# Abel Kusovschi



I've been in retail for over 12 years with Walgreens and have been a RXM for 3. I have specialty experience from. running a multi-million dollar store focused on HIV, Injectables and compounding.

Willing to relocate: Anywhere

# Work Experience

# **Site Specialty Pharmacy Manager Walgreens**

WALGREENS - Decatur, GA December 2017 to Present

Daily tasks include but are not limited to coordinating a team of up to 9 techs and pharmacists at a unique Walgreens' specialty site. This site is the last to offer compounding of medications including chemotherapy, dermatology and medication for our Childrens' Healthcare of Atlanta accounts. In addition to compounding I manage the PA program that facilitates the approvals of the compounds, HIV drugs, Hepatitis, Epidiolex and a wide range of LDD drugs. Other daily tasks are maintaining stock of specialty drugs, insuring medication shipping (state wide), maintaining relationship with our multi-million dollar specialty accounts and assuring quick distribution of drugs to our bedside program. Finally, daily monitoring of CoverMyMeds and foundation sites are required to assure that patients' medications are covered and affordable as well. I have a certification in compounding, CPR and immunization.

## **Pharmacy Manager/Staff Pharmacist Walgreens**

Walgreens - Buckhead, GA August 2015 to December 2017

Responsibilities include but are not limited to counseling patients, compounding oral and topical medications, screening blood pressure, giving immunizations, processing new prescriptions, adjudicating insurance claims, working with doctors offices to obtain approvals for prior authorizations and start appeals for rejected claims.

# Pharmacy Technician/Intern Walgreens Pharmacy

Walgreens Boots Alliance - Lawrenceville, GA April 2007 to July 2015

Pharmacy Manager: Steve Kim, Pharm.D. Responsibilities include but are not limited to counseling patients, compounding oral and topical medications, screening blood pressure, giving immunizations, processing new prescriptions, contacting doctor offices and adjudicating insurance claims.

# **Human Body Instructor**

University of Georgia - Austin, TX 2011 to 2013

and Austin College Campuses Assistant Director of Academic Affairs: Sally Starrfield Responsibilities included the development and implementation of an educational program for advanced middle school

and high school students, focusing on the physiological, biological, chemical, psychological, and genetic development of the human body. Also created educational field trips and activities, and guided dissection of specimens.

#### **Research Assistant**

University of Georgia - Athens, GA 2008 to 2010

Head Researcher: Jaroslava Halpern MD, PhD, DABP Investigated tendon rupture in broiler chickens during adolescence; prepared and stained poultry tendons for measurement and analysis, identified micro-tears in tissues

#### Education

#### Pharm D

University of Georgia, College of Pharmacy - Athens, GA  $\,$  May  $\,2015\,$ 

#### **Bachelor of Science**

Biochemistry and Molecular Biology University of Georgia - Athens, GA December 2012

# Skills

Compounding (10+ years), Customer Service (10+ years), Excel (10+ years), Microsoft Office (10+ years), MS OFFICE (10+ years), Osha, Clinical Research, Onsite, Site Safety, MTM, Medication Therapy Management, Hospital

## Certifications and Licenses

#### **CPR/First Aid**

May 2019 to May 2021

## Compounding

January 2018 to January 2020

## Additional Information

Skills

Computer Skills, Speaking/Reading Spanish and Romanian, Customer Service, Excel, Prior Authorization, Compounding, Multi-Tasking

#### **COMPUTER SKILLS:**

PC, Microsoft Office, Internet



# PROFESSIONAL SUMMARY

Experienced with over 10 years of experience in customer service. Excellent reputation for resolving problems, improving customer satisfaction, and driving overall operational improvements. Consistently saved costs while increasing profits. Multi-talented \ consistently rewarded for success in planning and operational improvements. Experience in policy development and staff management procedures positively impacting overall morale and productivity.

## SKILLS

- Technical production
- Technical support
- Technical inspections
- Technical research
- Technical installations
- Partnership development
- Strategy development
- Cost analysis and savings

- Resolving discrepancies
- Detail oriented
- Hazardous materials handling
- Budgeting
- Staff Management
- Project Management
- Quality Assurance and Control

#### WORK HISTORY (

#### CEO

01/2017 to CURRENT

# Atlanta Sauce Company | Decatur, GA

The company was developed after getting injured in the military. Depending on opioids until it became non affordable; Mint Patty product was invented two years later showing signs significantly reducing pain inflammation and promote healthy skin and hair.

- Protected company reputation and built loyal client base by working relentlessly to resolve problems and improve customer satisfaction.
- Led sales team in delivery of Atlanta Sauce Company product Mint Patty
   Balm requiring close cooperation among members to share information and develop solutions to meet broad array of deliverables.
- Developed and implemented promotional strategies to drive business success and maintain budgetary guidelines.
- Identified operational weaknesses and developed improvement plans to correct problems.
- Outlined detailed business plan, drafted mission statement and defined corporate vision.
- Developed strategies for building income, including distribution model and customer acquisition plans.
- Developed and updated website and social media profile pages to market Atlanta Sauce Company.
- Provided quality morale to 100+ customers since the creation of company.

# United States Air Force | Goldsboro, NC

- Negotiated agreements between USAF and Phoenix Fire Suppression to clarify misunderstood directions and resolve conflicts affecting aircraft daily performance. Transitioning of dry pipes to wet pipes added 60 feet of piping/ 8 fire suppression heads deeming aircraft hanger fire safe for all parked 16 KC-135 aircraft.
- Supervised and in providing excellent customer service to customers requiring assistance for non essential and emergency issues.
- Received training and certification from fire suppression system maintenance and rebuild, water back-flow repair, and journeyman plumber to ensure I provided quality care for all customers.
- Independently worked on projects, while offering process coordination and cooperation with other teams. Trained Navy Seabees to build shelter for Regional Command North Air Operation Center (Afghanistan)
- Consistently communicated with customers to provide recommendations on repairs and determine project estimation costs and project completion dates.
- Provided emergency services to install and repair fire suppression systems, toilets, water heaters, interior/exterior water/sewer lines maintaining over \$20B in valued assets.
- Kept detailed job records using Geobase info systems to maintain up-to-date filing system.
- Thoroughly inspected pipes and piping systems to assess quality and condition.

#### **EDUCATION** (

**Business Administration And Management** Penn Foster College, Scottsdale, AZ

Audio Engineer

Atlanta Arts Institute, Atlanta, GA

**Certification** | Fire Protection And Safety Technology

782nd Training Group, Shepherd, TX

Advanced learning of repair, troubleshooting, rebuild and maintenance for use of American and United Kingdom products, to include wet and dry pipe systems.

**Certification** | Backflow Prevention Assembly

North Carolina Rural Water Association, Welcome, NC

Advanced learning of repair, troubleshooting, rebuild and maintenance.

**High School Diploma** 

Central Gwinnett High School, Lawrenceville, GA

2011

2011

2006

# DOUGLAS CARROLL, Ed.D.

#### **EDUCATION**

Georgia Southern University, Statesboro, Ga.

Ed.D. Curriculum Studies 2011

Dissertation: "The Curriculum of Capitalism"

Armstrong State University, Savannah, Ga.

Educator Certification – Alternative Teaching Program

2000

Earned State Certificate in Middle Grades Language Arts & Broad-field Social Science Earned State Certificate in Early Elementary Education

Georgia Southern University, Statesboro, Ga.

M.A. Health Science and Administration 1993

Thesis: "Utilizing Medicare Data to Predict Heath Status of a Population"

Armstrong State College, Savannah, Ga.

B.A. Political Science 1982

Areas of Concentration: Public Administration and History

#### **CERTIFICATIONS & ENDORSEMENTS**

- Middle Grades Language Arts and Broad-field Social Studies.
- Early Childhood Education.
- · GIFTED Education.
- Reading & Literacy Endorsement.
- Science Endorsement.
- Special Education Consultative Services (Pre-K to 12<sup>th</sup>).
- Teacher Support Services.
- Project WET Natural Resources.
- · Advanced Teacher Leadership.
- Leadership Endorsement Eligible.

#### **EMPLOYMENT EXPERIENCE**

# Contract or Freelance Curriculum & Assessment Consultant Present Employment

Create materials for workbooks, assessments, and provide curriculum related services on a contracted or freelance basis to various companies.

#### White Bluff Elementary School, Savannah, Ga.

Pre-K to 5<sup>th</sup> Literacy, Technology, & Writing 1999 – 6/2018

Responsible for integrating literacy and technology into the educational experience of students. [Current teaching assignment 5<sup>th</sup> Grade Social Sciences & Literacy]

# Teacher Induction Coordinator 2013 – 6/2018

Design, facilitate, mentor, and monitor progress of new educators to improve instructional practice and to increase retention in the educational workforce. In addition to teaching duties.

#### **ADJUNCT AFFILIATIONS**

#### **Armstrong State University**

2000 - 2008

Adjunct Faculty: Instructor for under graduate and graduate instruction in the fields of Health Science, Health Administration, and Adult Education.

South University 2009 - 2013

Adjunct Faculty: Instructor for the under graduate and graduate instruction in the fields of Health Administration and Health Services.

#### ABBREVIATED RELATED EDUCATIONAL EXPERIENCE

- Consultant to Georgia Department of Education Statewide Task Force to create Social Science and History tasks.
- Consultant Gallopade Publications Writer.
- Consultant Center for Applied Linguistics ELL Test Review and Design
- Educator Reviewer Houghton Mifflin Science textbook adopted by the State
  of Georgia.
- SACS Accreditation Committee.
- Independent Reviewer for National Children at Risk Conference.
- SIT School Improvement Team.
- Presenter at Middle Grades Conference "Re-thinking Gardner for the E-generation Learner".
- Presenter at Middle Grades Conference "Inclusion education: Why can't GIFTED and Special Needs collaborate?"

#### RELATED EXPERIENCE

Strategic Solutions Company, Owner & Sole Proprietor, Savannah, Ga.

Strategic planning and consultative services to educational, health services, and not for profit organizations. Consultative services include a broad range of strategic and custom designed organizational planning, implementation, and employee improvement services.

1994 - 2000

**Candler Health Systems,** Regional Director of Managed Care and Regional Affiliations, Savannah, Ga. Designed, implemented, and facilitated numerous regional and state initiatives to improve delivery of health services in underserved areas. Implemented numerous consultative relationships between unaffiliated organizations creating synergetic dynamic partnerships between health delivery systems – private, public, for profit, and not for profit entities.

1989 - 1994

• Dr. Carroll has held senior management positions in the fields of corporate banking, finance, and various other entrepreneurial organizations. He has served on several not for profit organizations funding various social and civic endeavors.