# **ALIREZA TABRIZI**

# **OPERATIONS & STRATEGY EXECUTIVE**

Cross Geographical & Cultural Team Integration • Strategic Business Unit Development & Execution

Highly accomplished and focused client operations and services executive with an indelible reputation for delivering inventive business strategies and client-focused solutions that improve margins. Recognized for transforming operation systems profitably and productively

**Celebrated for strong leadership**, conceptualized and delivered the first PMO, Account Management, and Implementation Services teams from ground-up; mobilizes top-tier talent to create high performing cultures **Recognized by peers, subordinates, and senior leaders** for tenacity and aptitude to handle the subtleties of a rapidly changing environment; the collaborative partner aligning with stakeholders to design and execute business strategies.

- Fiscal Accountability and P&L Management
- Mergers, Acquisitions, Process & System Integration
- Cross Cultural Talent Training & Development
- Client & Executive Relationship Management
- Risk Management, Performance Metrics & KPIs
- Strategic Business Planning & Execution

- Healthcare IT, Integration & Interoperability
- Enterprise Project & Program Management
- Product Management & Scrum/Agile Execution
- Sales Operation & Funnel Management
- Real Estate Policies, Regulations & Compliance
- Adept at Negotiations & Building Compromise

# **PROFESSIONAL PROGRESSION**

# FOUNDER & CEO ► MYCRIB 360 ► ATLANTA, GA ► 2016-PRESENT

Serving as the Managing Broker, founded MyCrib 360, a boutique residential Real Estate Brokerage with a vision of service excellence, coupled with innovative listing & consultative solutions, in contrast with traditional brokerages

- Initiated & fostered rapport with property owners, buyers and investors secured repeat international buyers
- Drafted complex agreements -- agency, myriad of purchase & sale agreement, lease-purchase, and options
- Analyzed market trends and produced detailed CMAs, collaborated with a broad range of designers, contractors and structural engineers for rehab project estimation for investor clients
- Developed purchase & sale pricing strategy through cost-benefit analysis and P&L projections based on renovation costs, holding costs, and closing/legal costs - compiled risk assessment based on market activity & DOM for flips and/or rental investments based on regional supply & demand
- Led successful campaigns for brand awareness through SEO/PPC and traditional marketing
- Developed best practices & processes, authored the brokerage Policies and Procedures per GA Real Estate Law
- Identified and implemented CRM, Documentation, Compliance, and Accounting tools
- Forged relationships with technology & MLS vendors, service providers, mortgage brokers, and closing attorneys

### **KEY ACCOMPLISHMENTS:**

- ✓ Through successful brand awareness campaigns, consultative approach, creative pricing & value proposition built
  a pipeline of \$15.7M in sales & acquisitions, amassing a network of repeat investors, & luxury clientele with
  valuations in excess of \$1M
- ✓ Recipient of the "Top Producer Award" among 1100 agents, gross sales of \$2.1M in August 2017 (Independent)
- ✓ Board Member, Atlanta Realtor Association Habitat for Humanity; raised funds, secured sponsors and recruited 40+ volunteers, successfully completed build in November 2016

## VICE PRESIDENT, CLIENT OPERATIONS ► STREAMLINE HEALTH ► ATLANTA, GA ► 2014-2016

Hired as the Chief Executive Officer direct report, oversaw Client Operations for the Healthcare IT Software and Service Company with \$28M in revenue. Led PMO, Implementation & Professional Services, Consulting, Account Management, and Client Support Services across 5 Enterprise Software Solutions

Aligned with cross-functional management and executed five strategic initiatives among Client Centricity,
 Employee Engagement, Culture of Transparency, Servant Leadership, and Productivity

- Managed four Directors, two Managers, 50+ associates; delivered various SaaS and client-site enterprise solutions across global footprints and ~\$7M operating budget
- Oversaw creation of project revenue forecasts, project schedules, and project resource allocation
- Provided executive governance of client projects across the implementation & professional services organizations, ensuring a regular project reporting cadence with PMs, Account Executives, and Directors
- Partnered with C-suite to define strategic plans and set organizational goals, aiming at delivering best-in-class customer service, increased client satisfaction & retention, revenue growth and profitability
- Supported business operations, M&A integrations, and growth strategies through the delivery of defined plans, organizational goals, objectives, and metrics by Key Performance Indicators (KPIs) and utilization targets
- Managed the Client Services BU to achieve revenue and expense goals by project prioritization, planning & executing revenue generation campaigns, and proper capacity planning of billable and non-billable resources
- Established formal communication channels with product management for feedback & product enhancements

### **KEY ACCOMPLISHMENTS:**

- ✓ Established the first formal PMO, delivered a scalable service organization by integration and restructuring team executions of multiple companies M&As
- ✓ Grew professional services revenue by 14% FY14, and 27% FY15, enabled \$450K in unrealized revenue, operating average 16% under budget, turning the client services organization profitable for the first time in 5 years
- ✓ Achieved six- week Enterprise Content Management solution go-live by implementation process overhaul
- ✓ Produced 21% in services, consulting bookings optimized sales by the first Account Management team accountable for retention and inside sales
- ✓ Led a 40% reduction in delinquent A/R by restoring relationships critical channel partners and enabled new business
- ✓ Undertook customer support, reduced open tickets by 48% in five months; created "best practices" that enabled beneficial relationships with critical stakeholders on significant and influential accounts
- ✓ Executed P&L solutions and strategies across platforms that initiated two significant corporate asset transactions
- ✓ Formed a joint engineering and product management organization; positioned leaders, transformed STRM to Agile operation

## FOUNDER & CEO ► SELL BY SWAPS, LLC ► ATLANTA, GA ► 2013-2015

Self-funded the development of a mobile-optimized multi-solution "For Sale by Owner" real estate marketing platform enabling consumers to advertise homes for sale or swap homes with other sellers nationwide based on matching criteria

- Oversaw all business operations product design & management, business development, finance, and marketing
- Developed 12 month roadmap of functional enhancements post-launch
- Successfully applied social media, SEO/SEM strategies for user adoption

### **KEY ACCOMPLISHMENTS:**

- ✓ Designed a multi-solution real-estate marketing website, successfully beta-launched in March 2014
- ✓ Outsourced product development offshore with 70% cost savings
- √ Topped over 250 users nationwide, generated multiple investment & acquisition leads

# DIRECTOR, PRODUCT MANAGEMENT ► MEDSEEK ► ATLANTA, GA ► 2011-2013

Managed a \$2M operating budget and a team of 14 Product Managers, Product Analysts, and Developers reporting to the Chief Technology Officer. Delivered product management direction for the Healthcare IT Software and Services Company

- Outlined well-defined patient portal roadmaps, executed functional gap analysis on de-coupled integration/content management platform; created actionable strategies for course correction
- Generated and sustained product enhancements backlogs through multiple collaborations across business unit;
   established priorities, future releases, and refined requirements
- Determined customers' needs by directing the research needed to obtain market information. Negotiated contracts and worked with internal legal colleagues to establish appropriate regulatory approaches
- Ran beta and pilot programs with select customer development partners for early-stage product innovations.
   Achieved successful product launches through product lifecycle partnerships with Client Operations
- Presented due diligence results on strategic partnerships, vendor integrations, system interoperability; led market research, competitive analysis, and pricing strategy efforts

- Engaged Sales and Client Operation organizations, delivered new product features and enhancements initiatives
- Communicated product strategy to customers, partners, and industry forums
- Prepared short-term and long-term product sales forecasts and special reports and analyses

## **KEY ACCOMPLISHMENTS:**

- ✓ Executed an organizational transformation focused on the "product," metrics-driven which produced over 50% increase promptness with project timeline completions
- ✓ Shaped electronic healthcare data compliant integrations and content management platform to "meaningful use," leveraged industry standards for HL7, HITSP CCD/CDA, IHE PIX/PDQ, XDR/XDS; created seamless user experiences across multiple solutions
- ✓ Headed efforts with EHR, EMR and HIE vendors such as Cerner, NextGen, Kryptiq, GE, Allscripts, and dbMotion, successfully developed API and Web Service integrations
- ✓ Implemented open source Integration and EMPI solutions that led to savings in excess of \$400K

# DIRECTOR, IMPLEMENTATIONS ► NUANCE COMMUNICATIONS ► ATLANTA, GA ► 2010-2011

Oversaw a \$3.3M budget and led a sizeable team over 50; 30+ onshore implementation resources and 20 offshore full-time and contract employees. The collaborative connection between corporate leadership and over 70 regional Vice Presidents and Directors in the transcription clinical documentation business, Transcend Services acquired by Nuance Communications

- Administered full project implementations through defined project scopes and detailed plans
- Collaborated with Sales to secure new business, led engagements outlined requirements, delivered SLAs and SOWS; ensure timely delivery and client satisfaction
- Implemented repeatable processes to ensure maximum efficiency and project profitability
- Facilitated working sessions & project inefficiencies; teamed across functions and created corrective action strategies
- Mitigated project risks through proper issue escalation and resolution processes, and a thorough grasp of project downstream impacts; enabled successful executions

### **KEY ACCOMPLISHMENTS:**

- ✓ Restructured the implementation organization, and integrated resources from several mergers
- ✓ Delivered the first PMO defined and enforced implementation "best practices" and processes; enabled project dashboards that resulted in actual statuses and reporting
- ✓ Facilitated cross-functional training which saved \$280K by eliminating contractor dependency.
- ✓ Established the first companywide \$150/hour billable rate for PFS services and/or product enhancements, generating revenue in excess of \$50K in 6 months

# DIRECTOR, INTEGRATION SERVICES ► DOCUSYS ► ATLANTA, GA ► 2008-2010

Oversaw deployment of Anesthesia Information Management Systems (AIMS), training of end users, managed the interoperability initiatives, built industry-first interfaces & adopted open-source Mirth Connect to enhance integration capabilities, while eliminating over \$200K in annual enterprise integration suite license fees

## SR. CONSULTANT ➤ SAIC & NORTHROP GRUMMAN ➤ ATLANTA, GA ➤ 2006-2008

Led design & development of the pilot data exchange platform for CDC's National Syndromic Surveillance Program (NSSP) BioSense for collecting & aggregating clinical data related to unusual levels of illness from ERs nationally for early detection and mitigation of potential disease outbreaks; led the design of CDC's Countermeasure Inventory Tracking (CIT)

# PROJECT MANAGER ► MEDQUIST ► ATLANTA, GA ► 2002-2006

Managed deployment and end-user training of enterprise SaaS transcription solutions for hospital HIM departments, interfacing to EMR, EHR, PACS and LIS systems; deployed company's largest client with \$2.5M+ annual revenue SR. PROGRAMMER ► LABCORP ► NASHVILLE, TN ► 2001-2002

Created EDI, HL7, HTML & Flat Files using MLLP, (S)FTP, & ODBC connections, leveraging Cloverleaf Integration Suite HEALTH INFORMATION ANALYST ► VANDERBILT UNIVERSITY ► NASHVILLE, TN ► 1999-2001

Entry-level IT, desktop and interface monitoring and support

# **EDUCATION**

PURSUED, MASTER OF BUSINESS ADMINISTRATION **TENNESSEE STATE UNIVERSITY**BACHELOR OF SCIENCE IN BIOLOGY **BELMONT UNIVERSITY** 

# **CERTIFICATIONS**

HL7 CLINICAL DOCUMENT ARCHITECTURE CERTIFIED SPECIALIST
CLOVERLEAF LEVEL 1 & 2 CERTIFIED
GE MEDICAL SYSTEMS MUSE
GA REAL ESTATE SALES & QUALIFYING BROKER LICENSE

November 18, 2019

The Honorable Brian Kemp Governor of the State of Georgia 206 Washington Street Atlanta, GA 30334

Submitted Via Public Application Portal

Dear Governor Kemp,

I respectfully submit for your consideration this application to serve as the next United States Senator from the great state of Georgia.

I have long considered how I can give back to our country through public service. Please find attached a summary of my business and life experience that I believe qualifies me to serve effectively in this important position.

From working on the family farm to creating jobs and opportunity in the business world, I have been blessed to live the American Dream. I am offering myself to serve hardworking Georgians as a political outsider in the United States Senate to protect that dream for everyone.

It is important – now more than ever before – to have leaders with significant life and business experience outside of politics representing Georgia families in Washington, D.C. Politicians with radical agendas threaten to undermine and destroy all that has made this country the shining beacon of liberty and opportunity in the world. If selected, I will be a new, common sense voice for hardworking Georgians and all Americans who believe in freedom, hard work, and opportunity for all.

If chosen, I will stand with President Trump, Senator David Perdue, and you to Keep America Great. Together, we will grow jobs, strengthen the border, shutdown drug cartels and human traffickers, lower healthcare costs, and protect our national interests – at home and abroad.

I will champion our farmers and Georgia's oldest and largest industry – agriculture. I will protect our military installations and the communities they support. Most importantly, I will be a steadfast partner with you to put hardworking Georgians – not the status quo or the special interests – first.

Governor, thank you for your service and all you are doing to keep our state safe and strong. I humbly ask for the opportunity to serve and build on the efforts to move our great state and country forward.

Sincerely,

Kelly Ł. Loefflei

# **KELLY L. LOEFFLER**

Business and civic leader. Lifelong Republican. 2010 Georgia Victory Finance co-chair, 2012 Georgia Presidential Elector, 2019 Presidential delegate to FIFA Women's World Cup. Grew up working on family corn and soybean farm, 4-H member, waitress in high school and college.

### Present:

# Bakkt, majority-owned by Intercontinental Exchange (NYSE:ICE)

Co-founder and Chief Executive

Member of Executive Management Committee of Intercontinental Exchange, Inc.

## **WNBA Atlanta Dream**

Co-Owner and Co-Chairman, Member of WNBA Board of Governors

# **Georgia Power**

Member, Board of Directors

# **Grady Memorial Hospital Corporation**

Member, Board of Directors

# **Georgia Research Alliance**

Member, Board of Trustees for non-profit public-private partnership for research

# **Skyland Trail**

Member, Board of Directors for non-profit mental health treatment organization

# Loeffler Farms

Co-Trustee of family corn and soybean farm

# Past Experience:

Intercontinental Exchange, Inc. (NYSE: ICE)

Atlanta, GA

Chief Communications and Marketing Officer (through 2018)

SVP, Corporate Communications, Marketing & Investor Relations (through 2017)

Member of Executive Management Committees: ICE and NYSE Group

Chairwoman, ICE NYSE Charitable Foundation

Crossroads Investment Advisers, LP

Associate Director, Investor Relations

Dallas, TX

William Blair & Company, LLC

Equity Research Associate, Consumer Retail Sector

Chicago, IL

# Solomon Smith Barney/Citibank Global Asset Management Equity Research Associate, Global Large Company Sector

Toyota Motor Sales, USA/Lexus Motor Sales US District Account Manager Torrance, CA; Kansas City, MO; Chicago, IL

# **Education:**

DePaul University, Kellstadt Graduate School of Business MBA, International Finance and Marketing Worked in retail sales during MBA.

University of Illinois at Urbana-Champaign
B.S., Marketing, College of Commerce and Business Administration
Employed throughout college.

# Recognition, Achievements and Service:

- Distinguished Alumni Award, University of Illinois Geis College of Business, 2019
- U.S. Presidential Delegate to FIFA Women's World Cup in France, 2019
- Georgia Victory Co-chair, Georgia Republican Party, 2010
- Georgia Presidential Elector, Republican Party, 2012
- CFA (Chartered Financial Analyst) Charterholder, earned September 2001; member, CFA Institute
- Former Board of Directors -- American Red Cross, Metropolitan Atlanta
- Atlanta Sports Council, 2012-2014
- James Magazine Georgians of the Year, 2015
- YWCA Academy of Women Achievers, 2015
- Atlanta Pet Rescue Mercy Award, 2015
- Millennium Gate Prize honoring excellence in the arts, science or business, 2013
- Georgia Trend 100 Most Influential Georgians, 2013
- Completed two marathons: Anchorage and Chicago
- 10-year member of 4-H
- Early career experience: farm-related duties, waitress, hostess and bussing tables; retail sales and clerical roles

Byard Falls Edwards, Jr. NPI

Academic Appointment: Assistant Professor, Renal Division, Emory University, 7/1997 - 8/2009

Clinical Appointment: Medical Director:

DaVita West Dialysis Center, Atlanta, Ga., 12/1997-8/2009, 11/2009-2/2015

DaVita Midtown PD Center, Atlanta, GA, 11/2009-10/2011 DaVita Midtown Home HD Center, Atlanta, GA 11/2009-12/2010

Physician Employment: 7/1993- 7/1997 Private practice, Fort Walton Beach, Fl

7/1997- 8/2009 Emory Healthcare, Atlanta, Ga.

9/2009- present United Renal Associates of Georgia, PC

Founder: United Renal Associates of Georgia, PC (dba UReA of GA)

Birth: 1954, Cleveland County, North Carolina

Home Address: Newnan, GA 30265

Email Address:

Licensure: American Board of Internal Medicine: Diplomate Internal Medicine: 1991, 2008, 2019

Diplomate Nephrology: 1997, 2008, pending

Georgia Medical License: 1993- present

DEA: 1993-present

Education: 1972-1976 B.A. Chemistry and Psychology, University of North Carolina,

Chapel Hill, North Carolina

1978-1982 Physiology, PhD program, Tulane, New Orleans, Louisiana 1984-1988 M.D. Louisiana State University, New Orleans, Louisiana

1988-1991 Internal Medicine Residency, Emory University, Atlanta, Georgia 1991-1993 Fellowship, Nephrology, Emory University, Atlanta, Georgia

### Bibliography:

## Research Articles:

- 1989. Edwards BF, Redding TW, Schally AV. The effect of gastrointestinal hormones on the incorporation of tritiated thymidine in the pancreatic adenocarcinoma cell line (WD PaCa). Int J Pancreatol. 1989 Sep;5 (2):191-201.
- 2. 1979. Di Luzio NR, Williams DL, McNamee RB, Edwards BF, Kitahama A. Comparative tumor-inhibitory and anti-bacterial activity of soluble and particulate glucan. Int J Cancer. 1979 Dec 15;24 (6):773-9.

# Review articles:

1. 2001. B.F. Edwards. Postoperative renal insufficiency. Med Clin North Am. 2001 Sep; 85 (5):1241-54.

### **Book Chapters:**

- 1. 2001. B.F.Edwards. Chronic Renal Failure. In: Ambulatory Medicine Case Book. Eds: Doyle, J. & Martin, L Philadelphia: Lippincott, Williams, and Wilkins.2001: 386-393.
- 2. 2001. B.F.Edwards. Nephrolithiasis. In: Ambulatory Medicine Case Book. Eds: Doyle, J. & Martin, L Philadelphia: Lippincott, Williams, and Wilkins.2001: 582-587.
- 2001. Nina S. Garas, B.F.Edwards. Acute Renal Failure. In: Ambulatory Medicine
  Case Book. Eds: Doyle, J. & Martin, L Philadelphia: Lippincott, Williams, and Wilkins. 2001: 379-385.
- 4. 2001. Yacob Ghebremeskel, B.F.Edwards. Proteinuria. In: Ambulatory Medicine Case Book. Eds: Doyle, J. & Martin, L Philadelphia: Lippincott, Williams, and Wilkins.2001: 394-399.

Areas of applied innovative clinical therapeutic interventions: inflammation, pain, shock, SIRS, calciphylaxis, nephropathies, PAH in ESRD, myalgia in ESRD, urticaria in ESRD

Personal Statement: The enhanced reduction of free radical formation in disease states can alter the disease progression and outcome.

# Byron German

# Customer Service Representative/Dekalb Utility Customer Operations - Hire Dynamics Atlanta

Atlanta, GA 30349



### **Uber Driver Partner**

Uber Technology Services - San Francisco, CA December 2016 to Present

Diamond stays driver with over 8000 trips.

# **Customer Service Representative/Dekalb Utility Customer Operations**

Hire Dynamics Atlanta - Atlanta, GA September 2016 to February 2017

Conduct customer service in DeKalb County utilities call center. Utilized CPAK software solutions as a centralized system to track and monitor DeKalb County's utility customers.

- Create new accounts
- Make payment arrangements
- Track customer water usage

Marketer/Rent The Box, LLC - Atlanta, GA May 2012 to October 2015

as assigned. Conduct and coordinate advertising campaigns via the internet, local publications and flyers. Identify key target demographics to develop new marketing strategies to increase orders. Communicate benefits and incentives to leasing agents at apartment/condominium properties. Participate in Atlanta Apartment Association's annual trade show for networking opportunities.

- Established search marketing campaigns on Bing and Yahoo search engines.
- Planned and executed all online marketing copy
- Coordinated classified ads in the Creative Loafing and Marietta Daily Journal papers & websites.
- Facilitated the distribution of flyers to over 250 apartment properties and residences.

# **United States Department of Treasury Contractor**

URS Federal Services - Atlanta, GA May 2011 to September 2012

Operated a diesel powered 13-ton truck on and off government installations. Picked up, transported and delivered up to 14,000 pounds parts, material, equipment and components to pre-determined destinations. Transported Hazardous Materials needed in order to perform mission requirements.

- Travelled 60 miles daily in light and heavy traffic for 16 months without incident.
- Identified tire hazards that prevented equipment failure during operation.

# Volunteer Driver/Meals-on-Wheels Program

Meals-on - Atlanta, GA January 2009 to May 2011

Deliver meals to homebound elders, while providing limited daily contact with program participants. Report any information that presents a question or concern for a clients well being. Be dependable. Act as a safety check and source of companionship for clients.

- Transports meal to clients twice a week as a minimum.
- Commended for filling in as a substitute driver as needed.

### **Owner and Creator**

Free Shipping Catalog.com April 2005 to March 2011

Designed, created and published an affiliate website that facilitates the sales of third party's stores to overseas shoppers with military post office addresses. Received commissions on each sale determined by store and item. Used search engines and overseas publications local to market to promote the website.

- Coordinated with merchants to established affiliate agreements with over 100 third party stores.
- Made site editions through direct manipulation of Hypertext Markup Language (HTML) code.
- Expanded the site to include 19 distinct categories of stores.
- Utilized Google analytics to analyze traffic patterns.
- Planned and implemented all marketing copy.

### **Telecommunications Installer**

AT&T - Woodbridge, NJ October 2010 to December 2010

Assembled, erected, mounted and aligned AT& T Central Office System hardware. Distributed and secured cable. Perform basic wiring functions including fiber optic and coaxial cabling. Butt, striped, fanned, formed and connected cabling for termination to various pieces of telephony hardware. Mounted and stenciled telecommunication units, terminal blocks, and interconnect panels.

- Performed all work in conformance with AT&T installation specifications.
- Selected to work in AT&T Data Centers as well as Central Offices.

# **Assistant Operations Officer**

United States Army Garrison - Mannheim June 2004 to March 2005

## Germany

Prepared courses of action and recommended decisions to the Garrison Chief Executive Officer for 10 military installations. Coordinated closely with the Director of Logistics to ensure plans and operations are logistically supportable. Planned and supervised training and soldier education programs for subordinate units.

- Coordinated force protection operations and community runs for 30 separate units.
- Determined the placement of force protection assets securing eight community military bases.
- Planned two honors ceremonies recognizing retirees among the 15,000-member community.

# **Projects Officer**

United States Army Garrison - Mannheim November 2002 to May 2004

### Germany

Selected to facilitate the initial fielding of United States Army Europe's Installation Access Control System for 10 bases covering 938 square miles. Supervise fielding of the Installation Access Control System. Published community fielding plan identifying and scheduling more than 15,000 required to be registered in a secure database. Coordinated training for temporary hires minimizing the disruption of all ready assigned personnel.

- Marketed the plan using Armed Forces Network radio and television, community website and flyers.
- Coordinated the use of eight facilities to register more than 15,000 personnel.
- Coordinated access to the Secret Internet Protocol Network to register personal data and fingerprint minutia.

# **Supply and Logistics Officer**

United States Army Garrison - Mannheim November 2001 to November 2002

### Germany

Provided logistical activities support relating to vehicle management, transportation of government and personal property, port calls and official travel, procurement of supplies and services, property book accountability, and fuel management services to more than 15,000 personnel and 938 square miles of terrain.

- Coordinated logistical support to National Guardsmen providing augmented security in response to 9/11.
- Supervised 89 employees and a budget over \$2.1 million in absence of the Director of Logistics.
- Designed Activity Based Management to measure viability of Transportation and Property Book operations.

# **Company Commander**

Headquarters & Headquarters Company - Mannheim October 1999 to November 2001

5th Signal Command, Mannheim, Germany

Planned, coordinated and executed administrative, logistical and training support for over 550 soldiers and civilians to the Army's only active duty Theater Signal Command Headquarters. Established and enforced policies, procedures and quality of life initiative for the headquarters. Responsible for maintain accountability for over 750 lines of organizational and installation property.

- Conducted first ever Quarterly Training Brief to the Commanding General.
- Commended for designing a 9/11 Base Defense plan that was used as a model seven other bases.
- Improved equipment accountability to no losses by re-designing a new hand receipt hierarchy.
- Maintained accountability for property valued in excess of \$25 million.

# **Logistics Officer**

Headquarters & Headquarters Company - Mannheim January 1999 to October 1999

5th Signal Command, Mannheim, Germany

Provided support to the Deputy Chief of Staff for Logistics in support of mission objectives. Leveraged existing networks and expanded others. Anticipated mission requirements and prepare alternatives courses of action. Evaluated, redesigned and executed logistic processes for mission support.

- Planned and coordinated the annual banquet at an offsite facility for the entire command and staff.
- Coordinated and supervised on site reviews of subordinate units' logistic and supply operations.
- Remained on call to provide expertise and coordinated assistance to subordinate units during contingencies.

# **Water Operations Officer**

559th Quartermaster Battalion, Hunter Army Air Field - GE July 1996 to March 1998

## Georgia

Coordinated, designed and planned operations for the Army's only active duty Water Supply Battalion. Coordinated and supervised the production, storage and distribution of bulk potable water operations in order to accomplishment the mission. Monitored operations to ensure they are minimizing environmental damage within the scope of the operational situation.

- Coordinated off shore salt water training operations on Tybee Island, Georgia.
- Coordinated logistical support for government personnel during Operation Olympic Support in Atlanta.
- Served as Chief of the Battalion Operations Center's at night.

# **Platoon Leader**

512th Quartermaster Company/559th Quartermaster Battalion, Hunter Army Air Field - GE December 1994 to July 1996

# Georgia

Commanded platoon activities, reconnoiter and select operating sites, and perform quality surveillance. Developed layout plans, and prepared contingency plans. Consolidated, prepared and reviewed technical, personnel and administrative reports. Provided administrative, logistical and training in support of 60 soldiers.

- Supported Operation Sea Signal providing 25 million gallons of potable water to Haitian migrants.
- Selected to lead as Task Force Command for Bright Star Exercises '95 in Egypt.
- Maintained accountability for one million dollars of equipment.

## Education

# **Bachelors of Science in Systems Engineering**

United States Military Academy - West Point, NY 1994

# CHARLES W. FOLEY II

♦ Hull, Georgia 30646 ♦

# **SUMMARY OF QUALIFICATIONS**

Proven success improving operations and establishing standards in a poultry environment. Extensive background planning, directing, and organizing programs designed to meet and exceed corporate objectives. Experienced in training, motivating and developing other employees. Solid track record of consistently exceeding corporate goals through effective inventory management, GMP implementation, and effective 5S programs. Excellent time management skills and able to work with minimal supervision.

- Experienced collecting, preparing and evaluating research samples
- Skilled at maintain accurate records of experimental data
- Able to identify unexpected results and initiate action to resolve issues

# PROFESSIONAL EXPERIENCE

# USDA ARS, NATIONAL POULTRY RESEARCH CENTER – Athens, Georgia May 2019 – present Animal Caretaker

Chosen to accomplish all requirements as established for the planning and production of eggs and poultry needed for research purposes. Provides feed to animals and terminate poultry using accepted practices. Assists in setting eggs, maintaining incubation equipment at proper temperature and humidty settings, and pulling hatches as needed. Certified to operate forklift. Follows strict biosecurity plans.

• Appointed to IACUC (US National Poultry Research Center Institutional Animal Care & Use Committee) to represent USDA interests and help insure the highest standard of animal care.

Purina – Hartwell, Georgia

**February 2019 – May 2019** 

# **Production Operator**

Hired to learn operations of new production plant (still under construction).

# ALEXION BIOPHARMA—Athens, Georgia

2000 - 2017

# R&D Hatchery Supervisor/Incubation Lead Tech

2002 - 2017

Oversaw hatchery operations and flock regeneration for innovative biotechnology research company. Implemented 5S program, collected research data, planned flock growth strategies, and organized the collection, storage and incubation of fertilized eggs.

- Implemented GMP procedures designed to ensure consistency and minimize risk exposure of contamination of Kanuma (innovative new drug).
- Established all SOPs for hatchery operations, ensuring efficient and quality results of future operations.
- Utilized problem-solving experience to identify deficiencies in process methods and implement solutions, resulting in significant increases in fertilization rates.
- Exceeded hatch rate goals by carefully analyzing existing procedures, recognizing areas needing improvements, and implementing new processes.
- Improved long-term viability of operations through effective implementation of biosecurity standards and cleanliness processes.
- Organized and analyzed precise data on flock of 14,000+ chickens through use of wing bands and detailed record keeping.

*Farm Foreman* 2001 – 2002

Promoted to direct all daily operations and supervise farm staff. Ensured experimental poultry receive proper care by training farm personnel in proper procedures of vaccinations and pest control. Conducted

# CHARLES W. FOLEY II

Hull, Georgia 30646 ♦

performance evaluations of employees and recruited new personnel when needed. Coordinated with lab personnel to determine breeding schedules for experimental birds. Tracked all set eggs, hatch chicks, wing band numbers, and flock progress in computer databases. Assisted in experimental procedures by providing blood and semen samples from targeted birds. Attended research meetings to keep informed of all current experiments and anticipate flock requirements. Acquired and maintained adequate farm supplies needed for smooth operations.

- Ensured regulatory compliance by observing and complying with USDA and university guidelines regarding care and handling of birds.
- Maintained operational consistency by preparing and posting standard operating procedures for farm operations.

# Senior Poultry Caretaker

2000 - 2001

Chosen to provide daily animal care and operate poultry research farm. Accountable to maintain high cleanliness standards for accurate research opportunities. Daily responsibilities included feeding, caring, and artificially inseminating chickens for detailed research projects. Challenged to evaluate and find solutions to everyday operational procedures.

- Effectively supported scientific experiments by incubating and hatching eggs by specific request, and collecting egg and blood samples.
- Recorded research data and reporting success/fail rates to scientists on a regular basis.

# SAM'S CLUB – Bogart, Georgia

1993 - 2000

# Stock/Night Shift Supervisor

Recruited to maintain quality standards for a mass merchant member-only warehouse. Provided exceptional leadership skills by managing the freezer/cooler department and maximizing efficiency of product replacement. Established practical departmental procedures that increased workflow and reduced stress.

- Preserved high quality standards by consistently maintaining company production levels.
- Chosen twice to be "Partner of the Month", reflecting exceptional customer service skills and company loyalty.

# CLEMSON UNIVERSITY DAIRY FARMS – Clemson, South Carolina

1988 - 1991

# Agricultural Aide III

Employed to conduct research for several projects, including two fat studies and bovine somatatropin research for American Cyanamid.

# **EDUCATION**

CLEMSON UNIVERSITY – Clemson, South Carolina Poultry Science, Co-editor Brooder Newsletter

COLUMBIA COLLEGE – Columbia, Missouri
Bachelor of Art Degree in Painting and Drawing

### Charles L. Jackson

# Madison, GA 30650

Olde South Insurance Consulting Sept 1999 – Present (retired) President/CEO

- < Advise Workers Compensation Carriers and TPAs
- < SITF and Recovery Service, Claims Audits for Carriers and Insurance Departments

American Interstate Insurance Company, Georgia 1988 - 1999 East Coast Regional Claims Manger

- Set up offices throughout the East Coast regional division of AIIC
- Supervise and coordinate the claims handling and procedures
- Company liaison for all legal issues for the Eastern Region
- Personnel review and supervision for all Eastern Region employees
- Contract TPAs and other outside providers
- < Maintain a diary of ongoing claims

GAB Business Services Inc., Georgia 1984 - 1988

P & C /Workers Compensation Claims Adjuster

- < Liability investigation and handling on large accounts
- < New business development
- Troubleshooting for conflicts between accounts
- Re-insurance product development

LibertyMutual Insurance, Georgia 1978 - 1984 Senior Claims Adjuster

< All lines claim losses

- < Workers Compensation specialty clients
- < New personnel training

### Education

University of Georgia, Athens, Georgia 1975 - 1978

**B.A. Business Economics** 

WoffordCollege, Spartanburg, S.C. 1973 - 1975

Licenses

Counselors License # CNR551231
Independent Adjusters License # IAR551231

# David Lee Moretz. Sr.

# Augusta, Georgia 30904

My years of service with former Congressman Doug Barnard, Jr. (10th District, Ga) provided an excellent training platform and service background to fulfill needs of Georgians needing a representative in the U.S. Senate who will service and represent their needs in our Nation's capital. The diversity of needs met and problems resolved for the constituency of the district during my tenure is forever imprinted in my DNA.

The following are all reasons, but certainly not an exhaustive list, I'm submitting my name for consideration: help correct legislatively current and potential future problems in the State and nation to meet current and future challenges; to help create both immediate and future opportunities for our citizens; initiate and be part of positive legislative efforts to enhance the quality of life in Georgia, the United States and the world; to not sit idly by and allow things to happen without trying—just my making calls and writing letters is not enough. The assistance I provided to Veterans and farmers in the district is forever one of my greatest sobering achievements as well as assisting small business owners with their challenges with the federal bureaucracy. Assisting communities with their applications for federal funding was critical to a community. There were many opportunities to resolve issues and each one was as important as the next. Along with my efforts, the entire congressional staff took great pride in our work for the Congressman assisting those in the district with the challenges they were having with federal agencies. Now it is my time to be in a different role but with the same outlook.

There are multiple issues of interest to me, to all Georgians and all citizens. Here are few: Agriculture—sustaining the family farm; developing national policies for enhancing the growth of the industrial hemp production; Veterans—ensuring and increasing the commitments to help, treat, and care for them; Health care—getting a grip on costs and making health care affordable to all and enhancing national guidelines for medicinal marijuana; Military infrastructure—maintaining and growing missions that affect our communities; Cyber and all the benefits of its growth in the area; Additionally, getting our industrial policy back on track to produce products in the US, thereby saving and creating jobs here versus sending them abroad; and the most recent hot topic affecting my home community—the saving of the Savannah River Lock and Dam and the need for proper and interested representation in the Senate...this is vital to saving the Lock and Dam.

You have hundreds of Georgians who love our country to choose from for this very responsible position. Your favorable consideration is appreciated. Thank you for your time.

# SUMMARY OF QUALIFICATIONS

• Extensive experience as 'hands-on' property manager for various property types: office, retail, warehouse.

- Budgeting experience for property management and office operations.
- Extensive history of customer/client goal oriented service.
- Results driven/value-added manager of real estate assets.
- Extensive history of commercial sales contracts, lease structuring and negotiation.
- Financial analysis skills.
- Effective written and oral communication skills covering all client/business types and scenarios.
- Extensive history using internet and computer software for real estate needs.
- Extensive history of multi-tasking.
- Quick, creative thinker for prompt problem/challenge resolutions.
- Working effectively with federal agencies.

SHERMAN AND HEMSTREET, Associate Broker fulfilling the needs of clients and assisting newer agents. October 2017 to present.

MORETZ & ASSOCIATES REALTY, LLC., full service commercial and residential sales, leasing and management real estate company. May 2011 to October 2017.

REX GROUP, Rex Property and Construction Management, Commercial sales, leasing and property management, February 2001 to May, 2011.

MEYBOHM COMMERCIAL PROPERTIES, LLC., Commercial Sales and Leasing Commercial Real Estate Department, Augusta, Georgia, March 2000 to February 2001.

SHERMAN & HEMSTREET, Inc., Senior Vice President, Commercial Sales and Leasing, Commercial Real Estate Department, Augusta, Georgia, 1989-March 2000. Promoted to Vice-President in 1993. Senior Vice-President, March 1997-June 1999.

U. S. CONGRESSMAN D. DOUGLAS BARNARD, Jr., Augusta, Georgia, 1984-1989. District Coordinator; Duties included coordinating activities, constituent services, and office administration in the three district offices; responsible for staffing and maintaining Augusta District Office; managed and handled multiple projects which required large amount of written and verbal communication between this office, the constituent, and the federal agency in question; represented the Congressman at public gatherings; apprised legislative staff of problem areas in current law; assisted in procurement of federal grants, loans or guaranteed loan proposals; coordinated and attended Congressional Briefings sponsored by Federal Agencies such as SS, IRS, HUD, ATF, and HHS.

U.S. CONGRESSMAN D. DOUGLAS BARNARD, Jr., Athens, Georgia, 1980-1984. *Director, Special Projects*; Responsible for assisting with grant applications, water and sewer applications and problems which required special attention; advised staff members on hard-to-handle constituent cases; informed the Congressman of district events; met via town meetings with individuals and groups on behalf of the Congressman and delivered their views to him; met with groups of young people to brief them on congressional duties; routinely assisted constituents in obtaining U.S. flags, tour passes, copies of bills or other pending legislation, publications, and handled emergency requests for passports.

JOHNSON, LANE, SPACE, SMITH & COMPANY, Atlanta, Georgia, February to November 1980. *Registered Representative*, New York Stock Exchange; Assisted the Head OTC Trader negotiate trades; assisted with trading in all areas .OTC, NYSE Common and Preferred Stock, Municipal and Corporate Bonds. Passed Registered Representative's Examination, 1980.

JAMES S. PEPITONE AND ASSOCIATES, Greenville, SC, October 1979.

Research Interviewer; Performed door-to-door marketing survey dealing with services offered by local financial institutions.

LYNDON B. JOHNSON INTERN PROGRAM, Washington, DC, June-August 1979. Summer Intern for Congressman Doug Barnard, Jr. (10<sup>th</sup>/ Georgia) Performed general office duties; answered constituent mail; helped coordinate mass mailings; and assisted legislative staff.

DIVISION OF SYSTEMS & COMPUTER SERVICES, Medical College of Georgia, Augusta, Georgia, February-June 1977.

Assistant Researcher II; Conducted time study, data and work flow analysis within Computer Services Department; presented findings, recommendations and conclusions to the Department Chief; recommendations were considered feasible and were implemented.

# **EDUCATION**

Augusta State University, Augusta, Georgia, 1980. B.B.A., Economics and Finance

# **ACTIVITIES**

Licensed in Real Estate, 1986-present (Georgia and South Carolina)

Member, Society of Industrial and Office Realtors (SIOR); designation achieved in 1998

Licensed Real Estate Qualifying Broker, licensed May 24, 2011.

Greater Augusta Association of Realtors- Board of Directors, 1994-1999

Progressed from Board member to Secretary to Treasurer. (Resigned from Board due to son's health)

Leadership Georgia, graduate, 1987

Leadership Augusta, graduate, 2004

Past volunteer for the following:

Downtown Advisory Panel, 2004 to 2009

Community Housing Resource Board, 1986

Children's Medical Center, Medical College of Georgia, member; Architect Family Advisory

Council, 1994

March of Dimes

American Cancer Society,

American Heart Association (Received Lifetime Achievement Award, 2006; Honoree for Heart Ball))

United Way

CMV Blood Donor

Georgia Transplant Foundation, Board Member, 2001-2003 Doctors Who Cook, executive committee; benefitting Children's Heart Program Athens Jaycees, President, 1982; Named Outstanding Jaycee President

# **PERSONAL**

Married to former Julie Ginn of Millen, Georgia

Children



PHONE:

EMAIL:

### **REFERENCES**

John Edwin Jones, Realtor

G. William Donaldson, Land Surveyor

Sheriff John Miles, Jr, Candler County



# DAVID C. ROBINSON

# Candler County Commissioner

# **EDUCATION**

# Cleveland State Community College, Tennessee

1980 - 1982

Associate of Applied Science in the field of Architectural Technology. Graduated with honors.

### **Metter High School**

1972 - 1976

College Prep Course Classes

### **WORK EXPERIENCE**

# County Commissioner District 3, Candler County Georgia

2013-Current

Duties include attending regular and called meetings. To work with other commissioners and staff to solve problems in the county and to make a budget each year. We still pray before every meeting and recite the Pledge of Allegiance.

# Robinson Rentals Owner/Operator

2002-Current

I have a rental business and work all facets of renting housing units to perspective renters. I am also a state certified septic system installer.

#### Donaldson Surveys Party Chief/Draftsman

1983-2002

Began work as a manual draftsman and later drew plats on the computer. I also learned all facets of land surveying from searching courthouse records for information needed, setting up boundary surveys, topographic surveys and doing field calculations as needed with data collector.

# THE REASON I FEEL I WOULD BE A PERFECT CANDIDATE TO FEEL THE REMAINDER OF JOHNNY ISAKSON'S SENATE SEAT

I am from a small Bible-belt community where we still believe in God, the Christian church, the right to bear arms for hunting and to defend ourselves as well as the right to life. My father was a local general practitioner medical doctor for nearly fifty years and my mother was the FIRST AND ONLY woman Mayor of Metter. It will give me a great honor to vote with President Trump's agenda and even though for a one-year experience it would be my life-time dream of working and trying to improve the Washington D.C. establishment. Please consider me for this position.

# Gary R. Denning Marietta, GA 30068

### SUMMARY-

- A transformative and top-performing corporate development, M&A and strategy professional with a track record of accomplishment in Board interaction, corporate leadership, project management and industry insights. Ability to engage and build rapport with decision makers and align efforts with strategic objectives to drive results. Trusted advisor/confidante to numerous CEOs, CFOs and Boards.
- An ideal transition candidate to fill the Senate seat of the honorable U.S. Senator Johnny Isackson. Key areas of interest and experience include:

## Business/Job Growth

- o 17 years of investment banking and banking experience
- 3 years as a corporate executive in corporate development, M&A and strategy (Axiall Corporation, public GA company with ~\$5 billion of sales)
- o 5 years as a corporate consultant in M&A, strategy and growth
- o Small business startup—heavily involved in startup of wife's veterinary hospital in Roswell, GA (family owned company with under \$1 million of sales)
- Serving on Board of private equity owned industrial company in Roswell, Arclin Inc. (private GA company with ~\$500 million of sales)
- o Former member of North Fulton Chamber of Commerce and Roswell Next
- o MBA in Finance from Fordham University

# • Education Advocate

- o 6 years as a teacher in private and public elementary and middle school
- Served on Board of charter School Governance Council of public middle school (Crabapple Middle School)
- Serving as Trustee on Board of private elementary, middle school and camp (High Meadows School)
- o MA in Teaching from Emory University

## • International Affairs

- o Worked on over 50 business deals involving international business
- Have travelled to 25 countries on business and leisure to understand cross border activities and learn foreign cultures
- o National defense is a priority (have married into an Army family)
- o BA from Duke University in Political Science with focus on international affairs, domestic policy and business

# Agribusiness

- o Grew up as a 4H kid raising chickens and participating in youth agriculture leadership programs
- o Worked with fertilizer and seed companies on several projects
- o Lived on hobby farm for a year (horses, chickens)
- Married to a veterinarian so we own horses and have rescued many animals
- o Volunteer advocate for policies that protect farms, air quality and coastlines

# **WORK EXPERIENCE**

# **DENNING CONSULTING, Atlanta, GA**

April 2017 to date

Since completing the sale of Axiall and helping new owner Westlake during transition, have been serving as an independent business consultant. Currently advising corporations on the sale of noncore businesses, consulting middle market private companies on M&A and strategy, and assisting private equity groups with M&A due diligence and Board related activities.

# **AXIALL CORPORATION, Atlanta GA**

Feb 2014 to Mar 2017

| Vice President, Head of Corporate Development, M&A, Strategy | 2016         |
|--|--------------|
| Vice President, Head of Corporate Development and M&A        | 2015 to 2016 |
| Managing Director, Head of Corporate Development and M&A     | 2014 to 2015 |
| Corporate Development and Strategy Consultant                | 2014         |

Responsible for corporate development, M&A and strategy activities of \$5 billion public company active in chemicals and building products. Became direct report to CEO.

SCHOOL TEACHER, High Meadows School, Roswell, GA

2007 to 2013

TEACHING INTERN, Sope Creek Elementary and Crabapple Middle School

2006 to 2007

M&A AND BUSINESS CONSULTING, Atlanta, GA May to Dec 2002; June 2006 to Dec 2014

Started independent business to consult clients on M&A, strategy, corporate development and valuations. (part-time)

# CROSSVILLE VETERINARY HOSPITAL, Roswell, GA Chief Financial Officer and Chief Marketing Officer

**April 2012 to June 2014** 

Created hospital from scratch including setting interacting with city council, creating strategy, overseeing accounting, and running both traditional and online marketing campaigns. (part-time)

| HOULIHAN LOKEY, Atlanta, GA Head of Chemicals & Plastics Industry Practice                                 | Jan 2003 to March 2006        |
|--|-------------------------------|
| BEAR, STEARNS & CO. INC (now JP Morgan Chase), NYC Managing Director, Industrial Products & Services Group | July 2000 to April 2002       |
| CHASE MANHATTAN BANK (now JP Morgan Chase), NYC  | <b>Sept 1989 to July 2000</b> |
| Mergers & Acquisitions Group<br>Vice President '97-00; Associate '93-97; Analyst '92-93                    | June 1992 to July 2000        |
| Private Banking Marketing Marketing Officer '91-92; Marketing Associate '89-91                             | <b>Sept 1989 to June 1992</b> |

# **BOARD ROLES**

ARCLIN, Board Member, Roswell, GA

Mar 2017 to date

\$500 million specialty chemicals and building products business.

HIGH MEADOWS SCHOOL (private), Board of Trustees, Roswell, GA Aug 2019 to date

CRABAPPLE MIDDLE SCHOOL (public), School Governance Council, Roswell, GA
Jan 2014 to June 2015

ASHEFORDE SUBDIVISION HOA, Marietta, GA

2005 to 2007

# **EDUCATION**

EMORY UNIVERSITY, GRAD SCHOOL OF ARTS & SCIENCES. Atlanta, GA May 2007 MA in Teaching with certification in Mathematics and Social Studies

FORDHAM UNIVERSITY GRAD SCHOOL OF BUSINESS. New York, NY
MBA in Finance, Highest Honors

Dec 1994

**DUKE UNIVERSITY.** Durham, NC

**May 1989** 

**BA** in Political Science, Concentrations: Business, International Relations and Domestic Policy

# Harvey K. Persons, III

Acworth, Georgia 30101

# Biographical sketch for: Harvey K. Persons, III

Harvey Persons grew up in Waycross, GA where he graduated from Waycross High School in 1966. As a young man, he was very involved with athletics as well as the Boy Scouts. He studied at North Georgia Military College, DeKalb Junior College and Georgia State University where he majored in Business. He served in the Military and received his honorable discharge as Specialist E-5 with the US Army in 1970, during the Vietnam War conflict.

Harvey Persons started his community service as a participant in the Douglas County Republican Party volunteering in many capacities. He has served the Local, State and National Republican party during his 35-year history of helping to promote the Republican agenda in our country. During this time, he has served in many capacities such as Precinct Captain, Douglas County Party Vice-Chairman (25years), Douglas County Party Chairman (3 different terms), 13<sup>th</sup>. District Vice-Chairman and State Party committee. He has Chaired three County conventions and two District conventions while serving as Parliamentarian during several County conventions. He has worked on multiple campaigns and helped elect numerous Republicans at the local, state and national levels.

Harvey Persons is a retired businessman with over 40 years of business experience. During his business career, he received many Business and Sales Achievement awards. He served on the <u>Douglasville City Council</u> for almost 7 years beginning in 1989 and held positions as Mayor Pro Tem, Chairman of the Public Safety Committee, a member of the Finance Committee and the Chairman of the Personnel– Committee. Additionally, he chaired the <u>City of Douglasville's first Planning & Zoning Board</u> for 5 years. He was on the <u>Douglas County Planning and Zoning Board</u> for seven years. 4 of those years as Vice-Chairman; before becoming <u>Mayor of the City of Douglasville</u> in January of 2012 - 2015. He served on the board of the <u>Douglasville Water & Sewer Authority</u> (WSA), the <u>Douglas County Development Authority</u> (<u>DCDA</u>), the <u>City of Douglasville Development Authority</u> (<u>CDDA</u>), the <u>Cobb & Douglas Board of Health (</u>CDPH), the <u>Atlanta Regional Commission (ARC)</u> where he served on the Transportation Committee (TAQC), and served on the Executive Board for the <u>Metropolitan Atlanta Mayor's Association (MAMA)</u> as well as the Metro Arts & Culture Committee (MACC). He also served on the board for the <u>Georgia Academy of Economic Development (GAED)</u> as the Georgia Municipal Association representative. He was appointed President of GMA District 3 – West, on GMA's Board of Directors, board member to <u>GMA's Legislative Policy Council</u> and also served on <u>Georgia Municipal Association's Member Services Task Force."</u>

In June 2011 he was appointed to the <u>Department of Labor's Board of Review (is currently and has been serving as Chairman for the past three years)</u> by Governor Nathan Deal, and then in July 2013 was appointed by Governor Deal to the Georgia Commission for Service and Volunteerism.

His leadership and dedication to service in his community that he is most proud of extends to his role as Sunday School Teacher for over 38 years and he is currently serving in that capacity at his home church of Kennesaw Baptist Church in Acworth, Georgia. He has also served as a deacon and in various other capacities in his local church and is currently serving on the Church School Board, finance Committee and Advisory Board to the Pastor at his current home church. Harvey Persons has also served on many community boards including <u>Habitat for Humanity, Council for Battered Women</u> and worked as a mentor through the <u>Douglas County Mentor Program</u> and was one of the original founding board members of the <u>Douglas County Community Character Coalition</u> where he served as Vice-Chairman for 10 years. He and his wife of over 40 years, Sherrie S. Persons, lived in Douglasville, Georgia for 40 years and recently purchased a new home in Kennesaw, Georgia, where they now currently reside. They have 3 adult children and 8 grandchildren.

After actively serving and providing leadership in his community and state for over 40 years as a public servant, he looks forward to many more years of service and leadership to his God, family, country, community and fellow man.

Harvey Persons would be humbled and honored to be appointed by the Honorable Governor Brian P. Kemp to fill the Georgia U. S Senate seat following Senator Johnny Isakson's retirement in December and serve as Georgia's next United States Senator.

E-MAIL: Atlanta, Georgia USA

# JANG (GABE) LEE

### **EDUCATION**

University of Phoenix, Atlanta, GA. Master of Business Administration

Degree Award January 2008

Georgia State University, Atlanta, GA Bachelor of Science in Criminal Justice

Degree Award January 2004

### PROFESSIONAL EXPERIENCE

2014 ~ Present US Air Force Reserve – Resource Aviation Management

Training Record Manager

2017 ~ Present PPS Business Solution – Corporate Sales Manager

Franchise and medium to large business.

2011 ~ Present Blue Group Solution – Founder and consultant

- Consultant: Lease, Contract, and city, county, & state application.
  - Retail lease and contract negotiation
  - Consult clients relating to landlord and lease dispute mediator
  - Consult business contract agreements
  - Consultation to fast track Certificate of Occupancy
  - Consult and assist in GA liquor license application
  - Maintain and administer computer networks and related computing environments including computer hardware, systems software, applications software, and all configurations
  - Perform data backups and disaster recovery operations
  - Diagnose, troubleshoot, and resolve hardware, software, or other network and system problems
  - Select hardware and material, assuring compliance with specifications and product requirements

2016 ~ 2017 Law Office of Marcus Kim – Immigration Law Firm

- Senior Immigration Paralegal Head of Non-Immigrant and Immigrant Services, managing attorney immigration caseload, utilizing extensive legal experience as detailed below.
- Research, prep, and draft for attorney review Motion to be submitted at Immigration Court and DHS Chief Counsel.

2012 ~ 2016 Youn Law Group – Immigration Law Firm

- Senior Immigration Paralegal Prepared immigration forms and cover letters which will be sent to various U.S. Citizenship and Immigration Services centers.
- Manage multiple cases simultaneously.
- Preparing employment base immigration documentation.

- Gather and analyze research data, such as statutes, decisions, and legal articles, codes, and documents.
- Work together with the attorneys to manage the clients' case and prepared additional evidence for audits and Request for Evidence.
- Performed liaison functions between attorneys and clients representing the interest of the firm.
- Performed translation between clients and USCIS during immigration interviews.

### 2010 ~ 2012

C&C Beauty and Beyond – Set-up Management and POS systems support

- Controlled and maintained POS systems, data maintenance, inventory control and system support for all the departments.
- Management of day to day operation of retail and customer service.
- Inventory Management Create purchase order, determine restocking point and restocking level, create seasonal inventory trend level.
- New location set-up construction of interior build out, merchandise set up, POS inventory set up, POS systems set up, IT development solutions, security systems set up.

### 2010 ~ 2010

So Good Bridal & Beauty – 21,000 sq/ft bridal, jewelry, & beauty supply

- General Manager; set-up Team Manager
- Work with and manage different department managers to develop a support system for the employees.
- Controlled and maintained POS systems, data maintenance, inventory control and system support for all the departments.
- Inventory Management Create purchase order, determine restocking point and restocking level, create seasonal inventory trend level.
- Hiring and training of all employees.
- Applied quantitative methods when examining, understanding and solving administrative problems.
- Addressing all areas of customer service issues of complaints and problem solving.

# 2001 ~ 2009

Angie's Beauty – 15K sq/ft health & beauty retailer department store

- Subsidiary of Besco Beauty International.
- General Manager
- Assisted in all areas of legal advisement worked with attorneys to mitigate and resolve legal issues.
- Work with and manage different department heads to develop a solid support system for the employees.
- Direct purchasing liaison acquired and maintained new accounts of manufactures and distributors, and negotiated price and rebates.
- Coordinated purchasing and inventory control to maintain supplies.
- Risk management and assessments managed risk and develop migration and disaster recovery plan.
- Controlled and maintained IT systems and computer maintenance for all the departments.
- Hiring, and training of all employees.
- Applied quantitative methods when examining, understanding and solving administrative problems.

 Addressing all areas of customer service issues of complaints and problem solving.

### 2005 ~ 2006 Dixit &

# Dixit & Youn – Immigration Law Firm

- Legal Assistant Prepared immigration forms and cover letters which will be sent to various U.S. Citizenship and Immigration Services centers.
- Work together with the attorneys to manage the clients' case and prepared additional evidence for audits.
- Performed liaison functions between attorneys and clients representing the interest of the firm.
- Performed translation between clients and USCIS during immigration interviews.

### 2001 ~ 2005

# Besco Beauty International - Ethnic beauty wholesaler

- Operations Manager
- Ensured optimum resource level was achieved throughout the business operation.
- Acquired and maintained direct purchasing accounts, negotiated price and rebates.
- Direct purchasing from domestic and overseas vendors and suppliers.
- Main constant inventory level for daily shipments for retailers.
- Directly supervised management level employees.
- Assisted in all areas of legal advisement worked with attorneys to mitigate and resolve legal issues.
- Developed compliance regulations and rule changes throughout the company.
- Preformed as front office liaison to the rest of the organization representing the interest of the company.

### 1990 ~ 2000

### Lee's Tae Kwon Do Fitness Center – Founder and Master Instructor

- Self-employed managed the day to day operation of the business
- Master instructor for all the children's and adult's classes
- Developed the curriculum for the students from beginners to advance black belts.
- Coached athletes from local to national level championships.
- Choreographed demonstrations for major city and cultural events.

# 1987 ~ 1998

# Georgia Air National Guard (Honorable Discharge)

Air cargo specialist, Rigger, Load specialist, Supply Management, NCO.

# **EVENTS MANAGED AND DIRECTED**

Acquiring funding with city officials and interest groups, acquire advertisement sponsorship for the championship program directory, print materials, scheduling 100 different events for day of the competition, coordinate with venue staffs, judges, officials, volunteers, security, special guess, and vendors, arrange hotel and meal sponsorship for guess and officials, coordinate competitor admissions.

# **EVENTS**:

- 1996 2017 Asian & Cultural Festival Savannah, GA
- 2000 Pan American Taekwondo Championship
- 1996 26th Atlanta Olympic Games (Korean yachting team)
- 1995 Pre-Olympic Games (Korean yachting team)
- 1995 Master John Lee Taekwondo Championship
- 1990 1993 Korean National Aerobic Championship.

## **CERTIFICATION**

7<sup>TH</sup> Black Belt – World Taekwondo Certified

# LANGUAGES SPOKEN

- English, fluent
- Korean, fluent

## **VOLUNTEER EXPERIENCE**

- 1996 Korean-American Youth Association operations manager of volunteer, 26<sup>th</sup> Atlanta Olympic Games (Korean Yachting Team)
- 1995 Korean-American Youth Association operations manager of volunteer,
   Pre-Olympic Games (Korean Yachting Team)
- 1988 24<sup>th</sup> Seoul Olympic Games in Korea (translator)

# **AWARDS RECEIVED**

- City of Savannah, Mayor's Office Outstanding Service Award Contribution to city sponsor events
- Savannah Police Dept. Certificate of Recognition
   Assistance of investigation to the criminal rape case
- City of Leesburg Proclamation Certificate
   Contribution to city sponsor Taekwondo event
- World Taekwondo Federation Letter of Appreciation Contribution to development of Taekwondo
- Korea Weightlifting Federation Letter of Appreciation
  - Assistance to the National team while participating in International games



Jessica Redding is an experienced Management, Technology, Financial, Negotiation, Dependency and Change Management Consultant having delivered large programs across industries for small businesses and Fortune 100 companies. Her scope of successful work includes leading C-level team to plan and execute a five-year, \$7.5 Billion global technology and operations transformation requiring intricate global negotiations and communications with domestic and international governments as well as regulatory agencies. She has developed a broad skillset for leading critical business operations across varied business lines, countries, departments, and jurisdictions.

Jessica spent several years in asset management for ultra-high net worth clients, managing \$2.2 Billion in assets and building strong client relationships across the Southeast while based in Atlanta and the Northeast while based in New York City.

Her diverse professional portfolio, along with her steadfast character and work ethic, has earned her a reputation as practical, hard-working, radically thoughtful, and superb problem solver. Jessica is highly motivated to deliver top results. She is lauded for her ability to find commonality, tact, credibility, dedication, and empathy. She is highly perceptive and effective at collaboration with persons with diverse interests. Her approachability, empathy, and adaptability have made her a senior go-to resource to solve complicated strategic, tactical, financial, and regulatory conflicts.

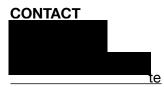
Raised in Fort Valley and Macon, Georgia, Jessica experienced both the financial and life balance issues associated with being raised by a single mother, while also thriving in a large family village of public educators, farmers, and government servants. She learned early the importance of legal issues as she grew up with a law professor mother and the importance of public service from her broader set of relatives who served as a U.S. Congressman, Chief of Staff to Senator Sam Nunn, multiple Georgia State Senators, a current Georgia State Representative, a current District Director for the Board of the Georgia Farm Bureau, and a Federal Judge for the Northern District of Georgia, who previously served as a judge on both the Superior Court and Georgia Court of Appeals.

Jessica earned a Bachelor of Science with honors from the Georgia Institute of Technology in Industrial & Systems Engineering, where she served as a leader in numerous campus organizations and created a innovative program for the Alumni Association to prepare seniors for life after graduation. Jessica also holds a Master of Business Administration from the Tuck School of Business at Dartmouth College. She continues to serve Dartmouth as a recruiting representative, Tuck admissions affiliate, alumni interviewer, MBA program speaker, and host for on and off-campus events.

Her long and impactful service in volunteer organizations has also been applauded. Along with recruiting veterans through VOWS (Veterans on Wall Street) and serving numerous community outreach education organizations, Jessica recently chaired the Steps to Success Committee dedicated to job skills training and financial literacy education for clients from communities facing socioeconomic challenges. During her leadership tenure, the organization's volunteer base expanded by 25%, and new community partners were added. This resulted in Steps to Success being named "Committee of the Year." Also, while in New York City, Jessica was one of five recipients out of 2600 young professional women awarded the selection of "Woman to Watch" – who are described in this way: "Women to Watch motivate. They are mentors and leaders. They give their all, go the extra mile, think outside the box and step up to the plate. Beyond the clichés, they make experiences meaningful for others, accept less-than-glamorous jobs cheerfully and lead by example (whether serving in traditional leadership positions or not). Women to Watch bring passion, charisma, good humor and strength of character to their roles and activities."

Since leaving the private sector, Jessica has continued working with individuals across a variety of generations and experience levels but can now focus on helping others. She continues to champion driving change through public service and making Georgia, the United States, and the world all better for future generations.

# JOHNATHAN BARHITE



Atlanta, GA

# **EDUCATION**

**BACHELOR** Technical Direction Nazareth College

# **MASTERS**

Design & Technology Management California Institute of the Arts

Global Leadership Program Thunderbird School of Global Management

Georgia Farm to preschool summit Georgia Department of Early Care & Learning (DECAL)

# **SKILLS**

- Government Relations -Domestic & International
- Project Management
- Emergency Preparedness & Response
- Strategic Branding
- Event Production & Logistics
- Construction Management
- Technical Direction
- Pyrotechnics & Special Effects
- Procurement
- Design Development
- Brand Marketing & Activation
- Business Strategy & Operations
- Retail Development

# COMMUNITY **EXPERIENCE**

Board Member / East Atlanta Foundation

Event Production / East Atlanta Strut

# **PROFESSIONAL PROFILE**

Engaging and award-winning professional with over 20 years' experience in international, state and local government relations, business & product development, marketing, retail, project design development, construction, and live event production.

Thrives in fast paced, complex environments with strategic and tactile work flows.

### PROFESSIONAL EXPERIENCE

Sr. National Operations & Logistics Manager Rescue | The Behavior Change Agency Atlanta, GA 2016 - Current

- National Operations and Logistics for two FDA tobacco prevention event campaigns.
- Over 3000 events in three years across 38 markets program to date
- Trained over 30 market managers in event operations, logistics and security
- 800+ field staff
- 128M phase one 2016-2017
- 625M phase two 2018-2022

# **Event Producer & Designer** | J&M Displays

Yarmouth, IA 2014 - Current

- Fireworks and Special F/X Design, Sales and Project Management
- Turn Key Service including permits, product, staffing, transportation, insurance
- Aerial Fireworks, CO2, Flame, Confetti, Lasers
- Clients and shows range in scale from weddings to Minor League Baseball, Festivals, TV, Movies, and City wide shows for City of Atlanta, Statesboro, Woodstock, Athens and others

# Chair | City of Atlanta NPU-W

Atlanta, GA 2012 - Current

- Member Land Use and Zoning Committee
- Member Transportation Committee
- Community representative for NPU-W

# Member of Supervisory Board | Invest Atlanta - Eastside Tax Allocation District Atlanta, GA 2016- Current

 Invest Atlanta utilizes available Eastside Tax Allocation District ("Eastside TAD") tax increment to provide gap financing for real estate projects in the Eastside TAD

## President | Kommune

Atlanta, GA 2010 - Current

- Permit Expediting
- . Live Event Design, Fabrication & Production
- Special Projects

## **Director of Global Projects & Special Operations | Six Foot**

Marina Del Rev. CA 2008-2010

- Houston's Bid for World Expo 2025
- Universal Studios Curious George

# Sr. Director of Worldwide Trade Show Services & Retail Construction | Mattel El Segundo, CA 2002-2008

- Global Leadership for over 80 brands Trade Show, Events, and custom retail programs.
- US Brand China Government relations (lived in Shanghai China for 2.5 years)
- Operational savings of over 100M in events programs

# Sr. Project Manager / PMO Lead | Scenery West

North Hollywood CA 1999-2002

- Design Development, Procurement, Fabrication/Construction, FF&E,
- Complex projects including Theme Parks, Zoos, Museums, Casinos, Trade Shows
- Clients included Disney, Universal, Barbie, Hot Wheels, Nike, Monte Carlo Casino. Viegas Casino, Atlantis Resort & Casino, Sony Sega Gameworks

To:

Governor Brian P. Kemp 206 Washington Street Suite 203, State Capitol Atlanta, GA 30334 United States

November 17, 2019

Kellie Lavoie is a dedicated Georgian that has spent her life serving others. First and foremost, she is a mother to her three grown children and a grandmother to her wonderful grandson,

By trait Kellie is a Nurse and has been in the medical field since 2008.

As an ICU and ER Nurse Kellie cared for those who were most in need. She invested in people that she had never met, and without question, saved lives. As Kellie reflected on her career, and considered her family, she decided to take a step back and find a more administrative role. Kellie accepted an offer from the Department of Community Health as a Nurse Surveyor. Kellie took the position and with full force succeeded in the role. She recently accepted the position of the Acute Care Training Coordinator and enjoys helping other surveyors become an advocate for Georgians across the state.

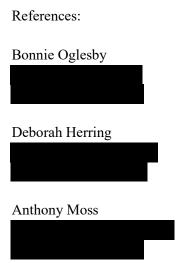
As a Nurse Surveyor Kellie traveled the state of Georgia to investigate complaints and claims on issues such as abuse, neglect, provision of care, and death. She would also inspect treatment facilities to make sure that they were compliant with the State and Federal Regulations regarding patient care. Kellie took on a similar role with the Georgia Department of Behavioral Health and Developmental Disabilities and investigated claims of abuse and neglect. She learned valuable skills in both roles and had to actively interview and speak with people of all walks of life.

Kellie is passionate about nursing and is not looking to become a career politician. She is looking to initiate change and add value to the State. She has no issue with change, however, Kellie believes we have lost so much as a country and have strayed away from some important conservative values.

Taxes in our country and state are a hot button issue and are something Kellie feels strongly about. She believes that we need to become more responsible about our spending and consider where those "dollars" come from. They come from our family, friends, neighbors and fellow Georgians. Kellie respects Governor Kemp's ability to represent the "the everyday citizen" and believes that people should be represented by more leaders with this outlook. Not career politicians, but real people who have not lost their way in the dark political arena that Washington represents most often.

Kellie believes in the idea of the "the everyday citizen" and is one. She pays her bills and lives a very normal life. Not rich, not poor, but middle class. She has overcome the ups and downs that life provides and enjoys her life with her Husband and family. She has been a mother, a nontraditional college student, and an upstanding citizen. The one thing that set her apart is that Kellie is not for sale. She has strong ethics, the ability to talk to all types of people, and the mindset to hear all sides before coming to a decision.

Kellie cares for Georgia and its people and is excited about the opportunity to represent her own. Not as a career politician but as a regular Georgian who understands it's the people that make this state great!



# **Platform Information:**

# • Safeguarding the Pledge of Allegiance in Georgia Schools

Georgians need to make sure that the schools across this great state are promoting pride in their country and safeguarding the practice of reciting the Pledge of Allegiance. There is a growing movement to instill in our youth that the concept of words and phrases such as patriotism, devotion to country, and national pride are the words of extremists. Our children need to know the great history of our country and the sacrifice that was made to make us a country unlike any other.

# Protecting Georgian's Tax Dollars

We need to set our State apart by being a Georgia that responsibly values the tax dollars of hard-working Georgians. Our citizens acutely feel the financial pain of taxation, and as such, we should acutely feel the responsibility when we allocate their tax dollars. We need to remember that those dollars represent time away from their homes and loved ones. They represent hours of hard work.

## Immigration

We need to ensure that Georgia does not become a sanctuary state for illegal aliens. Illegal immigration impacts the economy and safety of all Georgians. We are a country of laws, and as elected official we need to be unwavering when ensuring the law of the land is upheld. That includes assisting the Federal government in enforcing our immigration laws.

# • Second Amendment Rights

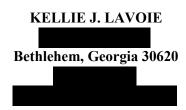
We need to ensure that the rights of Georgians are upheld. Currently, the Second Amendment in this country is under attack. If gun rights are taken away or restricted, our personal rights are then taken away or restricted. The progressive left is pushing for a gun control agenda that leaves only the government in control of guns, thereby striping Americans of their rights. By law, felons are not allowed to own guns. Criminals wanting to commit crimes do not buy guns legally. Instead of looking for ways to repeal and replace the Second Amendment, thereby, removing the guns from the hands of law-abiding citizens, we need to address the cultural sickness that has befallen this country. This can only be achieved on a local, state level.

# • Religious Freedom for All Religions

Additionally, we need to protect the rights of Georgians to practice their faith openly and without fear of retribution. Christian business owners have found themselves faced with aggressive hostility because of their faith-based convictions. Christian business owners are now being targeted solely because of their faith. This is a blatant attempt to infringe on their First Amendment rights. It is imperative that while protecting the right of the LGBT community, we remain cognizant of rights of those within the Christian community.

# • Advocate for the Innocent and Vulnerable

Finally, as Georgians, we need to protect the rights of the most innocent and vulnerable. Georgia and Georgians need to continue to lead the way in recognizing the importance of life. We need to be voice for those that cannot speak from themselves. The progressive left would have people believe that an unborn child is not a person. Georgians need to send a clear message that our values cannot and will not be influenced by Hollywood or any other outside entity.



# PROFESSIONAL EXPERIENCE

# **Department of Community Health**

Acute Care Training Coordinator

**September 2019 – Present** 

- Developed, conducted and coordinated training for surveyors who perform on-site surveys of Non-Long Term
  Care and State Licensed facilities regulated by the state to determine compliance with applicable state and/or
  federal rules and regulations.
- Tracked and reported on training outcomes and monitored for compliance.
- Provided feedback to managers regarding training compliance.
- Knowledgeable of both federal and state requirements for Non-long term care facilities.

# Department of Behavioral Health and Developmental Disabilities

April 2019 – September 2019

# Certified Investigator

• Conducted thorough, accurate, timely, and objective investigations in a variety of community and state hospital settings.

- Prepared and coordinated field assignments and organized investigative plans to obtain relevant evidence and information.
- Served as a resource to local, state, and federal agencies, and law enforcement agencies investigating suspected neglect, abuse, and/or exploitation.
- Provided expert testimony in administrative hearings and in criminal court.

# **Department of Community Health**

# Nurse Surveyor (Compliance Specialist)

**November 2014 - April 2019** 

- Conducted on-site reviews, audits or surveys of clinical and treatment facilities, regulated entity operations and program management.
- Coordinated investigations involving noncompliance in facilities, community programs, regulated entity operations and other related programs.
- Planned, developed, scheduled and implemented surveys and complaint investigations for licensure or certification of regulated facilities.
- Recommended programmatic and/or operational changes based on review, audit or survey results. Reviewed new rules and service site applications.

# **Rockdale Medical Center**

November 2012 - September 2014

Registered Nurse/ICU

**Barrow Regional Medical Center** 

September 2011 – October 2012

Registered Nurse/ICU

Northeast Georgia Medical Center

**September 2008 – May 2010** 

Registered Nurse/ER

## **EDUCATION**

Gwinnett Technical College Allied Health Science Degree (A.A.S.)

Athens Technical College Nursing Degree (ADN)



# **Mark Smith**



Trenton, GA, 30752

# **SUMMARY**

I have over 30 years in management. For the last 15 years I have been employed by a global Fortune 500 transportation company. I began my career with this company as a rental agent and moved up to the level of service manager overseeing the repair facilities of several locations. My first experience in management was in the field of food service for over 20 years. Thru these work experiences I have gained invaluable knowledge in workflow, budgeting, customer service, labor and human resource requirements among other skills. I look forward to using these skills with my next employer.

# **SKILLS**

- Results-oriented
- Operations management
- Client-focused
- Computer proficient
- Reports generation and analysis
- File/records maintenance
- Training and development

- Quick learner
- Microsoft Office
- Customer Needs Assessment
- Creative Problem Solving
- Accounts Payable/Receivable
- Change management

# **EXPERIENCE**

# Service Manager/Shop Supervisor/CSC

Chattanooga, TN

Ryder Truck Rental/Sep 2003 to Current

During my time in rental, revenue increased 40%. This is attributable to my drive to ensure all available equipment was clean and mechanically sound. Ensuring that the customers that I rented to were completely satisfied with their experience was my top goal. Due to this work ethic I was asked to take a newly created customer service representative job with the shop. I was responsible for bringing a new insight and order to the workflow for the shop. Previously a 'lead tech' handled the job assignments and scheduling. The facilities vehicle maintenance index and profitability attained a higher level over three years that I was in that position. Due to these efforts I was promoted to the position of shop supervisor. There along the customer service representative set up new communication protocols with our customers. The required maintenance indexes and profitability continued at a high level for the next three years and I assumed a service manager position with responsibilities of 4 outlying locations. I achieved high reviews for bringing these shops to a higher profitability and achieving new high marks for the maintenance indexes from their previous history.

# **EDUCATION AND TRAINING**

### General

North Georgia College Dahlonega, GA

# High School Diploma: General

Northwest Georgia High School 1978

Trenton, GA
Beta Club
4-H Club
President of Junior and Senior Class
Student Council

# **WORK HISTORY**

# Driver

Trenton, GA Self Employed/ Oct 2001 to Oct 2003

# Account Rep

Chattanooga, TN Safety Kleen/Jul 2007 to Oct 2001

# **Shop Supervisor**

Chattanooga, TN

Ryder Transportation/ Oct 2003 to Current

After devoting six years to Smyrna's City Council, Mayor Arthur Max Bacon was first elected to his post in 1985.

Since then, the first phase of the redevelopment of Smyrna's downtown district was completed in August 1991. The Municipal Services building was completed and occupied in September 1996; the Public Safety/Jail facility was completed and occupied in September 1997. Also completed is the new Fire Station headquarters on Atlanta Road, a replica of the old Smyrna train depot, which is the home of the Smyrna Museum, and the restored Aunt Fanny's Cabin, which serves as the City's welcome center. The Smyrna Market Village, the final phase of the 15-year master plan, opened with great success in October of 2002. In 2006, after a two-year process, approximately 70 percent of apartments properties identified as suitable for redevelopment in Smyrna are have/and will be complete. Between 2006 and 2009 redevelopment of the former privately owned Brawner psychiatric facility and grounds took place under his guidance. Now known as Taylor-Brawner Park and Brawner Hall, this example of quality public passive park space and facility rehabilitation and adaptive reuse as office and event space is also listed on the National Register of Historic Places, along with Taylor-Brawner House. Plans for the property at the intersection of Atlanta Road and Spring/Concord for the site of the former shopping center known as Jonquil Plaza began construction in early 2016 with coordinated tenant development with the former Belmont Hills Shopping Center site at the intersection of Atlanta Road and Windy Hill Road. Now known as The Village at Belmont / The Shops at Belmont and Alta at Belmont, the new mixed-use development is expected to be substantially complete in September of 2016. The Belmont area redevelopment, under Bacon's leadership, includes the addition of the new Smyrna Elementary School (a Cobb County Schools facility) along with other connectivity and transportation improvements along the corridor. Most recently under Bacon's leadership, the Smyrna Vision Process - a 10-year citizen-driven plan and process for community growth and cultural development - began and has moved into the implementation phase. Notable advancements in the process include the creation of the Smyrna Arts & Cultural Council which is independent of municipal government and remarkable gains in community involvement in the public schools within the Smyrna area.

Bacon is involved in a number of civic organizations, including the Cobb Chamber of Commerce Smyrna Division where he served as President from 1993-94, Chairman of the Downtown Smyrna Development Authority, the Smyrna Business Association, Cobb County Chamber of Commerce Board of Directors, past member of the Atlanta Regional Commission, Cobb-Marietta Coliseum and Exhibit Hall Authority, Cobb Water Authority, member of Smyrna American Legion Post 160, Campbell High School Advisory Council and former member of Argyle Elementary School Advisory Council. He is also a member of the Georgia Municipal Association, is a past president of the Cobb Municipal Association and was the recipient of the 1993 Georgia Municipal Association Community Leadership Award. The Marietta Daily Journal selected him as the Cobb County 1997 Citizen of the Year in January 1998. Through his leadership, the Urban Land Institute has recognized Smyrna nationally for its downtown revitalization and in 1997 received the National Award for Excellence of a Public Project. Mayor Bacon received the 1999 Martin Luther King, Jr. award by Campbell High School. He also received the 2001 Citizen of the year award from the Smyrna Area Council of the Cobb County Chamber of Commerce. In 2004, Mayor Bacon received the Liberty Bell award from the Cobb County Bar Association for community service that has strengthened freedom. The Smyrna Rotary Club awarded Mayor Bacon with the title of Smyrna's Outstanding Citizen in December 2006. In 2015, Mayor Bacon was awarded the 2015 Dr. Martin Luther King Humanitarian Award by Campbell High School for his tireless efforts on behalf of the students and the school in step with redevelopment of Smyrna - making strides for continuous improvement and helping Campbell High to be a great place for all students to excel.

Bacon is retired from the U.S. Postal Service after 40 years, serving as Postmaster of the Smyrna Post Office at the time of retirement.

| Mayor Bacon was born 194  | 8 at Marietta Hospital (now Promina Kenne     | stone) in Marietta,   |  |
|---|---|-----------------------|--|
| Georgia to Arthur T. Bacon and Dorothy  | Moseley Bacon. He attended Smyrna Elem        | nentary School and    |  |
| graduated from Campbell High School in 1966. He attended DeKalb College and Chattahoochee             |   |                       |  |
| Technical College and served in the Georgia Air National Guard from 1966 to 1970. He has two children |   |                       |  |
| and four grandchildren  | . Bacon has                                   | s two sisters,        |  |
| of Smyrna,  | of Smyrna and one brother,                    | of Kennesaw. Bacon is |  |
|   | er of First United Methodist Church and curre | ently resides at      |  |
|   |   |                       |  |

### **Michael Arterburn**

Peachtree City, GA 30269

#### **EDUCATION**

### **Georgia State University**

Masters of Science, Biology, May 2010, GPA 3.71

• Non-Thesis: Lipotoxic Cardiomyopathy

Masters of Science, Chemistry, May 2009, GPA 3.41

• Non-Thesis: DNA fragment separation using capillary electrophoresis

### University of North Carolina at Pembroke

Bachelor of Science, Biology and Chemistry, May 2000, GPA 3.2

### **EXPERIENCE**

### **Clarity Clinical Laboratory**

Toxicologist, November 2017 – Present

- Interpret and review toxicology data from LC-MS/MS in vivo human patients
- Verify LC-MS/MS data is correct
- Verify proficiency test data from CAP samples
- Verify LC-MS/MS instrumentation running properly

### **eLab Solutions**

Toxicologist, July 2017 – January 2018

- Interpret and review toxicology data from LC-MS/MS in vivo human patients
- Certify data is correct and release it to the provider
- Maintain logbooks of data interpretation and certification
- Assist certification team with any issues that may arise from interpretation and certification of data
- Verify proficiency test data from CAP samples

### University of West Georgia

Instructor, August 2016 – May 2017

- Teach non-major biology
- Teach Anatomy and Physiology I Lab
- Teach Anatomy and Physiology II Lab

### **Georgia Pain and Spine Care Lab**

Clinical Lab Supervisor, August 2013 – February 2016

- Performs drug testing and interpretation using Biolis 24i and LC-MS/MS *in vivo* human patients
- Performs all proficiency testing for CAP and API for COLA and CLIA surveys
- Supervises lab personnel and provides training/evaluations
- Performs certification of Pain Management loads from Biolis and LC
- Performed QA/QC
- Assists the management team with implementing budgets to help the business
- Assists with implementing and validating new methods for testing drugs
- HIPPA/OSHA/Compliance Officer Duties
- GMP and GLP standards were always followed

### **Quest Diagnostics**

Forensic Toxicologist/Chemist III, September 2010 – May 2014

- Compliance training performed for Employer solutions for CLIA certification
- Perform specimen testing for drug analytes on Olympus 5400 *in vivo* human patients
- Perform extraction of drugs to be analyzed on LC/MS and/or GC/MS
- Perform validations of analytes on Olympus 5400 (yearly and as needed)
- Performs certification of Pain Management loads from LC and GC
- Performs interpretation of results on LC/MS/MS and GC/MS/MS *in vivo* human patients
- Assists interpreters and certifiers with problems they encounter
- Assisted with hormone testing in clinical chemistry *in vivo* human patients

### **Georgia Perimeter College**

Instructor, August 2009 – May 2010

- Taught non-majors chemistry and labs
- Taught majors chemistry labs
- Maintained all documentation associated with lab safety and maintenance of instrumentation
- Maintained all documentation for grading purposes using Microsoft office suite

### Georgia State University, Atlanta, GA

Graduate Assistant, June 2008 – May 2010

- Performed protein study using NMR (400, 600, 800 and 900 MHz) in vitro study
- Performed drug separation studies using Capillary Electrophoresis
- Performed cancer drug studies using gel electrophoresis and LC/MS/MS in vitro study

- Performed color marking studies using UV/VIS spectrometry
- Assisted professor in lecture for general chemistry lab
- Assisted with Chematix

### UNC Chapel Hill School of Nursing, Chapel Hill, NC

Research Assistant, June 2003 – February 2004

- Assisted with the development of testing procedures for the research being done
- Developed a more thorough way to analyze data being received from patients
- Monitored research participants while they slept
- Assisted with scoring the psychological test administered to the participants
- Assisted with data collection of the research that was being conducted

### US Army, FT Bragg, NC

Parachute Rigger/NBC NCO/Publications Clerk, August 1990 – November 1995

- Squad leader for 8 person squad
- Packed personnel parachutes for airborne operations
- Packed cargo parachutes for heavy drop operations
- Performed airborne operations
- In charge of \$2 million of NBC equipment
- Assisted with personnel actions and mailroom at the company level

### **VOLUNTEER OPPORTUNITIES**

Alpha Plasma, Fayetteville, NC, October 1994 – June 1996

- Assisted with packaging and shipping of plasma samples
- Assisted phlebotomists with patient care
- Gained understanding of the processing of plasma samples in the clinic

### Anderson Creek Volunteer Fire Department, Spring Lake, NC June 1991 – June 1995

- Performed EMT duties on EMS calls
- Assisted with training of volunteer firefighters
- Trained citizens of the city to do first aid and CPR

# NATALIE SUTHERLAND OLMI

Birth place – Washungton, DC DOB – 951 ·

Grew up in Alexandria, Virginia down the road from Mount Vernon

I am applying for the Georgia Junior Senator position because I have a lot to offer the constituents of this state. I came from a political family. My Grandfather was a Representative and Senator from West Virginia, Howard K. Sutherland. I have been deeply involved in the Republican Party in many Aspects for the last 11 years. I have been in most of the 159 counties. I understand rural, urban & poverty lifestyle. Wrote 7 Resolutions for State Senator Fran Millar to honor several non-profits that I am involved in.

### **EXPERIENCE**

AUGUST 1978 - TO - DECEMBER 1994 HEAD START

GOVT. GRANT HEAD START EDUCATIONAL TRAINER ATLANTA, GA.

THROUGHOUT STATE OF GA, EVAIUATE PROGRAMS WITH HHS AND BRING THEM UP TO STANDARDS DESIGN TRAINING, PROBLEM SOLVE, EXECUTE WORKSHOPS, REGIONAL AND STATEWIDE CONFERENCES. WROTE GOVERNMENT GRANTS, SPECIAL EDUCATION

HEAD START DIRECTOR COASTAL GA. COMMUNITY ACTION AGENCY, BRUNSWICK GA.

AN A FIVE COUNTY WIDE AREA FROM FLA. BORDER, BY FT. STEWART & over I-16. Got grant money for Liberty County to add two classrooms at Fort Stewart for military children. Oversaw day to day operation of 5 centers, hiring, writing grant proposals and attending meetings at HHS.

**Head Start Education Coordinator** Trinity – Decatur, Ga.

Oversaw daily activities of teaching staff, hiring and order classroom supplies.

**Education Consultant** 

Consulted with Head Start programs throughout the state.

1993-2004

MISSIONARY WORK – HUMANITARIAN WORK - TEACHING THE BIBLE TRAVELED TO HONG KONG, CAYMAN ISLANDS, DOMINICAN REPUBLIC, HAITI, COSTA RICO & MEXICO MET PEOPLE OF DIFFERENT BACKGROUNDS, LEARNED OF MANY CULTURES. HELPED DEVELOP FELLOW FEELING.

**2007 - PRESENT** 

### **REPUBLICAN PARTY GOP**

Dekalb Republican Party GOP –Asst. Secretary, Precinct leader, poll watcher, 40<sup>th</sup> District Chair. Campaigned for local races Dunwoody City Council, State House #79 - Tom Taylor, State Senator #40 Fran Millar, 6<sup>th</sup> Congressional District – Tom Price, Karen Handel; Senators Chambliss, Isakson And David Perdue.

### North Dekalb Republican Women

President, Vice President, & Secretary Caring for America

### Ga. Federation of Republican Women

6<sup>th</sup> District Director, Americanism

**Sixth District Committee Member** 

### **EDUCATION**

1970-1974

### BA EDUCATION, OGLETHORPE UNIVERSITY, ATLANTA, GA. 1970 1974

Chi Omega Sorority

1975-1976

MA EARLY CHILDHOOD EDUCATION, RICHMOND, VA.

### **SKILLS**

- Good listener and problem solver
- I have a servants heart

- Dedicated & loyal
- List one of your strengths
- List one of your strengths

### **ACTIVITIES**

Non profits Volunteer 2008- present

Women Warriors at the Capitol to help elected officials understand depth of their bills.

DeKalb Rape Crisis Center on Hotline for Sexual Assault, give talks at Universities & in community

**USO** take food to Airport

Ronald McDonald House Provide Brunch

**Furkids** 

Chi Omega Alumni Association docet at Govs. Mansion

Chi Omega House Corporation Board – Vice President – Oglethorpe University

**P.E.O.** – secure scholarships for women Social chair,

**Assistance League for Women** volunteer in thrift store, solicit for childrens books for children to take home

Atlanta Botanical Gardens put Halloween entries in contests

Atlanta Writers Club promote writing and publishing

**Atlanta Collage Society** put art exhibits in Art Shows



# Reeni Mederos



### **Professional Summary**

Natural leader experienced in driving great team successes by coaching, mentoring and motivating team members to increase personal responsibility and spiritual growth, prayer efficiency, prayer missions, political prayer efforts for America and our President and team unity. Excellent interpersonal skills, ability to work well with others, in both supervisory and support staff roles. Creative problem solving, resolving conflicts, high work ethic and prioritizing family values and relationships.

### Work History

# Founder, Mystērion Expressions - Mom, Minister, Mentor, Coach, Motivational Speaker

Canton, United States

11/2018 - Current

Founder of Mysterion Expressions, Itinerant Minister and stay at home mom established local and online conferences as a Biblical teacher, motivational speaker, mentor, spiritual coach and worship leader through online schools, webinars, workshops, live broadcasting, video production, web design, social media and mission trips to Israel. Helping others to fulfill their destiny and counseling others in walking in a deeper relationship with God and spiritual freedom. Advocate for Benzodiazepine Addiction Awareness establishing awareness to the dangers of benzodiazepines through social media connections.

# Founder, Warriors International - Mom, Minister, Mentor, Coach, Motivational Speaker

Canton, GA

03/2006 - 11/2018

Founder of Warriors International, Itinerant Minister and stay at home mom established local and online conferences and workshops as a Biblical teacher, motivational speaker, mentor, spiritual coach and worship leader through online schools, webinars, workshops, live broadcasting, web design, video production, social media. Helping others to fulfill their destiny and counseling others in walking in a deeper relationship with God and spiritual freedom.



- mysterionexpressions.com
- prophetsfortrump.com
- nationalprayercall.com

#### Skills

- Spiritual Trainer, Mentor & Coach
- Spiritual Instruction
- Biblical Teacher, Online Schools
- Political Forecasting & Election Prayer Efforts
- Facilitating Online Prayer Groups
- Business Administrator
- Motivational Speaker
- Conference and Webinar Facilitator
- Israel Missions Trip Coordinator
- Worship Leader
- Web Designer
- Video & Music Producer
- Online Webinar Facilitator
- Advocate for Benzodiazepine Addiction Awareness
- People Management
- Research
- Communication Skills
- Creativity
- Teamwork
- Planning
- Building Effective Relationships
- Secretarial Skills
- Social Media Skills
- Volunteer Management

### Destiny Home Properties, LLC - Co-Owner and Property Manager

Canton, GA

04/2010 - 12/2018

Co-owned and maintained two rental properties with my spouse, managed tenants, contracts, payments, repairs, mortgages, expenses and tenant relations

# National Prayer Effort Of Mysterion Expressions - Prophets for Trump Facebook Group Administrator

Canton, Georgia

09/2016 - Current

Facebook group administrator of Prophets for Trump that has grown to over 11,000 members who are dedicated prayer warriors and intercessors, established in September 2016 before President Trump won the 2016 election. Established the gathering of Christian prayer warriors and political intercessors to pray for the 2016 election and then President-Elect Donald J. Trump. Administrating, managing and maintaining prayer efforts for President Trump, America. Staying on top of current events to establish God's will in America and for the 2020 election through the power of continued united prayer.

### Accomplishments

Author of "The Weapon of Peace, Warfare Strategies from the Courts of Heaven"

### **Education**

2018

Berklee Online College of Music

Boston, MA

Some College (No Degree): Electronic

Music And Music Production

2005

**Gwinnett Technical College** 

Lawrenceville, GA

Some College (No Degree): Business

Administration

1984

The Art Institute of Fort Lauderdale Inc

Fort Lauderdale, FL

Some College (No Degree): Commercial

Art

08/1983

Miami Coral Park Senior High School

Miami, FL

**High School Diploma** 

### **Certifications**

Ordained Minister

# Richard Arthur Hellwig III

Marietta GA 30067

## **Objective**

Possesses great technical knowledge and capability, demonstrating incredible talent for planning, resource management and technical problem solving.

### **Education**

### BACHLORS | GRADUATED | GEORGIA STATE UNIVERSITY

· Exercise Science 3.60 GPA

### BACHLORS | STOPPED | LAWRENCE TECH UNIVERSITY

· Computer and Electrical Engineering 32 credits

### **Skills & Abilities**

#### Administration-

- •Maintained the tracking and administration of records for a department of 300 members.
- Provides customer service with an upbeat attitude to provide a positive experience.

### Teamwork-

- •Works with others to maintain a presentable work environment.
- •Relays problems to others to work towards the best solution.

#### Passionate-

- •Strong desire to help members understand their own capabilities.
- •Adapts to any work schedule to be reliable or punctual.

### Communication-

- •Knowledgeable in programs such as Windows 10 and Microsoft Office.
- •Strong ability to talk to others and relay proper information.

## **Experience**

| Night Dept Supervisor, Lowes, Sandy Springs, GA                | AUG2019-PRESENT |
|--|-----------------|
| Intern-Georgia State Football Athletic Trainer,<br>Atlanta, GA | MAY2019-AUG2019 |
| VA work study/P.A.V.E., Atlanta, GA                            | DEC2018-MAY2019 |
| Unload Associate, Lowes, Sandy Springs, GA                     | DEC2017-AUG2019 |
| Actor, Dream Friends, Atlanta, GA                              | APR2017-DEC2017 |
| Supervisor, UPS, Forest Park, GA                               | APR2017-DEC2017 |
| Receiving, Fastenal, Atlanta, GA                               | JAN2017-APR2017 |
| Order Selector, Capstone Logistics, Locust Grove, GA           | AUG2016-JAN2017 |
| Warehouse Runner, Reinhart FoodServices, Warren, MI            | JAN2016-JUL2016 |

### Volunteer

Publix Marathon-Hand out water to runners.
Grant Park-Plant flowers and remove dead ones.
Assist with PhD Lab-How cerebral palsy affects kids getting off trampolines.
Class experiment-How students' grades are going to class vs online only.
PTSD Study-Emory

### **Certifications**

**CPR** 

### **Awards**

Employee of the Month-Lowes-October 2018

### References

### **Professional**

Tim Adams Assistant Athletic Trainer GSU Football

Brandon Asst Manager Lowes

Leo Asst Manager Lowes

### Character

Emily Linniman(

Aaron Linniman Ph:

Craig Putman Ph:

### Seth Peters

November 18, 2019

Governor Brian Kemp 206 Washington Street 111 State Capital Atlanta, Ga 30334



Dear Governor Kemp,

It was a pleasure and honor to meet and speak with you while staying at Southwind Plantation last month. I found you to be inspiring with your genuineness and sincerity. It gives me hope for our future with so much going awry in our current political landscape and dysfunctional government.

After much deliberation and introspection, I have decided to ask for you to appoint me to the vacancy of Senator Isakson's seat and represent the great state of Georgia in the United States Senate. I would be doing so at a great personal and professional cost as an owner of a roofing and construction company in Cumming, (ProActive Exteriors) founded in 2007, as well as husband and father of two young children ages six and eight.

I am involved with nearly aspect of the day to day operations of my company, and, I understand that would cease to be for the time I am serving the citizens of Georgia, and this country. I draw inspiration from our founding fathers who walked away from their working farms and businesses to serve as representatives of the people, then, when their terms were done, return to their homes and resume their lives.

I understand I would be subjecting my family to unwanted attention, and, myself to public scrutiny and ire from those who ideologically oppose our Judeo-Christian values. But, I am not one to back down from confrontation pertaining to my convictions. My father, a retired Lt Colonel after serving 30

years in the Army, taught me at a young age, that if you don't stand up for your values, then, you have no values at all.

I see an extremely diversified field of applications submitted thus far. Many people with grander life achievements, political backgrounds, and accomplishments within their communities. I am but a simple businessman from humble roots growing up in Peachtree City, Georgia. While most of my classmates went on to learn at colleges and universities, I went to work learning business in the real world. Getting my hands dirty along the way working my way up the corporate ladder to positions normally reserved for those with MBA's, etc. I was getting paid while learning my craft and tools needed to succeed in business.

I left that corporate world shortly before the worst economic downturn our country had seen in the modern era. And, I thrived in the construction industry in a time when many were going under. ProActive Exteriors has done (double digit) millions of dollars of business in home restorations since then. My company is highly respected in the communities I serve.

I know this is not a resume in any traditional sense. I'm not a traditional guy. But, being a business owner for more than a decade, I've had no reason to create a resume. While I would give the utmost respect to my senior senators in the upper house, I would by no means intimated, or, cow down in anyone's presence. I am my own man who would vote based on my core beliefs and convictions. I consider myself an effective orator and strong ability to motivate and inspire with passion and energy.

We are facing an ideological Armageddon in our nation right now. It would be an honor to be a foot soldier in this crusade. I feel this appointment's qualifications can be found with the following stances and beliefs that I have. I believe they represent the majority of my fellow Georgians. I'll name a handful but, would be more than happy to discuss any and/or all views I have on a given issue.

- Right to life
- Second Amendment rights and protections
- Smaller government
- Strong military
- Constitutionalist Judges confirmed
- Securing the US border and immigration reform

I appreciate you taking these applications and have every confidence you will select the best person for the job that represent the values I know you and I both share. Since this is a publicly posted document, I will not list references or ancient work history here, but, certainly would upon request and provide names of locally respected religious and business leaders, along with other small business owners and notables in our community.

God Bless you and God Bless America!

Seth Peters