Manager (PMI) with over 30 years of professional IT experience with emphasis on project management, process engineering and quality assurance. Highly skilled in all aspects of IT infrastructure implementations, conversions and relocations. In addition, proficient in developing business applications using the software development life cycle (SDLC) and Agile methodologies. Excellent written and oral communication skills. Talent for motivating and mentoring team members to reach project goals, on-time and within budget. Strong leadership skills and leads by example.

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### Contact Info

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██████████

Alpharetta, Georgia

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### Education

*Master of Science  
Instructional Design and  
Technology*  
Georgia State University  
Atlanta, Georgia  
2013

*Bachelor of Science  
Business Administration,  
Concentration in  
Technology  
Management*  
Southern Polytechnic  
University  
Marietta, Georgia  
2011

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### Technical Skills

- Critical Tools – MS Office Suite, SharePoint, CA Clarity PPM, WBS Chart Pro, ServicePoint ServiceNow, MS Visio, Adobe
- Methodologies – PMBOK, Agile/SCRUM, Six Sigma, ADDIE, Waterfall, ITIL
- Platforms/Technologies – Javascript, .NET, Windows, Active Directory, Internet Information Server (IIS), System Center Configuration Manager(SCCM), SQL Server, Microsoft Cluster Server, Threat Management Gateway (TMG), High Availability, Disaster Recovery, webMethods, MoveIT
- Security/Monitoring – Firewalls, XML Gateway, CA APM, SiteScope, System Center Operations Manager (SCOM)
- Networking Protocols – TCP/IP, DNS, CIFS
- File Transfer – Sterling File Gateway, Autosys
- Databases – SQL Server, Oracle

### Work Experience

**Technical Advisory Project Manager** (Robotics Process Automation) –  
December 2018 - *Present*

**Sr. Project Manager** (Infrastructure Professional Services) - *August 2015 –*  
December 2018

*Fiserv, Inc. Alpharetta, GA*

- Pro-actively engages Department Managers and Executive Stakeholders to generate awareness of RPA capabilities.
- Builds and leads teams of improvement personnel to assist in identification of short, medium and long term automation opportunities.
- Provides reporting to the Automation Transformation Group (ATG) on as needed basis.
- Manages demand for the Automation Squad by owning the RPA Demand Management Repository.
- Ensures all necessary documentation is available for commencement of delivery.
- Participates in the ATG Governance Board review process to ensure strategic alignment of deliverables to global targets and operational objectives.



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**Certifications**

Project Management  
Professional (PMP)  
#1325044  
Project Management  
Institute  
March 2010

Six Sigma – Yellow Belt

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**Key Skills**

Project Management

Process Improvement

Quality Assurance

Instructional Design

Mentorship

- Determines the content of automation deliverables within each release known as a “Waves” and schedules delivery in accordance with business sponsorship agreements.
- Ensures that stakeholders are engaged from the outset and are provided with clear understanding of timing, responsibilities and implications of Production release.
- Coordinates workshop sessions to elicit requirements and accurately capture information in a format that stakeholders can understand.
- Participates in the ATG Define, Design and Configure Stage Gates to ensure adherence to governance objectives.
- Ensures that User Acceptance Testing is completed in accordance with stakeholder expectations.
- Supports the successful implementation of the solution into Production.
- Assists the Control Room Operator role in effective management of Production environments.
- Ensures that Post Implementation Reviews are completed in a timely manner and that benefit realization is captured and reported in accordance with ATG requirements.
- Motivates staff in a manner tailored to individual skillsets.
- Performances manage team members on an as needed basis.
- Builds a culture of teamwork and support.

**Project Manager (Contractor) 2007 – 2015**

*Center for Disease Control and Prevention, Atlanta, GA (Northrop Grumman; CACI)*

- Acted as Scrum manager to coordinate, plan, support, and execute enterprise-wide IT projects
- Provided strategic input for project plan development and scope.
- Participated in division transition from Waterfall to Agile for several application development efforts.
- Managed the Project Management Life Cycle from beginning to end and established cohesion for achieving multi-disciplinary stakeholder and project team buy-in.
- Met with stakeholders to validate business cases and to gather facts for establishing and gaining agreement on project charters.
- Performed assessments throughout projects to identify risks and potential impact and to develop response strategies for managing and mitigating risk factors.

**QA Project Manager 2006 –2007**

*Chevy Chase Bank, Bethesda, MD (Tescom - USA, Roswell, GA)*

- Developed standard operating processes for all aspects of the software development life cycle that decreased the amount of re-work by 35%.
- Gathered and analyzed project metrics to evaluate project performance and to manage issues, risk and changes of scope.
- Mentored and motivated team to meet or exceed desired acceptance criteria. Stayed abreast of industry best-practices to ensure the highest quality of validation activities.
- Coordinated team of QA analysts on validation activities.
- Implemented automated testing tools to facilitate regression testing and validating performance.

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### **Quality Assurance Manager (Contractor) 2001 – 2006**

*Center for Disease Control and Prevention, Atlanta, GA (SAIC)*

- Developed protocols, standard operating procedures, reports and any other necessary project related documentation.
- Assisted the CDC with ensuring high quality and excellent performance from IT applications designed to monitor Preparedness, Detection, and Control of Infectious Diseases.
- Provided daily supervision and direction to support staff of local and remote test analysts.
- Managed staff in project completion in accordance with established timelines.
- Applied industry best-practice technical approaches to testing to ensure that applications were fully evaluated in a systematic and analytical manner.
- Coordinated with the Program and Project Manager to ensure timely problem resolution and complete user satisfaction.

### **Team Lead 2000 – 2001**

*BMC Software, Atlanta, GA*

- Coordinated testing tasks among test analysts.
- Developed, maintained and implemented tests and automation plans to test BMC's recovery management products.
- Identified application defects and coordinated timely defect resolution with development.
- Assisted in the validation of program temporary fixes, system enhancements, functionality and interoperability of products.

### **Team Lead 1999 – 2000**

*Checkfree Corporation, Norcross, GA*

- Developed overall testing strategies, detailed test plans, test scripts and test data for a financial software application designed to facilitate online banking.
- Mentored junior test analysts about following best practices within the SDLC.
- Worked closely with software engineering staff and kept abreast of software development methodologies and quality assurance best practice techniques.
- Provided project status reports to management on a regular basis.

### **Various IT Positions Held September 1984 – July 1999**

Y2K Project Manager, Infosystems Technology, Inc., Raleigh, NC	Feb 1999 – July 1999
Sr. Quality Assurance Analyst, H.L. Yoh, Inc., Raleigh, NC	July 1998 – Feb 1999
Business Systems Testing Analyst, Matrix Resources, Atlanta, GA	Nov 1997 – June 1998
Production Support/Tester, Ceridian, Inc., Atlanta, GA	March 1995 – October 1997
Professional Services Altai Software, Inc., Atlanta, GA	April 1994 to March 1995
Consultant, Atlanta Group Systems, Inc., Duluth, GA	Sept 1993 to April 1994
Programmer Analyst, Equifax, Inc., Alpharetta, GA	January 1988 - Sept 1993
Senior Production Scheduler, Electronic Data Systems, Atlanta, GA	Sept 1984 - Jan 1988

# Robert W. Greene, Jr

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## Objective

To obtain an interview for consideration by Governor Kemp to be appointed U.S. Senator for the remainder of Sen. Johnny Isakson's term.

## Education

**M.DIV | MAY 2004 | EMORY UNIVERSITY**

**BBA | JUNE 1997 | UNIVERSITY OF GEORGIA**

## Experience

### RELIGIOUS / COMMUNITY

For the last 18 years I have served as a United Methodist minister in Georgia, currently serving as Senior Pastor of a 2,500-member church in Albany, GA. Whether serving in **Albany, Vidalia, Whigham, Macon, or Covington, GA**, there have been major successes in membership growth, facility expansion, and impact in the community.

### MILITARY

I am fortunate to serve God and country as a chaplain in the U.S. Air Force Reserves currently assigned as a staff instructor at the Air Force Chaplain Corps College at Maxwell AFB. For seven years, I ministered to military personnel at **Robins AFB**, where I was instrumental in numerous difference-making efforts that led to our troops being resilient and ready to defend our country.

### BUSINESS / INDUSTRIAL DEVELOPMENT

For five years, I served on the **Toombs County** Development Authority where we made numerous innovative improvements with respect to attracting jobs and investment in the community. Prior to entering the ministry, I worked in marketing (Roanoke, VA) and accounting (**Atlanta**) with Norfolk Southern Corporation, and believe this experience will help me to serve our country well and represent Georgia with integrity in Congress.

### LEADERSHIP

Having lived in and served all over the state of Georgia, I know our communities exceptionally well. I am committed to serving our citizens and upholding conservative values, a strong defense, wise fiscal policies, and a common-sense approach that will benefit our state and country for generations.

## References

**WENDELL DIXON, TOOMBS COUNTY BOARD OF COMMISSIONERS (VIDALIA, GA)**  
**BISHOP JAMES KING (RETIRED), UNITED METHODIST CHURCH (COLUMBUS, GA)**  
**CHAPLAIN, COLONEL MICHAEL NEWTON, UNITED STATES AIR FORCE (MONTGOMERY, AL)**

# STELLA ROBYN BUSH



I believe that everyone has equal opportunities, but not everyone will experience equal outcomes. Our lives are as result of the choices we make. I am a middle aged, conservative, Native American woman who is impassioned about the United States. I am devoted in supporting those who selflessly serve our country, states, and towns. I am committed to representing Georgia and doing what is in the best interest of its residents. I would consider it a privilege to complete Senator Isakson's term.

## EXPERIENCE

**JUNE 15, 2019 – CURRENT**

**FINGERPRINT OPERATOR - INDRASOFT**

**US DEPARTMENT OF COMMERCE: CENSUS BUREAU**

- Obtained Census Security Clearance
- Verification Identification of potential enumerators and operators
- Capture fingerprints & Photos
- Perform administrative duties such as time keeping, shift schedules, daily activity reports, card inventory, equipment inventory, and requisitioning supplies.

**DECEMBER 2012 – SEPTEMBER 2014**

**CENTER MANAGER, TOCCOA / STEPHENS COUNTY LITERACY CENTER**

- Increased revenue by \$10,000 to keep center sustainable for the community
- Complied with Secretary of State regulations as per a 501(3)c organization
- Create partnerships with local businesses and media groups

**FEBRUARY 2009 – JUNE 2011**

**BACKGROUND INVESTIGATOR, PHILLIPS GROUP**

- Verified background information of potential employees for clients
- Substantial Customer Service
- Monthly / yearly reporting

**JANUARY 2007 – DECEMBER 2008**

**HAYES BUICK, GMC, CADILLAC**

- Answer, screen and direct all incoming calls
- Input all new and used cars into computer programming
- Coordinate and direct the Continuing Improvement Team
- Accounting services via double entry method in Reynolds and Reynolds

**FEBRUARY 2001 – JANUARY 2005**

**DEPARTMENT OF FAMILY AND CHILDRENS SERVICES**

- Interview applicants for state and federal programs
- Maintained monthly caseload of 120 ongoing cases
- Exceeded state accuracy requirements of 93%
- Collaborated with local agencies to meet client needs

[REDACTED]  
[REDACTED]  
[REDACTED]

Roman A Strickland

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## SKILLS

Articulate, love politics. Lived my life in that will give no grief to the Republican party. I have no skeletons in the closet. No sex before marriage. I understand that these may not be skills per say but I have the ability to pass any tests.

## EXPERIENCE

*Franklin county board of elections.*

*Board member.*

July 2016 - PRESENT

To ensure a fair voting system

- To be accountable to the citizens of my county
- to bring respect to the office. With the understandings my actions can have far-reaching impact.

*Franklin county Republican party.*

2nd vice chairman

April 2017 - present

- To help spread the Republican party far-reaching impacts.
- To ensure that the Republican party remain strong and thriving.

*Madison county rec department*

Number to entry level maintenance

MONTH 2018 - present

- Getting playing surfaces ready.
- General field maintenance such as striping, mowing fields and general maintenance

## EDUCATION

Homeschool

High school diploma

Graduated in 2008

Linda Kay Strickland was the teacher

## **AWARDS**

Nominated to the board of elections by Lynn East.

John Hilton asked after talking with miss Lynn East for me to be 2nd vice chairman.

(I understand I would be a long-shot candidate but now or later I will be running for office. God has given me a dream and desire for office in politics.)

# Ronald W. McElhaney, Jr.

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## Summary

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Executive recruiter working across a variety of industries. I am adept at identifying top talent in a wide range of positions.

My clients include companies in pharmaceuticals, consumer products, chemicals, and services. I work on all types of positions including sales and marketing, operations and operations management, engineering and maintenance, and human resources.

## Professional Experience

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February 1991 to Current

**Management Recruiters of Savannah** - Savannah, GA

Executive Recruiter and Partner

Member of a well-established recruiting firm which is part of a global network of offices. Worked daily to identify outstanding candidates for multiple positions while simultaneously handling day-to-day tasks associated with running a business.

### Accomplishments:

- Successfully placed hundreds of candidates, both nationally and internationally, in positions ranging from entry-level to senior executive experience levels.
- Developed an extensive client base allowing me to obtain extensive knowledge of how to successfully recruit in a variety of industries.
- Given the opportunity by a rapidly growing specialty pharmaceutical firm to take on a role providing consulting/training services to district managers in order for them to learn how to interview candidates. Successfully juggled a heavy travel load while continuing to work with other clients on their recruiting needs.

September 1986 to January 1991

**Primary Telecommunications, Inc.** - Falls Church, VA

Technical Engineer

## Education

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**Bachelor of Arts : International Relations and Affairs**, 1986

**University of Virginia** - Charlottesville, VA



# Sam Screws

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September 21, 2019

Dear Governor Kemp,

I am not a politician; I do believe in the US Constitution. I am a Christian (believe in Christian Values). My personal values align mostly with the Republican Party. I do believe in truth, integrity, honor and justice.

I would like to be considered for the U.S. Senate following Johnny Isakson's retirement, to Represent this area for Georgia.

My current and previous jobs give me >20 years of hands on Manufacturing and Risk Management experience. This includes working with site, department and corporate teams to analyze Risk management issues (Environmental, Health, Safety, Security and Fire Protection), identify solutions, implementing action plans and conducting follow-up to evaluate their effectiveness.

I also worked >10 years in Retail and a couple of years in Construction giving me a good understanding of a wide variety of jobs and skills.

My Training & Qualifications include but not limited to:

Training from Georgia Tech Institute / OSHA Training Institute Education Center

- OSHA Safety & Health Management Certification 5/2009
- OSHA Industrial Safety and Health Certification 3/2007
- OSHA Course Advanced Safety Management Programs and Principles 5/2009
- Instructional Technology for Occupational Safety and Health Professionals 6/2008
- OSHA Course #511 Occupational Safety and Health Standards for General Industry 7/2006
- OSHA Course #510 Occupational Safety and Health Standards for Construction Industry 9/2011
- OSHA Course #2045 Machinery and Machine Guarding Standards 7/2006
- OSHA Course #7845 OSHA Recordkeeping Standards 7/2006
- OSHA Guide to Industrial Hygiene 2/2007
- OSHA Course #2225 Respiratory Protection 3/2007
- OSHA Course #7505 Incident Investigation 1/2008
- OSHA Course #2264 Permit Required Confined Space 9/2008
- OSHA Course # 2015 Hazardous Materials 7/2009 OSHA Course Scaffolding Safety 10/2008

My enclosed resume (3pages in separate attachment) outlines my experience and skills. I look forward to taking the next steps with you.

Thank you for your Consideration,  
Sam Screws

[Redacted signature block]

# Sam Screws

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## Objective:

I am not a politician; I do believe in the US Constitution. I am a Christian (believe in Christian Values). My personal values align mostly with the Republican Party. I would like to be considered for the U.S. Senate following Johnny Isakson's retirement, to Represent this area for Georgia.

## Experience:

### 8/2016 – Present **Ingevity, Waynesboro Plant**

- **Site Health & Safety Manager**– Responsibilities include overall Plant Safety, Security, and Fire Protection operations, including Equipment, Chemical and process Risk Assessments, PPE Assessments, selection and training. I am responsible for overall site security including facility, personnel, corporate and legal compliance. I am also responsible for all site emergency responses and investigations for Health, Safety, Security, Fire, Environmental and Property systems and processes. I lead and coach all Ingevity Waynesboro site Employees and Contractors to ensure that all Regulatory, legal, and corporate compliance are met. I review OSHA, NFPA, ANSI, NEC, EPA, DOT and other regulatory standards to ensure our site complies with applicable regulations. Conduct program inspections and audits, summarize key findings, and make recommendations. Serve as the subject matter expert for Safety, Security, and Fire Protection regulations. Review, revise and update all Safety, Security, and Fire Protection programs on an annual basis.

### 7/96 – 7/2019 **Procter & Gamble, Augusta Plant**

- **Site Health Safety Environmental, Fire Protection, Security & Risk Team Leader (2010 - present)** – Responsibilities include overall Plant Safety, Security, and Fire Protection operations, including Equipment, Chemical and process Risk Assessments, PPE Assessments, selection and training. I am responsible for overall site security including facility, personnel, corporate and legal compliance. I am also responsible for all site emergency responses and investigations for Health, Safety, Security, Fire, Environmental and Property systems and processes. I lead and coach all Augusta site Employees and Contractors to insure that all Regulatory, legal, and corporate compliance are met. I review OSHA, NFPA, ANSI, NEC, EPA, DOT and other regulatory standards to insure our site complies with applicable regulations. Conduct program inspections and audits, summarize key findings, and make recommendations. Serve as the subject matter expert for Safety, Security, and Fire Protection regulations. Review, revise and update all Safety, Security, and Fire Protection programs on an annual basis.
- **Site Industrial Health & Safety Risk Team Leader (2004- 2010)** - . I lead and coach all Augusta site Employees and Contractors to insure that all Regulatory, legal, and corporate compliance are met. I review OSHA, NFPA, ANSI and other regulatory standards to insure our site complies with applicable regulations. My duties also include: Conduct, document and trend safety incident investigations and follow-up. Conduct program inspections and audits, summarize key findings, and make recommendations. Serve as the subject matter expert for safety regulations. Review, revise and update all Safety programs on an annual basis. I Share responsibility for Environmental systems, Process Safety Management, Enzymes and Dust Control Systems. I own the Plant Safety, Security, and Fire Protection systems, including but not limited to OSHA record keeping, Chemical Management System, HAZ Com, Chemical Exposure System, Results & Reporting System, Behavior & Culture System, Incident Investigation system and Material Handling system for the Augusta site.

# Sam Screws

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- **Shift Team Leader (2003 – 2004)** – Responsibilities include coaching, crewing, supervising a shift team of 27 technicians to ensure that production, safety, quality and training needs are met in accordance with the needs of the business to meet the customer demands.
- **Site Enzyme / Dust Control / Hygiene Engineering Leader (1999 – 2003)** – Responsibilities include ensuring that the site has safe process for handling Enzymes, aerosol / dust control and that all processes are in compliance with environmental and government regulations. I also ensure that all personnel are properly trained and issued appropriate safety Personal Protective Equipment. I lead exposure monitoring and exposure incident investigations. I also ensured that all Bag-house EPA, OSHA, ANSI and NIOSH guidelines were complied with at all times.
- **Packing Line Technician (1996 – 1999)**

## 3/94 – 7/96 **United Coatings Paint Company**

- **Regional Rep** – Responsibilities included merchandising paint department, setting up and training store personnel on computer color-match equipment and color mix equipment for Walmart, K-Mart and various hardware stores in my region. I was responsible for placing orders, merchandising, balancing inventories based on sales and helping customers with painting issues / complaints.

## 1991 – 2006 **Sam's AllTech Services**

- Locksmith, Computer repair, Home Repair, Pressure washing, Painting and Home Improvements. Self-owned business; Responsibilities included pricing for quotes, scheduling work, purchasing materials, leading the work, billing and bookkeeping. Jobs included basic Locksmith, Home Security Alarm, Video Surveillance Systems, Computer installation and repairs, also Home repairs for damaged repossessed HUD homes and individually owned home repairs and improvements.

## 1991 – 3/1994 **Watkins Construction**

- Millwright apprentice – Structural Welding
- Receiving supervisor Inventory control, purchasing of tools, materials & supplies.

## 1981 – 1991 **Roses Stores Inc.**

- 1986-1991 **Store Manager – Store # 253 N. Augusta, S.C.** Responsibilities include Overall Store Personnel, Operations, Merchandising Inventory Control and profit management. Setting and leading Store direction and goals to achieve corporate directives and targets. Ensure that customer's needs are met, and concerns are resolved quickly. Forecast scheduling needs to meet customer demand. Ensure safety. Manage all aspects of store operation and profitability. Corporate Loss Prevention team to develop Security and Operations procedures to ensure proper training and handling of store incidents resulting in losses (theft, damages, lawsuits, injuries, etc.)
- 1984-1986 **Store Manager – Store # 176 Orangeburg, S.C.**
- 1983-1984 **Sr. Assistant Manager – Store # 254 Augusta, Ga.** Responsibilities include Overall Store Merchandising, Inventory Control, and operations.
- 1983 **Sr. Assistant Manager – Store # 286 Camden, S.C.** Responsibilities include Overall Store Merchandising, Inventory Control, and operations.
- 1981 -1983 **Sr. Assistant Manager – Store # 253 N. Augusta, S.C.** Responsibilities include Overall Store Merchandising, Inventory Control, and operations.
- 1981 **Assistant Manager – Lanett, Alabama.**

## 1975 – 1981 **Gibson's Discount Center**

# Sam Screws

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- Assistant Store Manager – Vidalia, Ga. Responsibilities include Overall Store Merchandising, Inventory Control, and operations.
- Department Manager - Swainsboro, Ga. Responsibilities include Department Merchandising, Inventory Control, and operations.

## **Education:**

Swainsboro High School – Swainsboro, Ga. 5/1978  
Cornell University – Home study Program (The Complete Manager) 5/1985  
NRI Home Study Program (Certified Master Locksmith & Electronic Surveillance) 2/1996  
Foley Belsaw – Home Study Program (Certified Personal Computer Repair) 12/2002

## **Professional Development:**

### **P&G Based Training & Qualification**

Global Fire Protection 5/2007  
Industrial Hygiene & Safety Certification 5/2006  
Environmental Compliance 9/2009  
Principle Based Decision Making 2/2009  
Conflict Resolution and Confrontation Skills for Managers 5/2001  
Leadership Workshop 10/2011  
HS&E Program Leader 8/2011  
Hygiene Engineering Certification 4/2000  
Human Resources Fundamentals 6/1999  
Advanced Construction Safety 2/2011

### **Georgia Tech Institute / OSHA Training Institute Education Center**

OSHA Safety & Health Management Certification 5/2009  
OSHA Industrial Safety and Health Certification 3/2007  
OSHA Course Advanced Safety Management Programs and Principles 5/2009  
Instructional Technology for Occupational Safety and Health Professionals 6/2008  
OSHA Course #511 Occupational Safety and Health Standards for General Industry 7/2006  
OSHA Course #510 Occupational Safety and Health Standards for Construction Industry 9/2011  
OSHA Course #2045 Machinery and Machine Guarding Standards 7/2006  
OSHA Course #7845 OSHA Recordkeeping Standards 7/2006  
OSHA Course #7500 Introduction to Safety and Health Program Management 10/2006  
OSHA Course #521 OSHA Guide to Industrial Hygiene 2/2007  
OSHA Course #2225 Respiratory Protection 3/2007  
OSHA Course #7505 Incident Investigation 1/2008  
OSHA Course #2250 Principles of Ergonomics Applied to Musculoskeletal & Nerve Disorders 2/2008  
OSHA Course #2264 Permit Required Confined Space 9/2008  
OSHA Course # 2015 Hazardous Materials 7/2009  
OSHA Course Scaffolding Safety 10/2008

### **Other Training**

SafeStart Trainer certification 3/2010  
Confined Space Trainer 7/1998  
Fork Lift Train the Trainer 8/2007

# Sam Screws

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DOT Hazardous Materials 5/2011  
Hazardous Waste Regulations 11/2003  
Incident Command Systems 2/2008  
Air Pollution Control Maintenance 3/2000  
Train the Trainer workshop 7/1998

## References:

*Available upon request*

**Scott P. Serafy**

**EDUCATION:**

PRINCETON UNIVERSITY: Bachelor of Arts Degree, Psychology, 1990  
GEORGIA COLLEGE & STATE UNIVERSITY: Master's Degree in Psychology, 1998  
WESLEYAN COLLEGE: Master's Degree in Business Administration, 2004  
MERCER UNIVERSITY SCHOOL OF LAW: Juris Doctor Degree, 2018

**HONORS:**

Cum Laude, Mercer Law  
Scholar-Athlete Award, The United States Army, 1986  
Scholar-Athlete Award, *The Atlanta Journal and Constitution*, 1986

**EXPERIENCE:**

Serafy Law, LLC; Macon, GA [2019-present]

Counsel clients in family law and general practice  
Mediation and Arbitration services

Insights Educational and Psychological Services, LLC; Macon, GA [2007-present]

Owner, Sole Proprietor

- Licensed Professional Counselor (LPC), Certified Counselor Supervisor (CPCS)
- Professional counseling, wellness and mental health services to individuals and families
- Courtroom and legal advocacy for clients
- Coordinator for Chinese Exchange Students

Mount de Sales Academy; Macon, GA [2009-2014]

Counselor, Teacher, Coach

- Upper School Guidance Counselor
- Teacher: American Government, World History, AP Economics
- Head Coach, Girls' Soccer
- Director of International Programs

Behavioral Medicine, LLC; Macon, GA [2002-2007]

Psychometrist, Counselor

- Administered psychological and educational testing to clients
- Evaluated and diagnosed clients, with forensics and treatment recommendations

Trinity Christian School; Dublin, GA [1999-2002]

Administrative Assistant to the Headmaster

Guidance Counselor: college advisor, career guidance, personal counseling

Admissions Director, Community Service Director

Teacher: English, World History, Government, Psychology, Philosophy

Coach: Head of Soccer, Varsity Football assistant (1999 State Champions), JV Basketball

The Methodist Home for Children and Youth; Macon, GA [1998-1999]

Unit Director / Therapist

- Psychotherapy, counseling with behaviorally emotionally disturbed (BED) adolescents
- Managed dormitory staff of full-time and part-time employees

**ACTIVITIES:**

Board of Directors, Middle Georgia Art Association; Music: guitar, vocals, banjo, mandolin, harmonica; Art: watercolor, caricatures, editorial cartoons; Reading; Travel (49 states, 5 continents); Sports: soccer, golf, tennis, martial arts, snow skiing

# Silvia L. Delamar for U.S. Senate-Georgia

## *“More than Just a Name”*

An appointment of me is a appointment of you! As a local pastor, attorney, small business owner, wife and mother of two, I feel like the ultimate “juggler”. With all the balls I already have in the air, you might ask how could she possibly handle another ball without dropping one or all of them? Well, the answer is simple. Grace. I have the Grace to handle many things at once and a servant’s heart to do so. Why? Because everything I am involved in makes a difference in someone’s life. You matter to me. The people of Georgia matter to me. I am a servant leader and I present myself as a servant to you. A appointment of me is an appointment of you. Appointment Silvia Delamar for U.S. Senate-Georgia.

### Legal Education

Quinnipiac University School of Law, J.D.

### Personal/Family:

- Local pastor
- 20-year resident of Rockdale County
- Married mother of two
- Rides horses
- Beach bums as often as possible
- Aspires to take flying lessons next

### Professional/Civic/Bar Activities:

- 13+ years as a small business owner, managing two family-operated small businesses
- Former fortune 500 corporate executive with more than 10+ years’ experience
- Former Executive Level College Administrator
- Member of NewRock Legal Society, GA Women’s Bar Association, QULegal Society
- Volunteer and mentor to southeast region NEBSA
- Organized annual *Know Your Rights Legal Information Forum* (a free legal information seminar, open to the public, to educate and assist individuals facing various legal problems) sponsored by the Atlanta University Center member institutions: Spelman College, Morehouse College, Clark Atlanta University and Morehouse School of Medicine
- Leads outreach ministry to feed and clothe the homeless multiple times per year through Greater Hope Christian Church
- Served on the Board for Project ReNewal (domestic violence intervention program)
- Former Democratic Nominee for U.S. Congress, 2004
- Former Democratic Nominee for Georgia State Senate, District 17, 2006
- Organize and Sponsor bi-annual *Matters of the Heart Youth Conference* and *Matters the Heart Couples Conference* to teach youth and couples biblical principles for fostering successful God-centered relationships in family, friendships, and marriage.

- Co-Creator and Facilitator of "*Bible, Business, and Billionaires*" Workshop
- Co-Creator and Facilitator of "*Til Death Do Us Part*" Marriage Workshop



# SILVIA L. DELAMAR, ESQ.

[REDACTED]

[REDACTED]

[REDACTED]

## PROFESSIONAL EXPERIENCE

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### **THE DELAMAR FIRM LLC**

*Managing Attorney*

Atlanta, GA  
7/2014 - Present

General practice attorney, with special emphasis in small business representation and litigation, family law, and estate planning. Serves as General Counsel or of Counsel for multiple business clients performing such tasks as contract management, including drafting and negotiation, insurance management including workman's compensation and other claims management, mergers and acquisitions, business succession planning and new business development. Oversee day-to-day operations of the firm. Court Appointed counsel for the Rockdale County Juvenile, State, and Superior Courts.

### **ATLANTA UNIVERSITY CENTER CONSORTIUM**

*Director of Compliance & Associate Director*

Atlanta, GA  
7/2011-12/2015

Provided direction and oversight of the Consortium's day-to-day operations and legal compliance department. Worked with the Executive Director to ensure effective organizational leadership, program management, planning, and staff management for Consortium-wide programs including Academic and Career Services for Spelman College, Clark Atlanta University, and Morehouse College dual-degree students. Oversaw annual financial audit process. Advised Executive Director and Board of Trustees on solutions to organizational problems and assisted in establishing priorities and agendas. Designed and implemented programs, policies, and practices to ensure that all units complied with federal, state, and local regulatory requirement. Drafted, reviewed and ensured compliance with contractual agreements and made recommendations to the Executive Director and the Board regarding contract decisions. Worked collaboratively with University Community Development Corporation (UCDC) and AUC Consortium Executive Directors to develop and implement community-oriented learning opportunities, programs and services to improve the physical, social, and economic conditions in the Atlanta University Center and surrounding neighborhoods. Oversaw and managed processes to establish the West-end Community Improvement District (WE-CID) in conjunction with UCDC, West End Merchant's Association, community leaders and local government officials. Implemented the annual AUC Know Your Rights Legal Forum.

### **OFFICE OF THE PUBLIC DEFENDER**

*New Haven Judicial District-Appellate Division  
Legal Assistant/Law Clerk*

Hamden, CT  
8/2010 - 6/2011

Researched legal issues, formulated arguments and drafted legal briefs in opposition to criminal court convictions of indigent clients. Attended update meetings and advised client on legal matters pertaining to pending appeal. Drafted reply briefs to state responses on criminal appeals. Argued legal briefs before appellate court. Assisted in mootng process in preparation for argument before the appellate court.

### **CLAYTON COUNTY SUPERIOR COURT**

*Law Clerk*

Jonesboro, GA  
5/2009-8/2009 & 5/2010-8/2010

Conducted legal research, reviewed briefs, prepared legal memoranda including orders/final judgments and jury instructions, attended hearings to assist with final disposition of cases, attended meetings on behalf of the Court, conversed with counsel for plaintiffs and defendants, and provided assistance needed in scheduling, hearing, and disposing of cases as directed by the judge.

### **OFFICE OF THE ATTORNEY GENERAL, CONNECTICUT**

*Certified Legal Intern*

Hartford, CT  
10/2008-5/2009

Assigned to the Child Protective Services Division. Attended and assisted with case management conferences. Assisted with trial preparation, drafted motions, and interviewed witnesses.

**SPELMAN COLLEGE***Assistant to the Vice President*

Atlanta, GA

3/2005-8/2008

Managed all aspects of the Office of the Vice President for Student Affairs. Served as the vice president's representative on various divisional and college-wide committees. Oversaw completion of initiatives and special projects on behalf of the vice president. Conducted meetings with various student groups and responded to student concerns. Served on the New Student Orientation strategic planning and implementation committee as well as assisted in the planning and implementation of Commencement, Family Weekend, Homecoming, Career Fair, and associated events. Monitored the implementation of decisions and assisted in establishing priorities and agendas.

**TARGET CORPORATION***Executive Team Leader*

Atlanta, GA

11/1998-1/2005

Managed 13+ million-dollar budget. Oversaw operations, customer relations, and brand management. Managed staff of 30+ employees (direct supervision), 50 to 75 employees (indirect supervision). Advised staff on organizational best practices. Performed assessments and audits of peer executives.

**EDUCATION**

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Juris Doctor, Quinnipiac University School of Law

Mediation Certificate Program Graduate, Quinnipiac University School of Law Center for Dispute Resolution and University of Connecticut

**PROFESSIONAL ASSOCIATION MEMBERSHIPS/ACCOMPLISHMENTS**

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Georgia Bar Association

Lawyers Collaborative for Diversity

George W. Crawford Black Bar Association

Nominee of a major party for U.S. Congress, Georgia, Congressional District 8 (2004)

Serves as General Pastor, Greater Hope Christian Church

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## REFERENCES

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Jim Bergenn, Esq.  
Partner  
Shipman & Goodwin LLP

[REDACTED]  
[REDACTED]  
[REDACTED]

Dr. Sherry L. Turner, Director (Former Executive Director, Atlanta University Center, and Former VP,  
Spelman College, Former UNCF, Director)  
Vice President for Strategic Initiatives, Rhodes College

[REDACTED]  
[REDACTED]

J. Kristi Lovelace, Esq.  
Family Law Attorney  
Jackson, GA

[REDACTED]

Darlene Mitchell  
Deputy Clerk  
Rockdale County Juvenile Court  
922 Court Street  
Conyers, GA 30013

[REDACTED]

Dr. Nadia Ward, Assistant Professor of Psychology  
Director, Urban Education & Policy Research Center  
Yale University School of Medicine, The Consultation Center  
Division of Prevention & Community Research

[REDACTED]  
[REDACTED]  
[REDACTED]

Dr. Ruth Smith  
Bishop, Light of the World Christian Church

[REDACTED]  
[REDACTED]  
[REDACTED]

## CLIENT REFERENCES

Available upon request.

TO: GOVERNOR BRIAN KEMP

# Sparkle K. Adams

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Candidate for SENATE Appointment

SKA  
9/21/2019

**Contact Information:**

[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]

The following document contains biographical and historical facts on Sparkle K. Adams, submitted as a viable applicant/candidate for an appointment to the Senate to replace Senator J. Isakson.

## SPARKLE K. ADAMS BIO/RESUME

**SPARKLE K. ADAMS** placed her stamp on the United States Postal and Postal Inspection Service, City of Forest Park, the United States Air Force, Walking In Authority Teen Council, in addition to her community, civic organizations, church, and her family.

- In November 2005, Sparkle K. Adams was the first African American to be elected to the city council in the City of Forest Park, GA.
- In 2008, Adams was appointed as Mayor Pro-Tem of Forest Park by unanimous vote.
- She was re-elected to the city council and as Mayor Pro-Tem in 2009.
- She briefly served as interim Mayor 2012 through 2013. Adams is politically astute and demonstrated her leadership skills as she engaged her constituents, subordinates, peers, and superiors on local, national, and global issues.

As **Mayor Pro-Tem**, Adams consistently demonstrated her commitment to the community by heightening her visibility and accessibility to her constituents, elected officials, and city employees using her written and oral communication skills, while providing leadership and direction.

- She developed a strong camaraderie among team members, where she weighed both technical and human relations implications of her decisions in cross functional departments adhering to policies, procedures, and ordinances.
- Mayor Pro-Tem Adams demonstrated sound cost effectiveness as shown by her ability to analyze and assist in adjusting the City of Forest Park's overall budget and achieved a 10% reduction in departmental expenses through the first six months of FY12 as compared to FY11.
- Her experience, education, and knowledge of benefit administration, compensation, recruitment and retention, employee/labor relations, counseling, safety and training/development assisted her with decision making in compliance with local, state, and federal requirements.
- She maximizes time effectiveness and avoids time snares while respecting the time of others and while developing long and short range plans using available resources.

Adams has demonstrated her commitment to Metro Atlanta through her creation of the Walking In Authority (WIATC) Teen Council, Inc. Presently serving as the **Executive Director**, she is educating teens and parents on leadership, empowerment, accountability, and responsibility for community service learning relative to civic duty.

## SPARKLE K. ADAMS BIO/RESUME

- Focusing on character development, integrity, and manners as the gateway to networking, she teaches teenagers about local government and civic responsibility, thus developing a more intelligent, aggressive, and serviceable citizen.
- Her goal is to recognize, celebrate and develop community awareness through networking and forming enduring friendships, rendering altruistic service, and building better communities. She gives freely and unselfishly of her time to community activities and inspires others.
- While partnering and collaborating with government and other community based organizations, Adams has a positive impact upon the direction and success of community projects, programs, and individuals to improve the lives of others.
- She works with the Board of Directors on budget preparation and review to be fiscally responsible and accountable for the acquisition and disbursement of funds for the organization.

As **president** of the Atlanta Metro Chapter National Association of Black Military Women, she is dedicated to remembering her fallen comrades, mentoring R.O.T.C. cadets, and telling “HERstory”. Her mission is to see that these stories are collected, preserved and used to educate the public about the role of these women patriots, past, present and future.

- In the Atlanta Metro Chapter, Adams and her team have been actively participating in community projects serving as mentors to youth that show interest in pursuing military careers, visiting assisted living facilities and senior centers, and have been instrumental in giving back to the community.

As **Master Sergeant Sparkle K. Adams**, she dedicated 25 years of honorable and distinguished service to the United States Air Force and Air Force Reserves retiring in 2006.

- During her military career, Master Sergeant Adams served as an Air Traffic Controller on active duty, directing the movement of aircraft in the radar unit.
- As a supervisor in Air Cargo Special Handling section, she was directing and supervising the movement, federal compliance, and operations of the Hazardous Materials handling section.
- As a Family Support Specialist Supervisor, she taught workforce development techniques to military family members and assisting in human resources development.

## SPARKLE K. ADAMS BIO/RESUME

- Military Equal Opportunity Specialist Supervisor, she fought cases and represented military personnel that filed discriminatory complaints.
- Serving as a Group Career Advisor Manager, Adams applied managerial procedures and crisis management techniques for 8 units comprised of approximately 2,500 soldiers.
- Adams gathered, interpreted, and prepared data for reports, statistical analysis, and studies. Master Sergeant Adams was selected to prepare a presentation at the Pentagon to represent the Air Force Reserves before **Congress on Re-Inventing Government Award** for the Georgia Inter-service Family Assistance Committee on the Family Readiness Initiative.

In her work with the **Postal and Postal Inspection Service** (1985-2010), Sparkle earned several Exceptional and Outstanding Performance Awards, and recognition for doing great things.

- Sparkle has been a significant team contributor to successful prosecutions of criminals through her participation on Mail Theft, Violent Crimes, Narcotics, Child Exploitation, and Money Laundering investigations teams and several Identity Theft Task Forces while working under the pressure of deadlines and multiple tasks.
- Sparkle spearheaded the creation and development of the diversity initiative presently used in the Atlanta Division of the Postal Inspection Service. She created a charter and organized several sub-committees used to guide the Inspection Service Diversity Program nationwide.

As **president of the Kiwanis Club** of Forest Park 2014-2015, Adams coordinates club activities to achieve the objective of promoting the adoption and the application of higher social, business, and professional standards. She increased membership by 50% during her tenure.

Sparkle K. Adams considers herself as a coordinator, educator, collaborator, and motivator, just to name a few "ATOR's". As a 35 year resident of Forest Park, she and her husband, Bernard Adams, are renowned in their community for having cookouts with plenty food for friends and neighbors. She and her husband collectively have four children, and four grandchildren.

## SPARKLE K. ADAMS BIO/RESUME

### **CIVILIAN AWARDS & RECOGNITIONS:**

- **Honorable received House Resolution 497, “Sparkle K. Adams Bridge”** dedication for service to the community, exit 237 over Interstate 75, SR331.
- **Proclamation** received from the City of Forest Park as an “Outstanding Citizen”- August 2019.
- **Honorable received Senate Resolution 163**, commendation for outstanding service to the Air Force and Air Force Reserves.
- **Received House Resolution 285, “Outstanding Service”** award for her American Armed Service from State Representative Scott in February 2019.
- Received the **“Pioneer Award”** at the **Women of Worth Awards Luncheon** presented by the City of Forest Park Mayor Angelyne Butler.
- **Certificate from the Secretary of State of Georgia for being an “Outstanding Georgia Citizen” - September 2016.**
- Forest Park Minister’s Association - “Living Legends” award by the for her contributions to the community - 2016
- Kiwanis Club of Forest Park – Plaque for Outstanding President - 2015
- **“Servant Leadership Award” from the Georgia Women’s Legislative Caucus and received Resolution 1676 from the Georgia State Legislation for her public service - March 2014**
- Walk of Heroes Veterans War Memorial – Plaque for service on the Board of Directors - 2014
- State of Georgia – Certificate of Honor for Military Service during the Vietnam War Era – 2015
- Performance Cash Award (U. S. Postal Inspection Service) 2003
- Certificate of Appreciation Cash Award (U. S. Postal Inspection Service) 2002
- Certificate of Appreciation Cash Award (U. S. Postal Inspection Service) 2000

### **EMPLOYMENT HISTORY:**

2009-Present – Walking In Authority Teen Council, Inc. (WIATC), Founder and Executive Director

2005-2013 - City of Forest Park, GA –City Councilwoman/Served as Mayor Pro-tem

1999-2010 - United States Postal Inspection Service, Atlanta, GA – General Analyst/Inspection Service Operation Tech

1985-1999 - United States Postal Service, Atlanta, GA – Sales Clerk/Distribution Clerk/LSM Operator/Union Steward



## SPARKLE K. ADAMS BIO/RESUME

1982-1985 - U. S. Department of Defense, Ft. McPherson—Travel Voucher Technician

1981-1982 - U. S. Department of Agriculture - Clerk

### **EDUCATION:**

Holds a Certification in Civil Mediation 2009-present. Justice Center of Atlanta, Inc. – Basic Mediation Skills with Clinical Practicum – 2009

MASTERS of ART Degree in Public Administration with dual concentration in Public Personnel Management and Health Care Administration from Troy State University, CUM Laude. - 1996

BACHELOR of ART Degree Human Resources Management St. Leo University, CUM Laude – 1994

University of Georgia Fanning Institute – Development Authority Board Member Basic Training Course – 2009

### **MILITARY SERVICE:**

1981-2006 - U. S. Air Force Reserve, Master Sergeant: GROUP CAREER ADVISOR Manager; Air Cargo Specialist Supervisor; Equal Opportunity Advisor Supervisor; Family Support Specialist

1974-1975 - U. S. Air Force/AIR TRAFFIC CONTROLLER – Airman 1st Class

### **ASSIGNMENTS:**

2002-2006 - Mission Support Group Career Assistance Advisor, Dobbins ARB, GA

2000-2002 - Equal Opportunity & Treatment Advisor, Dobbins ARB, GA

1993-2000 - Family Readiness Specialist, Dobbins ARB, GA

1986-1992 - Air Cargo Supervisor, Dobbins ARB, GA

1984-1986 - Special Handling Hazardous Cargo Specialist, Dobbins ARB, GA

1981-1984 - Ramp Service Specialist, Dobbins ARB, GA

SPARKLE K. ADAMS BIO/RESUME

**MAJOR MILITARY AWARDS AND DECORATIONS:**

2004 - Meritorious Service

1998 - Meritorious Service

1996 - Achievement Medal

1995 - NCO of the Year

1994 - NCO of the Quarter

1993 - Meritorious Service

**AFFILIATIONS:**

Walking In Authority Teen Council – Executive Director

Atlanta Metro Chapter National Association Black Military Women – President

Atlanta Chapter Tuskegee Airmen Inc. – Member

Ben Hill United Methodist Church Veteran’s Ministry – Co-Chair

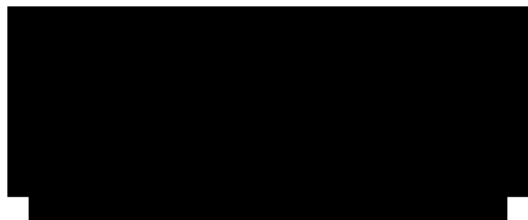
Kiwanis Club of Forest Park – Member and former President

Clayton County Chamber of Commerce – Community Partner and Board Advisory Member

Clayton County Board of Health’s Community Advisory Board

Clayton County Superintendent of School’s Community Advisory Board

**Contact Information:**



# Stephen Arbitter

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## Summary

I will serve the people of Georgia honourably. My high school sweetheart and wife of 23 years is my one and only. At each county commission meeting I set a Bible and copy of the constitution in front of me. My moral compass and politically conservative views derive from both. Having lived that way has kept me scandal free.

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## Skills

Great Communicator  
Tireless Worker

Constitutional Conservative  
Pragmatic Problem solver

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## Experience

- December 2001 to  
Current     **Rabun Animal Hospital**  
Clayton, GA  
**CEO Rabun Animal Hospital**  
Leading by example for my employees to make our motto a reality for our clients. "Protecting  
Pets, Serving People"
- November 2012 to  
Current     **Rabun County**  
GA  
**County Commissioner**  
Proudly serving the people of Rabun County. Balancing the sixth lowest mileage rate in Georgia  
with top quality public service.

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## Education and Training

**University of Georgia**  
Athens, GA  
Veterinary Medicine DVM

**University of Georgia**  
Athens, GA  
Biology Bachelor of Science

# STEPHEN WOFFORD

## SUMMARY

I am a native of Atlanta GA with a statewide base of supporting friends and colleagues. My extensive professional and arts involvement will help to underwrite my election prospects in 2020. I am a conservative on most issues with a "Georgia First" attitude. I attended Middle Georgia College and UGA. I graduated from **Georgia State University** where I studied **Marketing**, Business and **Public Administration**. I have significant experience in Healthcare Project Management (19yTotal) including various clinical or claims implementations and IT projects (IT 12y). I completed a successful **EPIC implementation** for the **WELLSTAR** Health System in Atlanta as Program and Senior Project manager of Revenue Cycle projects. I also worked for **McKESSON, Inc.** on clinical implementations in hospitals all over America. In recent years, I provided Project Management and developmental services to a start-up **MEDICARE ADVANTAGE HMO PLAN** in Georgia. I provided consulting to **ACS, Inc.** (a tech company involved in the design & operation of claims systems for the **State of Georgia**). I introduced modern managed care techniques to **Georgia Community service boards** following the introduction of **House Bill 100**. I operate **Health Group**, an enterprise specialized in project management, managed care contracting, technical solutions, and marketing for Insurance Carriers, public sector organizations, hospitals, providers, and healthcare IT companies. I sold appraisal services through **The Practice Exchange**, to individual providers requiring practice brokerage assistance. I have provided consulting services, marketing and project management expertise to **Fortune 500** companies, as well as healthcare institutions throughout the country. I was successful in vertically integrating multiple business units during my tenure with **Humana, Inc.** I was also Director of Managed Care for **Private Healthcare Systems, Inc.**, a consortium of 20 mid-sized insurance carriers. During the years I was associated with the consortium; its revenues grew to a high point exceeding \$100 million annually.

## PROJECT MANAGEMENT, CONSULTING AND MARKETING EXPERIENCE

*1996- Present*

**PROJECT MANAGER / CONSULTANT – HEALTH GROUP, Atlanta, GA (1996 -present)**  
**Status; (2017 – 2019) Atlanta, GA - Legacy client servicing / currently semi-retired / seeking to serve the public good in Government / via public office or large scale government projects.**  
**Project Highlights by contracts - IT and healthcare consulting projects (Large Clients only)**

**PROJECT MANAGER – Optum Rx (subsidiary of United Health Group) 2015 – 2016**  
**Billing work flow automation of UHG recently acquired subsidiaries. (See Healthcare Solutions below.)** An Optum niche serving Workers Comp Insurers, adjusters & Auto payers, with PBM & ancillary services (DME, Home Care, Imaging, Home Modifications, etc.). My focus: Process flow charting, & planning for automation, and **Revenue Cycle development**.

**PROGRAM & PROJECT MANAGER 2013-14– Wellstar Health System – Atlanta**  
Implementation of **EPIC** system in combination with **Revenue Cycle TPAs - 2013 -2014**  
This was a very large scale, four phase system-wide implementation project. My team successfully delivered accurate adjudication for the 1.6 Billion in claims through an agile process which also included my lead of scrum and creative development efforts.

**PROJECT MANAGER – CHS – 2012 - Community Health Systems - Implementations of McKesson HPF, HBF and ILE apps for multiple hospitals of a 275 Nashville based chain.**

**PROJECT MANAGER – Management of McKesson, Inc. Clinical software 2010 – 2011 Implementations.** Primary PM for multiple upgrades compliant with government meaningful use regulations for McKesson, in hospitals across the USA. Accountable for all planning, management, team tracking, and Go Live events related to McKesson clinical implementations assigned. Company provided PMP training and project hours apply towards qualification.

## NOTABLE ACCOMPLISHMENTS

Provided **NETWORK ADMINISTRATION and DEVELOPMENT** services for **HEALTHCARE SOLUTIONS, Inc. – CYPRESS CARE, Atlanta, GA 2009-2010**  
Managed a staff of ten Contracting Reps for a Workers Comp Payer and cost containment intermediary. Networks are national in scope and clients are the largest in the workers comp field. Expertise applied includes extensive problem resolution, negotiation, and mentoring. Areas of concentration include but are not limited to: DME, Home Care, Imaging, Home Modifications, New product Development, and re-contracting against incremental revenue targets. I improved margins by 10% and added 1.2 million to EBITA.

- **PROJECT MANAGER - KAISER PERMANENTE GEORGIA (2008)** Managed claims system cut over and shadow testing for project, "Tapestry". The new system is Epic. Its success saves the client 6 million annually.  
**MANAGEMENT SERVICING CUSTOMERS WITH SPECIAL BUSINESS NEEDS**  
--(Excluding Small & short Duration)...**Additional examples are: --**

**MEDICARE ADVANTAGE HMO – Start-up in Georgia 2007**

- Established multiple markets for a leading Medicare advantage (HMO) health Plan contracted with and regulated by CMS setting up in Georgia. (Networks now owned by **Humana, Inc.**)
- Opened New Advantage Plan territories by gaining approval to market from CMS even as other plans were being restricted by the agency.
- Responsible for contracting providers, hospitals and managing staff in multiple locations
- Direct all provider Marketing strategies, Oversight & direction regarding enrollee marketing

**GEORGIA Community Service Boards – McIntosh Trail 1997 - 1999**

- Responsible for contracting and managing staff
- Designed and implemented "Single point of Access" model and introduced clients to Internet and computer based solutions for improving and managing collections
- Marketing, technological, contracting, and special project support for a large public sector behavioral health organization operated by state community service boards
- Added eight major managed care contracts increasing commercial collections 20%

**THE PRACTICE EXCHANGE.COM Various times**

- Responsible for contracting and managing staff
- Web based Practice Consultant, Medical / Dental practice appraisal and buy-out assistance
- Served as **Vice President of Network Management for Preferred Plan**, administered PPO networks in 18 states, assisted buyout & merger by corporate buyer. Managed a staff of 20.

**BEECH STREET CORPORATION – Atlanta, Georgia 2002 - 2003**

- Marketed access to the Beech Street national PPO network and Health Services Products
- Marketed New product development (research and development, Largest client / Fed Ex)
- Established and maintained direct relationships with TPA's, Self-Insured Employers, carriers, coalitions, brokers, consultants, health systems, unions and wrap around networks.

1992-1996

**DIRECTOR OF MANAGED CARE**

**PRIVATE HEALTHCARE SYSTEMS, Inc.**, Waltham, Massachusetts

- Established and maintained PPO, Worker's Compensation, and Point of Service networks on behalf of **20 (mid-size) insurance carriers.**
- Managed daily operations of multiple markets in Georgia, Alabama, and Florida.
- Negotiated discount, per diem, and DRG based hospital and provider contracts.
- Consulted with corporate clients and healthcare providers regarding new products, marketing and database management. Managed budget for staff of networks in three states.
- **Health Plan Management** and Claims administration
- Managed staff in charge of database integrity and timely updates, insuring accuracy of transactions and ease of administration
- Extensive corporate education and training including **Project Management**

1990-1992

**HEALTHCARE CONSULTANT**

**PHYSICIAN PRACTICE OPPORTUNITIES**, Atlanta, Georgia

- Freelance consultant marketing to hospital and physician clients
- Physician recruiting and temporary physician (locum tenen) staffing
- Consultation and healthcare research on a contract basis

1989-1990

**PROJECT MANAGER - Specialist in medical practice start-up and expansion**

**CHARTER MEDICAL**, Macon, Georgia (General Acute Care Hospitals)

- Structured referral patterns increasing hospital census from 59% to 85%
- Supervised development, leasing and operation of two Macon area medical office buildings, project completed on time with all around satisfaction

1985-1989  
1987-1989

**HUMANA, Inc.**, Louisville, Kentucky

**PROJECT MANAGER - Hospital Division**

- Project manager - hospital volume building and marketing program
- Extensive corporate education and training in **Project Management**
- Established new products including an automated physician referral system
- Marketed hospital services to physicians and payers
- Consultation provided for regional VPs and hospital administrators
- Identified business opportunities, negotiated buy-outs
- Realigned physician loyalties, organized joint ventures
- Recruited and directed (including budget) a volume building team for each market

1985-1987

**HUMANA, Inc.**, Louisville, Kentucky

**MANAGER, PRACTICE DEVELOPMENT - Health Services Division - (MEDFIRST)**

- Analyzed and determined the value of practice acquisitions
- Negotiated practice acquisitions and physician employment agreements
- Managed care contracting (Served as **Vice President of PMM, Inc a subsidiary of Humana**)
- Regulated physician charges and referral patterns
- Managed physician relations/problem troubleshooting
- Managed all MEDFIRST physician recruiting

1981-1985  
1983-1985  
1981-1983

**MEDICAL PRACTICE BROKER/APPRaiser**

**MEDICAL PRACTICE EXCHANGE**, Atlanta, Georgia

**INTERSTATE HEALTH MANAGEMENT**, Atlanta, Georgia

- Negotiated buy-outs between physicians and/or physician groups.
- Sold and prepared appraisals of medical practices.

**TECHNICAL – HARDWARE/SOFTWARE KNOWLEDGE**

- Windows, Microsoft Word, **Excel**, Power Point, Access, Visio, PDF, ACE, Oracle, Unisys, HTML, **Microsoft Project**.

**OTHER SPECIALTIES.**

- **SCRUM MANAGER, CONTRIBUTOR - Healthcare Tech-Tank / Creative services.**  
**Created Portal and content, streaming**, private label, internal communications and training as part of the restructuring of **CAPTIVE SOUND, Inc.** an Atlanta Tech Company now positioned to provide technical and creative services to the health care industry
- **VIDEO PHOTOGRAPHY** - Create commercial presentations, community profiles, medical practice video synopsis, video inventories, etc.
- **REAL ESTATE INVESTMENT** - Restoration projects

**MEMBERSHIPS** – National Association of Health Underwriters, GAHU, & AAHU

**EDUCATION - GEORGIA STATE UNIVERSITY**, Atlanta, Georgia

- Bachelor of Science, Public (Urban) Administration and Psychology
- Additional coursework in IT, Economics, Credits towards MBA / MHA
- Extensive corporate education and training in **Project Management**, HR, Management, IT systems and applications, diversity, and **client management**.
- Dean's List

   
ask for details, photo below.



***STEVEN A. ELLIS, Esq.***

Dedicated and dependable leader committed to serving his community.

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**EXECUTIVE HALLMARK**

Recognized team player offering extensive servant and leadership oriented experience in the legal, academic, non-profit, civic, and political arenas.

Bottom Line Expertise: Criminal Litigation and Prosecution, Public Speaking, Legal Representation, Legal Drafting, Legal Research and Advisement, Political and Charitable Fundraising, Campaign Strategy and Coordination, Grassroots Coordination, Volunteer Management and Coordination, Event Coordination, Social Media Coordination and Interaction, Teaching and Advising College Students.

**PROFESSIONAL EXPERIENCE**

THE ELLIS LAW FIRM, LLC- Marietta, GA

**February 2008- April 2012**

**OWNER AND SOLE MEMBER:**

- Handled cases ranging from divorce, estate planning, landlord-tenant law, personal injury, misdemeanor defense and administrative law.
- Drafted pleadings, conducting discovery and participating in settlement negotiations.
- Conducted depositions and defended clients during depositions.
- Conducted all business aspects of the firm, including marketing, client billings, and correspondence with clients and opposing counsel.

COBB COUNTY SOLICITOR-GENERAL- Marietta, GA

**April 2012-Present**

**ASSISTANT SOLICITOR-GENERAL & PUBLIC AFFAIRS LIAISON:**

- Prosecute misdemeanor offenses committed in Cobb County including DUIs, Domestic Violence, Shoplifting, Marijuana possession.
- Served as one of two prosecutors overseeing Domestic Violence Court.
- Served as one of two prosecutors administering Behavioral Health Court.
- Served as the lead prosecutor coordinating prosecution on all crimes involving Cobb Animal Control.
- Correspond with defense counsel and engage in plea bargain negotiations.
- Sat first or second chair in 20 jury trials.
- Served as a special prosecutor on a case in another jurisdiction.
- Argued dozens of motions and non-jury trials.
- Interact and consult with crime victims and law enforcement officers.
- Make decisions regarding prosecution of cases.
- Review and file criminal accusations.
- Manage arraignment and trial calendars.
- Supervise and administer the office's intern program.
- Handle all media relations and inquiries for the Solicitor General's Office including drafting and sending press releases and responding to media inquiries directed to the office concerning pending cases.
- Serves as the main liaison for the Solicitor General to all other elected officials including the Cobb legislative delegation, State government officials, Cobb County Sheriff. Represents the Solicitor General at any meetings with these officials when the Solicitor General deems appropriate.



KENNESAW STATE UNIVERSITY-Kennesaw, GA**August 2016-Present****PART-TIME PROFESSOR OF POLITICAL SCIENCE:**

- Teach an American Government course to approximately 40- 90 students twice a week.
- Prepare a class syllabus and weekly lessons for the class.
- Lecture on a wide variety topics from the course material.
- Create, administer and grade course tests to track student progress.
- Respond to student inquiries and questions on the class's subject matter.

**AWARDS AND ACCOLADES**

- KSU Student Government Executive of the Year (2002)
- KSU Line-Item Organization Student of the Year (2002)
- KSU Political Science Student of the Year (2003)
- Cobb Chamber of Commerce Next Generation Award Winner (2017)
- Georgia Trend Magazine 40 under 40 recipient (2018)

**NON-PROFIT LEADERSHIP**THE CORRIGAN CARE CENTER- Marietta, GA**June 2010- January 2011**

A non-profit aimed at providing educational and therapeutic services to special needs children.

**DIRECTOR OF DEVELOPMENT**

Drafted a fundraising plan and contacted key community leaders to seek out financial support for the center. Organized and secured the location for the Center's first major fundraiser in August 2010 with little overhead cost and over \$3,000 secured in donations.

MARIETTA VISITORS BUREAU BOARD OF DIRECTORS**July 2014- February 2016****BOARD MEMBER**

Promoted Marietta as a tourism destination with an emphasis on heritage and cultural tourism. Provided legal counsel to the board as the only attorney serving, rewrote and updated the organization's bylaws.

SOBER STREETS- Marietta, GA**March 2015- Present**

A non-profit dedicated to supporting the Cobb DUI Court and promoting sober driving in the Cobb community.

**PRESIDENT:**

**FEBRUARY 2017-PRESENT:** Working closely with the DUI Court staff and Judge to meet the needs of the Cobb DUI Court. Solicit donations from the community to fund the DUI Court's mission through the non-profit model. Also, helped to establish and set up the DUI Court's Community Advisory Board by recruiting over 15 community leaders to join. In 2018 established a scholarship program for participants in the program.

COBB DUI COURT COMMUNITY ADVISORY BOARD**September 2017- Present****BOARD MEMBER**KENNESAW STATE POLITICAL SCIENCE ADVISORY BOARD**May 2015- Present****BOARD MEMBER**

The Political Science Advisory Board, serving the Kennesaw State University Political Science program, supports and promotes this program through word of mouth, personal appearances, fundraising, networking, alumni cultivation, and curriculum advisement. Elected Chairman in September 2018.

**LIVESAFE RESOURCES YOUNG PROFESSIONALS COMMITTEE      **October 2015- March 2018******COMMITTEE MEMBER**

Coordinated and set up the 2017 domestic violence vigil with other committee members.

**LIVESAFE RESOURCES BOOTS AND BLUEJEANS PLANNING COMMITTEE      **May 2016-March 2018******COMMITTEE MEMBER**

The primary planning and coordinating committee for LiveSafe's annual Boots and Blue Jeans fundraisers. Attended all planning meetings and helped coordinate activities at the actual event. Over \$30,000 was raised in donations in 2017.

**THE CENTER FOR FAMILY RESOURCES YOUNG PROFESSIONALS COMMITTEE **October 2017- Present******FOUNDING MEMBER & CHAIRMAN**

A committee working to inspire the next generation of leaders to elevate public awareness and take an active role in supporting the CFR'S mission of helping needy families in the Cobb community. Successfully recruited 17 other young professionals to join the committee.

**COBB CHAMBER OF COMMERCE YOUNG PROFESSIONALS      **January 2016- Present******AMBASSADOR**

Attended at least one CYP event every two months for the 2016 calendar year in the role of ambassador. Participated in a post-event recap (either by e-mail or conference call) to discuss any new member issues and provide feedback to the Steering Committee.

**STEERING COMMITTEE MEMBER:** Serving as a member of the CYP Steering committee for a three-year term beginning in January 2018. As a member of this committee my duties include attending monthly planning meetings and securing sponsorships for CYP.

**LEADERSHIP EXPERIENCE**

Former Kennesaw State Student Government President, Kennesaw State University Alumni Association Board Member, former Executive Vice President & former President, Republican Leadership for Georgia Alumni (Class of 2011), Conservative Policy Leadership Institute Scholar (Class of 2013), State Bar of Georgia YLD Leadership Academy Member (Class of 2013), Leadership Cobb Alumni (Class of 2015), Campaign Manager for Cobb Solicitor General Barry Morgan, Co-Campaign Manager for Judge John S. Morgan, Kennesaw State University Presidential Search and Screen Committee Member, Former Marietta Visitor's Bureau Board Member, Former GOP House District Chairman, Former Cobb Neighborhood Safety Commission Member

**KENNESAW STATE STUDENT GOVERNMENT- Kennesaw, GA      **January 2000-April 2003******SENATOR 2000-2001****SECRETARY OF STUDENT SERVICES 2001-02****PRESIDENT 2002-2003**

Met with students and addressed their concerns. Represented the student body in negotiations with faculty and staff. Oversaw a \$45,000 a year budget and had regulatory authority over \$12 million in student fees.

**COMMITTEE TO KEEP BARRY MORGAN COBB SOLICITOR-GENERAL      **March 2013-May 2018****

**CAMPAIGN MANAGER:** Managed all aspects of the 2014 reelection campaign for Cobb Solicitor General Barry Morgan. Some duties included chairing all meetings of the campaign's executive steering committee, drafting and sending press releases, event planning, managing the campaign's website & Facebook page, volunteer coordination. Also, served as the main liaison with the campaign consultant and accompanied the candidate to all major campaign events. Candidate won with 62% of the vote in 2014. Coordinated a successful fundraiser in 2017 for the 2018 election that raised over \$15,000.

COMMITTEE TO ELECT JOHN MORGAN STATE COURT JUDGE**January 2016-July 2016.**

**CO-CAMPAIGN MANAGER:** Duties included attending meetings of the campaign's executive steering committee, drafting and sending press releases, campaign event planning, updating the campaign's Facebook page, coordinating volunteers, serving as a liaison with the campaign consultant as well as accompanying the candidate to major campaign events. Candidate won with 61% of the vote.

KSU ALUMNI ASSOC. BOARD OF DIRECTORS- Kennesaw, GA **June 2010- Present****BOARD MEMBER****June 2010-June 2014**

Chaired a Committee to rewrite the association's bylaws, and Coordinated a reunion for all former Student Government Presidents in May 2011, chaired the organization's nominating committee in 2014. Attended all Board meetings and carried out other duties as assigned by the President.

**EXECUTIVE VICE PRESIDENT****July 2014-July 2016**

Assumed the duties of the President when he was unavailable and managed the committee process (committee development, board member appointment, committee activity, etc.) of the Board of Directors.

**PRESIDENT****July 2016- July 2018**

Served as the chief executive officer of the Association and was responsible for the administration of the Association. Presided at all meetings including meetings of the Board of Directors, and the Executive Committee. Successfully negotiated the consolidation of the SPSU Alumni and KSU Alumni Associations and served as the first president of the consolidated organization.

KENNESAW STATE UNIVERSITY COLLEGE REPUBLICANS**April 2017-March 2018****FACULTY ADVISER**

Provided guidance and advice to the officers and general membership of the KSU chapter of the College Republicans.

COBB COUNTY REPUBLICAN PARTY**February 2015- September 2016****CHAIRMAN, HOUSE DISTRICT 34**

Chaired all meetings of their House Districts, coordinated the activities of Precincts within their respective House Districts, and was responsible for organizing and furthering the efforts and aims of the Republican Party in this respective House District.

COBB NEIGHBORHOOD SAFETY COMMISSION**February 2015- March 2016****MEMBER**KENNESAW STATE UNIVERSITY PRESIDENTIAL SEARCH COMMITTEE **February 2018-June 2018****MEMBER**

The duties of the campus-based committee include the development of a position description, recruiting candidates and conducting interviews of those candidates. Attended committee meetings, vetted candidates and participated in interviewing 11 candidates for the position on behalf of KSU Alumni.

**LEADERSHIP TRAINING**REPUBLICAN LEADERSHIP FOR GEORGIA**September 2010- June 2011**

Participated in monthly meetings, interacted with many state and local elected officials, performed a real-world lobbying exercise, setup a Facebook page for all alumni.

CONSERVATIVE POLICY LEADERSHIP INSTITUTE**September 2012- April 2013**

The Conservative Policy Leadership Institute (CPLI) is a training initiative designed to position Georgia to lead the nation in public governance based on conservative principles and values.

STATE BAR OF GEORGIA YLD LEADERSHIP ACADEMY**January 2013 – June 2013**

The YLD Leadership Academy is a nationally-recognized program for young lawyers who are interested in developing their leadership skills as well as learning more about their profession, their communities and their state. Only 1/3 of applicants were accepted.

LEADERSHIP COBB**August 2014-May 2015**

Leadership Cobb develops leadership skills and knowledge through its programs and retreats. Participants are introduced to a variety of viewpoints that illustrate the array of economic, political, educational and social factors at work in Cobb County. Sessions combine lectures and dialogue among speakers as well as audience interaction with leaders in all facets of the community.

**FORMAL EDUCATION**KENNESAW STATE UNIVERSITY- Kennesaw, GA**1999-2003****BACHELOR OF SCIENCE**, Political Science, *Cum Laude*

President's list, Dean's list, Presidential Fellow 2001-2002, Who's Who Among American College Students, Political Science Student of the Year (2003), Student Government Executive of the Year (2002), Phi Kappa Phi Honor Society, Golden Key Honor Society, Order of Omega Honor Society, Student Government 2000-2003, (President 2002-2003), Pi Kappa Phi Fraternity, (Secretary 2001), SABAC 2000-2003 (Vice Chair 2001-2002), Student Fees Committee 2001-2003 (Chair 2002-03).

JOHN MARSHALL LAW SCHOOL- Atlanta, GA**2004-2007****JURIS DOCTORATE**, Law

Phi Alpha Delta Legal Fraternity.

**REFERENCES**

Hon. Bert Reeves  
State Representative, District 34

[REDACTED]  
[REDACTED]

Hon. Nels Peterson  
Justice, Georgia Supreme Court

[REDACTED]  
[REDACTED]

Hon. Maria B. Golick  
Chief Judge, State Court of Cobb County

[REDACTED]  
[REDACTED]

Dr. Kerwin Swint  
Interim Dean, College of Humanities and Social Sciences

[REDACTED]  
[REDACTED]

Ms. Caitlyn Cooper

[REDACTED]  
[REDACTED]

Mr. Stephen Butler

[REDACTED]  
[REDACTED]

Dr. Mike Dishman  
Graduate College Dean  
Kennesaw State University

[REDACTED]  
[REDACTED]



## **Summary of Qualifications & Skills**

- ✓ Resourceful administrative support skills set developed through experience as a substitute teacher, bookkeeper, customer service, and administrative assistant II
- ✓ Discuss training requirements with departmental heads and develop training programs to improve skills throughout the company
- ✓ Received outstanding customer service award with three companies
- ✓ Top achiever and time manager
- ✓ Was selected out of 100 employees to create a sales tracking and evaluation system
- ✓ Computer Skills: Microsoft Office (Word, Excel, Access, PowerPoint), AS400, QuickBooks, Oracle, & PeopleSoft

## **Areas of Strength**

- ♦Detail/Result Oriented
- ♦Superb customer service, leadership and training skills
- ♦Professional
- ♦Prioritize Work
- ♦Trainer with three corporations
- ♦Creative/ organizational skills
- ♦Team Building

## **Education**

December 2015 Strayer University Morrow, GA  
**Masters of Science in Human Resources Management with concentration Generalist**

May 2011 Strayer University Morrow, GA  
**Masters of Science in Business Administration with concentration Project Management**

September 2009 Strayer University Morrow, GA  
**Bachelors of Science in Business Administration with concentration in Human Resources Management**

December 2006 Shorter College Atlanta, GA  
**Associates in Science of Business**

## **Professional Experience**

Clayton County Public Schools Jonesboro, GA  
**Substitute Teacher** 2018-Present

- Praised for dedication, reliability, organization and effectiveness.
- Filled in for permanent teachers at a moment's notice; closely adhered to lesson plans; and kept students motivated, engaged and focused
- Selected as a long-term substitute for teachers on maternity or extended medical leave
- Set and corrected homework assignments and projects
- Employed materials and techniques of regular teacher where available
- Fostered safe, positive and supportive learning environment
- Ensured good order and behavior in and out of class
- Maintained attendance and achievement records in accordance with school policy
- Completed appropriate report forms for subject teachers / academic supervisors
- Respected confidentiality of personal information
- Adhered to non-discriminatory policies and guidelines
- Participated in general school duties as requested

Lanier Parking/City of Atlanta Atlanta, GA  
**Financial Assistant/ Customer Service** 2014-Present

- Outstanding customer service award recipient out of over 500 employees
- Handle cash and deposits using the proper accounting procedures and documents
- Provided direction and instruction to the sales assistants, sales associates, and service associates and ensured that all company policies and procedures were adhered to at all times
- Train new and established employees
- Provide and prepare timely financial information to management team
- Review and audit financial statements and reports, ensure all calculations and data entries are correct
- Selected from over 100 employees for promotion to financial assistant
- Responsible for maintaining professional office atmosphere; greets visitors, ascertains nature of business and provides routine information
- Operate cash register while interacting with customers and provide excellent customer service
- Process parking transactions using company's revenue control system
- Manage internal audit by calculating parking fees to ensure accuracy, according to company policies and procedures
- Diplomatically resolved customer's complaints
- Performed financial calculations such as amounts due, interest charges, balances, discounts, equity, and principal for a multimillion-dollar company
- Accessed computerized financial information to answer general questions as well as those related to specific accounts
- Formulated, prepared, and issued bills, invoices, and account and financial statements with 10% increased efficiency to ensure timely deliverable
- Complied with federal, state, and company policies, procedures, and regulations
- Corrected spreadsheet error saving A/P \$3,500
- Trained 3 new administrative assistants and junior bookkeepers

Venturi Staffing- Purchasing Department/Risk Management

Atlanta, GA

**Customer Loyalty / Data Analyst**

2003-2014

- Outstanding customer service award recipient
- Selected out of 100 employees to develop and create sales tracking and evaluation system
- Coordinated interviewing, hiring, training, supervision, delegation, evaluation, and promotion recommendation
- Generated weekly statistical and department performance reports for senior management review
- Provided continuous hands-on training of five operators to promote the development of technical problem anticipation, identification, and troubleshooting skills
- Scheduled appointments, while providing excellent telephone etiquette

Clayton County BOE - Purchasing Department/Risk Management

Atlanta, GA

**Administrative Assistant II**

2007-2010

- Outstanding customer service award recipient out of over 500 employees
- Processed auditing, calculating, and preparing payroll
- Supervised and provided technical assistance to clerical and accounting personnel
- Prepared bid summaries, proofreading and updated of contract files
- Maintained inventory control and supplies
- Composed and prepared correspondences, reports, and purchase orders
- Processed property loss claims and maintained accounting and budgetary records

**Activities and Societies:** Alpha Chi National Honor and Scholarship Society & Golden Key International Honor Society



# Tamika Cummings

## Ashford University

June 2018 – February 2020  
M.S. Criminal Justice student  
Specialization in Cybercrime and Technology  
3.89 Grade point average

## Argosy University

November 2012 – October 2014  
3.19 GPA with completion of Sociology coursework

## National Center for Civil and Human Rights Volunteer Coordinator

January 2015–present  
Retain, recruit, and recognize volunteer service.  
Increased volunteer participation by 20% through implementation of innovative recruitment strategies.  
Volunteer with company partners  
Created volunteer opportunities to address company wide gaps  
Management Supervisor liaison

## Fulton Elections and Registration Records and Documents Assistant and Poll Clerk

May 2014-present  
Poll Precinct clerk  
Maintained the processes of elections within the precinct  
Deputy Registrar

## Dekalb County Opportunity Zone Family Coach

June 2013–January 2014  
Grant funded position that allowed me to address Scottdale/Clarkston families with barriers in education, health, employment, and civic engagement.  
Attended workshops and meetings to assist with the HUD Rental Assistance Demonstration project for Tobie Grant Manor

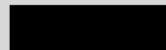
## Life Experience

Mother of Five  
College Student-Master of Science in Criminal Justice (candidate)  
Chair (elected) for SGC-Fulton County Schools-Tri-Cities High School  
AshfordCHAMPS Mentor

## PROFILE INFORMATION

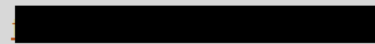
As a human being I believe the citizens of the State of Georgia need a candidate that has faced hardships and is a constant overcomer.

## PHONE



## LINKEDIN AND PERSONAL EMAIL

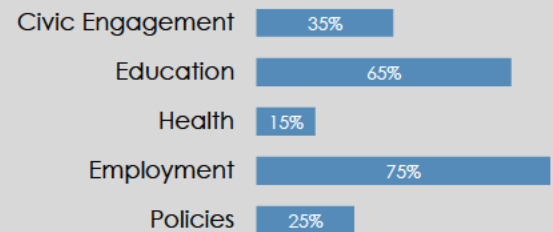
[www.linkedin.com/in/tamika-cummings-00718819](http://www.linkedin.com/in/tamika-cummings-00718819)



## HOBBIES

- ❖ Singing
- ❖ Reading
- ❖ Painting/Drawing
- ❖ Social Media

## LIFE SKILLS





<https://www.linkedin.com/in/terrence-myles-93935225/>

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**OBJECTIVES:** As a lifelong citizen of Georgia, I would like to serve as a Senator because I believe in the potential of the state and its people to prosper like never before.

## EDUCATION

**HarvardX-** Cambridge, Massachusetts- Online

**Certificate** for CitiesX: The Past, Present, and Future of Urban Life

**Savannah State University-** Savannah, Georgia

**Bachelor of Business Administration, B.B.A.** in Computer Information Systems with track emphasis in Networking

**Brewton Parker-** Mount Vernon, Georgia-  
Savannah Campus, Transient

**Georgia Southern University-** Statesboro, Georgia,  
Economics, minor International Business

**Sol C. Johnson High School-** Thunderbolt, Georgia  
Diploma

## WORK HISTORY

**Agent,** United American Insurance Company, Savannah, Georgia

- Work in unit
- Schedule appointments with clients
- Sell life, health, and supplemental policies

**Internship,** Savannah State University, College of Business Administration-  
COBA, Savannah, Georgia

- Reported frequently to internship coordinator
- Worked with a team and created daily journal entries
- Taught computer applications to others
- Repaired and maintained systems

**Lab operator,** Savannah State University, COBA, Savannah, GA

- Worked independently- reported to supervisor periodically
- Aided students and faculty
- Brought software applications up-to-date and created secure networks

**Student Assistant,** Savannah State University, Library, Savannah, GA

- Reported daily to supervisor performing clerical duties
- Assisted students and faculty
- Effectively assisted in improving utilization of stacks and floor space of second floor by at least 15%

**Assistant Clerk,** Department of Family and Children Resources, Savannah, GA

- Provided 20 hours per week
- Engaged in daily clerical duties

## Honors and attainments

- Educational Talent Search - Most Improved Student
- Silver Medal for N.C.J.L. National Latin Exam
- The International Academy of Financial Management

## Publications

- Listing in Who's Who Among American High School Students
- Cambridge- Who's Who Among Executives, Professionals and Entrepreneurs

**THOMAS E. GOULD**  
**ATTORNEY**

Tom specializes in Estate Planning, Wills, Trusts, Estates, Probate Administration, and Charitable Giving. Building on his years of experience in these fields, he works with individuals, their families, and advisors in developing and implementing estate plans that emphasize flexible ways to meet family goals while seeking to minimize conflict, taxes and expenses for the future estate.

Education and Certifications:

Emory University Law School: Juris Doctor  
Georgia State University: Master of Business Administration in Finance  
Georgia Tech: Bachelor of Science, Industrial Management  
Certified Financial Planner™

Professional Activities

State Bar of Georgia

State Bar of Georgia Fiduciary Law Section

For twenty of his years as a member of this Section, Tom was an active member of its Legislative Committee reviewing, promoting and advising on legislation affecting estates and trusts in Georgia.

Atlanta Estate Planning Council since 1996

Atlanta Bar Association and its Estate Planning and Probate Section (Board Member 2014 – 2016)

Former Planned giving advisor to the Atlanta Bar Foundation

CFP® Association

Financial Planning Association of Georgia

Board Member and Professional Liaison Committee Chair 2007- 2012

Civic and Charitable

DeKalb Medical Foundation Board. Retired in 2019 after 25 years of service. Retired as Chair of its Finance Committee

Graduate of Leadership Dekalb 1994 Class

Georgia Tech Foundation Reunion Committee Member 2012

Georgia State Foundation Planned Gifts Advisory Committee (Previous)

Jeanette Rankin Foundation Planned Giving Advisory Committee 2017 – present

Chosen as a Community Hero and Olympic Torchbearer for the 1996 Olympics

President of DeKalb County Civic Coalition in late 1980's

Founder and former President of the Clyde Shepherd Nature Preserve

Speaking and Teaching

Tom has been published in *Trust and Estates Magazine* and spoken at the Georgia Estate Planning Institute in Athens, Georgia, as well as the Decatur/DeKalb and Savannah Estate Planning Councils.

Tom was an instructor for the CFP® Certification program at the Emory University Center for Lifelong Learning teaching the twelve-week Estate Planning module. 2008 - 2014

Speaker in 2010 and 2011 at Georgia Tech Homecoming on Estate Planning

## Thomas B. Holland II

Metro Atlanta

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[Linkedin.com/in/ThomasBHolland](https://www.linkedin.com/in/ThomasBHolland)

### SUMMARY

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Sales and Marketing Executive with proven leadership ability, excellent management skills, strong public speaking and facilitation skills. Demonstrated accomplishments include successful new sales growth domestically and internationally, successfully maintained a cohesive image for the company, its brands, products, customer service and communications. A results-orientated leader, conscientious, hardworking, energetic, with high standards, integrity and sustained record of long term employment. Excellent sales training and development skills. Experienced incentive trip planning and implementation.

#### Expertise Includes:

- Marketing Communications
- Leadership Team Development
- Managing Conflict
- Event Planning
- Analyzing Markets
- Managing Sales

## PROFESSIONAL EXPERIENCE

### **Atlantic Coast Life**

#### **Vice President National Accounts**

**2019**

Corporate Relationship manager for Independent Agency Relationships, third party vendors and marketing communications. Create and maintained a cohesive image for the Company, its Brands, products, services and programs in US. Manage Pre-Need sales, producer Incentive programs, develop and implement all sales training and marketing support printed materials.

### **COLUMBIAN FINANCIAL GROUP**

**2017- 2019**

#### ***Director Field Development***

Development of Final Solutions Channel/ Preneed/Final Expense. Develop sales and training materials and facilitate use of new materials. Work with National Directors to improve production results and increase field force. Improve sales results for channel, help recruit train new producers. **Increased sales to 110% over previous year.** Make presentations to Funeral Homes, large agencies and IMO channels. Plan all region meetings and site locations.

### **AMERICAN BENEFIT LIFE**

**2016-2017**

#### ***National Development Officer***

Life & Preneed Insurance Company offering products and services across the US.  
Marketing, Training, Preneed Business Development Leader

- Conducted industry training for Regional Directors.
- Developed and implemented MGA/IMO recruiting efforts in key states.
- Developed outbound telephone and digital media campaign to target customers.
- Contracted Funeral Homes, MGA/IMO producers.

### **ASSURANT SOLUTIONS, Atlanta, GA**

**2012 – 2016**

#### ***Vice President Sales & Chief Marketing Officer***

Corporate Relationship manager for Independent Agency Relationships, third party vendors and marketing communications. Created and maintained a cohesive image for the Company, its Brands, products, services and programs in US/Canada. Managed Pre-Need and Final Expense sales, producer Incentive programs, hiring of internal and external staff, training of customer service staff and all internal or external communications, developed and implemented all sales training and marketing support printed materials.

- Increased Preneed business from \$16M to \$300M in new sales by implementing a detailed sales plan, collaborating with independent partners and creating new methods to market products.
- Increased ROI from 11.5% to 17.5% by reducing maintenance and acquisition cost and developing new methods for policy issue.
- Developed comprehensive training programs and skill building modules, accessible classroom and web based, which increased productivity and reduced turnover of producers.
- Achieved high retention rate of staff and outside partners by providing support and environment for team members to excel.
- Created loyalty with independent agency relationships through development of successful incentives and compensation programs.
- Selected and implemented rewards trips for top producers domestically and

internationally.

**ASSURANT SOLUTIONS**, Atlanta, GA

**1998 – 2012**

***Vice President Sales***

Relationship manager for Independent Agency Relationships and third-party vendors. Maintained all Brands, products, services and programs in US/Canada. Managed Pre-Need and Final Expense sales, producer incentive programs, internal and external staff hiring, and customer service staff training. Developed and implemented all sales training and marketing support printed materials.

- Increased independent contractor relationships from six to twelve agencies by recruiting and collaborating with independent partners and creating new methods to market products.
- Developed continuing educational programs for classroom and web based learning.
- Increased persistency of customer retention by developing new products and compensation programs that lower turnover or customers and partners.

**THE LIBERTY CORPORATION**, Greenville South Carolina

**1989-1998**

***Director of Training and Development, National Accounts, Conservation Director***

Nationwide operation in 43 states and Canada; responsible for development and implementation of all training programs, training schools, and national account development and implementation; relationship manager for key accounts. Managed Pre-Need sales for corporate accounts

- Developed field communication bulletins that yielded higher than expected customer retention by motivating producers to practice conservation best practices.
- Increased corporate key account sales by developing customized producer training and marketing materials.
- Reduced departmental expenses by combining multiple training sites and frequency.

**FEDERAL BUREAU OF INVESTIGATION DEPARTMENT OF JUSTICE**, Washington, D.C.

***Supervisor in Records Management and Legal Attaché Distribution Office***

- FBI Academy Quantico management training program.
- Recognized for cost savings programs by eliminating duplicate distribution expenses.
- Received consecutive outstanding performance reviews for consistent dedication.

## **EDUCATION**

**Bachelor of Science, Hamilton University**  
**Master of Marketing, Hamilton University**  
**Doctor of Philosophy –Marketing, Hamilton University**

## **PROFESSIONAL DEVELOPMENT**

- Wilson Learning (Understanding Style)
- Counselor Sales Person, Coaching
- Life Underwriter Training Course
- Agency Management Training Program Graduate
- Toastmasters DTM, FOCUS Management
- Dale Carnegie (Effective Speaking and Human Relations)
- American Management Association Certificate in Management
- LIMRA's Training Director Certificate – Hartford, CT
- CPC Designation – Certified Pre-Planning Consultant (The National Foundation of Funeral Service)
- National Funeral Directors Advisory Board
- SAMA Strategic Account Management Program
- Stop at Nothing Personal Development Program
- KT Project Management

## **PROFESSIONAL ASSOCIATIONS**

- National Association Insurance Financial Advisors
- General Agents Management Association
- ADVOCIS
- National Speakers Association
- International Cemetery & Funeral Association
- International Meeting Expo Exchange
- NFDA
- Promotional Products Association International

# Timothy Maher

A believer in limited government, state's rights, free markets, and free minds.

## MISSION STATEMENT

As the newly appointed junior Senator of Georgia, I will follow in the footsteps of Senator Isakson by working with all members of the Senate to help pass meaningful and effective legislation. I will never forget that I serve at the pleasure of the citizens of Georgia, and that any legislation that comes to me for a vote should reflect the values and opinions of the constituency. As a believer in localism, I will not let the federal government dictate how Georgians should live their private lives.

## BIOGRAPHICAL INFORMATION

I have been a Georgia resident since 1992. I attended first grade through twelfth in the Fayette County School System. After highschool I attended UGA and graduated with a degree in Computer Science in 2007. I worked in Athens for a small tech company for 10 years. In that time, I met my wife and eventually moved closer to Atlanta to pursue another opportunity. My wife recently gave birth to our four month old daughter.

## QUALITIES

As a millennial, I am aware of many of the struggles and tribulations of my generation. This same generation is soon to be the majority of the workforce. It is of great importance to ensure the financial and general welfare of this understandably disaffected generation as it increasingly seeks answers in socialist philosophy. As a cohort, I can serve as an example and plead the case that socialist thinking will only serve to exacerbate their issues.

## EXPERIENCE

### **InterContinental Hotels Group, Atlanta, GA — Lead Engineer**

MAY 2016 - PRESENT

Responsible for application design, mentorship to fellow teammates, project completion date estimation, and reviewing fellow engineer's code for quality and compliance. Entrusted to live abroad in Shanghai for 3 months to facilitate training and onboarding a new team of engineers.

## EDUCATION

### **University of Georgia, Athens, GA — B.S. (Computer Science)**

Aug 2003 - Dec 2007

## SKILLS

Critical thinking

Awareness of logical fallacies

Deep understanding of the Constitution.

Eagle Scout

Undefeated amateur MMA fighter.

Media friendly.

# Tim Pelfrey



## WORK HISTORY

### Formel D

08/2018 -

An international 3rd party Engineering and Consulting Firm providing consulting, training and support services to organizations around the globe.

#### **Supplier Quality Engineer**

- Daily control plan audits of the various production lines.
- Review teardown results.
- Perform Gage Inspections for proper storage and verify use.
- Review/Audit Work Instructions.
- Verify Operator Training Records.
- Support rack & cycle counts for logistics.
- Review production OEE and report on issues to achieve goals.
- Review safe launch results.
- Review Quality Alerts communication and corrective action to assure closure to meet deadlines.
- Send review summary to OEM daily.

### BSI America

10/2017 – 08/2018

An international 3rd party Certification Body providing consulting, training and assessment services to organizations around the globe.

#### **Client Manager**

- Write the audit plan and submit to the client for approval.
- Determine auditor competencies needed for the audit and select auditor to assist.
- Manage opening and closing meetings for the client facility.
- Assess client sites for conformance to ISO 9001:2015 standard.
- Coordinate customer corrective action to assure closure to meet deadlines.
- Set schedule and develop audit plan for next client audit.
- Manage assigned clients for continuing audits.

**Contracted to assist with the transition to ISO 9001:2015.**

### QS Automotive

04/2017 – 10/2017

Tier 2 Automotive 3rd party inspection Service Company providing on-site containment for various Tier 1 & Tier 2 suppliers to the automotive market.

#### **Quality Consultant**

- Directed ISO 9001:2015 efforts to obtain certification for the company.
- Wrote the Business System Manual for the company.
- Formalized the processes used by all employees.



# Tim Pelfrey

- Coordinated completion of internal quality systems audits (product, process and system).
- **Stage 1 & Stage 2 and Surveillance Audits completed with zero (0) findings for the system. QS Automotive recommended for certification.**

**Left at end of contract.**

## Atlanta Precision Metal Forming

**01/2016 – 04/2017**

Tier 2 Automotive stamping, tube bending & welding production plant. Supplying parts to various Tier 1 suppliers to the automotive industry in the seating industry.

(Press sizes to 1000 ton running progressive dies and manual transfer dies)

### **Quality Manager**

- Manage and direct ISO 9001 / TS 16949 efforts to maintain certification for the plant.
- Lead Auditor for all phases of plant audits from planning through corrective actions (product, process, system).
- Ensure Quality standards were met throughout the plant.
- Maintain department budget.
- Follow all health, safety, and environmental policies and rules. Report concerns implement improvements.
- Ensure audit compliances are met.
- Customer interface / liaison.
- Coordinate and ensured completion of audits to the audit plan.

**Left to pursue an opportunity more aligned with my background and training.**

## SAFT America, Inc.

**12/2013– 12/2015**

Supplier to energy providers and storage markets for wind and solar power

(Assembly lines for Lithium Ion Products)

### **Supplier Quality Engineer**

- Develop, implement, and monitor early supplier quality development initiatives, including supplier performance management, supplier certification, process improvements, cost reduction, supplier forums.
- Provide quality support for new product introduction.
- Execute Quality Plans with Suppliers to ensure quality requirements are consistently achieved.
- Ensure suppliers provide thorough information to support development of new projects, to include PFMEAs, risk limitation and contingency planning, Process Control Plans and Process Capability Studies.
- Drive continuous improvement in supplier performance through utilization of Lean manufacturing.
- Responsible for supplier assessment, supplier audit schedule, supplier scorecard, supplier corrective actions, and qualification / disqualification of suppliers.
- Responsible to drive supplier corrective actions.
- Ensure supplier compliance with Company's Quality Systems and all relevant internal procedures and policies.
- Interface with supplier's engineering and quality management teams concerning problems reported.

# Tim Pelfrey



- Ensure that adequate corrective & preventive action is taken to prevent recurrence.
- Review / approve any procedure related to product development.
- Other duties as assigned.

**Left at end of contract.**

## Prince Metal Stampings USA, Inc.

**01/2012 –11/2013**

Tier 1 Automotive Metal stamping and welding plant

(Press sizes 400 to 2500-ton robotic transfer lines and induction & robotics welders)

### *Quality Manager*

- Manage and direct ISO 9001/TS 16949 efforts to maintain certifications.
- Ensure Quality standards are met throughout the plants.
- Maintain department budget.
- Follow all health, safety, and environmental policies and rules. Report concerns, implement improvements.
- Ensure audit compliances are met.
- Customer interface / liaison.
- Coordinate and ensures completion of internal quality systems audits (product, process and system).
- Monitor and takes steps to improve performance of suppliers, in conjunction with Purchasing.

**Wanted to gain experience in a different role in the Quality field.**

## Atlantic Tool & Die

**09/2011 – 01/2012**

Tier 1 Automotive Metal stamping and welding plant

(Press sizes 400 to 1500-ton robotic transfer lines and induction welders)

### *Quality Manager*

- Ensure ISO 9001 Quality standards are met throughout the plants.
- Maintain department budget.
- Follow all health, safety, and environmental policies and rules.
- Customer interface / liaison.
- Coordinate and ensures completion of internal quality systems audits (product, process and system).

**Plant was in process of being sold with possibility of closing.**

## Sewon America, Inc.

**01/2011 – 08/2011**

Tier 1 Automotive Metal stamping and welding plant; supplying parts to KIA Motors

(Press sizes 1500 to 2500-ton robotic transfer lines and 600-ton blanking line)

### *Quality Manager*

- Organize cross-functional teams to develop process FMEAs and Control Plans used to manufacture parts for an OEM.
- Coordinate in-plant inspection and capability requirements for part PPAP.
- Lead for the plant quality department on the QF Program

# Tim Pelfrey

- Visit customer assembly plants to establish and maintain partnership relations.
- Help customers identify and eliminate issues on our assemblies.
- Work with other team members to utilize 8D and 5Y problem solving techniques for resolution of problems.
- Assist ISO 9001 / TS 16949 third party auditors.

**Left to pursue an opportunity more aligned with my background and training.**

## Royal Stamping Inc., PTC Enterprises Inc. & Classic City Tool (Contract Employee)

**04/2010 – 01/2011**

Tier 2 Automotive stamping, plastic injection molding & production machining plants & a tool building shop. Supplying parts to various Tier 1 suppliers to the automotive industry, industrial applications and medical fields.

(Press sizes from 125 to 200 ton running progressive dies and manual transfer dies, Hurco machining centers)

### **Corporate Quality Manager**

- Manage and direct ISO 9001 / TS 16949 efforts to maintain certifications for the three plants.
- Ensure Quality standards are met throughout the plants.
- Maintain department budget.
- Follow all health, safety, and environmental policies and rules. Report concerns implement improvements.
- Ensure audit compliances are met.
- Customer interface / liaison.
- Coordinate and ensures completion of internal quality systems audits (product, process and system).
- Monitor and takes steps to improve performance of suppliers, in conjunction with Purchasing.

**Left to pursue an opportunity more aligned with my background and training.**

## Process Development Corporation (Contract Employee)

**06/2009 – 11/2009**

Tier 1 Automotive Support Company supplying personnel to OEM customers for various programs.

### **On Site Coordinator**

- Work with team to develop extraction plans for tooling/inventory removal from suppliers.
- Perform inventory of tooling / inventory to be moved.
- Monitor tooling / inventory moves by itemizing all shippers of items being moved.
- OEM liaison between new supplier and former supplier for problem resolution.
- Work with new suppliers to facilitate timely PPAP.
- Manage open issues matrix.

**Left at end of contract.**

## Summit Polymers, Inc.

**02/2008 - 12/2008**

Tier 1 & 2 Automotive Plastic Injection molding company supplying parts to several OEM customers in addition to interior component suppliers.

(110 to 730-ton injection molding machines)

# Tim Pelfrey



## **Advance Programs Quality Engineer**

- Develop Control Plans, FMEA and all inspection documentation for assigned upcoming launch programs.
- Work with gage manufacturers to design gages and write procedures for use after gages are delivered.
- Coordinate in-plant inspection and capability requirements for part PPAP.
- Coordinate and submit PPAP packages to customers.
- Lead for the plant quality department on the new vehicle launch.
- Visit customer plants to establish and maintain partnership relations.
- Help customers identify and eliminate NVH issues on our assemblies.
- Work with other team members to utilize 8D and 5Y problem solving techniques for resolution of problems.
- Assist in performing internal audits for the company.

**Left because of automotive slowdown eliminating advance Quality Planning positions.**

## **Bollhoff Rivnut® Inc.**

**09/2005 – 02/2008**

Tier 1 & 2 High volume screw machine plant supplying parts to Ford, GM, Chrysler, Honda & Toyota.  
(National cold heading blank machines, six stage Acme-Gridley screw machines, automatic tap machines)

## **Quality Engineer**

- Implement manufacturing floor SPC program.
- Conduct SPC training for all quality and manufacturing personnel.
- Plant representative for customer problem resolution (8D format).
- Coordinate in-plant inspection and capability requirements for part PPAP.
- Visit automotive customer plants for positive customer follow-up to corrective actions.
- Vendor contact to establish our expectations and work with them to reach these goals.

**Left to pursue an opportunity with Advance Quality Planning for new model's programs.**

## **Lakepark Industries of Indiana, Inc.**

**10/1998 – 08/2005**

Tier 1 Automotive Metal stamping and welding plant; supplying parts to Ford and GM  
(Press sizes 600 and 1000 ton running progressive dies and 3 manually loaded transfer press lines using 800 & 1,000-ton presses)

## **Senior Quality Engineer**

- Organize cross-functional teams to develop process FMEAs and Control Plans used to manufacture parts for an OEM.
- Work with gage manufacturers to design gages and write procedures for use after gages are delivered.
- Visit die shops to review new die performance and conduct capability studies to determine die acceptance prior to shipping to the plant.
- Coordinate in-plant inspection and capability requirements for part PPAP.
- Complete and submit PPAP packages to customers.

# Tim Pelfrey

- Lead for the plant quality department on the U204 (Ford Escape/ Mazda Tribute) launch. We launched from our facility with no launch issues. Savings on administrative fees was \$ 10,000.00 for this successful launch.
- Visit customer assembly plants to establish and maintain partnership relations.
- Help customers identify and eliminate NVH issues on our assemblies.
- Work with other team members to utilize 8D and 5Y problem solving techniques for resolution of problems.
- Assist ISO 9001 / TS 16949 third party auditors with company process documentation questions.

**Left because of automotive slowdown eliminating several product lines.**

## Wayne Manufacturing Corporation

**07/1994 – 10/1998**

Tier 2 Automotive stamping and welding plant; supplying parts to Dana.

(Press sizes up to 1000 ton running progressive dies and 1 transfer press line using 800 ton press)

### **Quality Manager**

- Supervised quality personnel to develop effective testing and reporting methods for use in the stamping and welding departments. In our efforts, we went 22 months without a customer rejection. The administrative cost savings was \$4,400.00 for this time period.
- Conducted SPC classes for all plant personnel.
- Maintained all Quality and Engineering files.
- Organized cross-functional teams for development of FMEAs, Control Plans and Flowcharts as part of the PPAP submission to customers.
- Initiated 8D problem solving techniques for root cause analysis and corrective actions.
- Management representative for our QS 9000 effort.
- Wrote programs and operated the Brown & Sharpe CMM.
- Made customer visitations to maintain positive working relations.

**Left to pursue an opportunity with Advance Quality Planning for new model's programs.**

## BRC Rubber & Plastics, Inc.

**07/1993 – 07/1994**

Tier 1 Automotive rubber injection molding plant; supplying parts to Ford, GM and Chrysler.

### **Quality Manager**

- Directed quality personnel on three shifts.
- Member of the APQP team for new products.
- Established timelines and assigned responsibilities to complete PPAP submissions.
- Worked with plant management & customers to lower scrap rates. One product yielded a 38% reduction over 3 months, saving the plant \$2,200.00 per month.
- Conducted training seminars in gage usage, 8D and SPC.
- Plant representative for customer visits.
- Cross-trained as Assistant Plant Manager in charge of raw material purchasing, machine scheduling and transportation arrangements for our JIT deliveries.

**Left due to plant closing.**

# Tim Pelfrey



## **Regent Manufacturing Industries, Inc.**

**12/1989 – 05/1993**

Tier 1 Automotive stamping and welding plant; supplying parts to Ford, Honda and GM.  
(Press sizes 150-ton & 600-ton running progressive dies and 800, 1000 & 1500-ton transfer press lines)

### **Quality Manager**

- Directed quality personnel on three shifts.
- Member of the APQP team for new products.
- Established timelines and assigned responsibilities to complete PPAP submissions.
- Worked with plant management to lower annual PPM rates.
- In this effort, we surpassed our goals and as a result received a Honda Quality Award 3 consecutive year. This in turn increased sales by 17 percent.
- Plant representative for customer visits.

**Left due to corporate job elimination.**

## **Multi-Plex, Inc.**

**08/1975 – 12/1989**

Tier 1 & 2 Automotive stamping and welding plant; supplying parts to Cooper Industrial Products, Ford, GM, Chrysler & Honda.  
(Press sizes from 125 to 800 ton running progressive dies)

### **Quality Supervisor**

- Held various positions within this company and progressed to Quality Supervisor.
- Directed the repair department personnel on three shifts.
- Assigned responsibilities to complete PPAP submissions.
- Conducted gage training for all quality personnel.
- Plant representative for customer contacts.

**Left to pursue an opportunity as a Quality Manager.**

## **CERTIFICATIONS**

Certified Quality Engineer (**CQE**), American Society for Quality

Certified Six Sigma Green Belt (**CSSGB**), American Society for Quality

Certified Quality Technician (**CQT**), American Society for Quality

Certified (**Lead Auditor**) ISO 9001:2015 with Focus on IATF 16949:2016, Exemplar Global

## **CONTINUING EDUCATION**

Core Tools, AIAG

Microsoft Access, Glen Oaks Community College

# Tim Pelfrey



Measurement System Analysis, Eastern Michigan University

Gage Design Standards Review, Midway in-house conference

Advance Validator Computer Technology, Brown & Sharpe CMM Div.

FMEA Training, Industrial Opportunities Quality Training

5P of Problem Solving, Honda

Geometric Dimensioning & Tolerancing, American Institute for Quality and Reliability

SPC & Blueprint Reading, Glen Oaks Community College

# TONY LAMAIR BURKS II, ED.D.

## EDUCATIONAL BACKGROUND

The University of North Carolina, Greensboro, North Carolina 27402 ([www.uncg.edu](http://www.uncg.edu))  
*Doctor of Education in Educational Leadership, December 2008.*

Trevecca Nazarene University, Nashville, Tennessee 37210 ([www.trevecca.edu](http://www.trevecca.edu))  
*Master of Education in Educational Leadership, August 1998.*

Morehouse College, Atlanta, Georgia 30314 ([www.morehouse.edu](http://www.morehouse.edu))  
*Bachelor of Arts in Philosophy with Honors, May 1993.*

Association of California School Administrators ([www.acsa.org](http://www.acsa.org))  
*Superintendents Academy, April 2010.*  
*Curriculum and Instructional Leaders Academy, May 2011.*

California Association of School Business Officials ([www.casbo.org](http://www.casbo.org))  
*Chief Business Official Boot Camp, October 2011.*

The National SUPES Academy LLC (<http://academy.atlanticresearchpartners.org>)  
*The National SUPES Academy Chicago Cohort, September 2013-February 2014.*

Georgia School Boards Association (<https://gsba.com/board-development/school-board-u/>)  
*School Board U - School Board Candidate Training Parts I & II, July 2016-September 2016.*

School Reform Initiative ([www.schoolreforminitiative.org](http://www.schoolreforminitiative.org))  
*The Practices and Principles of SRI Critical Friendship, January 2017, March 2017.*

## CREDENTIALS AND CERTIFICATIONS

- *Professional Administrator - Pre-kindergarten to grade 12*, Tennessee Department of Education and State Board of Education. Issued April 10, 2002; Expires August 31, 2022.
- *Standard Professional II (Superintendent and Principal - Kindergarten to grade 12)*, North Carolina Department of Public Instruction and State Board of Education.
- *Clear Administrative Services Credential - Kindergarten to grade 12*, California Commission on Teacher Credentialing. Issued August 10, 2009; Expires September 1, 2019.
- *Professional Educational Leadership Pre-Kindergarten to grade 12 (Level 7)*, Georgia Professional Standards Commission. Issued July 1, 2013.
- *Teacher Keys Evaluation System*. Georgia Department of Education. Credentialed February 2013.
- *Leader Keys Evaluation System*. Georgia Department of Education. Credentialed September 2012.
- *Star Teacher Selection Interview*. Haberman Educational Foundation, Inc.; Credentialed 2005, 2011.
- *Technology of Participation Group Facilitation Methods*. The Institute of Cultural Affairs. June 5, 2002.
- *Teacher Selection Interview, Form B*. Ventures For Excellence. Certificate 3048B; Credentialed January 21, 2000.



- *Portable Challenge Program* (24 hours). Challenge Masters Incorporated. July 23, 1999.
- *Professional Education Internship* (Independent School Teacher Certification). Belmont University. August 1994-May 1996.
- *Professional Meeting Management*. San Francisco State University Extended Education. 1994.
- *Heartsaver First Aid, CPR, and AED (pediatric, child, and adult)*. Issued November 12, 2016; Renewal November 2018.

## **CURRENT LEADERSHIP EXPERIENCES**

**LEADright**, Atlanta, Georgia ([www.leadrighttoday.com](http://www.leadrighttoday.com))

**Chief Learning Officer**, December 2006-present

*Responsibilities:* Coach and train leaders for excellence. Provide consulting and facilitating services to educators, administrators, schools, districts, colleges, universities, faith communities, non-profits, and corporations. Support learners of all ages and the innovative skills of executives and leaders through Interactive Workshops, Seminars, Meetings, Lectures, Storytelling, Executive Coaching, and Partnerships. Develop policy, protocol, practice, and engagement resources and provide technical assistance.

**The Ivy Preparatory Academy**, Atlanta, Georgia ([www.ivypreacademy.org](http://www.ivypreacademy.org))

**School and District Accountability and Improvement Specialist** (Part-time contracted work through LEADright), July 2019-present

*Responsibilities:* Support the Governance Board of the Ivy Preparatory Academies Public Charter Schools of Excellence in the ongoing work of School and District accountability and improvement.

## **SENIOR LEVEL EXPERIENCES**

**The Ivy Preparatory Academy**, Atlanta, Georgia ([www.ivypreacademy.org](http://www.ivypreacademy.org))

**School and District Improvement Specialist** (Part-time contracted work through LEADright), July 2018-June 2019

*Responsibilities:* Supported the Ivy Preparatory Academies Public Charter Schools of Excellence in the ongoing work of School and District improvement.

**Accomplishments:** Conducted Environmental Scans, Instructional Leader Calibration Walkthrough Observation, LEADright Instructional Observation, Student Conversations, Student Observations and Engagement, District Staff Interviews, Family Meetings, Staff meetings, board meetings, and professional learning sessions. Completed Comprehensive Review and Report. Formulated the Essential Dimensions of Continual Improvement (EDCI) to guide school and district improvement actions.

**Teacher of Color Preparatory Institute**, Atlanta, Georgia

**Interim Executive Director** (Part-time contracted work through LEADright), April 2016-July 2017

*Responsibilities:* Provided interim strategic oversight and support to a small non-profit that helps identify, prepare, and support teachers of color who want to become exceptional teachers and change agents in education.

**Accomplishments:** Conceptualized, marketed, organized, and hosted an inaugural professional learning cruise for educators.

**Responsive Classroom®/Center for Responsive Schools**, Turners Falls, Massachusetts  
([www.responsiveclassroom.org](http://www.responsiveclassroom.org))

**Interim Director of Publications** (Part-time contracted work through LEADright),  
November 2015-May 2016

*Responsibilities:* Provided strategic and tactical leadership for the publications department at the Center for Responsive Schools (CRS). Defined, administered, and directed the work of an editorial, design, and production staff of six. Oversaw the development and production of all retail publications. Worked in close collaboration with colleagues across the organization to ensure the development and production of innovative, timely, and effective new materials that support the CRS mission. Served on directors' team, playing a key role in setting and executing on organizational strategy.

*Accomplishments:* Identified new contributors to CRS publications (e.g., Doing Social Studies in Morning Meeting). Supported the production of new publications (i.e., The Power of Our Words for Middle School; Refocus and Recharge! 50 Brain Breaks for Middle Schoolers; Responsive Classroom for Music, Art, PE, and Other Special Areas); Supported the launch of the fourth revision of a classic CRS publication (i.e., Yardsticks: Children in the Classroom Ages 4-14 by Chip Wood).

**National Center for Urban School Transformation at San Diego State University**,  
San Diego, California ([www.ncust.org](http://www.ncust.org))

**Superintendent-in-Residence**, July 2011-August 2015

*Responsibilities:* Served in-residence at the National Center for Urban School Transformation (NCUST) to further its mission of helping urban school districts and their partners transform urban schools into places where all students achieve academic proficiency, evidence a love of learning, and graduate well prepared to succeed in post-secondary education, the workplace, and their communities. Assisted the NCUST leadership team in refining district services in ways more likely to accelerate and sustain school transformation. Supported school and district administrators in NCUST partner districts in efforts to improve learning results.

*Accomplishments:* Designed and implemented a professional development series to engage grade level and department chairs as instructional leaders. Interviewed school- and district-level leaders at high performing schools to glean insights and “promising practices” to share with educators at lower performing schools.

**Atlanta Public Schools**, Atlanta, Georgia—Erroll B. Davis, Jr., Interim Superintendent  
Enrollment 51,200 ([www.atlanta.k12.ga.us](http://www.atlanta.k12.ga.us))

**Regional K-12 Executive Director of Schools** (rank of Assistant Superintendent) - North  
Region, September 2012-September 2013

*Responsibilities:* Recruited to support 22 principals on 23 campuses in service to 13,617 students and their families who live in diverse communities from Bankhead to Buckhead in the aftermath of the nation's largest testing scandal. Provided tailored support to 22 schools including four single gender academies (i.e., the B.E.S.T Academy and the Coretta Scott King Young Women's Leadership Academy). Collaborated with Assistant Superintendents and Regional Executive Directors to support principals as they implemented system-level initiatives and programs to ensure commitment to high levels of student achievement within the North Region.

**Accomplishments:** Three North Region schools were in the top 25% of all elementary schools in the State of Georgia and one school was in the top 25% of all high schools in the State of Georgia. The North Region 2012- 2013 Average CRCT results across all grades and subjects made the greatest gain of any region within the district. The North Region's 2012-2013 suspension rate decreased the most of any region within the district. The North Region 2012-2013 CRCT difference between the CRCT results for the State of Georgia was the smallest gap of any region within the district. Conducted 141 interviews to identify and recommend finalists for service as principals at 11 North Region Schools and executive directors for two positions (i.e., Centers for Expertise and West Region). Facilitated the development of a vision and a mission for the North Region. Launched a comprehensive survey to gather data to assist in determining areas of strength and areas for growth for individual schools and the region. Supported the effective and efficient implementation of the Teacher and Leader Keys Effectiveness Systems. Piloted Cluster Improvement Plans with the district. Participated in the Design Phase (i.e. E. Rivers Elementary School - ERES) and Construction Phase Process (i.e., North Atlanta High School - NAHS) for two new schools. At 112,000-square-feet, ERES has 56 classrooms which makes the \$28 million building the largest elementary school in the Atlanta Public Schools. NAHS is a 507,093-square-foot, \$147 million, LEED Certified building with state-of-the-art destination elevators and an enrollment capacity of 2,350 students. Opened in 2013, NAHS has received several awards including: Council of Educational Facility Planners International Georgia Chapter, Best in Renovation Design Award; Urban Land Institute Atlanta Awards for Excellence; American Concrete Institute, Outstanding Achievement Award.

**San Diego Unified School District**, California—Dr. Terry B. Grier, Superintendent; William Kowba, Interim Superintendent Enrollment 134,200 ([www.sandi.net](http://www.sandi.net))

**Area Superintendent**, July 2010–June 2011

**Responsibilities:** Supported and managed the instructional and operational functions of a cohort of 27 schools (i.e., seventeen elementary schools, two K-8 schools, three middle schools, four small high schools, and one comprehensive high school). Provided professional development to administrators to support the analysis of student achievement data and to align instructional programs to meet the needs of 16,215 students. Reviewed, approved, and monitored the development and implementation of school-level budgets to ensure the effective and appropriate use of a combined annual operating budget of \$120 million.

**Accomplishments:** Introduced EverFi ([www.everfi.com](http://www.everfi.com)), a free six-hour performance-based financial literacy course tailored to both state and national requirements. Implemented the district's Community-Based School Reform Model. Piloted administrative use of iPhones. Developed and sustained strategic community engagement efforts of the Crawford, Kearny, and Hoover High School clusters. Launched a comprehensive survey to gather data to assist in developing a vision for Area Nine schools. Acquired and utilized language interpretation equipment to facilitate parent, guardian, and community engagement in the four predominant languages (i.e., English, Spanish, Vietnamese, and Somali). One Area Nine school was named National Blue Ribbon School by the U.S. Department of Education. Two Area Nine schools were awarded California Partnership Academy grants. One Area Nine school was certified as the first Linked Learning pathway school in California (i.e, Kearny School of Digital Media and Design). Two schools were in the top 25% of all elementary schools in the State of California; four schools were in the top 25% of all middle schools in the state; and nine schools (including one ranked number 7) were in

the top 25% of all high schools in the State of California. Spearheaded the implementation of The Breakthrough Coach's Fundamental Practices™ which focus on executive management for administrators and their secretaries which resulted in significant increases in classroom observations and student achievement at Area Nine Schools.

**Assistant Superintendent/Secondary School Improvement Officer**, Secondary School Improvement Office, July 2009-June 2010

*Responsibilities:* Supported a cohort of 17 schools including two K-12 schools, eight small high schools, a virtual high school, an early college, an arts magnet school, and a middle college. Provided supervisory oversight for the district's AP Alliance Project as a part of a three-year Advanced Placement Incentive Program (APIP) grant from the U.S. Department of Education. Provided data-differentiated professional and leadership development to principals and leadership teams.

*Accomplishments:* Piloted preliminary efforts and supported the district-wide launch of i21, an Integrated 21st Century Interactive Classroom Initiative ([www.sandi.net/i21](http://www.sandi.net/i21)) funded through Propositions S and Z. Co-led one of three SDUSD Priority Based Budgeting Committees. Designed and launched a district-wide "Appropriate Student Fee" webspace (i.e., [www.sandi.net/studentfees](http://www.sandi.net/studentfees)) that resulted in the district not being named in a state-wide lawsuit. Four schools were honored with Title I Academic Achievement Awards. The APIP grant spurred a 61 percent increase in AP/IB course offerings at the six high schools served by the grant. The AP Exam passing rates of students who participated in the APIP grant Summer Enrichment Camp increased by 53 percent overall and by 10 percent for African American students.

**High School Improvement Officer/Assistant Superintendent**, High School Improvement Office, August 2008- June 2009

*Responsibilities:* Supported a cohort of ten small high schools, an early college, and a middle college. Visited schools to observe teaching and learning and provide technical support and direction. Provided supervisory oversight for the district's AP Alliance Project as a part of a three-year Advanced Placement Incentive Program (APIP) grant from the U.S. Department of Education. Provided professional and leadership development to principals and staff.

*Accomplishments:* Launched "Cool to Be Smart," a district-wide program that offered students who passed four or more AP® and/or International Baccalaureate classes a chance at prizes (e.g., laptop computers and new cars). Established an early/middle college high school on a community college campus. Provided technical assistance to an administrative team to support a school in improving its AYP results from meeting 0 out of 22 targets to meeting 21 out of 22 targets. Four schools were honored with Title I Academic Achievement Awards.

**DIRECTOR LEVEL EXPERIENCES**

**San Diego Unified School District**, California—Dr. Terry B. Grier, Superintendent; William Kowba, Interim Superintendent

**Executive Director of Atypical and Charter Schools**, July 2009- June 2010  
([www.sandi.net/charterschools](http://www.sandi.net/charterschools))

*Responsibilities:* Managed school district oversight policies and procedures and accountability

guidelines for California's second largest portfolio of charter schools (i.e., 37 schools serving 14,500 students, K-12).

**Accomplishments:** Facilitated a Board of Education Workshop on charter schools that included academic data, financial data, and highlights from the charter school community. Developed and launched a comprehensive web-based tool to review charter petitions (the tool is still used by the district). Collaborated with charter schools on key matters (e.g., multi-year facilities use agreement; Special Education MOU) to foster improved relations with schools and greater stability for students. SDUSD received the Authorizer of the Year award at the 18th Annual California Charter Schools Conference hosted by the California Charter Schools Association.

**Executive Director of Small School Innovation**, August 2008-December 2009

**Responsibilities:** Monitored budgets for grant-funded schools and served as the district liaison to the American Institutes for Research for an \$11.5 million grant from the Bill & Melinda Gates Foundation. Supported 18 small, autonomous high schools by providing technical assistance with concept theory, coaching, and professional development.

**Accomplishments:** All small high schools demonstrated significant improvements in school culture and climate and made notable progress in developing relationships, personalizing education, and emphasizing relevance in instruction. Multiple year academic gains were accomplished by 12 of the 18 small schools.

**Guilford County Schools**, Greensboro, North Carolina—Dr. Terry B. Grier, Superintendent  
Enrollment 71,400 ([www.gcsnc.com](http://www.gcsnc.com))

**Director of Magnet and Choice Schools**, December 2006-August 2008

**Responsibilities:** Managed a portfolio of 44 magnet and choice schools representing 37% of the schools in the district. Coordinated and managed planning, development, media relations, and an \$8.3 million budget for six Magnet School Assistance Program funded schools.

**Accomplishments:** Awarded 2007 Magnet Schools Assistance Program grant to create six schools including an aviation academy. Established a district-wide Newcomers School and a Montessori School. Redesigned and printed brochures for all 44 magnet schools. Hosted two district-wide magnet fairs and one Magnet Theme Showcase which resulted in an increase in student applications and school enrollment. Authored board policy about magnet and choice schools. Conducted a comprehensive school-by-school review of all magnet schools and provided targeted coaching to schools and staff based on findings.

**University School of Nashville**, Tennessee—Enrollment 1,000 ([www.usn.org](http://www.usn.org))

**Director of The Summer Session**, April 1997-December 1998

**Responsibilities:** Planned and managed a co-educational program for adults and for students entering grades seven through twelve.

**Accomplishments:** Operated within budget allocations and produced a profit for both summers (this marked a first in the history of program). Expanded program offerings to include adult learners.

## COACHING EXPERIENCES

**ED Partners Group LLC**, Clinton, Maryland

**Consultant**, February 2017

*Responsibilities:* Provided coaching and support training to new and inexperienced public school teachers across all grade levels at three schools in two districts (St. Thomas and St. Croix School Districts) within the United States Virgin Islands. Established the foundation for capacity building around a coaching/observation cycle using professional learning groups.

**Accomplishments:** Conducted walkthrough “snapshot” observations of 40+ classrooms. Debriefed walkthrough “snapshot” observations with teachers individually and collectively. Facilitated job-embedded professional learning to 80+ faculty, staff, and administrators at three schools on “Reflecting on Professional Practice through Observation and Conferencing” and “Inquiry into Practice: Analyzing Student Work”.

**Great Schools Partnership**, Portland, Maine ([www.greatschoolspartnership.org](http://www.greatschoolspartnership.org))

**Senior Associate** (part-time), August 2015-June 2019

*Responsibilities:* Coached and supported K–12 educators in schools and districts working to transform practices, policies, and organizational models. Provided on-site coaching for K-12 schools, districts, and state agencies in California, Connecticut, Florida, Maryland, Massachusetts, and Vermont. In collaboration with colleagues, developed and implemented processes and tools to support educational transformation. Facilitated professional development for educators. Presented Partnership work to local and national audiences. Developed resources and technical assistance related to policy, instruction, assessment, and community engagement. Coached school and district leaders to manage and implement change.

**Accomplishments:** Collaborated to revise and update Global Best Practices 2nd Edition ([https://www.greatschoolspartnership.org/wp-content/uploads/2015/10/global\\_best\\_practice\\_2nd\\_edition\\_2016\\_forweb.pdf](https://www.greatschoolspartnership.org/wp-content/uploads/2015/10/global_best_practice_2nd_edition_2016_forweb.pdf)). Coached and supported educators and administrators at a Vermont comprehensive high school with designing a proficiency-based learning system including developing content graduation standards and performance indicators. Supported a district in unpacking its mission and vision through focused community engagement ([https://www.rutlandherald.com/news/rnesu-forum-to-outline-mission-vision/article\\_15b56d26-a843-5db5-bc6e-4ef7cb61e86f.html](https://www.rutlandherald.com/news/rnesu-forum-to-outline-mission-vision/article_15b56d26-a843-5db5-bc6e-4ef7cb61e86f.html)). Conceptualized, planned, marketed, organized, an inaugural Summer Retreat for educators in partnership with fellow coaches (<https://www.greatschoolspartnership.org/2019-summer-retreat/>)

**Atlanta Public Schools**, Atlanta, Georgia—Erroll B. Davis, Jr., Interim Superintendent  
**Principal Mentor**, Human Resources | Centers of Expertise, September 2013-June 2014

*Responsibilities:* Provided professional, individual support to induction phase principals through collaboration and effective communication. Developed a trusting and reflective professional partnership with induction phase principals. Coordinated and facilitated interventions and professional learning experiences to guide growth and development of induction phase principals.

**Accomplishments:** Provided monthly professional learning to assistant principals in building capacity for school-level leadership. Co-coordinated an aspiring administrator

cohort. Spearheaded the implementation of The Breakthrough Coach's Fundamental Practices™ on executive management for administrators and their secretaries.

**North Carolina Department of Public Instruction, District and School Transformation Division**, Raleigh, North Carolina

(<http://www.ncpublicschools.org/schooltransformation/>)

**School Transformation Coach**, February 2012- September 2012

*Responsibilities:* Coached principals and schools in meeting the expectations of the State Board of Education. Supported the District and School Transformation Division in developing professional learning communities within schools to systematize processes for continuous improvement. Partnered with others to support a cohort of seven schools from the State's portfolio of 118 under-achieving schools as they improved the educational outcomes of students.

**Accomplishments:** Designed and implemented professional development series at three schools to engage faculty, staff, and administrators in the improvement of the educational outcomes of students through a variety of topics, including grading practices, supporting students of poverty, academic rigor, and professional learning communities.

**University School of Nashville**, Tennessee—Enrollment 1,000 ([www.usn.org](http://www.usn.org))

**Fellowship Liaison**, Teaching Fellowship Program, May 1995-December 1998

*Responsibilities:* Recruited faculty of color; coordinated accommodations, and teaching fellow seminars.

**Accomplishments:** Designed and launched a faculty of color recruitment initiative.

## SCHOOL LEVEL EXPERIENCES

**Atlanta Public Schools**, Atlanta, Georgia—Dr. Meria Joel Carstarphen, Superintendent  
**Principal**, Frederick Douglass High School, July 2014-June 2015

*Responsibilities:* Provided vision and leadership to promote the high academic achievement for 825 students and 100+ staff at a persistently low-performing, low-achieving Title I public school (currently ranked 370th of 398 Georgia public high schools). Implemented systemic quality assurance processes to ensure the retention and development of an effective teacher in every classroom. Provided oversight for the effective implementation of a \$3,647,833 School Improvement Grant. Engaged, collaborated, and partnered with parents, guardians, alumni, retired staff, faith community, and concerned citizens to improve the educational outcomes of students.

**Accomplishments:** Awarded a \$443,529.00 Striving Reader Comprehensive Literacy Grant to advance literacy skills for students. Implemented AAA Honor Roll to recognize students for quarterly achievements in academics, attendance, and behavior. Launched a comprehensive survey to gather data to assist in determining areas of strength and areas for growth for the school. Co-facilitated Douglass Cluster Planning Team and Cluster-Wide Planning Meetings. Increased Parent Liaisons from 1 to 3 to effectively engage parents in efforts to improve student achievement. Supported teachers, academic recovery specialists, academic intervention specialists, and graduation coach in increasing the graduation rate from 42.6% to 54% (the greatest percentage point increase of high schools that year). Recognized by the State of Georgia Office of Governor for Service to Education.

**Guilford County Schools**, Greensboro, North Carolina—Dr. Terry B. Grier, Superintendent  
**Founding Principal**, The Early College at Guilford, July 2002–November 2006

*Responsibilities:* Collaborated with students, parents, guardians, faculty, and staff for vision, mission, culture, climate, and traditions for North Carolina’s first early college high school; developed and implemented an advanced academic program.

**Accomplishments:** Established one of the nation’s first early college high schools in 2002. The Early College at Guilford was one of three schools statewide to be designated an Honor School of Excellence in 2005–06. SAT results ranked The Early College at Guilford second (2005, 2003) and third (2004, 2006) in North Carolina; the school was ranked first statewide 2010 with mean score of 1361. The Early College at Guilford debuted on Newsweek Magazine’s list of the nation’s top public high schools in 2007 at fourteenth place.

**Williamson County Schools**, Brentwood, Tennessee—Dr. Terry B. Grier, Superintendent  
 Enrollment 30,700 ([www.wcs.edu](http://www.wcs.edu))

**Principal** (tenured educator), Crockett Elementary School, January 1999–June 2002

*Responsibilities:* Served as “Chief Learner and Dream Maker” for a coeducational public school with children in kindergarten through fifth grade.

**Accomplishments:** Consultant for Gates Challenge Grant for Leadership Development in Tennessee (2001–2002), a state-wide leadership training initiative to support principals providing leadership to improve the educational outcomes of students. Conceived and planned the Williamson County Schools Annual Elementary Educators’ Conference which featured presentations and workshops led by teachers and administrators from within the district. Designed and launched a web-based school improvement planning process portal that was replicated in several school districts across the state. Launched the Tennessee Value-Added Assessment Data process at the school level. Published a student anthology of character education writings. Established a Student Art Gallery. Published a State of Tennessee-themed coloring book. Increased teachers of color from 1 to 3 and increased male teachers from 0 to 2.

**University School of Nashville**, Tennessee—Enrollment 1,000 ([www.usn.org](http://www.usn.org))

**Teacher** (vested educator), History Department, August 1994–December 1998

*Responsibilities:* Developed and taught required social studies and elective humanities courses; actively participated in curricular and extracurricular activities; served on various faculty committees.

**Accomplishments:** Created and taught two elective courses: Introduction to Philosophy and Echoes of an Era. Taught all ninth graders each year (students were enrolled in Early Civilizations, a gateway course). 1998 Fulbright Memorial Fund Teacher Program (scholar-participant).

**The Branson School**, Ross, California—Enrollment 320 ([www.branson.org](http://www.branson.org))

**Bess K. Gallard Teaching Fellow**, August 1993–June 1994

*Responsibilities:* Taught a required course in collaboration with mentor teacher; developed and taught curricula for elective courses; actively participated in school activities.



**Accomplishments:** Awarded the first Bess K. Gallard Teaching Fellowship, an endowed fellowship designed to increase the number of educators of color in independent schools.

### **PROFESSIONAL LEADERSHIP AND SERVICE PROJECTS**

- Chair, Summerbridge Breakthrough Alumni Network (SBAN) Board of Directors (2015-2016)
- Vice-President, Global Education Center Board of Directors (1999-2002)
- Education Representative, Brentwood Chamber of Commerce Board of Directors (2000-2002)
- Education Representative, Third Annual San Diego Praise Fest Planning Committee (2010)
- Co-Chair, Brentwood Chamber of Commerce Partners in Education Program (2001-2002)
- Facilitator, Saint James Presbyterian Church Men’s Ministry Leadership Team (2007-2008)
- Vice-President, Atlanta Dance Connection Board of Directors (2013-2015)
- Member, Atlanta Public Schools Budget Advisory Committee (2014-2015)
- Member, Atlanta Public Schools Master Schedule Advisory Board (2014-2015)
- Member, Atlanta Public Schools Advisory Committee for Operating Model and Flexibility [www.atlantapublicschools.us/strongschools](http://www.atlantapublicschools.us/strongschools) (2014-2015)
- Co-facilitator, Douglass Cluster Planning Team [www.atlantapublicschools.us/clusterplanning](http://www.atlantapublicschools.us/clusterplanning) (2014- 2015)
- Member, High Tech High Graduate School of Education Advisory Board (2012-2015)
- Co-Leader, San Diego Unified School District Priority Based Budgeting Committee (2010)
- Participant, The College Board Superintendents’ Symposium (2010)
- Member, Guilford County Schools Advanced Learner/Gifted and Talented Project Team (2004)
- Review Committee Member, The College Board Leadership Institute for Principals (2006)
- Founding Member, North Carolina New Schools Project Board of Advisors (2002-2006)
- Consultant, Gates Challenge Grant for Leadership Development in Tennessee (2001-2002)
- Representative, SDUSD Superintendent’s Latino Advisory Committee (2010)
- Member, Guilford County Schools Newcomers School Project Team (2007)
- Planning Council Member, California ConnectEd Multiple Pathways for High Schools (2009)
- Assistant Leader, Guilford County Schools Intervention Team—Aycock Middle School (2007)
- Association Representative, Guilford County Association of Educators—NEA affiliate (2007-2008)
- Program Planning Committee Member, The College Board Annual Forum (2009, 2010)
- Educational Leader Participant, Community Conversation—White House Initiative on Educational Excellence for Hispanic Americans (2009)
- Managing Editor, “WORD: Building Community Through Poetry”, Volumes III and IV, High School Poets Laureate Project (2006-2007)
- Co-Leader, SDUSD/San Diego County Association of African American Educators’ Blueprint Focus Area Two “Increase Graduation Rate” (2010-2011)

- Member, Editorial Review Board, “The Journal of Black Masculinity” (2011-2015)
- Peer Reviewer, UnBoxed, a peer-reviewed journal of reflections on purpose, practice and policy in education, published twice yearly (2012-2015)
- Program Planning Committee Member, The College Board’s A Dream Deferred: The Future of African American Education (2011-2015)
- Regional Co-Chair, Program Planning Committee, The College Board’s A Dream Deferred: The Future of African American Education (2013-2014)
- Co-facilitator, Young Adult Ministry, Hillside International Truth Center (2014-2015)
- National Co-Chair, Program Planning Committee, The College Board’s A Dream Deferred: The Future of African American Education (2014-2015)
- Attendee, NPU K (2016-2018)
- Founding Executive Director, L.E.A.R.N. global (2017-present)
- Co-Chair, 47th Anniversary of Hillside International Truth Center (2018)
- Producer and Principal Writer, The Empowerment Awards (2019)
- Producer, Principal Writer, and Sponsor, Dr. Barbara Lewis King Butterfly Awards (2016-present)

### **DISSERTATION SERVICE**

- Member, Doctoral Dissertation Committee, Ricardo Jean Cooke, Ed.D., San Diego State University, Distributed leadership and the concept of team: Perceptions of the assistant principal (2014-2015)
- Independent Reviewer, Doctoral Dissertation, LaZedrick Jemison, Ed.D., Argosy University-Atlanta, A program evaluation of the effects of Study Island on third and fifth grade students’ reading and mathematics CAAS benchmark scores (2012-2013)
- Member, Doctoral Dissertation Committee, David Sciarretta, Ed.D., San Diego State University, Effective principals and leadership storytelling (2010-2014)
- Member, Doctoral Dissertation Committee, Shirley A. Wilson, Ed.D., San Diego State University, Principal preparation programs for effective school leaders (2010-2012)
- Member, Doctoral Dissertation Committee, Moises A. Aguirre, Ed.D., San Diego State University, Teacher accountability at high performing charter schools (2012-2016)
- Independent Reviewer, Doctoral Dissertation, Rodney L. Boone, Ed.D., University of North Carolina at Greensboro, Who am I?: Culturally Relevant Pedagogy and the Quest to Transform Teacher Beliefs through Professional Development (2015-2016)

### **MEMBERSHIPS**

- Member, Administrative Advisory Committee, National Center for Civil and Human Rights (2015)
- Member, Frederick Douglass High School PTSA (2014-2016; 2017-present)
- Member, Concerned Black Clergy of Metropolitan Atlanta, Inc. (2017-present)
- Life Member, Fulbright Association (2007-present)
- Member, Greensboro Community Television Cable 8 Board of Advisors (2005-2006)
- Member, Piedmont Triad Council for International Visitors (2007-2009)
- Fellow, British-American Project (2004-present)
- Member, Morehouse College National Alumni Association (1993-present)
- Member, Association of California School Administrators (2009-2012)
- Member, Summerbridge Breakthrough Alumni Network (SBAN) Board of Directors (2013-2015)
- Member, National Association of Elementary School Principals (1999-2002)

- Member, National Association of Secondary School Principals (2014-2015)
- Member, National Association for the Education of Young Children (2013-2015)
- Member, National Storytelling Association
- Affiliate Member, Georgia Association on Young Children (2013-2015)
- Affiliate Member, Southern Early Childhood Association (2013-2015)
- Member, Crockett Elementary School PTA/PTO (1999-2002)
- Member, The Early College at Guilford PTSA (2002-2008)
- Member, various San Diego Unified School District PTAs and PTSAs (2008-2011)
- Member, Alpha Phi Alpha Fraternity, Incorporated (1995-present)

## RELATED EXPERIENCES

**North Carolina Central University**, Durham, North Carolina ([www.nccu.edu](http://www.nccu.edu))

**Adjunct Instructor**, University College, Fall 2016

*Responsibilities:* Facilitated an online undergraduate course for first year students utilizing the Blackboard Academic Suite. Leveraged expertise and experiences to deliver theoretical and practical course content and grade assessments to meet course and university objectives.

**Elizabeth City State University**, Elizabeth City, North Carolina ([www.ecsu.edu](http://www.ecsu.edu))

**Adjunct Instructor**, School of Education and Psychology, Summer 2009

*Responsibilities:* Taught an online graduate course entitled “Leadership, Change, and Organizational Development” utilizing the Blackboard Academic Suite. Leveraged expertise and experiences to deliver theoretical and practical course content and grade assessments to meet course and university objectives.

**Accomplishments:** Radically redesigned a master's level course entitled “Leadership, Change, and Organizational Development”.

**Vanderbilt University, Department of Psychiatry, Division of Child Psychiatry, Mental Health Clinic**, Nashville, Tennessee

(<https://medschool.vanderbilt.edu/division-child-adolescent-psychiatry/>)

**Term Professional** (Therapeutic Mentor), January 1996-May 1997

*Responsibilities:* Interfaced with clients in home environment and surrounding communities; reinforced appropriate behaviors; mediated conflicts; coordinated cases each week with a team of care providers; connected clients and families to resources to support client wellbeing.

**Corporation for National and Community Service**, Washington, District of Columbia  
([www.nationalservice.gov](http://www.nationalservice.gov))

**Lead Reviewer**, April 1994-May 1994

*Responsibilities:* Facilitated conversations wherein reviewers critically perused, analyzed, and discussed proposals for “Learn and Serve America” and “Higher Education” grants. Critiqued proposals for quality, sustainability, innovation, and replicability.

**Presenter/Facilitator**, July 1990-present

**Presented at:** 2019 Georgia Real Estate Educators Association (GREEA) Mid Year Symposium; 2016 iNACOL Blended and Online Learning Symposium; Thailand-United States Educational Foundation; The College Board Forum; Suan Sunandha Rajabhat University; Georgia State University College of Education; Durham Public Schools; Piedmont Triad Council for International Visitors—International Visitor Leadership Program; Peoria

Public Schools; A Dream Deferred: The future of African American Education; The College Board Equity and Access Colloquium; Association of African American Educators' Annual Conference; Elizabeth City State University M.Ed. program; Fourth International Conference on Developing Real-Life Learning Experiences; North Carolina College Access Conference; North Carolina Safe Schools and Character Education Conference; North Carolina Early College Conference; North Carolina Joint Legislative Education Oversight Committee; Trevecca Nazarene University M.Ed. program; Tellabration 2000!, 2002!, 2003!, and 2006!; National Association of Independent Schools People of Color Conference; Normandy School District; and Naresuan University. **Topics included:** Sound Administrative Leadership Decision-making Tools and Processes; Shaking Up the Schoolhouse: Dismantling Inequitable Grading Philosophies and Practices; Tools and Tips for Leading 21st Century Schools; Thinking Differently: Recasting Roles, Responsibilities, and Resources to Support Rigor, Relevance, Relationships, and Results in Small Schools; Teaching English Through Storytelling; Empowering Teenagers Through Decision- making and Positive Peer Pressure; Student Courts and the Power of Pro-Social Peer Pressure; A Look at Poverty; Rigor: Nurturing Active, Deep, and Engaging Learning for All; Diversity — An Institutional Priority, Practitioners Speak; Our Connections: And How Are the Children?; Department Chairs as Instructional Leaders: Transforming Teaching and Learning; and (Re)Creating Key Documents Every Educator Must Have: Resume/Vitae, Biographical Sketch, and Philosophy/Purpose Statement; The Five A's of Student Success; Proficiency as a Pathway to Equity; The Essential Dimensions of Effective Adult Learning (eDEAL).

## HONORS AND AWARDS

- 2019 Johnella Martin/Tennessee Education Association Ethnic and Minority Affairs Conference (keynote speaker)
- 38th Annual Tau Lambda Education Foundation Scholarship Luncheon (keynote speaker)
- 2017 Alveta Hawk Lifetime Achievement Award from the Boys and Girls Club of Hawk-Houston
- 2015 Genteel Beaux: Young Men of Distinction (keynote speaker)
- 2015 *Six HBCU Grads You Should Know*, in NU-tribe Magazine, a digital lifestyle bi-monthly magazine (featured as “The Educator”)
- 2015 Recognition for Service to Education from the State of Georgia Office of Governor (recipient)
- 2014 Phaedra Parks S.O.S. Save Our Sons Award for Empowerment and Service (recipient)
- 2012 *Walking the Equity Talk: A Guide for Culturally Courageous Leadership in School Communities* (featured in chapter twelve)
- 2010 International Symposium Honoring the 60th Anniversary of Fulbright Thailand (participant)
- 2007 Chinese Bridge for American and Korean Schools (delegate)
- 2006 Fulbright Administrator Exchange-Thailand (recipient)
- 2006 Joseph B. Whitehead Educator of Distinction Award (recipient)
- 2005-2006 Guilford County Schools Secondary Principal of the Year (recipient)
- 2005 Guilford College Year of Spirit and Spirituality Grant (recipient)
- 2005 University of North Carolina Greensboro Educational Leadership Symposium (participant)

- 2004 Fulbright Educator Exchange-Jordan (recipient)
- 2004 North Carolina General Assembly Legislative Oversight Committee (guest presenter)
- 2003 British-American Project (delegate)
- 2003 Joseph B. Whitehead Educator of Distinction Award (recipient)
- 2001 Tennessee Association of Independent Schools Student Leadership Conference (keynote speaker)
- 1999 Williamson County Arts Council Principal's Grant (recipient)
- 1999 Tennessee Arts Academy (participant)
- 1998 Fulbright Memorial Fund Teacher Program (scholar-participant)
- 1996 Northern Arizona University Honors Tour to Egypt (participant)
- 1993 A Candle in the Dark Awards Gala (presenter)

## PUBLICATIONS

- *LIFEwork: Writing Your Untold Story* [Workbook] February 2019.
- "What's Your Story?" [Foreword] in *The Leader Reader: Narratives of Experience* edited by Darrin Griffiths, Scott Lowrey, and Mark Cassar, September 2018.
- "Only Flowers Bloom Silently" [Essay] in *The Leader Reader: Narratives of Experience* edited by Darrin Griffiths, Scott Lowrey, and Mark Cassar, September 2018.
- *Bought Wisdom: Tales of Living and Learning* [Interactive Leadership Memoir], April 2017.
- "A Place at the Table" [Essay] in *The Principal Reader: Narratives of Experience* edited by Darrin Griffiths and Scott Lowrey, February 2017.
- *The Journey to Authenticity: 8 Secrets to Getting the Life You Desire* [Self Help Memoir] by Mitchell L. Jones with Dr. Tony Lamair Burks II, February 2016.
- *Leave with Love: A Spiritual Guide to Succession Planning and Transitions for Charismatic Church Founders* [Guide Book] by Rev. Dr. Barbara Lewis King with Dr. Tony Lamair Burks II, May 2015.
- *The Tale of Imani the Bunny*. [Children's Book] January 2014.
- "Going the Extra Mile" [Essay] in *Rules of the Game: How to Win a Job in Educational Leadership: Insider Tips and Trade Secrets to Help you Score Your Goal* by Marilou Ryder, March 2012.
- *Testifying: A Case Study of Students' Perceptions of Experiences as Members of a School-Based Youth Court at an Early College High School* [Dissertation] University of North Carolina Greensboro, October 2008.
- *Problem-Based Learning Via Student-led Organizations at an American Early College High School* [Conference Paper] 4th International Conference on Developing Real-Life Learning Experiences, Thailand, July 2006.

08.31.19

# Tyler J Harper

## ***EDUCATION***

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**University of Georgia** – Athens, Georgia May 2009  
Bachelor of Science in Agricultural Engineering (BSAE)  
Mechanical Systems

**Abraham Baldwin Agricultural College** – Tifton, Georgia May 2008  
Associate of Science in Agriculture  
Biological and Agricultural Engineering

**Irwin County High School** – Ocilla, Georgia May 2004  
College Prep & Technology/Career-Prep, both with Distinction

## ***EMPLOYMENT***

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**Georgia State Senate** 2013 - Present

- Elected in 2012 at the age of 26 and sworn in to serve as the State Senator for Georgia's 7<sup>th</sup> district in the State Senate in 2013
- Committee Membership:
  - Natural Resources and the Environment, *Chairman*
  - Public Safety, *Vice-Chairman (Former Chairman)*
  - Agriculture and Consumer Affairs, *Ex-Officio*
  - Government Oversight, *Ex-Officio*
  - Appropriations
  - Rules

**Tyler Harper Farms** – Ocilla, Georgia 2009 - Present

- Owner/Operator
- Manage the day to day row crop farm operations

**Three Pines Leasing, LLC** – Ocilla, Georgia 2013 - Present

- Company Pilot
- Project Manager
- Modular Building & Construction Operations

**Harper Family Holdings, LLC** 2014 - Present

- Own and manage commercial & residential rental property

**Three Pines Air, LLC** 2016 - Present

- Partner and Company Pilot

**Harper Hill Plantation, LLC** 2017 - Present

- Partner
- Manage day to day operations of both the commercial game operation, which provides hunting opportunities, and the cattle operation, raising beef for commercial sale

# Tyler J Harper

## ***EXPERIENCE and CERTIFICATIONS***

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- Pilot** 2005 - Present  
Commercial Pilot – Ratings held:
- Rotorcraft-Helicopter
  - Airplane Multi-Engine Land
  - Instrument Airplane
  - Instrument Helicopter
  - Airplane Single-Engine Land, Private Privileges
- United States Army War College, National Security Seminar – Carlisle, Pennsylvania** 2018
- Certificate of Leader Development, National Security and Strategy
- Georgia Academy for Economic Development** 2014
- Regional Economic & Leadership Development Program Graduate
- CAES Congressional Agricultural Fellow** 2007  
Office of United States Senator Saxby Chambliss – Washington, D.C.
- Worked as a fellow with Senator Chambliss’s ranking member staff of the United States Senate Committee on Agriculture, Nutrition, and Forestry
  - Researched policies and issues related to the 2008 Farm Bill among other legislative policies and issues related to the committee
  - Assisted with the day to day duties of the office along with various other tasks that may be assigned in support of the committee’s ranking member staff or the office of Senator Chambliss
  - Attended meetings on behalf of and with the committee ranking member staff, taking notes, following legislation, among other duties in support of Senator Chambliss’s work as the ranking member of the United States Senate Committee on Agriculture, Nutrition, and Forestry

## ***ACTIVITIES and INVOLVEMENT***

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- Georgia Young Farmers Association (GYFA)** 2004-Present  
The Georgia Young Farmers Association is the membership organization connected to the Georgia Young Farmer program which is the adult education component of the Agricultural Education (AgEd) program in Georgia. The association, in conjunction with State AgEd staff, is led by the GYFA State Board which is responsible for guiding and directing the association. Elected by the GYFA membership, I have held the following positions on the GYFA State Board:
- State Past President 2016 - 2017
  - State President 2015 - 2016
  - State President-Elect 2014 - 2015
  - State Secretary 2013 - 2014
  - State Treasurer 2012 - 2013
  - State Director of Public Relations 2011 - 2012
  - South Region Senior Director 2010 - 2011
  - South Region Junior Director 2009 - 2010
- Irwin County Young Farmers Chapter** 2004 - Present  
The local chapter of the State GYFA Association
- Chapter Parliamentarian 2005 - 2012

# Tyler J Harper

**Alpha Gamma Rho Fraternity (AGR)**, Alpha Eta Chapter, University of Georgia – Athens, Georgia  
AGR is a fraternity which has a rooted focus and foundation in agriculture working to provide each brother in the fraternity professional development for career opportunities and success.

- Alpha Eta Chapter Alumni Board Vice President 2018 - Present
- Alpha Eta Chapter Alumni Board, Board Member 2011 - Present
- Alpha Eta Chapter Alumni 2009 - Present
- Alpha Eta Chapter Active Member 2007 - 2009

**Ocilla Rotary Club, Rotary International** 2009 - Present

Through the association of community leaders and business professionals, the Ocilla Rotary Club and Rotary International work to enhance our communities and our world to create lasting change by providing service to others and finding ways to invest in our communities for the better.

- Ocilla Club President, 2012-2013
- Ocilla Club President-Elect & Club Treasurer, 2011-2012
- Ocilla Club Secretary, 2010-2011
- Paul Harris Fellow

**Livestock Show Judge** 2009 - Present

Requires decision making skills in the effort to judge each animal that enters the show ring against the commonly accepted industry standard as well as the ability to defend those decisions in the show ring.

- Have judged numerous local 4-H, FFA, & Jackpot Livestock Shows

**Georgia Department of Natural Resources (DNR), Wildlife Resources Division**

**Deer Management Plan Statewide Steering Committee**, Member 2013 - 2014

- Served on statewide steering committee for the 10-year Georgia Statewide Deer Management Plan
- Appointed by DNR Commissioner Mark Williams
- A statewide steering committee is appointed once every 10-years to integrate public involvement by helping the department develop the next iteration of Georgia's 10-year Deer Management Plan

**College of Agricultural and Environmental Sciences (CAES)**, University of Georgia – Athens, Georgia

- CAES Alumni Association Public Affairs Committee, Member 2011 - 2012
- CAES Strategic Planning Committee, Member 2011 - 2012
  - Appointed by former CAES Dean Scott Angle

**Ben Hill-Irwin Joint Development Authority (JDA)**, Member 2012 - 2013

The Ben Hill-Irwin JDA is a partnership between the cities of Fitzgerald and Ocilla and the counties of Ben Hill and Irwin that works to increase and enhance economic development throughout both counties.

**Georgia/Irwin County Farm Bureau**, Member

**Georgia Cattleman's Association**, Member

**Georgia Agribusiness Council**, Member

**GeorgiaCarry.Org**, Lifetime Member

**National Rifle Association**, Lifetime Member



# Tyler J Harper

**Ocilla-Irwin Chamber of Commerce, Member**

**Douglas-Coffee County Chamber of Commerce, Member**

**Waycross-Ware County Chamber of Commerce, Member**

**National Federation of Independent Business, Member**

**Okefenokee Swamp Park OSPREY Society, Member**

**Satilla Baptist Church, Member**

- Church Musician – Piano and Guitar

## ***PAST ACTIVITIES and INVOLVEMENT***

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**College of Agricultural and Environmental Sciences (CAES), University of Georgia – Athens, Georgia**

- College Ambassador 2007 - 2009
  - Represented the college at numerous events and worked to recruit prospective students
- Ag Hill Council, Member 2008 - 2009
- Member of numerous other clubs/organizations

**University of Georgia Livestock Judging Team** 2008

Participated in livestock judging contests across the country. The livestock judging program teaches how to analyze animals against a common standard building decision making skills as well as the defense of those decisions through the reasons process.

**Phi Theta Kappa Honor Society, Abraham Baldwin Agricultural College – Tifton, Georgia**

An honor society which recognizes academic achievement of college students and provides them with leadership opportunities and academic enhancement.

- President 2005-2006

## ***HONORS and AWARDS***

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**University of Georgia 40 Under 40** 2018

Recognizes alumni of the University of Georgia who, among other criteria, have made an impact in their professional career as well as an impact through their community involvement.

**AGHON – Honorary Member** 2018

Honor society of the College of Agricultural and Environmental Sciences, the Warnell School of Forestry and Natural Resources, the College of Veterinary Medicine, and the College of Engineering. AGHON seeks to recognize and award honorary membership to individuals with outstanding leadership and character and a passion for agriculture.

**Georgia Family, Career, and Community Leaders of America (FCCLA) – Honorary Member** 2018

**Peace Officer Association of Georgia – Associate Life Membership** 2017

# Tyler J Harper

<b>Georgia State Firefighters Association/Georgia Association of Fire Chiefs Legislator of the Year</b>	2016
<b>Honorary American FFA Degree – National FFA Organization</b>	2015
<b>Honorary State FFA Degree – Georgia FFA Association</b>	2015
<b>Abraham Baldwin Agricultural College Outstanding Alumnus</b>	2015
<b>GA Council of Probate Court Judges Legislator of the Year Award</b>	2015
<b>Honorary FCCLA Chapter Member</b>	2014 - 2015
<b>Leadership Georgia</b>	2013
Leadership Georgia is a state leadership development program that works to identify a network of emerging young leaders who have a desire and potential to work together and, through leadership training, give these individuals the tools and resources needed to build a better Georgia.	
<b>Georgia Legislative Leadership Institute, Graduate</b>	2013
<b>GOPAC Emerging Leader</b>	2013
<ul style="list-style-type: none"><li>• Selected as one of twenty Emerging Leaders from across the country</li></ul> GOPAC's Emerging Leader program works with promising legislators, who were selected for their potential and ability to impact their state, to coach and develop these individuals into more effective legislative leaders in their respective states.	
<b>American Conservatives Union Defender of Liberty Award</b>	2013
<b>Honorary Chapter FFA Degree, Irwin Middle FFA</b>	
<b>Spokesperson for Agriculture</b>	2005
<ul style="list-style-type: none"><li>• Georgia Young Famers Association Spokesperson for Agriculture, State Winner</li><li>• National Young Farmers Educational Association National Spokesperson for Agriculture, National Winner</li></ul>	
<b>Governors Honors Program (GHP)</b>	2003
<ul style="list-style-type: none"><li>• Agriscience and Biotechnology</li></ul>	

[REDACTED]  
[REDACTED]  
Phone: [REDACTED]

Hi, My Name is, Vinh Xuan Nguyen, This is, My Resume', for becoming, A Senator. My Grandpa, name is, Quan Ngoc Tran, He is similar, to A General, in The Vietnam, American Army, in The, Vietnam War, similar to, World War II. My Grandpa is similar A General, similar to, South Vietnam, Vice President, 2 Stars General, Ky Cao Nguyen, The Vice President, Of South Vietnam Hahaha. One of, My Uncle, work at, The US Embassy, in The, Vietnam War, similar to, World War II. Another, Of My Uncle, was A Captain, in The Army, in The Vietnam War, similar to, World War II. Another of, My Uncle, was in, The Army. Another Of, My Uncle, was in, The Army. My Father, is The, First Lieutenant, in The Army. I'm, Vinh Xuan Nguyen, I also worked, in The Military, I am, The 7<sup>th</sup> Person, in My Family, that work, in The Military, I also attend, Georgia Perimeter College, and with, My Family, High Military History, I'm hoping that, You would, choose Me, to become, A Senator, Representing Georgia Hahaha.

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# WILLIAM R. BRAMLETT, JR.

## OBJECTIVE

To obtain a position with a company that will best utilize my skills and knowledge, and offer me the chance for advancement within the company. To work for a company that cares for its employees and community.

## EMPLOYMENT

### **Cartersville Newspaper, Inc.**

*March 2016 - Present*

Mr. Alan Davis

770-382-4545

*Production Director*

Make sure all work flows smoothly from department to department.

Troubleshoot computer and software issues.

Oversee the installation of new computers.

Install new computer software and updates.

Maintain the network.

Maintain inventory for the pre-press department.

Purchased all supplies for department.

Repair and maintain all equipment in the pre-press department.

**Software used:** AdobePhotoshop, AdobeIllustrator, Adobe Acrobat Professional, QuarkExpress, Microsoft Office.

**Equipment used:** Macintosh Computers, Document scanners, Printing plate imagers, Printing plate processors.

### **Crete Carriers - Lincoln, Nebraska**

*August 2015 - March 2016*

*Over the road driver (OTR)*

Drove a semi truck over the road across the United States.

**Department of Driver's Services - Cedartown, GA**

*August 1, 2014 - June 24, 2015*

Ms Tammy Martin (Center Manager) - [REDACTED]

Ms Debra Stowe (District 1 Manager) - [REDACTED]

*Driver Examiner*

Issue driver licenses (renew, change, lost etc.) Reinstate licenses

Examine identity documents

Give road test to customers to obtain their licenses Handle cash on a daily basis

Help customers with what documents they need, and general questions.

**Software used:** PC, Outlook, Go Main (data entry), I Nova (cash & credit card software), Image capture software.

**Harley Davidson of Cartersville (Now Southern Devil Harley Davidson)**

*February 2013 - December 2013*

Mr. Brett Paul

678-721-0203

*Motorcycle Sales*

Help customers with their purchase of a motorcycle.

Solve any problems customers might have.

**Software used:** Connect 7.0 - Web based customer resource management software.

**Cartersville Newspaper, Inc.**

*May 2008 February 2013*

Mrs. Johnette Dawson

770-382-4545

*Production Director*

Supervise 3 persons

Interviewed and hire potential employees

Make sure all work flows smoothly from department to department.

Troubleshoot computer and software issues.

Oversee the installation of new computers.

Install new computer software and updates.

Maintain the network.

Maintain inventory for the pre-press department.

Purchased all supplies for department.

Repair and maintain all equipment in the pre-press department.

**Software used:** AdobePhotoshop, AdobeIllustrator, Adobe Acrobat Professional, QuarkExpress, Microsoft Office.

**Equipment used:** Macintosh Computers, Document scanners, Printing plate imagers, Printing plate processors.

## **The Home Depot**

*May 2006 May 2008*

Mr. Shawn Brooks Store Manager Cartersville, GA

770-606-0298

*Pack Down Department Head* February 2008 May 2008

(This move was a forced move. Corporate chose to go from overnight freight to a day freight operation.)

Pack down store according to corporate schedule.

*Night Operations Manager* May 2007 February 2008

Supervise crew of 7 persons

Stock shelves, receive freight, and coordinate with salaried managers on projects for the store.

Work weekly reports.

Responsible for store after closing.

*Appliance Associate* May 2006 May 2007

Help customers

Set up displays as designed.

Place orders for customers.

Help customers with delivery problems and setup problem. Reset show room according to corporate plan-o-gram.

**Equipment used:** Forklift, Reach truck, Stand up forklift, Electric pallet jack (certified through Home Depot)

## **Cartersville School Board**

*July 2000 May 2006*

Mr. Jay Floyd Cartersville High School Principal

770-382-3200

*Graphics Arts Teacher*

Teach students in grades 9th through 12th

Advise students on which classes to take, make sure they know what classes are available, and what diploma types Cartersville High School offers.

Prepare lesson plans on a weekly basis.

Print lesson materials for all teachers using copy machines, duplicator machines, and sheet feed presses.

Prepare forms and documents for the school system. Word, Excel, Quark Express, Photoshop, Adobe Illustrator, and Claris Draw.

Work with the school newspaper staff on the publication of the "Chipper".

Assistant Baseball Coach 2003 Won a State Championship

Repaired all machines and presses, replaced parts, did maintenance on all machines and presses.

**Software used:** Adobe Photoshop, Adobe Illustrator, Freehand, QuarkExpress, Claris Draw.

**Equipment Used:** Xerox copy machine, Duplicator machine, Sheetfed presses, Binding machines, 3 hole drill press.

## EDUCATION

### June 2015

Completed CDL Training at Chattahoochee Technical College. This was a certificate program.

*Earned a Commerical Drivers License.*

### March 2014

Completed the WorkKeys skill assessments.

*Obtained a Silver Certificate.*

### July 2002

Valdosta State University Valdosta, Georgia

*Trade and Industrial Education*

### 1976 1980

Cartersville High School Cartersville, Georgia

*General College Prep Diploma*

## PERSONAL

Lifetime member of Sam Jones Memorial United Methodist Church.

Enjoy woodworking.

Enjoy helping other people.

## REFERENCES

Ms. Tammy Martin - Georgia Department of Drivers Services - [REDACTED]

Mr. Brett Paul - Harley Davidson of Cartersville - [REDACTED]

Mr. Jim Stanley - Cartersville High School - [REDACTED]

**\*\*Personal references available upon request\*\***

## SUMMARY

I am a hard working and dependable employee. I learn and adapt fast, I enjoy learning new things. I work well with others and can work independently as well. I believe, with my work experience and attitude, I would be a valuable asset to your company.



[Redacted phone number]



[Redacted email address]



linkedin.com/in/highsmith/

# WILLIAM HIGHSMITH

## Data Engineer, BI & Reporting Specialist

I've been working with software design since I was 12. My dad wrote and sold Home Health software since the 70's, so I got an early start. In 1991 or so I accessed my first BBS with a 4800 baud modem, and that began my never ending obsession with data and the presentation of information. I am an 11<sup>th</sup> generation American with 15 siblings. In my spare time I enjoy science, good food, good music, traveling, and laughing with friends, family, and pets.

### Career Highlights

**Carestream Dental:** Responsible for T-SQL Commission system used for a 170 person sales force.

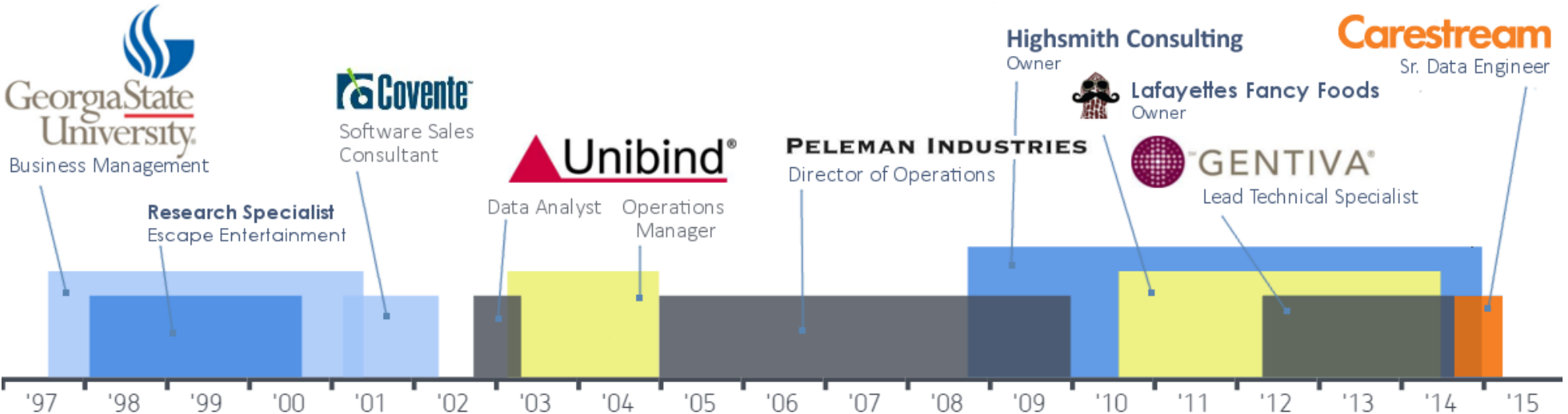
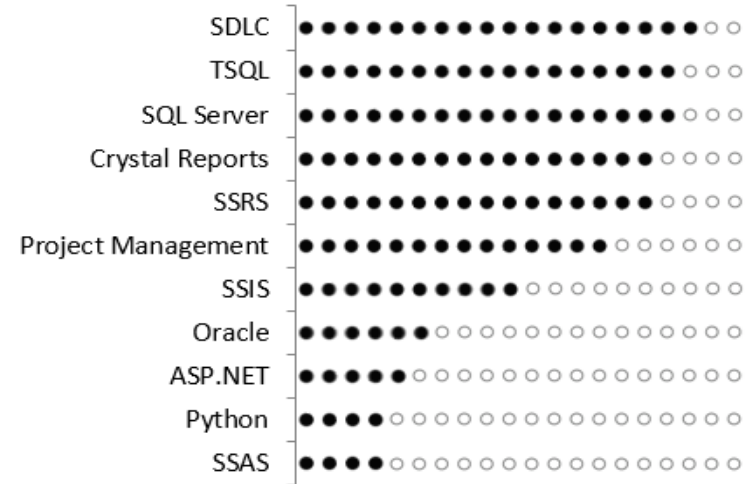
**Gentiva:** Hired as the reporting expert to shut down a 70 office in-house clinical system with hundreds of thousands of Crystal Reports and transition all data to deVero's cloud service. Integrated McKesson Hospice with Playmaker CRM and MedAssets Cost Analytics. Assisted the BI team with data modeling and reporting issues with their transition from SSRS to Microstrategy.

**Peleman Industries:** Responsible for ~25 employees in the MIS, IT, Warehouse, and Production departments in the US. Implemented proprietary ERP system in Cyprus and Belgium. Implemented Business Objects BI system. Oversaw EDI integration with more than 10 major US retailers.

**Unibind:** Managed 2 ERP and 3 CRM implementations. Converted all warehousing operations to bar-code scanning technology. Managed complete relocation of office & warehouse facilities. Developed a full reporting and BI System for all departments complete with Dashboards and Scorecards and SMS / email alerts.

**Entrepreneurship:** as a (very) small business owner I know full well the importance of customer satisfaction. I have an unwavering dedication to quality and treat every job as an Owner.

### Top Skills





# Recent Positions Detailed

## CARESTREAM DENTAL

### Senior Data Engineer 2014-Current

- Lead developer on the company's internal sales commission system. Inherited system from a 15 year veteran. All T-SQL based. System pays out \$10 million in commissions per year to a ~170 person sales force.
- Focused on maintaining current system, implementing new commission plans, refactoring of existing code, and technical documentation.
- Implemented a QA system and unit testing code for release considerations.
- Database tuning and other DBA activities as needed.

## GENTIVA HEALTHCARE SERVICES, INC.

### Lead Technical Specialist 2012-2014

- Responsible for 200+ Crystal Reports and SSRS reports relating to home health care and hospice operations used by 70 home health locations. This system was deprecated and I oversaw the transition of data to the new 3<sup>rd</sup> party cloud app deVero.
- After deprecation of reporting system, approximately 50% of my time was dedicated to a companywide BI initiative and 50% to integration projects, but I also did several projects for Hospice applications team.
- Integrated Playmaker CRM with McKesson clinical data for hospice sales commissions using MuleSoft.. Wrote data model for OLAP reporting and a security layer for the SSRS reports.
- Assisted BI team with data modeling and reporting issues and their transition from SSRS to Microstrategy.
- Designed and implemented asp.NET web app for internal clinical Medicare billing auditors.
- Integrated McKesson billing with MedAssets Cost Analytics.
- Integrated Peoplesoft HR Payroll with Payflex

## HIGHSMITH CONSULTING

### Business Intelligence Consultant / Owner 2008-Current

- Lead the ERP conversion team for Peleman Industries USA. Microsoft Dynamic to an in-house system Progress 4GL application.
- Built a new SQL Server data warehouse and Business Intelligence system using Kimball design, SQL Server, SSIS and Crystal Reports.
- Groomed a new Director of Operations.
- Under this company I do various BI & Data work for several small to medium sized businesses.

## PELEMAN INDUSTRIES, INC.

### Director of Operations 2005-2009

- Responsible for IT, all MIS systems, warehousing, foil stamping, shipping, receiving, purchasing and order processing with a staff of about 25 people.
- Implemented Business Objects reporting server to assist a staff of 120 people and hired and trained 2 report developers.
- Facilitated company's transition from direct sales to distributors & retailers model.
- Developed and maintained all Information Systems related to company Operations.
- Introduced smart operational planning through detailed reporting of KPIs including inventory & sales forecasting using various statistical 'what-if' scenarios.
- Implemented Business Objects reporting server to assist a staff of 120 people.
- Managed retail roll outs to Wal-Mart, Wolf Camera, CVS, Shop at Home, QVC, Walgreens, Shutterfly, and many more
- Implemented strict inventory control system to successfully manage 10,000 SKUs.
- Launched EDI system for retailers.
- Reduced inventory to sales ratio by 20%.
- Managed relocation to a 25,000 sq ft warehouse; resumed shipping with only 3 day downtime.

## UNIBIND, INC.

### Operations Manager 2003-2005

- Assumed responsibility for the company ERP system and all IT staff. Worked with department heads to set goals for reporting system.
- Designed and implemented every aspect of a web based daily reporting system complete with live KPI dashboards for all departments. Sales pipeline forecasting and inventory forecasting.
- Implemented strict data integrity and data governance plans, included new data entry procedures for all employees and a large amount of customization to the ERP system.
- Integrated ERP with UPS, FedEx & USPS systems to automate shipping processes. Implemented Sugar CMS for all sales activity. Implemented MRP for Foil Stamping & Customization department.

## UNIBIND, INC.

### Data Analyst 2002-2003

- Hired in the sales department as a data analyst to work with the company's CRM and automated dialer systems.
- Worked with Sales managers and Developers to ensure data integrity of prospect imports.
- Managed many large email, direct mail, and telemarketing campaigns.
- Began building Unbind's first BI system with a suite of sales reports including daily dashboard of sales KPIs.
- Worked on a large de-duplication project to rid the CRM system of duplicate contacts using fuzzy matching with N-gram collisions technique.
- Worked with software engineers to refactor CRM system.

## Education & Training

- **Business Management** -Georgia State University, Atlanta, GA
- **Vistage** -Key Executives 2005-2007
- **Microsoft 2073** –Programming a Microsoft SQL Server 2000
- **Supply Chain Strategy & Management** -Massachusetts Institute of Technology 2006
- **HL7** –Corepoint 2013
- **Coursera / Johns Hopkins** – Data Science: R Programming, Getting and Cleaning , Exploratory Data Analysis, Statistical Inference

## Key Technical Skills

CRM  
ETL  
Toad  
HTML  
Gimp  
TSQL  
PLSQL  
Python  
ASP.NET  
Squirrel  
Notepad++  
Git & GitHub  
Oracle 10g, 11g  
Barcodes & RFID  
Microsoft Dynamics  
SAP Business Objects  
SQL Server 2000-2014  
Reporting Services (SSRS)  
Team Foundation Server (TFS)  
Integration Services (SSIS & DTS)  
Business Intelligence Development Studio (BIDS)  
Visual Studio 2008, 2010, 2012, 2014  
Business Objects Enterprise BOE  
SQL Management Studio (SSMS)  
Database Administration  
Database Architecture  
Microsoft Navision  
HP Service Center  
Crystal Reports  
Microstrategy  
Photoshop  
Tortoise  
SugarCRM  
Access  
MySQL  
T-SQL  
Excel  
EDI  
SVN  
DB2  
C#

## Yen Chew

[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]

<https://www.linkedin.com/in/yen-chew-24334048/>



### Qualifications Summary

Result oriented business professional with 20 years' financial, information systems and operations experience in telecommunications, U.S government logistic and financial services sector. Open to relocate to Middle-East or APAC region for career growth opportunities.

### Education

**MBA:** Financial Management, University of Manchester: Manchester Business School, United Kingdom

**BBA:** Accounting & Finance, Kennesaw State University: Georgia, United States

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### Professional Experience

#### Federal Home Loan Bank of Atlanta – Atlanta, GA

##### Budget Manager/Project Manager

January 2018 – Current

- Maintains knowledge of accounting processes and procedures (including accounting operations) as they relate to the general ledger system. Serves as the area expert on the general ledger system, including associated report writer for training personnel, report design, and problem solving. Functions as the first line of defense for trouble shooting any GL-related issue.
- Manages the compilation of the annual operating and capital budgets insuring accuracy of data inputs, create management presentations and on-going variance analysis, and working with senior level and departmental management.
- Manages and acts as system admin for bank's budgeting software including security access, workflow, template design and versioning.
- Assists Director with annual strategic planning process and initiatives and reporting thereof. Responsible for the regulatory reporting related to diversity and inclusion supplier requirements.
- Performs duties as assigned to maintain segregation of duties and internal controls for department.
- Conducts research and maintains a high level of expertise in systems software to ensure departmental operations and installations are of the highest quality and efficiency.
- Performs a key role in upgrades and/or conversions to the general ledger system and other subsystems. This may include testing, documentation, and/or training on the system.
- Assists with Sarbanes-Oxley and risk management functions within the Accounting Services department to include maintaining documentation and testing of control processes.

#### Comcast Communications (NBC Universal) – Atlanta, GA

##### Manager of Finance/Project Manager - Business Intelligence

August 2013 – October 2017

- Developed and reviewed business cases to support Comcast's enterprise wide \$1.5B Customer Experience initiatives to improve NPS (Net Promoter Score).
- Developed division's 2018 customer service \$700M zero-based budgeting in support of division's \$12B revenue.

- Reviewed division policies and implementation of new policies to improve on customer experience and enterprise cost reduction including launching digital process transformation tools.
- Designed, implemented and executed automation, audit, billing and projects for finance leadership.
- Tracked and created variance report on Comcast's division business initiatives investment of \$58M.
- Created monthly executive summary/KPI for division's initiatives.
- Provided month-end financial variance analysis on initiatives.
- Researched, designed, and developed division level projects that deliver cost-effective services to support the Company's business objectives including new call center operations and partnerships.
- Evaluated outside service providers or contractors; provides direction in the development of tailored services; negotiates contract terms and conditions.
- Responsible for financial fraud and financial system efficiency projects for division office.
- **Award - Central Division Financial Fraud Project December 2013** – Recognition for implementing web- based fraud tools utilized by all fraud investigators in eastern U.S reducing fraud loss estimated at \$2M per month.

### **Americold Logistics – Corporate HQ (Atlanta, GA)**

March 2012 – July 2013

#### **Senior Financial Consultant** - Corporate Financial Planning & Analysis Team

- Developed monthly revenue report, win/loss and ad-hoc reports for senior financial managers, business development directors, CFO and COO.
- Created Customer Profitability Report by standardizing operational metrics across all Americold 135 warehouse sites.
- Developed annual budget for U.S and international subsidiaries (Australia, Argentina, China and New Zealand) via SAP systems. FX conversion from foreign currencies to USD for financial consolidation reporting.

### **Lexis Nexis (Alpharetta, GA)**

November 2011 -February 2012

#### **Financial Consultant**- Pricing & Revenue Department – Contract Engagement

- Reviewed pricing contracts and recommend pricing options for Business Services Division's yearly \$2B business.
- Developed monthly, weekly financial package, win/loss and churn report for Business Development management for business planning and strategic purposes.
- Created key performance indicators, dashboards and ad-hoc reports based on financial and operational results for senior management.

### **Equifax (Atlanta, GA)**

June 2007 – June 2011

#### **Director of Finance**

- Managed 3 Equifax's business units, Direct/Database Marketing Services, Credit Marketing Services, Compliances Services, by providing financial support and operational advice to each business unit's president and senior management.
- Built annual budget (\$120M in revenue and \$60M in expense) based on zero based budgeting by coordinating with operations leadership.
- Conducted and participated in **continuous improvement initiatives** with over \$10M in annual savings to the bottom line.
- Developed business cases for business units for operational improvements based on saving initiatives.
- Maintained IT costing chargeback report for monthly intercompany allocation across all business units at Equifax.
- Reviewed contracts for profit margin analysis.
- Created and reported on operations efficiencies via call-center and **fulfillment operations** metrics.
- Reported business subsidiaries' monthly financial results with U.S controller and operations leaders including Chief Operations Officer of Equifax.

- Developed business-case for capital expenditures such as software, hardware, real estates and facilities development using IRR, NPV and cash flow methodology.
- Oversaw 3 dotted-line third-party outsourced accountants (Genpact) from India.

### **Verizon Communications (Alpharetta, GA)**

September 2006 – June 2007

Senior Financial Analyst – International Landline Wholesale Costing

- Managed Verizon's data/voice costs based on service agreements in over 120 countries in support of company's \$3 billion annual revenue
- Coordinated daily with counterparts from Europe and Asia/Pacific operations to reduce expenditures via dynamic call-routing solutions and wholesale cost modeling adjustments.
- Calculate daily cost rate including conversion of FX and SDR.
- **Award - Employee of the Month – February 2007** – Recognition for developing database to support day to day Europe's costing model.

### **Comcast Communications (Atlanta, GA)**

January 2004 – September 2006

Southern Division Senior Operations Analyst

- Led 18 operations analysts across 14 call centers in support of \$3 billion in yearly revenue from cable, internet, and voice-over-IP products.
- Reviewed and conducted due diligence on call center software and hardware for Comcast's Southern Division profit centers.
- Spearheaded and implemented regional profit center Intranet website and creation of division data mart, which delivered consistent, timely, and relevancy in operational metrics and financial reporting
- Developed and reported on profit centers' sales representatives' commission payout.

### **EarthLink (Atlanta, GA)**

April 2001 – December 2003

Information Systems/Customer Relationship Management (CRM) Analyst

- Provided strategic input to marketing campaigns focused on customer retention utilizing weekly and monthly customers' service usage reports.
- Collaborated with Statistical Modeling Team on campaign management projects via up selling and cross-selling techniques.
- Mined data warehouse that translated into actionable metrics for marketing department.

### **Military Service**

- **United States Navy** – Rank Lieutenant Commander (Select) - Navy Logistics Officer (Active Secret Clearance)  
Aug 2010 – Current  
2015 – Current: U.S Navy Six Fleet (European Command) Supply Officer and Operations Planner  
2014 – 2015: East Africa: Government Property Manager responsible for inventories totaling \$150M  
Lead Government Contracting Officer Representative with KBR service contract - \$58M per annum  
2010 – 2014: U.S Navy Fourth Fleet (South America Command): Logistic officer

### **INFORMATION SYSTEM SKILLS**

**Financial Software:** Hyperion Planning – Web Based, SAP Business Objects Planning & Consolidation (“BPC”).

**Programming:** Basic SQL

**College Information Systems Training:** C++, Local Area Network, Database Management

### **LANGUAGES**

Conservational Bahasa Malaysia, Mandarin and Cantonese (Chinese)

Basic Spanish and French